## 1. TRANSPORT VENTILATOR -- EMERGENCY MEDICAL SERVICES SYSTEM FUNDING -- EMERGENCY MEDICAL SERVICES SYSTEM

(Request sent to 43 vendors)

## RFP #15-0115 SC #8000

	Foremost Medical Equipment, LLC	Hamilton Medical, Inc.	CareFusion 203, Inc. (Option 1)	CareFusion 203, Inc. (Option 2)	Morgan Medical, LLC (Option 1)	Morgan Medical, LLC (Option 2)
1. Transport ventilator	\$5,425.00	\$17,865.71	\$16,000.00	\$12,000.00	\$11,335.95	\$15,215.00
2. Model	AHP300	Hamilton-T1	ReVel Ventilator	LTV 1200	LTV 1200	ReVel Ventilator
3. Maintenance manual	\$0.00	\$0.00	\$75.00	n/a*	\$0.00	\$0.00
Total	\$5,425.00	\$17,865.71	\$16,075.00	\$12,000.00	\$11,335.95	\$15,215.00
Additional warranty	\$0.00	\$0.00	\$3,022.50	\$4,333.80	\$0.00	\$0.00
Warranty term	1 year parts, 1 year labor standard warranty	2 year parts, 1 year labor standard warranty	2 year standard warranty + 3 additional years	2 year standard warranty + 3 additional years	2 year standard warranty	2 year standard warranty
Delivery date	upon receipt of order	45 ARO	30 days ARO	30 days ARO	2 days ARO	2 days ARO
No Bid	Weinmann Medical Technology		Outfront Medical	GT Midwest	Worldwide EMS Equipment Sales	
	Southeastern Emergency Equipment		Mid-Continent Safety, a DXP Company		O-Two Medical Technologies, Inc.	

## Recommend the proposal from Morgan Medical, LLC (Option 2) in the amount of \$15,215.00 for the ReVel ventilator.

Transport ventilators are portable units for routine or emergency medical transport. The LTV 1200 is too confusing of an interface, with hidden menus and functions that make operations more difficult than the ReVel. The AHP300 is too heavy and the delivery system does not meet specification.

The ReVel ventilator is used by both local air ambulances in the region. Both services agree that the ReVel is a superior product. The air ambulance services have already been trained on the ReVel and are comfortable using the device.

\* Note: Repaired at CareFusion via mail-in.