

BOARD OF BIDS AND CONTRACTS SEPTEMBER 1, 2016

**3. 12" CAPACITY DISC STYLE BRUSH CHIPPER TOW BEHIND -- FLEET MANAGEMENT
FUNDING -- 12" CAPACITY DISC STYLE BRUSH CHIPPER**
(Request sent to 20 vendors)

RFB #16-0078 S/C #8000092772

Qty.		Fairbank Equipment, Inc.		American Equipment Co.	
		Unit Price	Ext. Price	Unit Price	Ext. Price
1. 12" Capacity Disc Style Brush Chipper Tow Behind	2	\$34,503.00	\$69,006.00	\$37,745.00	\$75,490.00
Model		250XP Brush Bandit		DuraTech Industries TC-12	
2. Three sets of manuals, paper or CD ROM			\$130.00*		\$382.00**
Grand Total		\$69,136.00		\$75,872.00	
Delivery ARO		60-75 days		50-65 days	
Contract pricing for labor and parts (not covered by warranty)					
a. Hourly labor rate					
Cost Year 1		\$85.00		\$120.00	
Cost Year 2		\$85.00		\$120.00	
Cost Year 3		\$85.00		\$120.00	
b. Parts cost + markup					
Cost Year 1		30%		20%	
Cost Year 2		30%		20%	
Cost Year 3		30%		20%	
c. Freight charge, pickup and delivery (1 way)					
Cost Year 1		\$50.00		\$325.00	
Cost Year 2		\$50.00		\$325.00	
Cost Year 3		\$50.00		\$325.00	

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Qty.		Altec Industries, Inc.		Morbark, Inc.	
		Unit Price	Ext. Price	Unit Price	Ext. Price
1. 12" Capacity Disc Style Brush Chipper Tow Behind	2	\$40,360.00	\$80,720.00	\$33,630.80	\$67,261.60
Model		DC1317HP		Beever M12D	
2. Three sets of manuals, paper or CD ROM		Included		Included	
Grand Total		\$80,720.00		\$67,261.60	
Delivery ARO		45-60 days		45 days	
Contract pricing for labor and parts (not covered by warranty)					
a. Hourly labor rate					
Cost Year 1		\$110.00		Non-Responsive	
Cost Year 2		\$112.00		Non-Responsive	
Cost Year 3		\$115.00		Non-Responsive	
b. Parts cost + markup					
Cost Year 1		List Price		Non-Responsive	
Cost Year 2		List Price		Non-Responsive	
Cost Year 3		List Price		Non-Responsive	
c. Freight charge, pickup and delivery (1 way)					
Cost Year 1		\$2.00 Per Mile		Non-Responsive	
Cost Year 2		\$2.00 Per Mile		Non-Responsive	
Cost Year 3		\$2.00 Per Mile		Non-Responsive	
No Bid		Vermeer Great Plains, Inc.			

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On the recommendation of Britt Rosencutter, on behalf of Fleet Management, Tim Kaufman moved to **accept the low responsive bid from Fairbank Equipment, Inc. in the amount of \$69,136.00 and establish contract rates as listed for three (3) years.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

A review committee comprised of Penny Poland - Fleet Management, Mark Sroufe - Lake Afton Park and Britt Rosencutter - Purchasing reviewed all bids and selected Fairbank Equipment, Inc. based on meeting all bid specifications. Morbark, Inc. did not provide contract pricing information as requested which renders their bid non-responsive.

Surplus will be sold on Purple Wave.

Notes:

Morbark, Inc. who was the low bidder did not meet the specifications in the following areas:

1. Spec #6 - Single 8,000 pound Torflex EZ lube axle with electric brakes.
Morbark, Inc. bid a 7,000 pound Torsion axle.
2. Spec #7 - (2) 215/75R 17.5" tires mounted on 8 bolt heavy duty gray rims.
Morbark, Inc. bid (2) 235/80R 16" tires mounted on 8 bolt white rims.
3. Spec #10- Spring loaded slide box type feed system with (2) horizontal feed wheels.
Morbark, Inc. bid a hydraulic & spring assisted down pressure system with (1) horizontal feed wheel.
4. Spec #12 - 29" high x 64" wide tapered in-feed hopper with 30" fold down in-feed hopper tray, heavy duty taillight covers and spring lift assist.
Morbark, Inc. bid an in-feed hopper that measures 53" high x 32" wide.
5. Spec #14 - 40" dia. x 2" thick (2 knife pocket) chipper disc each pocket equipped with (2) 1/2" x 4-1/2" x 7- 1/2" duel edge knives.
Morbark, Inc. bid a 37" x 2" chipper disc.
6. Spec #16 a.- 13 gallon steel hydraulic tank with magnetic drain plug, lockable filler cap, and aluminum sight gauge.
Morbark Inc. bid a 9 gallon capacity hydraulic tank.
7. Spec #16 b. - 40 gallon steel fuel tank with magnetic drain plug, lockable filler cap, and aluminum sight gauge.
Morbark, Inc. bid a 24.5 gallon capacity fuel tank.
8. Spec # 18 - 3/16" x 2" x 6" rectangular tubing with a 1/4" x 3" x 6" tubular tongue.
Morbark , Inc. bid a 8.2 lb. 6" channel with 6" x 2" tubular steel cross bracing.

* Two sets of manuals are provide at no charge by Fairbank Equipment, Inc.

** One set of manuals is provided at no charge by American Equipment Co.

Questions and Answers

Tim Kaufman asked: "The reason that Morbark is non-responsive is because they did not bid for repair and servicing?"

Joe Thomas responded: "Right."

Tim Kaufman asked: "And that was part of the request?"

Joe Thomas responded: "Yes, correct."