BOCC APPROVAL MAY 17, 2017
BOARD OF BIDS AND CONTRACTS MAY 11, 2017
3. VARIOUS PAPER STOCK -- VARIOUS COUNTY DEPARTMENTS

FUNDING -- VARIOUS COUNTY DEPARTMENTS
(Request sent to 20 vendors)
RFB \#17-0023 Contract

|  |  |  |  | SW Plus |  |  | Office Plus of Kansas, DBA Daniksco BusinessSolutions LLC |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | Weight | Estimated <br> Annual <br> Usage <br> (Cases) | Pricing/case $8.5 \times 11$ | Pricing/case $11 \times 17$ | Other Size (list if not specified) | Pricing/case 8.5×11 | Pricing/case $11 \times 17$ | Other Size (list if not specified) |
| 1 | White | 20 LB | 6000 | $\begin{gathered} \hline \$ 26.50 \\ \text { (option 1) } \\ \$ 24.83 \\ \text { (option 2) } \end{gathered}$ | \$30.83 |  | \$24.83 | \$28.26 |  |
| 2 | $8.5 \times 14$ White | 20 LB | 24 |  |  | \$39.22 |  |  | \$38.32 |
| 3 | White 3 Hole | 20 LB | 20 | \$30.83 |  |  | \$28.95 |  |  |
| 4 | Blue | 20 LB | 20 | \$42.69 | \$43.61 |  | \$39.47 | \$61.90 |  |
| 5 | Canary | 20 LB | 17 | \$42.69 | \$43.61 |  | \$39.47 | \$61.90 |  |
| 6 | Ivory | 20 LB | 15 | \$42.69 | \$43.61 |  | \$39.47 | \$61.90 |  |
| 7 | Green | 20 LB | 15 | \$42.69 | \$43.61 |  | \$39.47 | \$61.90 |  |
| 8 | Pink | 20 LB | 15 | \$42.69 | \$43.61 |  | \$39.47 | \$61.90 |  |
| 9 | Goldenrod | 20 LB | 0 | \$42.69 | \$43.61 |  | \$39.47 | \$72.32 |  |
| 10 | Tan | 20 LB | 0 | \$42.69 | \$43.61 |  | \$39.47 | \$72.32 |  |
| 11 | Orchid | 20 LB | 10 | \$42.69 | \$43.61 |  | \$39.47 | No Bid |  |
| 12 | Salmon | 20 LB | 0 | \$42.69 | \$43.61 |  | \$39.47 | No Bid |  |
| 13 | Bright White Cover | 100 LB | 10 | \$59.13 | \$57.83 |  | No Bid | No Bid |  |
| 14 | Index White | 110 LB | 25 | \$43.20 | \$45.56 |  | \$83.05 | \$83.21 |  |
| 15 | Index Blue | 110 LB | 25 | \$45.56 | No Bid |  | \$104.52 | No Bid |  |
| 16 | Index Canary | 110 LB | 0 | \$45.56 | No Bid |  | \$104.52 | No Bid |  |
| 17 | Index Cherry | 110 LB | 0 | \$45.56 | No Bid |  | No Bid | No Bid |  |
| 18 | Index Green | 110 LB | 2 | \$45.56 | No Bid |  | \$110.63 | No Bid |  |
| 19 | Index Ivory | 110 LB | 0 | \$45.56 | No Bid |  | \$104.52 | No Bid |  |
| 20 | Index Salmon | 110 LB | 0 | \$45.56 | No Bid |  | No Bid | No Bid |  |
| 21 | $12 \times 18$ Bright White Laser | 28/70 LB | 10 |  |  | \$35.21 |  |  | No Bid |

