

BOARD OF BIDS AND CONTRACTS JANUARY 29, 2015

2. EXECUTIVE SEARCH FIRM FOR COUNTY MANAGER RECRUITMENT -- MANAGER'S OFFICE

FUNDING -- MANAGER'S OFFICE

(Request sent to 60 vendors)

RFP #14-0107 Contract

	Ralph Andersen & Associates	GovHR USA	Right Recruiting of Kansas	The Novak Consulting Group
County Manager Recruitment	\$35,000.00	\$21,500.00	\$30,000.00	\$23,800.00
Addendum	Yes	Yes	Yes	Yes
	Wood-Snodgrass, Inc.	The Mercer Group, Inc.	HirePrinciple	Waters & Company
County Manager Recruitment	25-30% of first year's cash compensation	\$16,500.00 plus expenses (not to exceed \$8,000.00)	20% of annual salary or \$38,000.00 (whichever is greater)	\$24,500.00
Addendum	No	Yes	No	Yes
	N P & S Management Services, Inc. dba S. Renée Narloch & Associates	Colin Baenziger dba Colin Baenziger & Associates	Strategic Government Resources, Inc.	Slavin Management Consultants
County Manager Recruitment	\$16,500.00 plus expenses (not to exceed \$7,500.00)	\$23,000.00	\$18,500.00 plus expenses (not to exceed \$8,500.00)	\$16,005.00 plus expenses (not to exceed 55% of fees)
Addendum	Yes	No	Yes	Yes
	KG Ventures, LLC dba Aperio Consulting Group		Management Recruiters of Fort Worth-Southwest dba Siter-Neubauer & Associates	
County Manager Recruitment	30% of first year's total compensation or minimum \$10,000.00 plus expenses (not to exceed \$1,000.00)		25% of base salary with a maximum fee not to exceed \$35,000.00	
Addendum	Yes		Yes	
No Bid	Waldron & Company	The Arnold Group	Tryon & Heideman, LLC	Witt/Kieffer
	Adecco Employment Services	Brenda Young Haithco and Company, Inc.	The Specialists Group, LLC	Senior Services, Inc. of Wichita
	The Royster Group, Inc.			

On the recommendation of Joe Thomas, on behalf of the Manager 's Office, David Spears moved to **accept the best proposal from N P & S Management Services, Inc. dba S. Renée Narloch & Associates for a fee amount of \$16,500.00, plus expenses not to exceed \$7,500.00.** Tim Kaufman seconded the motion. The motion passed unanimously.

A committee comprised of Richard Ranzau and David Unruh - County Commissioners, Jennifer Magana - Assistant County Counselor, Eileen McNichol - Director of Human Resources, Ron Holt - Assistant County Manager and Adele Dunn - Human Resources evaluated all proposals submitted based on expertise, qualifications, approach to work and cost. The committee shortlisted HirePrinciple, Waters & Company, a Springsted Company, Slavin Management Consultants, Management Recruiters of Fort Worth-Southwest dba Siter-Neubauer & Associates and N P & S Management Services, Inc. dba S. Renée Narloch & Associates for further questions and interviews.

The committee unanimously chose N P & S Management Services, Inc. dba S. Renée Narloch & Associates as providing the best proposal due to their public sector recruitment experience, familiarity with Wichita/Sedgwick County and their capability/commitment to generate interest from private sector candidates.

Note: The above fees do not include expenses related to potential candidate onsite interviews (e.g., travel, lodging and meals) and miscellaneous expenses related to advertising and tasks not specifically listed in each proposal.

