3. SKID STEER LOADER -- FLEET MANAGEMENT
   FUNDING -- FLEET MANAGEMENT
   (Request sent to 20 vendors)

RFB #14-0013   S/C 8000037261

	Berry Companies, Inc. dba White Star Machinery & Supply Co.		Bobcat of Salina	
	Unit Price	**Total Price**	Unit Price	Total Price
1. Skid Steer Loader, 1 ea.	**$72,401.00**	**$72,401.00**	$109,425.00	$109,425.00
2. Make/Model	**Bobcat S750**		Bobcat S750	
3. Equipment Manual, 1 ea.	**$101.45**	**$101.45**	Included	Included
4. Repair & Parts Manual, 1 ea.	**$86.96**	**$86.96**	Included	Included
5. Operator Manuals, 2 ea.	**$50.72**	**50.72***	Included	Included
Grand Total		**$72,640.13**		$109,425.00
Days to Delivery	**60-90 days**		30-45 days	
Hourly Labor Rate	**$100.00**		Included	
Parts = cost + markup	**List Price**		Included	
Freight Charge (one way)	**$250.00**		$240.00	
Acknowledge Addendum	**Yes**		Yes	
	The Victor L. Phillips Co.		McCullough Enterprises, Inc. dba Wichita Tractor Company	
	Unit Price	Total Price	Unit Price	Total Price
1. Skid Steer Loader, 1 ea.	$77,777.77	$77,777.77	$79,960.00	$79,960.00
2. Make/Model	Case SV300		Newholland L230	
3. Equipment Manual, 1 ea.	Included	Included	Included	Included
4. Repair & Parts Manual, 1 ea.	Included	Included	$50.00	$50.00
5. Operator Manuals, 2 ea.	Included	Included	Included	Included
Grand Total		$77,777.77		$80,010.00
Days to Delivery	42-56 days		60 days	
Hourly Labor Rate	$105.00		$94.00	
Parts = cost + markup	List Price		List Price	
Freight Charge (one way)	$100.00		$50.00	
Acknowledge Addendum	Yes		Yes	
No Bid	KC Bobcat			

*One manual at no charge

On the recommendation of Gunda Angelica, on behalf of Fleet Management, David Spears moved to **accept the low bid from Berry Companies, Inc., dba White Star Machinery & Supply Co., in the amount of $72,640.13.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

This purchase is for a new piece of equipment at Lake Afton. The life cycle for these machines is about 10 years. A 1999 Vermeer Tree Spade was sold as surplus on Purple Wave and not replaced.