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| 22 | White Offset | 70 LB | 1 | \$40.47 | \$40.72 |  | No Bid | No Bid |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23 | $8.5 \times 11$ Kant Kopy K2 Carbonless | 20 LB | 3 | \$135.83 |  |  | No Bid |  |  |
| 24 | CFB Canary | 20 LB | 4 | \$188.03 | No Bid |  | \$186.03 | No Bid |  |
| 25 | CFB Pink | 20 LB | 3 | \$188.03 | No Bid |  | No Bid | No Bid |  |
| 26 | CFB White | 20 LB | 5 | \$186.04 | No Bid |  | \$122.52 | No Bid |  |
| 27 | CFB Blue | 20 LB | 5 | \$188.03 | No Bid |  | No Bid | No Bid |  |
| 28 | CB blue | 20 LB | 3 | \$155.10 | No Bid |  | No Bid | No Bid |  |
| 29 | CB white | 20 LB | 3 | \$153.11 | No Bid |  | No Bid | No Bid |  |
| 30 | CB pink | 20 LB | 3 | \$155.10 | No Bid |  | No Bid | No Bid |  |
| 31 | CB canary | 20 LB | 3 | \$155.10 | No Bid |  | No Bid | No Bid |  |
| 32 | CF canary | 20 LB | 3 | \$111.95 | No Bid |  | No Bid | No Bid |  |
| 33 | CF pink | 20 LB | 3 | \$111.95 | No Bid |  | No Bid | No Bid |  |
| 34 | CF blue | 20 LB | 3 | \$111.95 | No Bid |  | No Bid | No Bid |  |
| 35 | CF Manila Tag | 80 LB | 3 | \$157.72 | No Bid |  | No Bid | No Bid |  |
| 36 | 1 ream letter stationery boxes |  | 3 |  |  | \$37.00 |  |  | No Bid |
| 37 | 2 ream letter stationery boxes |  | 10 |  |  | \$75.00 |  |  | No Bid |
| 38 | Business card box $61 / 2 \times 3$ $5 / 8 \times 21 / 6$ |  | 10 |  |  | \$118.00 |  |  | No Bid |
| 39 | Business card box $35 / 8 \times 3$ $5 / 8 \times 21 / 6$ |  | 5 |  |  | \$110.00 |  |  | No Bid |
| 40 | 8.5 x 11 2part Digital/Printer Pre-collated Reverse Carbonless | 20 LB | 4 | \$136.99 |  |  | No Bid |  |  |
| 41 | 8.5 x 11 4part Digital/Printer Pre-collated Reverse Carbonless | 20 LB | 30 | \$164.70 |  |  | No Bid |  |  |
| 42 | $8.5 \times 11$ 5part Digital/Printer Pre-collated Reverse Carbonless | 20 LB | 10 | \$169.34 |  |  | No Bid |  |  |

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| 43 | $8.5 \times 11$ 3part Digital/Printer Pre-collated Reverse Carbonless | 20 LB | 2 | \$154.43 |  |  | No Bid |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 44 | $8.5 \times 14$ 3part Digital/Printer Pre-collated Reverse Carbonless | 20 LB | 43 |  |  | \$196.20 |  |  | No Bid |
| 45 | Chipboard |  | 5 | $\$ 44.37 \text { (810/ }$ <br> bdl) | $\begin{gathered} \$ 63.84(360 / \\ \text { bdl) } \end{gathered}$ |  | No Bid | No Bid |  |
| 46 | $8.5 \times 14$ Chipboard |  | 3 |  |  | $\begin{gathered} \$ 63.84(540 / \\ \text { bdl }) \end{gathered}$ |  |  | No Bid |
| 47 | A2 White Linen Envelopes |  | 2 |  |  | \$44.80 |  |  | No Bid |
| 48 | Fan Apart Adhesive | Quart | 8 |  |  | \$32.03 |  |  | \$807.24 |
|  |  |  |  | Veritiv Oper | ating Company | (Option 1) | Veritiv Op | ating Compa | (Option 2) |
|  | Description | Weight | Estimated <br> Annual <br> Usage <br> (Cases) | Pricing/case $8.5 \times 11$ | $\begin{gathered} \text { Pricing/case } \\ 11 \times 17 \\ \hline \end{gathered}$ | Other Size (list if not specified) | $\begin{gathered} \text { Pricing/case } \\ 8.5 \times 11 \\ \hline \end{gathered}$ | Pricing/case $11 \times 17$ | Other Size (list if not specified) |
| 1 | White | 20 LB | 6000 | \$26.05 | \$29.65 |  | \$30.35 | \$33.28 |  |
| 2 | $8.5 \times 14$ White | 20 LB | 24 |  |  | \$37.75 |  |  | \$42.30 |
| 3 | White 3 Hole | 20 LB | 20 | \$29.95 |  |  | \$33.30 |  |  |
| 4 | Blue | 20 LB | 20 | \$43.45 | \$45.85 |  | \$45.00 | \$47.63 |  |
| 5 | Canary | 20 LB | 17 | \$43.45 | \$45.85 |  | \$45.00 | \$47.63 |  |
| 6 | Ivory | 20 LB | 15 | \$43.45 | \$45.85 |  | \$45.00 | \$47.63 |  |
| 7 | Green | 20 LB | 15 | \$43.45 | \$45.85 |  | \$45.00 | \$47.63 |  |
| 8 | Pink | 20 LB | 15 | \$41.50 | \$41.60 |  | \$45.00 | \$47.63 |  |
| 9 | Goldenrod | 20 LB | 0 | \$41.50 | \$41.60 |  | \$45.00 | No Bid |  |
| 10 | Tan | 20 LB | 0 | \$43.45 | \$45.85 |  | \$45.00 | No Bid |  |
| 11 | Orchid | 20 LB | 10 | \$41.50 | \$41.60 |  | \$45.00 | No Bid |  |
| 12 | Salmon | 20 LB | 0 | \$43.45 | \$41.60 |  | \$45.00 | No Bid |  |
| 13 | Bright White Cover | 100 LB | 10 | \$48.95 | \$64.60 |  | No Bid | No Bid |  |
| 14 | Index White | 110 LB | 25 | \$44.20 | \$46.75 |  | \$38.60 | \$41.10 |  |
| 15 | Index Blue | 110 LB | 25 | \$44.65 | \$47.10 |  | \$42.06 | \$42.00 |  |

