

BOCC APPROVAL MAY 3, 2017

BOARD OF BIDS AND CONTRACTS APRIL 27, 2017

3. ONE TON TRUCK -- FLEET MANAGEMENT

FUNDING -- ONE TON TRUCK

(Request sent to 32 vendors)

RFB #17-0033 S/C #8000106816

	Qty.	Marshall Motor Co. Inc.		Rusty Eck Ford Inc.	
		Unit Cost	Extended Cost	Unit Cost	Extended Cost
1. One Ton Truck (F450 4X4 or equal)	1	\$48,994.00	\$48,994.00	\$50,939.00	\$50,939.00
2. Parts Manual (CD-ROM if available)	1	Online	Online	Online	Online
3. Service Manual (CD-ROM if available)	1	\$150.00	\$150.00	\$187.00	\$187.00
5. Operator Manuals (CD-ROM if available)	3	\$45.00	\$135.00	\$50.00	\$150.00
Total		\$49,279.00		\$51,276.00	
Delivery Date:		September 15, 2017		12-16 Weeks	
Acknowledge Addenda		Yes		Yes	
	Qty.	Pemberton Inc.		Davis-Moore Automotive, Inc.	
		Unit Cost	Extended Cost	Unit Cost	Extended Cost
1. One Ton Truck (F450 4X4 or equal)	1	\$45,455.06	\$45,455.06	\$50,256.00	\$50,256.00
2. Parts Manual (CD-ROM if available)	1	\$200.00	\$200.00	Online	Online
3. Service Manual (CD-ROM if available)	1	\$200.00	\$200.00	Not Available	Not Available
4. Operator Manuals (CD-ROM if available)	3	\$200.00	\$600.00	Included	Included
Total		\$46,455.06		\$50,256.00	
Delivery Date:		Last of August, first two weeks in September		90-120 Days	
Acknowledge Addenda		Yes		Yes	

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	Qty.	Midway Motors Supercenter			
		Unit Cost	Extended Cost		
1. One Ton Truck (F450 4X4 or equal)	1	\$51,381.00	\$51,381.00		
2. Parts Manual (CD-ROM if available)	1	Online	Online		
3. Service Manual (CD-ROM if available)	1	\$177.00	\$177.00		
4. Operator Manuals (CD-ROM if available)	3	\$35.00 (1 included)	\$70.00		
Total		\$51,628.00			
Delivery Date:		Approximately 90 Days			
Acknowledge Addenda		Yes			
No Bids		Northcutt Chevrolet-Buick	Marmie Ford, Lincoln, Chrysler, Dodge, Jeep, Ram	Subaru of Wichita	Cable Dahmer Automotive Group
		Eddy's Everything	Speedway Auto Group	Hatchett Buick GMC	Frank Ancona Honda
		Kranz Family, Inc.	Mel Hambelton Ford	Whiteside of St. Clairsville, Inc.	Midway Motors

On the recommendation of Britt Rosencutter, on behalf of Fleet Management, Jennifer Dombaugh moved to **accept the low responsive bid from Marshall Motor Co., Inc. in the amount of \$49,279.00.** Richard Powell seconded the motion. The motion passed 3 to 2 with Linda Kizzire and Tom Stolz voting No.

The low bid from Pemberton Inc. did not meet the specification on the engine size as well as the wheelbase. The specification for the engine was a 6.2 L. Pemberton Inc. specified a 6.0 L. The specification for the wheelbase was 135" cab to axle. Pemberton Inc. specified 133.6" cab to axle.

The Public Works department uses this truck to perform road repairs with a crack sealer that is towed behind the vehicle. The material used in the crack sealer is hauled in the bed of the truck.

This is a replacement vehicle for Public Works. Surplus has been sold on Purple Wave.

Questions and Answers:

Linda Kizzire asked: "Where is Marshall Motor Co., Inc. located?"

Britt Rosencutter answered: "Salina, Kansas."

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Linda Kizzire asked: I understand that the engine size was one of the questions, but how significant of a difference is the difference of a 6.2L versus a 6.0L when you're talking about a diesel?"

Tom Stolz asked: "While you're on it Penny, can you also talk about the wheelbase and the significance of an inch and a half difference?"

Penny Poland (Director for Fleet Management) answered: "The wheelbase was not that much of an issue to the customer, but the engine could be a performance issue for Public Works. Especially with the way that they use it in hauling material."

Linda Kizzire asked: "Is the bed on the back of the truck in the photo going to fit on the new vehicle?"

Penny Poland answered: "The new vehicle will come with it."

Linda Kizzire asked: "As for warranty work, where would that work be performed?"

Britt Rosencutter answered: "It is performed locally. The company uses a local upfitter for that part of the truck."

Linda Kizzire asked: "Warranty work on the pickup itself, where would that be handled?"

Penny Poland answered: "Warranty work would be through a local vendor. Either Davis-Moore Automotive, Inc. or a local Dodge vendor would do the warranty work."

Linda Kizzire asked: "With them doing the local warranty work would we have to wait a longer time to get the work done because we did not purchase the vehicle from the local vendor?"

Penny Poland answered: "We haven't experienced any delay in warranty work."

Linda Kizzire stated: "Once again, for just a minimal amount in pricing in comparison to the taxes paid by those two vendors. Davis-Moore Automotive, Inc. was a \$977 difference and Rusty Eck Ford Inc. was a \$1,997 difference. Both of them pay well over \$200,000 a year in property tax just on their dealerships alone. I'm going to vote No again because I think it is important to take care of our local vendors, because they hire people that work locally in the community that pay taxes as well."

Tom Stolz asked: "Where is Pemberton Inc. located?"

Britt Rosencutter answered: "They are in Oklahoma."

Tom Stolz asked: "Linda, do you have another motion you want to make? Misha, is that proper at this time or do we need to vote on this motion that we have a motion and a second on? If Linda has another idea, can she make a substitute motion?"

Misha Jacob-Warren answered: "At this time a motion has already been made. It would need to be a substitute motion. Both motions would need to be voted on."

Linda Kizzire stated: "I'd like to make a substitute motion that we accept the bid from Davis-Moore Automotive, Inc. because they're local and it's less than \$1000 difference."

Tom Stolz asked: "Does that violate Charter 68?"

Misha Jacob-Warren answered: "Yes it does."

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Purple Wave Auction

