

BOARD OF BIDS AND CONTRACTS JANUARY 14, 2016

**ITEMS REQUIRING BOCC APPROVAL
2 ITEMS**

**1. ELECTRONIC PLAN REVIEW SOFTWARE -- METROPOLITAN AREA BUILDING AND CONSTRUCTION DEPARTMENT (MABCD)
FUNDING -- MABCD**

(Request sent to 144 vendors)

RFP #15-0080 Contract

	idtPlans, LLC	Infovision Software, Inc. ²	Avolve Software Corp.	Tyler Technologies
Software Licensing	included in implementation costs	\$60,000.00	\$136,049.00	\$144,986.00
Implementation and Training	\$65,000.00	\$30,000.00	\$96,125.00	\$73,500.00 ³
First Year Maintenance and Support	\$36,000.00	\$15,000.00	\$27,210.10	\$28,997.00
Total First Year Cost	\$101,000.00	\$105,000.00	\$259,384.10	\$173,983.00
Years 2-5 Maintenance and Support				
	\$36,000.00/yr \$144,000.00	\$15,000.00/yr \$60,000.00	\$27,210.10/yr \$108,840.40	\$28,997.00/yr \$115,988.00
Total 5 year cost				
	\$245,000.00	\$165,000.00	\$368,224.50	\$363,471.00
	Bentley Systems, Inc.	Sages Networks, Inc.	e-Plan, Inc. dba e-PlanSoft	Konica Minolta Business Solutions USA, Inc.
Software Licensing	included in implementation costs	included in implementation costs	\$14,400.00	included in implementation costs
Implementation and Training	\$267,500.00	\$42,350.00	\$95,880.00	\$24,500.00
First Year Maintenance and Support	\$25,000.00	Included	\$2,880.00	\$4,900.00
Total First Year Cost	\$292,500.00	\$42,350.00	\$113,160.00	\$29,400.00
Years 2-5 Maintenance and Support				
	\$60,000.00 ¹	\$22,800.00/yr \$91,200.00	\$7,470.00/yr \$29,880.00	\$4,900.00/yr \$19,600.00
Total 5 year cost				
	\$352,500.00	\$133,550.00	\$143,040.00	\$49,000.00 ⁴

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No Bid	Accela, Inc.	Apex Software	Globanet	NexLearn, LLC
	Bluebeam Software, Inc.	Global Gov/Ed Solutions, Inc.	Computech International	Cybertron International, Inc.
	Best Buy Corporation	Instant InfoSystems	Ricoh Americas Corp.	Open Technologies, Inc.
	Stellar Data, Inc.	OptaSoft, LLC	Zones, Inc.	Spectrum, Inc.
	Superwarehouse Business Products, Inc.			

On the recommendation of Kim Evans, on behalf of the Metropolitan Area Building and Construction Department, Tim Kaufman moved to **accept the proposal from Avolve Software Corp. for a total first year cost of \$259,384.10 and establish contract pricing for maintenance and support at \$27,210.10 per year for four (4) additional years for a total five (5) year cost of \$368,224.50.** David Spears seconded the motion. The motion passed unanimously.

A review committee comprised of Glenda Watkins, Verlyn Lett, Paul Hays, Gary Cox and Tom Stolz-MABCD, June Schurr-DIO and Kim Evans-Purchasing reviewed the responses and shortlisted Bentley Systems, Inc. and Avolve Software Corp. Only these two vendors have proven integration with Hansen, which is the current permit software used by the MABCD. Avolve Software Corp. excels by offering unlimited licensing versus per user licensing, built in measurement and mark-up tools rather than utilizing third party services, the wide array of file types supported by their software and a large user base in the code enforcement community. References were contacted for both shortlisted vendors and the committee unanimously agreed that Avolve Software Corp. would provide the best solution to the MABCD.

The MABCD is responsible for monitoring all building code compliance concerning residential and commercial structures built or remodeled within unincorporated Sedgwick County, the City of Wichita, and nine other class 2 & 3 cities within the county. Multiple sets of plans are submitted to the MABCD for review, and when corrections are necessary, the plans must be noted and returned to the design professionals for adjustments and then resubmitted. Once plans are approved, they must be picked up from the MABCD and one set of plans is retained by MABCD for their records.

Electronic Plan Review (EPR) software would automate the above process and create efficiencies including: reducing paper, saving trips to and from the MABCD, enhancing communications between architects and plan examiners, creating better security measures and reducing retention and scanning costs for the MABCD.

¹Maintenance and support total cost provided for years 2 and 3 only; additional years would be adjusted per an escalator and user fees.

²Travel billed at actual cost, a minimum of six (6) trips is estimated for implementation. Annual maintenance has an estimated 5% escalator each year.

³Estimated travel expenses of \$17,000.00 in addition to rates listed.

⁴Estimated total cost; a full discovery would be required to provide a complete cost.

Question: What specifically set the two shortlisted vendors apart from the rest of the responses, given their prices were higher than the majority of the other responses? Tom Stolz with MABCD explained that proven integration with Hansen software is critical to the efficiencies of the department, as Hansen is the data tracking software currently in use by the MABCD. Without integration with the Hansen software, both solutions would be stand alone, which would not provide any efficiency to the operations of the department.