

BOARD OF BIDS AND CONTRACTS JANUARY 29, 2015

**3. ON-CALL SAP SUPPORT SERVICES - ENTERPRISE RESOURCE PLANNING
FUNDING - ENTERPRISE RESOURCE PLANNING**

(Request for Proposal sent to 114 vendors)

RFP #14-0093 Contract

	Labyrinth Solutions, Inc. (LSI)	Cloudbitz, Inc.	SandPoint Consulting, Inc.	HR Focal Point, LLC	1st Basis Consulting, LLC	CompQSoft, Inc.*
1. Support for current landscape (all inclusive)	no bid	no bid	no bid	no bid	no bid	no bid
2. BASIS support	\$175.00/hr onsite \$125.00/hr offsite	no bid	no bid	no bid	\$100.00/day \$1800.00/mo time & materials \$120.00/hr	\$82.60-\$153.46/hr
3. ABAP	\$150.00/hr onsite \$110.00/hr offsite	no bid	no bid	no bid	no bid	\$82.60-\$147.32/hr
4. Enterprise Portal	\$175.00/hr onsite \$130.00/hr offsite	no bid	no bid	no bid	no bid	\$82.60-\$147.32/hr
5. PI	\$175.00/hr onsite \$130.00/hr offsite	no bid	no bid	no bid	no bid	\$147.50-\$171.87
6. BI/BW/BOBJ	\$175.00/hr onsite \$130.00/hr offsite	\$95.00/hr plus travel	no bid	no bid	no bid	\$82.60-\$147.32/hr
7. BPC	\$175.00/hr onsite \$130.00/hr offsite	no bid	T&M \$210.00/hr all inclusive \$275.00/hr	no bid	no bid	\$94.40-\$165.74
8. FI/CO	\$175.00/hr onsite \$130.00/hr offsite	no bid	no bid	no bid	no bid	\$88.50-\$165.74
9. PY/HCM	\$175.00/hr onsite \$130.00/hr offsite	no bid	no bid	\$185.00/hr onsite \$170.00/hr remote	no bid	\$88.50-\$165.74
10. SRM/SUS/PPS	\$175.00/hr onsite \$130.00/hr offsite	no bid	no bid	no bid	no bid	\$153.40-\$196.43

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	Marvel Technologies, Inc.*	Meridian Partners, LLC*	Monocle Systems, LLC	Msys, Inc.	Object Technology Solutions, Inc.	Seal
1. Support for current landscape (all inclusive)	no bid	no bid	no bid	\$60.00-\$125.00/hr onsite plus travel expenses; \$30.00-\$60.00/hr offshore	no bid	\$100.00-\$150.00/hr onsite; \$75.00-\$110.00 US; \$25.00-\$50.00 offshore
2. BASIS support	\$95.00-\$118.75/hr	no bid	\$150.00/hr	no bid	\$120.00/hr \$35.00/hr offshore	no bid
3. ABAP	\$87.40-\$111.15/hr	\$115.00-\$165.00/hr	no bid	no bid	\$120.00/hr \$35.00/hr offshore	no bid
4. Enterprise Portal	\$99.75-\$123.50/hr	\$125.00-\$170.00/hr	no bid	no bid	\$120.00/hr \$35.00/hr offshore	no bid
5. PI	\$95.00-\$118.75/hr	\$135.00-\$180.00/hr	no bid	no bid	\$120.00/hr \$35.00/hr offshore	no bid
6. BI/BW/BOBJ	\$99.75-\$123.50/hr	\$135.00-\$180.00/hr	no bid	no bid	\$120.00/hr \$35.00/hr offshore	no bid
7. BPC	\$104.50-\$128.25/hr	\$135.00-\$190.00/hr	no bid	no bid	\$120.00/hr \$35.00/hr offshore	no bid
8. FI/CO	\$95.00-\$118.75/hr	\$135.00-\$175.00/hr	no bid	no bid	\$120.00/hr \$35.00/hr offshore	no bid
9. PY/HCM	\$101.65-\$125.40/hr	\$140.00-\$185.00/hr	no bid	no bid	\$120.00/hr \$35.00/hr offshore	no bid
10. SRM/SUS/PPS	\$104.50-\$128.25/hr	\$135.00-\$180.00/hr	no bid	no bid	\$120.00/hr \$35.00/hr offshore	no bid

