

BOARD OF BIDS AND CONTRACTS DECEMBER 10, 2015

3. PATIENT SIMULATORS -- EMERGENCY MEDICAL SERVICES SYSTEM

FUNDING -- EMSS

(Request sent to 39 vendors)

RFP #15-0117 SC #8000076585

	CAE Healthcare	Laerdal Medical Corporation	Anatomy Warehouse
1A. Adult HF Patient Simulator	\$43,595.00	\$37,995.25	\$21,868.80
1B. Software/hardware	included	\$4,560.72	included
1C. Training and installation	\$5,995.00	\$4,320.00	included
1D. Model	METIman	SimMan Essential	Advanced Life Simulator Type II LM073
2A. Pediatric HF Patient Simulator	\$29,995.00	\$14,165.00	\$3,735.75
2B. Software/hardware	included	\$10,286.62	included
2C. Training and installation	\$2,977.50	\$4,320.00	included
2D. Model	PediaSIM	SimJunior	Deluxe Child A-101510
3A. Infant HF Patient Simulator	\$29,995.00	\$29,645.00	\$1,891.25
3B. Software/hardware	included	\$6,708.27	included
3C. Training and installation	\$2,977.50	\$4,320.00	included
3D. Model	BabySIM	SimBaby	Deluxe Complete Infant Crisis A-101589
4. Additional warranty coverage & cost per simulator	Single yr. - \$13,419.00 - \$25,771.00/yr. Multi-yr. - \$12,774.00 - \$38,789.00/yr.	Platinum - 3 yr. - \$36,390.00	18-month - 3 yr. warranty no additional cost
Total	\$79,364.00 - \$143,523.00	\$152,710.86	\$27,495.80
Delivery date	20 days ARO	14-30 days ARO	Adult - 8-10 weeks Pediatric/Infant - 5-7 days
Acknowledge addenda	Yes	Yes	Yes
	American 3B Scientific, LP	CPR Savers & First Aid Supply	Gaumard Scientific Co., Inc.
1A. Adult HF Patient Simulator	\$23,486.35	\$8,167.50	\$47,155.24
1B. Software/hardware	included	included	included
1C. Training and installation	included	included	\$2,500.00* (for all 3 simulators)
1D. Model	Smart STAT W44174	Laerdal MegaCode Kelly Advanced	HAL S3201 Adult Hi-Fi Simulator
2A. Pediatric HF Patient Simulator	no bid	\$5,390.00	\$21,205.16
2B. Software/hardware		included	included
2C. Training and installation		included	included
2D. Model		Laerdal MegaCode Kid	HAL S3005 Pediatric 5 y/o Hi-Fi Simulator
3A. Infant HF Patient Simulator	\$34,850.00	no bid	\$21,205.16
3B. Software/hardware	included		included
3C. Training and installation	included		included
3D. Model	NENA Sim Level 4		HAL S3004 Pediatric 1 y/o Hi-Fi Simulator
4. Additional warranty coverage & cost per simulator	multiple offers/variations as listed	SimPad System - \$7,712.10	Gold 3 yr. - \$27,514.05
Total	\$58,336.35 (base cost without warranties)	\$21,269.60	\$117,079.61
Delivery date	12 weeks	30 days ARO	6-8 weeks ARO
Acknowledge addenda	Yes	Yes	Yes

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No Bid	Alternate Force	Nasco	Life-Assist, Inc.
	IngMar Medical Ltd.	Global Technologies	Limbs & Things, Inc.
	Channing Bete Company, Inc.	Moore Medical, LLC	Armstrong Medical Industries, Inc.

On the recommendation of Joe Thomas, on behalf of Emergency Medical Services System (EMSS), Tim Kaufman moved to **accept the best proposal from Gaumard Scientific Co., Inc. in the amount of \$117,079.61**. Linda Kizzire seconded the motion. The motion passed unanimously.

Malachi Winters, Program Manager - EMSS and Joe Thomas - Purchasing reviewed proposals for cost, specifications and overall functionality. Gaumard Scientific Co., Inc. offered the best proposal meeting the requirements listed by EMSS. All of the simulators from Gaumard Scientific Co., Inc. operate on the same software and same control computer, which eliminates the need to purchase three separate control computers with different control software. In addition to the additional hardware cost, there would be a significant time, training, and interface costs on our personnel side that comes with running separate systems.

The patient simulators will be used in training EMSS, Emergency Medical Services, Sedgwick County Fire Department, and Wichita Fire Department staff to manage emergencies involving adult, pediatric and infant patients and various scenarios encountered during emergency situations.

*EMSS does not wish to include the optional on-site one-day training as part of this purchase.

Note: The CAE Healthcare simulators do not interface with real ECG monitors and the child and infant simulators are not wireless, which are critical minimum specifications.

Anatomy Warehouse does not meet 16 of the minimum specifications for the adult simulator, 17 of the minimum specifications for the pediatric simulator, and 11 of the minimum specifications for the infant simulator. Anatomy Warehouse quoted medium fidelity simulators instead of the high fidelity simulators requested.

American 3B Scientific, LP does not meet 2 of the minimum specifications for the adult simulator, and 7 of the minimum specifications for the infant simulator.

CPR Savers & First Aid Supply does not meet 13 of the minimum specifications for the adult simulator and 10 of the minimum specifications for the pediatric simulator. CPR Savers & First Aid Supply quoted medium fidelity simulators instead of the high fidelity simulators requested.