

1. STRATEGIC PLANNING -- COUNTY MANAGER

FUNDING -- COUNTY MANAGER

(Request sent to 87 vendors)

RFP #16-0025 Contract

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|--------------------|---|--|--|---|
| | The Novak Consulting Group | Management Partners | BKD, LLP | Managing Results, LLC |
| Strategic Planning | \$74,500.00 | \$29,990.00 | \$75,000.00 Option 1 - Resident outreach surveys - add \$6,000.00 Option 2 - Employee surveys - add \$6,000.00 | \$43,398.00 Option - Dashboard - \$9,500.00 |
| Hourly Rates | \$325.00/hr. - President \$175.00/hr. - Practice Leader \$175.00/hr. - Associate \$75.00/hr. - Analyst | \$220.00/hr. - Corporate V.P. \$175.00/hr. - Senior Manager \$125.00/hr. - Peer Review | \$300-\$450.00/hr. - Partner \$200-\$360.00/hr. - Director \$120-\$250.00/hr. - Consultants | \$275.00/hr. - All Consultants |
| Addendum | No | No | Yes | Yes |
| | Alan Kalmanoff dba cp/ILPP | Allen, Gibbs & Houlik, L.C. | Wichita State University | |
| Strategic Planning | \$73,460.00 | \$37,750.00 | \$26,508.00 | |
| Hourly Rates | \$100.00/hr. - Project Director \$100.00/hr. - Legal Expert \$100.00/hr. - Medical Director \$50.00/hr. - Administrative | \$325.00/hr. - Engagement Officer \$180-\$235.00/hr. - Senior Consultant \$135.00/hr. - Consultant | none listed | |
| Addendum | Yes | Yes | Yes | |
| No Bids | Grant Thornton, LLP | The Singer Group | AMI Risk Consultants, Inc. | GJ & Company, LLC |
| | Gagnon Associates | Friesen Group | Incite Health, LLC | |
| | KPMG, LLP | Busby, Ford & Reimer, LLC | Criser, Gough & Parrish, LLC | Transformative Concepts Consulting Group |
| | Ernst & Young, LLP | RSA Marketing | Greteman Group | |

The recommendation of Purchasing and the Manager's Office is to **accept the best proposal from Managing Results, LLC for the amount of \$43,398.00 and establish contract pricing for the hourly rate as listed.**

A committee comprised of Michael Scholes - County Manager, Ron Holt - Assistant County Manager, Chris Chronis - CFO, Eileen McNichol - Director of Human Resources, Kate Flavin - Interim Public Information Officer and Joe Thomas - Purchasing evaluated all proposals submitted based on expertise, qualifications, approach to work and cost. The committee shortlisted Management Partners, Managing Results, LLC and Allen, Gibbs & Houlik, L.C. for further information including project samples.

The committee unanimously chose Managing Results, LLC as providing the best proposal due to their extensive experience with government agencies as demonstrated by the project samples submitted.