

BOARD OF BIDS AND CONTRACT NOVEMBER 9, 2016

**ITEMS REQUIRING BOCC APPROVAL
(4 ITEMS)**

**1. EXTRICATION TOOLS -- SEDGWICK COUNTY FIRE DISTRICT #1 (SCFD)
FUNDING -- EXTRICATION TOOLS/FIRE DISTRICT ADMINISTRATION**

(Request sent to 68 vendors)

RFB #16-0089 SC#8000095578

	Qty	Conrad Fire Equipment		Okie Extrication	
		Unit Price	Ext. Price	Unit Price	Ext. Price
Manufacturer		Holmatro		TNT Rescue Systems	
1. Heavy Duty Cutter	1	\$3,049.66	\$3,049.66	\$4,495.00	\$4,495.00
2. Heavy Duty Spreader	1	\$3,592.91	\$3,592.91	\$5,795.00	\$5,795.00
3. 6.5 hp Accelerator Simo-Pump with Wheeled Roll Cage	1	\$5,071.77	\$5,071.77	\$5,600.00	\$5,600.00
4. Two-Stage 50" Ram	1	\$2,496.16	\$2,496.16	\$3,750.00	\$3,750.00
5. Standard/Single Hot Swap Coupler Extension Hoses	2	\$506.85	\$1,013.70	\$800.00	\$1,600.00
6. Flat Face Male Couplers to single point hot swap female coupler changeover pigtail for use with High Pressure (10,500 PSI)	1	\$291.38	\$291.38	\$600.00	\$600.00
7. Flat Face Female Couplers to single point hot swap female coupler changeover pigtail for use with High Pressure (10,500 PSI)	1	\$291.38	\$291.38	\$500.00	\$500.00
Freight			\$400.00	included	included
Grand Total			\$16,206.96		\$22,340.00
No Bids			LeisurePro, Inc.	Immediate Response	
			Special Service and Supply,	Roberson Fire and Safety,	
			Weis Fire & Safety	Danko Emergency	
			Southeastern Emergency	Hansen Marine Engineering,	

On the recommendation of Kristen McGovern, on behalf of the Sedgwick County Fire District #1 (SCFD), Tim Kaufman moved to **accept the overall low responsive bid from Okie Extrication in the amount of \$22,340.00 and establish contract pricing for one (1) year, with two (2) - one (1) year options to renew.** Sara Jantz seconded the motion. The motion passed unanimously.

All bid responses were reviewed based on experience, qualifications and the ability to provide equipment meeting the bid specifications.

Conrad Fire Equipment did not meet the bid specifications on the following items:

1. A 6.5 hp Simo-Pump was specified. A 3.0 hp Simo-Pump was bid.
2. The Heavy Duty Cutter did not meet minimum opening requirements by 10%.
3. Holmatro "Core" technology, which is a proprietary connection system, that does not work with the current dual hose system used by SCFD. Warranty on the Holmatro hoses would be void if not used with original Holmatro equipment and parts.
4. The hose reels on our existing apparatus would need to be replaced as current reels are not interchangeable with Holmatro hoses.
5. The "hot swap" coupler with pigtails is not compatible with current equipment. This is critical as most car accidents require more than one set of extrication tools.

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Questions and Answers

David Spears asked: "Is this a replacement for an existing one that is no longer useable or is this just an extra one now?"

Kristen McGovern answered: "This is a replacement."

Sara Jantz asked: "I see we sent this out to sixty-eight (68) vendors and only received two (2) responses. Do you know why we have received so few responses?"

Kristen McGovern answered: "After contacting various vendors who did not provide a bid, the specifications could be met but not priced competitively. So they chose not to submit a bid."

Jennifer Dombaugh asked: "Have we purchased from this vendor before?"

Kristen McGovern answered: "Yes."