

**BOARD OF BIDS AND CONTRACTS JUNE 2, 2016**

**2. ALL-WHEEL DRIVE, ARTICULATED CENTER, WHEEL LOADER -- FLEET MANAGEMENT FUNDING -- ALL WHEEL DRIVE ARTICULATED CENTRAL LOAD**

(Request sent to 84 vendors)

RFP #16-0047 SC #8000087305

	Murphy Tractor & Equipment	<b>Berry Tractor &amp; Equipment Co.</b>	GW Van Keppel Company	
Make/Model	John Deere 644K	<b>Komatsu WA380-8</b>	Volvo L110H	
1 each, All-Wheel Drive, Articulated Center, Wheeled Loaders	\$263,471.00	<b>\$232,590.00</b>	\$284,325.00	
1 each, All-Wheel Drive, Articulated Center, Wheeled Loaders, Unit Price with bucket and forks	\$263,471.00	<b>\$252,500.00</b>	\$284,325.00	
3 each, Operators Manuals	\$25.00 ea \$75.00	<b>Included</b>	Included	
3 each, Parts Manuals	\$124.33 ea \$373.00	<b>Included</b>	Included	
3 each, Repair Manuals	\$90.00 ea \$270.00	<b>Included</b>	Included	
Total Extended Price	\$527,660.00	<b>\$485,090.00</b>	\$568,650.00	
Delivery	45 - 60 Days	<b>40 - 90 Days</b>	60 - 90 Days	
<b>Hourly Labor Rate</b>				
Cost Year 1	\$105.00	<b>\$85.00</b>	\$125.00 Shop \$135.00 Field	
Cost Year 2	\$105.00	<b>\$85.00</b>	\$125.00 Shop \$135.00 Field	
Cost Year 3	\$105.00	<b>\$85.00</b>	\$125.00 Shop \$135.00 Field	
Parts: cost + mark up	8.00%	<b>15.00%</b>	2.00%	
Freight Charge for pick up and delivery (one way)	\$200.00	<b>\$250.00</b>	\$350.00	
No Bid	Wichita Kenworth	Andy Mohr Truck Center	John Deere Company	Doonan Truck
	Hoxie Implement	Altec Inc.	American Equipment	Rusty Eck Ford
	Bobcat of Salina, Inc.	Leachrod, LLC	Stamm Manufacturing	Kirby-Smith Machinery
	Halco Inc.	Prairieland Partners	Konecranes	Wichita Tractor
	Jayhawk Crane	Sellers Equipment	Victor L Phillips	Foley Equipment

On the recommendation of Britt Rosencutter, on behalf of Fleet Management, Jennifer Dombaugh moved to **accept the best proposal from Berry Tractor & Equipment Co. in the amount of \$485,090.00 and establish contract pricing for labor, parts, and freight for repairs for three (3) years.** Tim Kaufman seconded the motion. The motion passed unanimously.

A review committee consisting of Penny Poland and Rex Victory - Fleet Management, Robert Kraus and Jon Medlam - Public Works and Britt Rosencutter - Purchasing, evaluated proposals and short-listed and received two (2) demonstrations on Komatsu WA380-8 and John Deere 644K. The Komatsu WA380-8 is the best choice based on meeting specifications, low cost and operator evaluation of loader demo.

These are replacement vehicles for Public Works, surplus to be sold on Purple Wave, Inc.