

CAREER DEVELOPMENT TRAINING COURSES -- HUMAN RESOURCES
FUNDING -- HUMAN RESOURCES

(Request sent to 93 vendors)

RFP #13-0037 Contract

| | | | | |
|---|---------------------------------|----------------------------------|---|--|
| Description of Class | Audrey Curtis Hane | Ascend Business Strategies | CB & T, Inc. dba Dale Carnegie Group of Kansas City | LeaderSystems, Inc |
| 1. Building a Successful Team (per class) | -- | \$4,650.00 | \$7,000.00 | -- |
| 2. Delegation Skills (per class) | -- | \$2,700.00 | \$7,000.00 | \$700.00 - half day \$1,500.00 all day |
| 3. Presentation Skills (per class) | \$1,250.00 | \$2,100.00 | \$7,000.00 | -- |
| 4. Addendum #1 | no | yes | yes | yes |
| Description of Class | BRP Enterprises, LLC | Jim Maddox | Next Element Consulting, LLC | |
| 1. Building a Successful Team (per class) | \$3,050.00 | \$1,100.00 | \$8,100.00 | |
| 2. Delegation Skills (per class) | \$1,635.00 | \$500.00 | \$5,970.00 | |
| 3. Presentation Skills (per class) | \$1,995.00 | \$1,100.00 | \$8,100.00 | |
| 4. Addendum #1 | yes | yes | yes | |
| NO BID | Schmucker Training & Consulting | Training Systems Plus | The Lampo Group | SEBA Solutions |
| | Ten Step Inc | The Training Choice | BullEx | John Belt PhD |
| | Achieve Global Training | TEK Systems | Marvin Stottlemire PhD, JD | Families Together Inc |
| | Kansas Head Start Association | Executive Development Associates | P/Strada LLC | Hugo Wall School, WSU |

Recommend to **accept the low proposal from Jim Maddox for lines 1 and 3, and best proposal from LeaderSystems, Inc. for line 2 and establish contract pricing for one (1) year with one (1) year option to renew** on behalf of Human Resources.

A committee comprised of Greg Baker, Cheryl Orme and Randy Bargill, Human Resources and Dallas Shaffer, Purchasing evaluated all proposal responses based on experience, qualifications and ability to do the training. LeaderSystems, Inc. was selected for their continued consistency in the program for Delegation Skills. LeaderSystems, Inc. has taught this class for the last several years and has had a very good response in the class.

These three (3) classes will be offered two (2) times a year. Once in the first half of the year and again in the second half of the year. These three (3) classes will not exceed \$7,500.00 per year.

APPROVED NOVEMBER 4, 2013