

**BOARD OF BIDS AND CONTRACTS MARCH 27, 2015**

**1. TENDER/PUMPER TRUCK -- SEDGWICK COUNTY FIRE DISTRICT #1  
FUNDING -- FIRE DISTRICT ADMINISTRATION**

(Request sent to 58 vendors)

RFP #15-0005 SC 8000059903

	MaxFire	<b>Pierce Manufacturing, Inc.</b>	Toyne, Inc.	Danko Emergency Equipment	Emergency Fire Equipment, Inc.
Manufacturer	Rosenbauer South Dakota	<b>Pierce Manufacturing, Inc.</b>	Toyne, Inc.	Smeal Fire Apparatus	Spartan ERV
Tender/Pumper Truck	\$340,427.00	<b>\$388,979.00</b>	\$344,045.00	\$415,313.00	\$341,859.00
Delivery Date	325 days after receipt of contract	<b>12/30/15 or sooner</b>	12/30/2015	12/30/15 (ARO 3/11/15)	330 days ARO
Acknowledge Addenda	Yes	<b>Yes</b>	Yes	Yes	Yes
Bid Bond	Yes	<b>Yes</b>	Yes	Yes	Yes
No bid	Life Line Emergency Vehicles		Emergency Vehicle Sales of Missouri, Inc. dba Emergency Services Supply		Hays Fire and Rescue
	Ferrara Fire Apparatus, Inc.	U.S. Ambulance Corporation	Precision Fire Apparatus	American Response Vehicles	

On the recommendation of Joe Thomas, on behalf of Sedgwick County Fire District #1 (SCFD), Linda Kizzire moved to **accept the best proposal from Pierce Manufacturing, Inc in the amount of \$388,979.00**. Tim Kaufman seconded the motion. The motion passed unanimously.

A committee comprised of Battalion Chief Douglas Williams, Fire Captain Ray Hensley, Fire Captain Darin House, Fire Lieutenant Tom Richardson, Firefighter Calvin Flores, Firefighter Chris Roberts, Master Fire Mechanic Brian Richey - SCFD and Gunda Angelica - Purchasing. Pierce Manufacturing, Inc. and Toyne, Inc. were short listed due to meeting the required delivery date. Toyne Inc., does not have a factory service center; warranty and other repairs are handled through an outside vendor. Toyne, Inc. did not meet specifications.

Pierce Manufacturing, Inc. agrees to pay liquidated damages for each day after 12/30/15. Predicated on receiving the chassis from Freightliner in October.

Notes

Specifications not met by Toyne, Inc.:

1. Rear axle ratio does not meet minimum specification of 68 mph.
2. Air dryer by Wabco was not included. SCFD uses and stocks parts for Wabco.
3. Tow hooks are not chrome as specified.
4. The electric design proposed has a higher failure rate than the side tank dump valves specified.

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5. Hose bed width does not meet minimum hose carrying capability.
6. Beavertail style is a functionality issue when trying to get to the top of the apparatus.
7. The electric air pump shift failure rate is higher on the Toyne response in comparison to the Air/Air operated version specified.
8. Pump and Gauge panel included stainless steel panels which reflect sunlight into the eyes of personnel, black finish was specified.
9. Gauges are not liquid filled to reduce needle bounce.
10. Brand proposed includes vinyl liner, not a high performance liner and a two (2) year warranty. Brand specified includes a high performance Hypalon vinyl and carry's a lifetime warranty against defects in any seam of the liner and metal structural framework.
11. Camera System warranty: Not as Specified: 12 months warranty, (54 Month Specified)

### Specifications not met by MaxFire:

Did not meet delivery date

1. Service facility is not within 6 hours of normal driving time
2. Not as specified, Not stainless steel and larger in dimension
3. Not as specified. No 9" re-enforcement
4. Tow Hooks. Not as specified, painted and not plated as specified
5. Not as specified, mounted in console between seats which creates a safety problem
6. Not as specified
7. Does not meet specification: have had severe issue's with proposed design which had significant cost associated with repairs that had to be done in South Dakota
8. Not as specified, vinyl and not high performance rubber liner

### Specifications not met by Emergency Fire Equipment, Inc.:

Did not meet delivery date

1. Bumper: Not as specified, has extended length
2. Emergency Switch Panel: Not in specified location
3. Fold-a-Tank Rack: Not as specified: Model and manufacturer not as specified
4. Not as specified: No information provided
5. Intake Relief Valve: Not as specified: Model and manufacturer not as specified
6. Electronic Siren: Not in specified location
7. Cab Roof Lightbar: No lightbar specified
8. Camera System warranty: Not as Specified: 12 months warranty, (54 Month Specified)

Question: Last meeting it was said it would take about 180 days for delivery after the chassis arrived, so are we going to hold Pierce to a 60 day window to meet the 12/30/15 deadline?

Answer: Typically it takes about 180 days to build a fire truck. Once the order is awarded, most manufacturers will start building the second part of the truck. It does not necessarily take them 180 days to put the truck together. It will probably take about 120 days for them to build their part of the truck and then probably 30 to 45 days to install it once they get the chassis. They won't wait until the chassis arrives to start building their part.