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| 16 | Index Canary | 110 LB | 0 | \$44.65 | \$47.10 |  | \$42.06 | \$42.00 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 | Index Cherry | 110 LB | 0 | \$46.75 | \$49.25 |  | \$42.06 | No Bid |  |
| 18 | Index Green | 110 LB | 2 | \$44.65 | \$47.10 |  | \$42.06 | \$42.00 |  |
| 19 | Index Ivory | 110 LB | 0 | \$44.65 | \$47.10 |  | \$42.06 | \$42.00 |  |
| 20 | Index Salmon | 110 LB | 0 | \$46.75 | \$49.25 |  | \$42.06 | No Bid |  |
| 21 | $12 \times 18$ Bright White Laser | 28/70 LB | 10 |  |  | \$52.50 |  |  | \$49.20 |
| 22 | White Offset | 70 LB | 1 | \$37.15 | \$43.25 |  | \$41.00 | \$43.30 |  |
| 23 | $\begin{aligned} & 8.5 \times 11 \text { Kant Kopy K2 } \\ & \text { Carbonless } \end{aligned}$ | 20 LB | 3 | \$129.45 |  |  | \$168.00 |  |  |
| 24 | CFB Canary | 20 LB | 4 | \$163.75 | \$163.75 |  | \$91.25 | No Bid |  |
| 25 | CFB Pink | 20 LB | 3 | \$163.75 | \$163.75 |  | \$91.25 | No Bid |  |
| 26 | CFB White | 20 LB | 5 | \$162.15 | \$162.10 |  | \$91.25 | No Bid |  |
| 27 | CFB Blue | 20 LB | 5 | \$163.75 | No Bid |  | \$91.25 | No Bid |  |
| 28 | CB blue | 20 LB | 3 | \$135.45 | No Bid |  | \$75.30 | No Bid |  |
| 29 | CB white | 20 LB | 3 | \$133.90 | \$133.55 |  | \$75.30 | No Bid |  |
| 30 | CB pink | 20 LB | 3 | \$135.45 | No Bid |  | \$75.30 | No Bid |  |
| 31 | CB canary | 20 LB | 3 | \$135.45 | No Bid |  | \$75.30 | No Bid |  |
| 32 | CF canary | 20 LB | 3 | \$98.00 | \$65.45 |  | \$54.50 | No Bid |  |
| 33 | CF pink | 20 LB | 3 | \$98.00 | \$65.45 |  | \$54.50 | No Bid |  |
| 34 | CF blue | 20 LB | 3 | \$98.00 | No Bid |  | \$54.50 | No Bid |  |
| 35 | CF Manila Tag | 80 LB | 3 | \$173.20 | No Bid |  | \$104.70 | No Bid |  |
| 36 | 1 ream letter stationery boxes |  | 3 |  |  | \$60.60 |  |  | No Bid |
| 37 | 2 ream letter stationery boxes |  | 10 |  |  | \$69.45 |  |  | No Bid |
| 38 | Business card box $61 / 2 \times 3$ $5 / 8 \times 21 / 6$ |  | 10 |  |  | \$75.00 |  |  | No Bid |
| 39 | Business card box $35 / 8 \times 3$ $5 / 8 \times 21 / 6$ |  | 5 |  |  | \$75.00 |  |  | No Bid |
| 40 | 8.5 x 11 2part Digital/Printer Pre-collated Reverse Carbonless | 20 LB | 4 | \$118.85 |  |  | \$66.30 |  |  |

