

BOARD OF BIDS AND CONTRACTS NOVEMBER 6, 2014

3. CALAMP FUSION ROUTERS -- RADIO SHOP

FUNDING -- VARIOUS DEPARTMENTS

(Request sent to 67 vendors)

RFB #14-0100 Contract

	Ka-Comm Inc	CalAmp	DataRemote	Manley Solutions	Digital Highway, Inc. dba DH Wireless Solutions
Ea. CalAmp Fusion Router, P/N #140-9320-100	\$1,118.47	\$1,192.00	\$1,043.00	\$1,192.00	\$901.45
No bid	Tait Radio	Zetron, Inc.	Intrado, Inc.	The Genesis Group	

On the recommendation of Kim Evans, on behalf of the Radio Shop and various county departments, Linda Kizzire moved to **accept the low bid from Digital Highway, Inc. dba DH Wireless Solutions and establish contract pricing for one (1) year with two (2) one (1) year options to renew.** Tim Kaufman seconded the motion. The motion passed unanimously.

Sedgwick County currently owns and operates a 4 site 800 MHz data system that was provided by CalAmp. The system is used by all Public Safety users in Sedgwick County and typically has 500-650 users on it at any given time. As the data system is near the end of its life cycle, the County would like to start migrating users over to commercial carriers LTE networks. In order to meet the needs of the various Public Safety entities the county found a solution that can be used on Verizon, T-Mobile, AT&T, or Sprint's data networks.