

4. 2015 REGULAR CAB DUAL WHEEL TRUCK WITH ARTICULATING TELESCOPIC AERIAL DEVICE -- FLEET MANAGEMENT

FUNDING -- TRUCK WITH ARTICULATING TELESCOPIC AERIAL

(Request sent to 69 vendors)

RFP #14-0047 S/C 8000042124

	Altec Industries, Inc. (Option 1)	Altec Industries, Inc. (Option 2)	Altec Industries, Inc. (Option 3)	Altec Industries, Inc. (Option 4)	Altec Industries, Inc. (Option 5)	Altec Industries, Inc. (Option 6)	World Industrial Equipment, Inc. dba Stamm Manufacturing (Option 1)	World Industrial Equipment, Inc. dba Stamm Manufacturing (Option 2)
Make/Model	2015 Dodge Ram 5500 with AT40S	2015 Freightliner with AT40S	2015 International Terrastar with AT40S	2014 Dodge Ram 5500 with AT40S*	2015 Freightliner with AT40S*	2015 International Terrastar with AT40S*	2015 Dodge 5500 with Reading Body and Stamm ATR45I**	2015 Terrastar SFA 4x2 TA005**
RFB #14-0037 S/C 8000042197	\$128,313.00	\$153,203.00	\$134,975.00	\$123,010.00	\$147,900.00	\$129,672.00	\$126,529.00	\$128,529.00
2. Operator manuals	included	included	included	included	included	included	included	included
3. Service/maintenance repair manuals	included	included	included	included	included	included	included	included
4. Electrical diagrams	included	included	included	included	included	included	included	included
5. Emissions diagnoses manual	included	included	included	included	included	included	included	included
Grand total	\$128,313.00	\$153,203.00	\$134,975.00	\$123,010.00	\$147,900.00	\$129,672.00	\$126,529.00	\$128,529.00
Delivery date	240-270 days	240-270 days ARO	240-270 days ARO	by 12/31/14	240-270 days	240-270 days	220 days ARO	220 days ARO
Hourly labor rate								
Cost year 1	99.00	99.00	99.00	99.00	99.00	99.00	included	included
Cost year 2	103.00	103.00	103.00	103.00	103.00	103.00	75.00	75.00
Cost year 3	107.00	107.00	107.00	107.00	107.00	107.00	75.00	75.00
Parts: cost + markup								
Cost year 1	Customer List	Customer List	Customer List	Customer List	Customer List	Customer List	Cost	Cost
Cost year 2	Customer List	Customer List	Customer List	Customer List	Customer List	Customer List	20%	20%
Cost year 3	Customer List	Customer List	Customer List	Customer List	Customer List	Customer List	20%	20%
Freight charge (one way)								
Cost year 1	\$2.00/mile	\$2.00/mile	\$2.00/mile	\$2.00/mile	\$2.00/mile	\$2.00/mile	included	included
Cost year 2	\$2.00/mile	\$2.00/mile	\$2.00/mile	\$2.00/mile	\$2.00/mile	\$2.00/mile	\$100.00	\$100.00
Cost year 3	\$2.00/mile	\$2.00/mile	\$2.00/mile	\$2.00/mile	\$2.00/mile	\$2.00/mile	\$100.00	\$100.00
Acknowledge addendum	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
No Bid	Bobcat of Salina	Don Hattan	Leach Rod, LLC		Straub International		Nesco Rentals	
	Doonan Truck & Equipment		John Deere Government Sales		Cummings McGowan & West		Murphy Tractor & Equipment Co.	

On the recommendation of Gunda Angelica, on behalf of Fleet Management, David Spears moved to **accept the best bid, Option 1 from Altec Industries, Inc., in the amount of \$128,313.00 and establish contract pricing for labor, parts and freight for repairs for three (3) years.** Tim Kaufman seconded the motion. The motion passed unanimously.

This vehicle will be used for a range of functions, including general routine electrical maintenance for emergency repair/replacement, including KDOT traffic signals. Equipment will be used for lifting parts, equipment and people for overhead working conditions up to 40 feet.

This is a replacement vehicle, surplus will be sold on Purplewave.

*Options 1, 2 and 3 come with the articulating telescopic aerial device model AT40S built to specifications. Options 4, 5 and 6 include the stock model AT40S, which does not meet specifications.

**Does not meet specifications.