

BOARD OF BIDS AND CONTRACTS MAY 15, 2014

**4. ALL WHEEL DRIVE ARTICULATED CENTER WHEELED LOADER -- FLEET MANAGEMENT
FUNDING -- AWD ARTICULATED CENTER WHEELED LOADER**

(Request sent to 42 vendors)

RFP #14-0033 S/C 8000040132

	Qty	Foley Equipment Company	Berry Tractor & Equipment Company	Sellers Equipment, Inc.	G.W. Van Keppel Company	Murphy Tractor & Equipment Co.
Make/Model		Caterpillar 966M	Komatsu WA470-7	Doosan DL420-5*	2014 Volvo L150H	John Deere 744-K
1. Ea. AWD Wheeled Loader	1	\$321,045.81	\$339,780.00	\$299,000.00	\$337,575.00	\$317,470.00
2. Ea. Operator manuals	2	Included	Included	\$200.00 ea \$400.00	Included	Included
3. Ea. Parts manual	1	Included	Included	\$400.00	Included	Included
4. Ea. Repair manual	1	Included	Included	\$600.00	\$475.00	\$185.00
Grand total		\$321,045.81	\$339,780.00	\$300,400.00	\$338,050.00	\$317,655.00
Delivery		90-120 days ARO	84 days ARO	120 days ARO	60-120 Days	60-70 days ARO
Hourly labor rate						
Cost year 1		\$98.90 shop \$134.90 field	\$85.00	\$100.00	\$90.00	\$95.00
Cost year 2		\$98.90 shop \$134.90 field	\$85.00	\$100.00	\$91.00	\$95.00
Cost year 3		\$98.90 shop \$134.90 field	\$85.00	\$100.00	\$92.00	\$95.00
Parts: cost + markup		0%	0%	25%	15%	6%
Freight charge (one way)		\$250.00	\$150.00	\$0.00	\$175.00	\$200.00
Addendum acknowledged		Yes	Yes	Yes	Yes	Yes
No Bid		Rusty Eck Ford	WKI Operations, Inc. dba Wichita Kenworth	Mel Hambelton Ford	Andy Mohr Truck Center	Kansas Truck Center
		Don Hattan Chevrolet	Midwest Truck Equipment	Northcutt, Inc.	Midway Freightliner	Altec, Inc.
		Truck Center Companies, Wichita				

On the recommendation of Joe Thomas, on behalf of Fleet Management, Tim Kaufman moved to **accept the best proposal from Foley Equipment Company in the amount of \$321,045.81 and establish contract pricing for labor, parts, and freight for repairs for three (3) years.** Sara Jantz seconded the motion. The motion passed unanimously.

A review committee consisting of Penny Poland and Rex Victory - Fleet Management, Robert Kraus and Jon Medlam - Public Works, and Gunda Angelica - Purchasing, evaluated proposals and short-listed and received three (3) demonstrations on Caterpillar 966M, 2014 Volvo L150H, and John Deere 744-K. Caterpillar 966M is the best choice based on meeting specifications, hourly ownership cost, warranty, and resale value.

This is a replacement vehicle for Public Works; surplus will be sold on Purplewave.

*Does not meet all specifications.