

8. PHARMACY SERVICES -- DIVISION OF CORRECTIONS
FUNDING -- DIVISION OF CORRECTIONS

(Request sent to 35 vendors)

RFP #17-0022 Contract

	Genoa, a QoL Healthcare Company, LLC	Pharmacy Alternatives LLC	Family Prescription Shop Inc., dba Hart Pharmacy	Senior Care Pharmacy
Cost of medications	Cost + \$6.00 - \$10.00 dispensing fee	Generic Cost + 5% + \$5.50 dispensing fee Brand Cost + 4% + \$5.50 dispensing fee	Cost + \$12.00 dispensing fee	N/A
Delivery fee	Free	Free	Free for first two deliveries \$10.00 each additional	Free
No Bids	MedTrakRx LLC	Cigna	Benefits Direct	Blue Cross and Blue Shield of Kansas
	Express Scripts	United Health Care	CoreSource	

On the recommendation of Kara Kingsley, on behalf of Division of Corrections, Jennifer Dombaugh moved to **accept the proposal from Genoa, a QoL Healthcare Company, LLC and establish contract pricing for three (3) years, with two (2) one (1) year options to renew**. Linda Kizzire seconded the motion. The motion passed 4 to 1 with Talaya Schwartz recusing herself.

A committee comprised of Mario Salinas, Steven Stonehouse, and Christine Collins-Thoman - Division of Corrections, Talaya Schwartz - COMCARE and, Kara Kingsley - Purchasing, reviewed and scored the responses based on criteria set forth in the RFP. Genoa, a QoL Healthcare Company, LLC (Genoa), Pharmacy Alternatives LLC, and Family Prescription Shop Inc., dba Hart Pharmacy (Hart Pharmacy) were shortlisted and were provided a list of frequently used medications for each vendor to submit pricing, along with a list of questions for clarification on their responses. The committee unanimously decided to recommend Genoa for award.

Genoa will work with Sedgwick County to establish delivery schedules, establish subcontractors to ensure the medications are available after normal working hours, inform county staff of any price hikes and/or will attempt to purchase medications in bulk to reduce the financial impact to the county.

The Division of Corrections provides contracted pharmacy services and medications for youth being served at the Juvenile Detention Facility (JDF), Juvenile Residential Facility (JRF), and the Sedgwick County Youth Program (SCYP). The three facilities house juvenile offenders that are seen by medical and mental health providers who prescribe medications as needed.

Pharmacy Alternatives LLC was not selected due to higher costs and would utilize UPS as their delivery method for medications. They also charge a \$4.50 restocking fee for any unused, returnable medications.

Hart Pharmacy was not selected due to not providing an alternative plan for deliveries after hours. They also charge an additional delivery fee for any unplanned deliveries.

Senior Care Pharmacy was not considered due to lack of detail and information in their response, including any details on pricing.

Note: Our current vendor is Dandurand Pharmacy and 2016 spend was approximately \$35,389.43.

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BOARD OF BIDS AND CONTRACTS JUNE 1, 2017

Questions and Answers:

Linda Kizzire: "We didn't get a bid back from Dandurand?"

Kara Kingsley: "That is correct."

Tom Stolz: "We went through budget and prescription drugs was a hot topic through the Commission, and this provides prescription drugs for a pocket of the organization and yet we have many pockets within the organization that have need for prescription drugs. Is there any information on...instead of siloing this we could have broader bidding power if we would combine...I don't know how you guys do it in the sheriff's, the health department and other facets...is there a reason why we cannot have a larger scale study?"

Richard Powell: "I know under our contracted medical provider – part of that contract is the total inclusive pricing of prescription drugs are included there without regard to numbers. As a matter of fact we just addressed a question by the Commission last week of the costing, etc."

Talaya Schwartz: "COMCARE has a co-located pharmacy. We require them to be almost in-house."

Tom Stolz: "When this goes to Commission you might be armed with a list of prescription drugs that are part of this package. That was asked for during budget.

Mario Salinas, Division of Corrections: "That was our hope with the RFP – that we could streamline the other pharmacy services that are available but with responses, like with the jail's provider, it wasn't an option to bid on it."

Kara Kingsley: "I have those responses of the pricing that was submitted. I can include that with the package."

Tom Stolz: "Yes."