

BOARD OF BIDS AND CONTRACTS FEBRUARY 9, 2017

ITEMS REQUIRING BOCC APPROVAL

(2 Items)

1. CUSTODIAL SERVICES -- CORRECTIONS

FUNDING -- CORRECTIONS

(Request sent to 116 vendors)

RFP #16-0108 Contract

	EH Technical Solutions, Inc.		City Wide of Wichita		Stephens Industries dba Air Capital Building Maintenance Co.	
	Monthly	Annual	Monthly	Annual	Monthly	Annual
1. Adult Intensive Supervision Program (AISP)	\$1,263.50	\$15,162.00	\$5,523.57	\$66,282.84	\$1,592.45	\$19,109.40
2. Juvenile Field Services	\$1,209.00	\$14,508.00	Included	Included	\$1,398.92	\$16,787.04
3. Drug Court	\$748.80	\$8,985.60	Included	Included	\$877.16	\$10,525.92
Day(s) / Shift	Service Type A	Service Type B	Service Type A	Service Type B	Service Type A	Service Type B
Monday thru Friday 1st Shift - per sq. ft.	\$0.078	\$0.078	\$0.068	\$0.068	\$0.08	\$0.07
Monday thru Friday 2nd Shift - per sq. ft.	\$0.078	\$0.078	\$0.068	\$0.068	\$0.08	\$0.07
Saturday and Sunday 1st Shift - per sq. ft.	\$0.078	\$0.078	\$0.068	\$0.068	\$0.08	\$0.07
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.078	\$0.078	\$0.068	\$0.068	\$0.08	\$0.07

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Periodic Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):			
Dry Vapor Steam Clean: per sq. ft.	\$0.10	\$0.15	\$0.30
Grout Sealer: per sq. ft.	\$0.25	\$0.50	\$0.33
Stain Protector: per sq. ft.	\$0.05	\$0.08	\$0.18
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff (typically, no wax floors) per sq. ft.	\$0.14	\$0.20	\$0.15
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	\$0.10	\$0.12	\$0.14
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.75	\$0.10	\$0.20
Upholstered chairs: Clean and shampoo each	\$4.00	\$15.00	\$3.65
Service Call Rates:			
Monday thru Friday (1st shift) per person, per hour	\$17.00	\$45.00	\$19.50
Monday thru Friday (2nd shift) per person, per hour	\$17.00	\$52.00	\$19.50
Saturday and Sunday (1st shift) per person, per hour	\$17.00	\$67.50	\$19.50
Saturday and Sunday (2nd shift) per person, per hour	\$17.00	\$77.63	\$19.50
Holidays per person, per hour	\$21.00	\$90.00	\$29.25
Prices for years 2, 3 and 4 shall not exceed:			
Year 2	0%	5%	3%
Year 3	2%	5%	3%
Year 4	1%	5%	3%
Day Porter (each) Full time Monday thru Friday 7:30 AM - 4:30 PM	\$458.66/Week	Included	\$2,794.72/Month

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	Tammy Richards dba Amazing Touch Cleaning Service, LLC		SourceOne Management Services, Inc.		Wilson Building Maintenance, Inc.	
	Monthly	Annual	Monthly	Annual	Monthly	Annual
1. Adult Intensive Supervision Program (AISP)	\$1,353.75	\$15,045.00	\$1,985.50	\$23,826.00	\$1,786.13	\$21,433.56
2. Juvenile Field Services	\$1,162.50	\$13,950.00	\$1,705.00	\$20,460.00	\$1,428.90	\$17,136.00
3. Drug Court	\$720.00	\$8,640.00	\$1,056.00	\$12,672.00	\$893.06	\$10,716.72
Day(s) / Shift	Service Type A	Service Type B	Service Type A	Service Type B	Service Type A	Service Type B
Monday thru Friday 1st Shift - per sq. ft.	\$0.09	\$0.09	\$0.062	\$0.059	\$0.105	\$0.105
Monday thru Friday 2nd Shift - per sq. ft.	\$0.09	\$0.09	\$0.062	\$0.059	\$0.095	\$0.095
Saturday and Sunday 1st Shift - per sq. ft.	\$0.09	\$0.09	\$0.062	\$0.059	\$0.115	\$0.115
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.09	\$0.09	\$0.062	\$0.059	\$0.125	\$0.125
Periodic Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):						
Dry Vapor Steam Clean: per sq. ft.	\$0.09		\$0.17		\$0.19	
Grout Sealer: per sq. ft.	\$0.18		\$0.12		\$0.29	
Stain Protector: per sq. ft.	Included		\$0.08		\$0.29	
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff (typically, no wax floors) per sq. ft.	Included		\$0.12		\$0.16	
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	Included		\$0.20		\$0.19	
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	Included		\$0.30		\$0.32	
Upholstered chairs: Clean and shampoo each	\$5.00		\$0.50		\$3.50	

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Service Call Rates:			
Monday thru Friday (1st shift) per person, per hour	\$15.00	\$16.50	\$17.50
Monday thru Friday (2nd shift) per person, per hour	\$15.00	\$16.50	\$16.50
Saturday and Sunday (1st shift) per person, per hour	\$15.00	\$16.50	\$18.50
Saturday and Sunday (2nd shift) per person, per hour	\$15.00	\$16.50	\$18.50
Holidays per person, per hour	\$15.00	\$24.50	\$26.50
Prices for years 2, 3 and 4 shall not exceed:			
Year 2	0%	< 2.5%	9%
Year 3	2%	< 2.5%	3%
Year 4	3%	< 2.5%	3%
Day Porter (each) Full time Monday thru Friday 7:30 AM - 4:30 PM	Included	\$2,295.00/Month	\$680.00/Week
No Bids	Nave Janitorial	Crowder's Cleaning Service	Able Janitorial Company
	Supply Works	Litco, Inc.	Maid to Clean
	Communication Center Specialists		

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On the recommendation of Joseph Thomas, on behalf of Corrections, Jennifer Dombaugh moved to **accept the proposal from EH Technical Solutions, Inc. and establish contract pricing at the rates listed above for one (1) year, with three (3) one year options to renew.** Tim Kaufman seconded the motion. The motion passed unanimously.

A review committee consisting of Chris Morales - Corrections, Tom Struble - Drug Court, Jennise Jenkins - Juvenile Field Services and Britt Rosencutter - Purchasing evaluated all proposals. Two (2) vendors were shortlisted, EH Technical Solutions, Inc. and SourceOne Management Services, Inc. The committee unanimously chose EH Technical Solutions, Inc. The selection criteria included qualifications outlined by the RFP: pricing, references, experience, methodology, approach to staffing, supervision, security issues and overall quality of the proposal.

Note:

EH Technical Solutions, Inc. is a locally owned and operated company and has had past experience working with Sedgwick County.

Service Types A and B are levels of cleanliness, cleaning frequency, population, usage and type of area (bathroom, office, etc.).

Annual Spend 2016 = \$36,497.52

Questions and Answers

Tim Kaufman - I would like to understand more about the shortlist decision because it would appear that Tammy Richards dba Amazing Touch Cleaning is lower price-wise.

Chris Morales, Dept. of Corrections - One of the reasons that we did not select Amazing Touch Cleaning for the shortlist is that we didn't feel that they completely answered all of the questions. Their proposal was pretty short including some certificates - just some very brief information. We didn't feel like we had enough from them as compared to the others. Another reason is they currently have 6 to 8 employees where EH Technical Solutions has 18 and we felt they would be able to get up and running a lot quicker.