

BOARD OF BIDS AND CONTRACTS SEPTEMBER 17, 2015

**3. ROCK SALT -- PUBLIC WORKS
FUNDING -- PUBLIC WORKS**

(Request sent to 40 vendors)

RFB #15-0092 Contract

	Qty.	Hutchinson Salt Company, Inc.		Central Salt, LLC	
		Price per Ton	Extended Price	Price per Ton	Extended Price
Rock Salt	3,500	\$29.00	\$101,500.00	\$50.00	\$175,000.00
Delivery to West Yard	tons	\$12.39	\$43,365.00	\$18.00	\$63,000.00
Total delivered cost per ton		\$41.39		\$68.00	
Grand total		\$144,865.00		\$238,000.00	
No Bids		Nachurs Alpine Solutions	Morton Salt	Independent Salt Company	Cargill Deicing Technology
		GT Midwest	Compass Minerals	Lafe T. Williams Associates, Inc.	

On the recommendation of Kristen McGovern, on behalf of Public Works, Tim Kaufman moved to **accept the low bid from Hutchinson Salt Company, Inc. and establish contract pricing for one (1) year with two (2) one (1) year options to renew.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

The County's estimated annual usage is 3,500 tons. This will be used to mix with sand to refill the County's salt domes in preparation for winter weather.

Hutchinson Salt Company, Inc. held the previous contract at a delivered cost of \$41.89/ton.