

BOARD OF BIDS AND CONTRACTS DECEMBER 10, 2015

**2. ON-CALL DOOR SERVICES -- VARIOUS DEPARTMENTS
FUNDING -- VARIOUS DEPARTMENTS**

(Request sent to 17 vendors)

RFP #15-0113 Contract

	D.H. Pace Company, Inc.	Badger Door Co., LLC	Resource Door & Hardware, LLC
<i>Overhead/Garage Door Services</i>			
1. Business hour rate - one person	\$52.00	\$47.00	\$105.00
2. Business hour rate - two people	\$88.00	\$85.00	\$130.00
3. Percentage mark-up on cost of materials and parts	30%	30%	20%
4. After hours rate - one person	\$52.00	\$68.00	\$150.00
5. After hours rate - two people	\$88.00	\$127.50	\$225.00
<i>Exterior/Interior Door Services</i>			
1. Business hour rate - one person	\$52.00	no bid	\$85.00 + \$75.00 Trip Charge
2. Business hour rate - two people	\$88.00		\$170.00 + \$75.00 Trip Charge
3. Percentage mark-up on cost of materials and parts	30%		20%
4. After hours rate - one person	\$68.00		\$150.00
5. After hours rate - two people	\$132.00		\$225.00
No Bid	Brunswick Door Company		

On the recommendation of Britt Rosencutter, on behalf of Various County Departments, Tim Kaufman moved to **accept the proposals from D.H. Pace Company, Inc., Badger Door Co., LLC, and Resource Door & Hardware, LLC and establish contract pricing at the rates as indicated above for the contract term of two (2) years with two (2) one (1) year options to renew.** Linda Kizzire seconded the motion. The motion passed unanimously.

A review committee comprised of Greg Tuxhorn-Facilities Management and Britt Rosencutter and Kristen McGovern-Purchasing, reviewed each proposal submitted. The committee unanimously agreed to recommend all three (3) respondents in order to give Various County Departments options in the event one of the vendors is unable to provide prompt service.

Question: Is there a certain order to call these vendors in, with the low bid being first, and would people know that? Britt Rosencutter with Purchasing stated that D.H. Pace Company, Inc. was the previous vendor, so departments are already familiar with them. They would be the primary vendor and the other two vendors would be used in the event D.H. Pace Company, Inc. was not available.