

**ITEMS REQUIRING BOCC APPROVAL**  
**4 ITEMS**

**1. RUBBER TIRE EXCAVATOR - FLEET MANAGEMENT****FUNDING -- RUBBER TIRE EXCAVATOR**

(Request sent to 72 vendors)

RFP #15-0042 SC #8000064213

	Victor L. Phillips Co.	Foley Equipment Company	Murphy Tractor & Equipment Company (Option 1)	Murphy Tractor & Equipment Company (Option 2)
1. Rubber Tire Excavator	\$253,000.00	\$228,911.15	\$239,319.00	\$269,401.00
Make/model	Hyundai Robex 210W-9A	Caterpillar 2015 M318F	John Deere 230G	John Deere 230G
2. Operator manual	included	included	\$69.00	\$69.00
3. Parts manual	included	included	\$218.00	\$218.00
4. Repair and maintenance manual	included	included	\$200.00	\$200.00
Grand total	\$253,000.00	\$228,911.15	\$239,806.00	\$269,888.00
Delivery date	120 days ARO	12-16 weeks	12/30/15	12/30/15
Hourly labor rate	\$105.00	\$103.74	\$105.00	\$105.00
Parts: cost & markup %	list - 10%	MSRP*	6%	6%
Freight charge, pick-up and delivery (1 way)	\$250.00-\$300.00	no charge	\$205.00	\$205.00
Acknowledge addenda	Yes	No	Yes	Yes
	Sellers Equipment, Inc.	The G.W. Van Keppel Company (Option 1)	The G.W. Van Keppel Company (Option 2)	No Bid
1. Rubber Tire Excavator	\$219,179.00	<b>\$219,100.00</b>	\$203,550.00	
Make/model	Doosan DX190W-5	<b>Volvo EW180E</b>	Volvo EW180D	
2. Operator manual	\$70.63	<b>included</b>	included	
3. Parts manual	\$116.46	<b>included</b>	included	Altec, Inc.
4. Repair and maintenance manual	\$422.22	<b>\$400.00</b>	\$400.00	Agri Center
Grand total	\$219,788.31	<b>\$219,500.00</b>	\$203,950.00	Leachrod, LLC
Delivery date	150 days ARO	<b>10/15/15</b>	in stock	John Deere Company
Hourly labor rate	\$132.00-\$140.00	<b>\$135.00</b>	\$135.00	Stamm Manufacturing
Parts: cost & markup %	MSRP*	<b>Volvo fleet price</b>	Volvo fleet price	Don Hattan Chevrolet
Freight charge, pick-up and delivery (1 way)	no charge	<b>\$175.00</b>	\$175.00	Rusty Eck Ford
Acknowledge addenda	Yes	<b>Yes</b>	Yes	WKI Operations, Inc. dba Wichita Kenworth
				Bobcat of Salina

\*MSRP - Manufacturer's Suggested Retail Price

On the recommendation of Kimberly Evans, on behalf of Fleet Management, David Spears moved to **accept the low responsive proposal from The G. W. Van Keppel Company (Option 1) in the amount of \$219,500.00 and establish contract pricing for labor, parts and freight for three (3) years.** Linda Kizzire seconded the motion. The motion passed unanimously.

A committee comprised of Bob Kraus, Jon Medlam and Don Gorges - Public Works; Penny Poland and Rex Victory - Fleet Management, and Gunda Angelica - Purchasing reviewed and evaluated submitted proposals based on specifications and price. The G.W. Van Keppel Company (Option 2) did not meet specifications.

These are replacement vehicles for Public Works; surplus will be sold on Purple Wave, Inc.

## Notes:

The G.W. Van Keppel Company (Option 2) did not meet the following specifications: ride control, arm/stick length, lube system, and mounted outriggers.