

BOARD OF BIDS AND CONTRACTS APRIL 13, 2017

2. 1/2 TON FOUR WHEEL DRIVE EXTENDED CAB TRUCKS -- FLEET MANAGEMENT

FUNDING -- VEHICLE ACQUISITION

(Request sent to 124 vendors)

RFB #17-0057 S/C #8000106691 #8000106692

	Qty.	Rusty Eck Ford		Pemberton Chevrolet	
		Unit Cost	Extended Cost	Unit Cost	Extended Cost
1/2 Ton Four Wheel Drive Extended Cab Trucks W/ Road Sensor	3	\$33,232.00	\$99,696.00	\$33,402.00	\$100,206.00
Make & Model		2017 Ford Extended Cab 4WD		2017 Chevrolet Silverado 1500 4WD Double Cab	
1/2 Ton Four Wheel Drive Extended Cab Trucks W/O Road Sensor	4	\$30,677.00	\$122,708.00	\$31,952.00	\$127,808.00
Make & Model		2017 Ford Extended Cab 4WD		2017 Chevrolet Silverado 1500 4WD Double Cab	
Parts Manual (Paper or CD-ROM)	1	Online		Online	
Service Manual (Paper or CD-ROM)	1	\$180.00	\$180.00	Online	
Operator Manuals (Paper or CD-ROM)	7	Included		Online	
Total		\$222,584.00		\$228,014.00	
Delivery Date		11-13 Weeks		6-10 Weeks	
No Bids		Lubbers			
		Marshall Motor Co, Inc.			

On the recommendation of Britt Rosencutter, on behalf of Fleet Management, Jennifer Dombaugh moved to **accept the low bid from Rusty Eck Ford in the amount of \$222,584.00**. Richard Powell seconded the motion. The motion passed unanimously.

The three (3) trucks with the road sensors are used by area supervisors to put up signs and for general use. They also do road inspections. The road sensors are used to determine when roads need to be treated for winter weather. The other four (4) trucks are used by non-supervisor employees to transport people and materials to job sites.

These are replacement vehicles for Public Works. Surplus will be sold on Purple Wave.

Questions and Answers:

Richard Powell asked: "Are these vehicles, as described here, consistent with past purchases?"

Penny Poland (Fleet Management) answered: "Yes, they are consistent with other trucks in this fund."

Tom Golden asked: "The vehicles they are replacing, have they reached their use of life? Do you know how old those vehicles were that we're going to replace?"

Penny Poland answered: "They meet the replacement criteria. Beginning in 2009 and the newest one is 2012. They are putting about 18,200 miles on them a year."

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Tom Golden asked: "In your opinion, you're the Fleet Management manager, do these vehicles necessarily need to be replaced? They cannot be extended another year? Can we not extend the life on some of these vehicles?"

Penny Poland answered: "It's possible, yes. I would have to do some research on it. At this point, they meet the replacement criteria."

Tom Golden asked: "What would we get for them in surplus for each vehicle?"

Penny Poland answered: "I'm guessing \$3,500-\$5,000. I can go back and do a condition report and we can see if we can extend the life cycle."

Tom Golden asked: "Is this a time sensitive thing, Penny?"

Penny Poland answered: "It is time sensitive. Also, just for your information, I have six (6) of them that will probably be between 170,000-200,000 miles by the time we receive the replacements."

Linda Kizzire stated: "I'm just happy we are buying from Rusty Eck Ford, here in Wichita."