

1. SURPLUS PROPERTY AUCTION SERVICES -- DIVISION OF FINANCE

FUNDING -- DIVISION OF FINANCE

(Request sent to 53 vendors)

RFP #14-0068 Contract

	Bud Palmer Auction	Equip-Bid.com, Inc.	Jeff Martin Auctioneers, Inc.	PropertyRoom.com, Inc.	GovDeals, Inc.
Surplus Property Auction Services. Percentage (%) of gross auction proceeds.	15% seller's fee 10% buyer's fee	10% buyer's fee	Incomplete bid	Portables Option: 50%-85% commission + 3% credit card processing fee + \$4.99 warehouse processing cost + fuel surcharge Gold Option: 5% Sales Proceeds + 3% credit card processing fee Platinum Option: 12.5% Sales proceeds + tow fees (first 30 miles free) \$10.00	12.5% buyer's fee
	Lone Star Auctioneers, Inc.	The Public Group	Ritchie Bros.	Theurer Auction/Realty, LLC	Purple Wave, Inc.
Surplus Property Auction Services. Percentage (%) of gross auction proceeds.	10% buyer's fee	10% buyer's fee + 4% tech service fee	10% seller's fee for auctioneer option (live auctions) 3% sellers fee for EquipmentOne option (online auctions)	Incomplete bid	10% buyer's fee
No Bid	Turbobid	Crotts Commercial Real Estate, Inc.	Rine Auctioneers	NAI Martens	

On behalf of the Division of Finance, recommend to **accept the best proposal from Purple Wave, Inc., and establish a contract for two (2) years with two (2) one (1) year options to renew.**

A committee comprised of Richard Durham, Sara Jantz, Sarah Shaffer, Kara Kingsley-Division of Finance, Penny Poland-Fleet Management, Robert White, Thomas Lee, David Mattingly and Michael Stover-Sheriff's Office, evaluated proposals based on proposed services, qualifications, and cost to the county.

Purple Wave Inc., Equip-bid.com, Inc., GovDeals, Inc., and The Public Group were shortlisted and demonstrations were given. The committee unanimously agreed that Purple Wave, Inc. offered the best proposal for the county. Purple Wave, Inc. will come on-site, take photos, inventory surplus, meet with buyers, collect revenue and can haul and store light-weight vehicles locally at no extra cost.

Purple Wave, Inc. is the current vendor providing this service. Net sales for 2013 was \$612,947.50.

Note:

Equip-Bid.com, Inc.-The committee was not convinced that they could not provide the service level Sedgwick County needs.

Lone Star Auctioneers, Inc. was not short-listed because they do not provide off-site storage for light weight vehicles.

Ritchie Bros. closest facility is in Odessa, MO. There are also additional costs for collecting photos and to move surplus items.

Jeff Martin Auctioneers, Inc. and Theurer Auction/Realty, LLC submissions did not provide sufficient information for evaluation.

A seller's fee is a fee that the county would assess, this fee is based off of a percentage of the sale price.

A buyer's fee is a fee that the buyer of the surplus item(s) would assess, this fee is based off of a percentage of the sale price.