

**ITEMS REQUIRING BOCC APPROVAL
7 ITEMS**

**1. SIX WHEEL BROOM STREET SWEEPER -- FLEET MANAGEMENT
FUNDING -- STREET SWEEPER**

(Request sent to 71 vendors)

RFP #15-0034 SC #8000063239

	Truck Component Services dba The Larson Group	Key Equipment & Supply Co. (Option 1)	Key Equipment & Supply Co. (Option 2)	Key Equipment & Supply Co. (Option 3)
1. Street Sweeper	\$318,271.00	\$318,990.00	\$334,690.00	\$263,450.00
Body model	2015 Wayne Centurion	2015 Elgin Eagle Waterless	2015 Elgin Eagle Waterless	2015 Elgin Pelican Waterless
Chassis model	2016 Freightliner M2-106	2016 Freightliner M2	2016 Autocar	N/A
2. Operation manuals	included	included	included	included
3. Service manuals	included	included	included	included
4. Parts manuals	included	included	included	included
5. Service manuals for the auxiliary engine	N/A	included	included	included
6. Operator manuals for the auxiliary engine	N/A	included	included	included
7. Parts books for the auxiliary engine	N/A	included	included	included
Total	\$318,271.00	\$318,990.00	\$334,690.00	\$263,450.00
Delivery Date	3/1/2016	2/2/2016	2/2/2016	180 days ARO
Hourly labor rate, year 1	\$100.00	\$100.00	\$100.00	\$100.00
Hourly labor rate, year 2	\$105.00	\$100.00	\$100.00	\$100.00
Hourly labor rate, year 3	\$110.00	\$100.00	\$100.00	\$100.00
Parts: cost + % markup	List less 5%	25%	25%	25%
No Bid	Stamm Manufacturing	Logan Contractors Supply	John Deere Company	Don Hattan Chevrolet
	Murphy Tractor & Equipment Co.	Equipment Link, Inc.	PrairieLand Partners, Inc.	Midway Freightliner, Inc.
	Altec, Inc.	Leachrod, LLC	The Victor L. Phillips Co.	Bobcat of Salina
	Halco, Inc.	Agri Center	Fabick CAT	Rusty Eck Ford
	Kirby-Smith Machinery, Inc.	G.W. Van Keppel Company	Doonan Truck & Equipment of Wichita, Inc.	Cummings, McGowan & West, Inc.

On the recommendation of Gunda Angelica, on behalf of Fleet Management, David Spears moved to **accept the low responsive bid from Key Equipment & Supply Co. (Option 1) in the amount of \$318,990.00 and establish contract pricing for labor and parts for three (3) years.** Linda Kizzire seconded the motion. The motion passed unanimously.

A committee comprised of Bob Krause and Jon Medlam - Public Works, Rex Victory and Penny Poland - Fleet Management, and Gunda Angelica - Purchasing, reviewed and evaluated submitted proposals based on specifications and price. Key Equipment & Supply Co. Option 3 and Truck Component Services dba The Larson Group did not meet specifications.

These are replacement vehicles for Public Works; surplus will be sold on Purple Wave, Inc.

Notes:

Key Equipment & Supply Co. (Option 3) is a "pelican" model and is not mounted on a chassis. This equipment does not meet specifications for the sweeper engine, hydraulic system, electrical system and many other specifications.

Truck Component Services dba The Larson Group did not meet paint specification prior to assembly. This makes the sweeper vulnerable to corrosion and could potentially decrease the life expectancy.

Question: Can you explain why under "Parts: cost + % markup", one bid has "List less 5%" and the other bids have "25%?" Joe Thomas from Purchasing answered that generally parts pricing is based on the wholesale cost of materials plus the vendor's markup. In this case, one vendor used a different format, utilizing their retail list price and subtracting five percent.