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| 41 | $8.5 \times 114$ part Digital/Printer Pre-collated Reverse Carbonless | 20 LB | 30 | \$143.40 |  |  | \$79.90 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 42 | $8.5 \times 11$ 5part Digital/Printer Pre-collated Reverse Carbonless | 20 LB | 10 | \$147.25 |  |  | \$82.10 |  |  |
| 43 | $8.5 \times 11$ 3part Digital/Printer Pre-collated Reverse Carbonless | 20 LB | 2 | \$134.15 |  |  | \$74.90 |  |  |
| 44 | $8.5 \times 14$ 3part Digital/Printer Pre-collated Reverse Carbonless | 20 LB | 43 |  |  | No Bid |  |  | \$95.19 |
| 45 | Chipboard |  | 5 | \$27.25 | \$27.75 |  | No Bid | No Bid |  |
| 46 | $8.5 \times 14$ Chipboard |  | 3 |  |  | \$29.75 |  |  | No Bid |
| 47 | A2 White Linen Envelopes |  | 2 |  |  | \$79.85 |  |  | No Bid |
| 48 | Fan Apart Adhesive | Quart | 8 |  |  | \$13.40 |  |  | \$37.90 |
| Timber Creek Paper, Inc. |  |  |  |  |  |  |  |  |  |
|  | Description | Weight | Estimated <br> Annual <br> Usage <br> (Cases) | Pricin | 8.5x11 | Pricin | 11x17 | Other | if not |
| 1 | White | 20 LB | 6000 | \$24.44 |  | \$26.66 |  |  |  |
| 2 | $8.5 \times 14$ White | 20 LB | 24 |  |  |  |  | \$32.00 |  |
| 3 | White 3 Hole | 20 LB | 20 | \$26.66 |  |  |  |  |  |
| 4 | Blue | 20 LB | 20 | \$40.90 |  | \$40.90 |  |  |  |
| 5 | Canary | 20 LB | 17 | \$40.90 |  | \$40.90 |  |  |  |
| 6 | Ivory | 20 LB | 15 | \$40.90 |  | \$40.90 |  |  |  |
| 7 | Green | 20 LB | 15 | \$40.90 |  | \$40.90 |  |  |  |
| 8 | Pink | 20 LB | 15 | \$40.90 |  | \$40.90 |  |  |  |
| 9 | Goldenrod | 20 LB | 0 | \$40.90 |  | \$40.90 |  |  |  |

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| 10 | Tan | 20 LB | 0 | \$40.90 | \$40.90 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11 | Orchid | 20 LB | 10 | \$40.90 | \$40.90 |  |
| 12 | Salmon | 20 LB | 0 | \$40.90 | \$40.90 |  |
| 13 | Bright White Cover | 100 LB | 10 | \$56.40 | \$59.65 |  |
| 14 | Index White | 110 LB | 25 | \$44.18 | \$46.60 |  |
| 15 | Index Blue | 110 LB | 25 | \$46.59 | \$51.40 |  |
| 16 | Index Canary | 110 LB | 0 | \$46.59 | \$51.40 |  |
| 17 | Index Cherry | 110 LB | 0 | \$46.59 | \$51.40 |  |
| 18 | Index Green | 110 LB | 2 | \$46.59 | \$51.40 |  |
| 19 | Index Ivory | 110 LB | 0 | \$46.59 | \$51.40 |  |
| 20 | Index Salmon | 110 LB | 0 | \$46.59 | \$51.40 |  |
| 21 | $12 \times 18$ Bright White Laser | 28/70 LB | 10 |  |  | \$27.84 |
| 22 | White Offset | 70 LB | 1 | \$39.18 | \$41.64 |  |
| 23 | 8.5 x 11 Kant Kopy K2 Carbonless | 20 LB | 3 | \$172.12 |  |  |
| 24 | CFB Canary | 20 LB | 4 | \$130.35 | \$130.35 |  |
| 25 | CFB Pink | 20 LB | 3 | \$130.35 | No Bid |  |
| 26 | CFB White | 20 LB | 5 | \$130.35 | \$130.35 |  |
| 27 | CFB Blue | 20 LB | 5 | \$130.35 | No Bid |  |
| 28 | CB blue | 20 LB | 3 | \$107.44 | \$107.44 |  |
| 29 | CB white | 20 LB | 3 | \$107.44 | \$107.44 |  |
| 30 | CB pink | 20 LB | 3 | \$107.44 | No Bid |  |
| 31 | CB canary | 20 LB | 3 | \$107.44 | \$107.44 |  |
| 32 | CF canary | 20 LB | 3 | \$83.98 | \$83.98 |  |
| 33 | CF pink | 20 LB | 3 | \$83.98 | \$83.98 |  |
| 34 | CF blue | 20 LB | 3 | \$83.98 | \$83.98 |  |

