

**BOARD OF BIDS AND CONTRACTS JUNE 5, 2014**

**1. TANDEM AXLE DUMP TRUCKS -- FLEET MANAGEMENT  
FUNDING - TANDEM AXLE DUMP TRUCK  
 (Request sent to 69 vendors)**

RFP #14-0035 S/C 8000041568

|  |     | WKI Operations, Inc.                       |                            | Doonan Truck & Equipment (Option 1)        |                          | Doonan Truck & Equipment (Option 2) |                     |
|--|-----|--|----------------------------|--|--------------------------|-------------------------------------|---------------------|
| Make/Model                                 |     | 2015 Kenworth T470                         |                            | Peterbilt/348 w/Truck Parts &              |                          | Peterbilt/348 w/Mid-West Truck &    |                     |
|  | Qty | Unit price                                 | Ext price                  | Unit price                                 | Ext price                | Unit price                          | Ext price           |
| 1. Tandem axle dump truck                  | 2   | \$146,470.30                               | \$292,940.60               | \$143,806.00                               | \$287,612.00             | \$154,540.00                        | \$309,080.00        |
| 2. Tandem axle dump truck with tow package | 1   | \$147,512.15                               | \$147,512.15               | \$144,951.00                               | \$144,951.00             | \$155,572.00                        | \$155,572.00        |
| 3. Operator manuals                        | 1   | \$375.00                                   | \$375.00                   | no charge                                  |                          | no charge                           |                     |
| 4. Parts manuals                           | 1   | \$63.00                                    | \$63.00                    | no charge                                  |                          | no charge                           |                     |
| 5. Repair manual                           | 1   | \$343.75                                   | \$343.75                   | no charge                                  |                          | no charge                           |                     |
| Grand total                                |     |  | \$441,234.50               |  | \$432,563.00             |                                     | \$464,652.00        |
| Delivery date                              |     | on or before 12/31/14                      |                            | on or before 12/31/14                      |                          | on or before 12/31/14               |                     |
| Hourly labor rate                          |     |  |                            |  |                          |                                     |                     |
| Cost year 1                                |     | \$113.00                                   |                            | \$100.00                                   |                          | \$100.00                            |                     |
| Cost year 2                                |     | \$113.00                                   |                            | \$103.00                                   |                          | \$103.00                            |                     |
| Cost year 3                                |     | \$113.00                                   |                            | \$106.00                                   |                          | \$106.00                            |                     |
| Parts: cost + markup                       |     | 21%  |                            | 30%  |                          | 30%                                 |                     |
| Freight charge (one way)                   |     | no charge                                  |                            | no charge                                  |                          | no charge                           |                     |
| Addenda acknowledged                       |     | Yes  |                            | Yes  |                          | Yes                                 |                     |
|  |     | Truck Center Companies, Wichita (Option 1) |                            | Truck Center Companies, Wichita (Option 2) |                          | Roberts Truck Center of Kansas, LLC |                     |
| Make/Model                                 |     | 2015 Freightliner 108SD                    |                            | 2015 Western Star 4700                     |                          | 2015 International 7500 SBA 6x4     |                     |
|  | Qty | Unit price                                 | Ext price                  | Unit price                                 | Ext price                | Unit price                          | Ext price           |
| 1. Tandem axle dump truck                  | 2   | \$137,000.00                               | \$274,000.00               | \$143,805.00                               | \$287,610.00             | <b>\$134,986.00</b>                 | <b>\$269,972.00</b> |
| 2. Tandem axle dump truck with tow package | 1   | \$137,845.00                               | \$137,845.00               | \$144,305.00                               | \$144,305.00             | <b>\$136,384.00</b>                 | <b>\$136,384.00</b> |
| 3. Operator manuals                        | 1   | no charge                                  |                            | no charge                                  |                          | no charge                           |                     |
| 4. Parts manuals                           | 1   | \$185.00                                   | \$185.00                   | \$185.00                                   | \$185.00                 | no charge                           |                     |
| 5. Repair manual                           | 1   | \$185.00                                   | \$185.00                   | \$185.00                                   | \$185.00                 | <b>\$250.00</b>                     | <b>\$250.00</b>     |
| Grand total                                |     |  | \$412,215.00               |  | \$432,285.00             |                                     | <b>\$406,606.00</b> |
| Delivery date                              |     | before 12/31/14                            |                            | before 12/31/14                            |                          | before 12/31/14                     |                     |
| Hourly labor rate                          |     |  |                            |  |                          |                                     |                     |
| Cost year 1                                |     | \$90.00                                    |                            | \$90.00                                    |                          | <b>\$120.00</b>                     |                     |
| Cost year 2                                |     | \$90.00                                    |                            | \$90.00                                    |                          | <b>\$120.00</b>                     |                     |
| Cost year 3                                |     | \$90.00                                    |                            | \$90.00                                    |                          | <b>\$120.00</b>                     |                     |
| Parts: cost + markup                       |     | 30%  |                            | 30%  |                          | <b>30%</b>                          |                     |
| Freight charge (one way)                   |     | \$20.00                                    |                            | \$20.00                                    |                          | <b>\$25.00</b>                      |                     |
| Addenda acknowledged                       |     | Yes  |                            | Yes  |                          | Yes                                 |                     |
| No bid                                     |     | Roberts Truck Center of Kansas, LLC        | Cummings McGowan & West    | Midway Truck Center, Inc.                  | Custom Truck & Equipment | Murphy Tractor & Equipment Co.      |                     |
|  |     | Rusty Eck Ford                             | The Victor L. Phillips Co. | Kansas City Freightliner                   | Leachrod, LLC            | Altec, Inc.                         | NMC, Inc.           |
|  |     | Foley Equipment Company                    |                            | Mel Hambelton Ford                         |                          | Bobcat of Salina                    |                     |

On the recommendation of Gunda Angelica, on behalf of Fleet Management, David Spears moved to **accept the best proposal from Roberts Truck Center of Kansas, LLC in the amount of \$406,606.00 and establish contract pricing for labor, parts and freight for repairs for three (3) years.** Linda Kizzire seconded the motion. The motion passed unanimously.

These are replacement vehicles for Public Works, surplus will be sold on Purplewave.