BOCC APPROVAL JUNE 14, 2017 BOARD OF BIDS AND CONTRACTS JUNE 8, 2017

3. FIRE SMOKE DAMPER REPAIR FOR ADULT DETENTION FACILITY -- OPERATIONS SUPPORT § FUNDING -- DETENTION MAINTENANCE

(Request sent to 50 vendors)

RFB #17-0037 S/C #8000109310

| | Blue Star Contracting, LLC | | LSS Life Safety Services, LLC | |
|---|--|------------------|----------------------------------|----------------------------|
| Replacement of 258 Fire Smoke Damper Actuators | \$79,917.00 | | \$149,278.00 | |
| Hourly Rate for On-Call Repair | \$90.00 | | \$95.00 | |
| After Hours Rate for On-Call Repair | \$135.00 | | \$125.00 | |
| Weekends and Holidays Rate for On- Call Repair | \$135.00 | | \$175.00 | |
| Parts Cost + Percentage Markup | 30% | | 20% | |
| Days to Complete Fire Smoke Damper Actuator | 40 | | 65 | |
| No Bids | Mechanical Systems, Inc. | Kelly & Dawson | ProTec Security Services, Inc. | Fahnestock Plumbing |
| | Moody Heating and Air Conditioning | Com-Tec Security | Heritage Fire Sprinkler, Inc. | Heaven Engineering, LLC |
| | Five Star Mechanical, Inc. | | | |

On the recommendation of Kristen McGovern, on behalf of Operation Support Services, Scott Hadley moved to accept the low bid from Blue Star Contracting, LLC in the amount of \$79,917.00 and establish contract pricing at the rates listed above for (3) three years with (2) two (1) one years options to renew. Jennifer Dombaugh seconded the motion. The motion passed unanimously.

The fire/smoke actuators average life span is ten years. The 258 actuators being replaced have exceeded their life expectancy and are now approximately eighteen years old. There are a total of 258 actuators and it was decided to replace all 258 actuators due to the age of each actuator being past the life expectancy.

The vendor was contacted to confirm their ability to meet the requirements of the scope of work.

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Questions and Answers

Scott Hadley: "On the cost – it looks like \$70,000 less. Are we confident they can provide the level of service and what is needed with Blue Star Contracting?"

Kristen McGovern: "That was our question, because there is a significant difference in the two quotes that we received. We interviewed Blue Star Contracting and we made sure they understood the entire scope of the work in the project."

Scott Hadley: "I was wondering because of the disparity in the cost."

Kristen McGovern: "Yes."

Tom Stolz: "It is worth validating and we did that."

Kristen McGovern: "We did that."

Tom Stolz: "On any other county project we have a number of things that need to be fixed. Is it cost effective and efficient for us to fix all 258 vs. piecemealing them out? Is there efficiency in that approach vs. figuring out what needs it and what doesn't?"

Greg Tuxhorn, Building Services Mgr., Division of Information and Operations: "These particular 258 actuators have failed. There is a project that we are gonna go into to start looking for these because they are inspected every four years and this is quite a few that were unexpected of being in violation of. Yes, it is going to be cost effective as we go forward that we need to do a larger inspection of these. Maybe not what is required every four years but annually."

Tom Stolz: "Very good sir, but for this project – these all are failing?"

Greg Tuxhorn: "Yes they have failed and we have been in violation with the state. We have to fix them."