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| 35 | CF Manila Tag | 80 LB | 3 | \$123.44 | No Bid |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 36 | 1 ream letter stationery boxes |  | 3 |  |  | \$30.00 |
| 37 | 2 ream letter stationery boxes |  | 10 |  |  | \$42.15 |
| 38 | Business card box $61 / 2 \times 3$ $5 / 8 \times 21 / 6$ |  | 10 |  |  | \$58.88 |
| 39 | Business card box $35 / 8 \times 3$ $5 / 8 \times 21 / 6$ |  | 5 |  |  | \$55.30 |
| 40 | 8.5 x 11 2part Digital/Printer Pre-collated Reverse Carbonless | 20 LB | 4 | \$95.05 |  |  |
| 41 | $8.5 \times 114$ part Digital/Printer Pre-collated Reverse Carbonless | 20 LB | 30 | \$114.41 |  |  |
| 42 | 8.5 x 11 5part Digital/Printer Pre-collated Reverse Carbonless | 20 LB | 10 | \$118.41 |  |  |
| 43 | 8.5 x 11 3part Digital/Printer Pre-collated Reverse Carbonless | 20 LB | 2 | \$107.05 |  |  |
| 44 | $8.5 \times 14$ 3part Digital/Printer Pre-collated Reverse Carbonless | 20 LB | 43 |  |  | \$136.24 |
| 45 | Chipboard |  | 5 | \$26.00 | \$26.00 |  |
| 46 | $8.5 \times 14$ Chipboard |  | 3 |  |  | \$26.00 |
| 47 | A2 White Linen Envelopes |  | 2 |  |  | \$76.86 |
| 48 | Fan Apart Adhesive | Quart | 8 |  |  | \$22.37 |
| No Bids |  | Quill |  |  | Staples |  |
|  |  | Central Poly Co |  |  | KK Office Solutions |  |

## BOCC APPROVAL MAY 17, 2017

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On the recommendation of Kimberly Bush, on behalf of various county departments, Jennifer Dombaugh moved to accept the low overall bids from Timber Creek Paper, Inc. for items 1-39 and 45-48 and Veritiv Operating Company (Option 2) for items 40-44 and establish contract pricing for one (1) year with five (5) one (1) year options to renew. Talaya Schwartz seconded the motion. The motion passed unanimously.

This contract supplies the paper stock and adhesive that meets the needs of the Print Shop and user departments. The majority of the stock is ordered at the beginning of each year by the Print Shop and stored by the vendor. The county then uses a storage ticket inventory methodology to request stock in smaller quantities for delivery as needed. Paper products are a very volatile commodity, and as such, the county builds language into this contract that will allow escalation in pricing to be reviewed and approved/denied by the Division of Purchasing. If an increase is requested by the vendor, they must provide appropriate documentation from the manufacturer. The contract language also requires the vendor to submit any decreases in pricing that could result in some savings to the county. The county monitors pricing through the quarterly Pulp and Paper Index as well.

Last year, the county spent approximately $\$ 177,000.00$ on paper stock.
Note-The determination of low overall bid was made by reviewing the items with the highest usage volumes and selecting the vendor(s) with the lowest bids on those items. The county is seeking more flexibility by contracting for both $8.5 \times 11$ and $11 \times 17$ stock where available.