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	Phoenix Business, Inc.*	Grom Associates, Inc.*	Sage Group Consulting, Inc.*	GyanSys, Inc.	Sierra InfoSys, Inc.*	Universal System Technologies, Inc.
1. Support for current landscape (all inclusive)	no bid	no bid	no bid	no bid	no bid	no bid
2. BASIS support	\$30.00-\$150.00/hr	\$90.00-\$150.00/hr	\$45.00-\$140.00/hr	\$70.00/hr US \$30.00/hr offshore	\$115.00 onsite; \$100.00 offsite; \$45.00 offshore	no bid
3. ABAP	\$20.00-\$140.00/hr	\$90.00-\$150.00/hr	\$40.00-\$125.00/hr	\$65.00/hr US \$25.00/hr offshore	\$100.00 onsite; \$90.00 offsite; \$45.00 offshore	no bid
4. Enterprise Portal	\$25.00-\$140.00/hr	\$115.00-\$160.00/hr	\$50.00-\$140.00/hr	\$70.00/hr US \$35.00/hr offshore	\$120.00 onsite; \$100.00 offsite; \$55.00 offshore	\$123.00-\$165.00/hr
5. PI	\$30.00-\$140.00/hr	\$100.00-\$150.00/hr	\$45.00-\$140.00/hr	\$70.00/hr US \$35.00/hr offshore	\$125.00 onsite; \$100.00 offsite; \$55.00 offshore	no bid
6. BI/BW/BOBJ	\$30.00-\$140.00/hr	\$100.00-\$150.00/hr	\$50.00-\$135.00/hr	\$65.00/hr US \$25.00/hr offshore	\$115.00 onsite; \$100.00 offsite; \$55.00 offshore	\$132.00-\$170.00/hr
7. BPC	\$30.00-\$150.00/hr	\$100.00-\$180.00/hr	\$50.00-\$135.00/hr	\$90.00/hr US \$35.00/hr offshore	\$165.00 onsite; \$125.00 offsite; \$65.00 offshore	\$130.00-\$165.00/hr
8. FI/CO	\$35.00-\$170.00/hr	\$100.00-\$180.00/hr	\$50.00-\$135.00/hr	\$70.00/hr US \$30.00/hr offshore	\$135.00 onsite; \$100.00 offsite; \$45.00 offshore	\$114.00-\$165.00/hr
9. PY/HCM	\$35.00-\$170.00/hr	\$100.00-\$180.00/hr	\$50.00-\$140.00/hr	\$90.00/hr US \$35.00/hr offshore	\$145.00 onsite; \$100.00 offsite; \$45.00 offshore	\$123.00-\$180.00/hr
10. SRM/SUS/PPS	\$30.00-\$150.00/hr	\$100.00-\$180.00/hr	no bid	\$90.00/hr US \$35.00/hr offshore	\$175.00 (\$155.00 SUS) onsite; \$125.00 offsite \$55.00 offshore	\$134.00-\$170.00/hr; \$130.00-\$165.00/hr PPS
No Bid	RedHawk IT Solutions, LLC	Top Gun Technology, Inc.	Infor Global Solutions, Inc.	Glickman Consulting, LLC	Cistera Networks, Inc.	Pomeroy IT Solutions
	Vignon Corp.	Virtuoso, LLC	Deltek	Alexander Open Systems	Oxford Global Resources	Which Consulting
	P/Strada	Bayforce	Lighthouse Computer Services, Inc.	Vision Computer Programming Services, Inc.		

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On the recommendation of Kimberly Evans, on behalf of Enterprise Resource Planning, Linda Kizzire moved to **accept the best proposals for on-call support for item 6 from Cloudbitz, Inc. for BI/BW/BOBJ, for item 7 from Sandpoint Consulting, Inc., for BPC, for item 8 from Labyrinth Solutions, Inc. (LSI) for FI/CO, and for item 9 from HR Focal Point, LLC for PY/HCM, and establish contract pricing for one (1) year with four (4) one (1) year options to renew.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

A review committee comprised of Mike Elpers-ERP Director, LouAnn Rose-SAP Security Administrator, Gina Gillespie and Brett Hutchinson-Senior ERP Business Analysts, Justin Boss-ERP BW Developer, Iris Baker, Kimberly Blair, Sylvie Burdett, Chris Duncan, and Renfeng Ma-ERP Business Analysts and Kimberly Evans-Purchasing reviewed the responses. Labyrinth Solutions, Inc. (LSI), Sandpoint Consulting, Inc., HR Focal Point, LLC, Cloudbitz, Inc. and Sierra Infosys, Inc. were shortlisted based on staff expertise, business methodology and cost. References were contacted to discuss their level of satisfaction from the various shortlisted vendors.

The County prefers not to utilize any offshore services for this contract. The decision was made to select several different vendors that each specialize in their respective areas of expertise rather than one or two vendors to cover all modules. Each selected vendor has agreed to a pay-as-you-go business model, where the County will utilize a true on-call approach to obtain support and pay only for those hours used.

Sedgwick County currently has existing contracts with 1st Basis Consulting for BASIS support and HighTouch, Inc. for ABAP support. These contracts will continue to be utilized.

Note-Decisions were made to award these particular support areas based on the strength of the responses. Also, some of the modules listed but not awarded fall under the umbrella of other modules and will be supported under those particular categories.

*Costs range dependent on technical expertise of assigned staff and onshore vs. offshore support.