BOCC APPROVAL JULY 19, 2017 BOARD OF BIDS AND CONTRACTS JULY 13, 2017

1. 4 EA. HYDROSTATIC DRIVE SIDE CAST SWEEPERS -- FLEET MANAGEMENT <u>FUNDING -- HYDROSTATIC DRIVE SIDE CAST SWEEPERS</u>

(Request sent to 95 vendors)

RFP #17-0050 S/C #8000110590

| | Qty. | Berry Tractor and Equipment | | G.W. Van Keppel Company | |
|---|--------------------------------------|-----------------------------|---------------------------------------|----------------------------|--------------------------|
| | | Unit Cost | Extended Cost | Unit Cost | Extended Cost |
| Hydrostatic Drive Side Cast Sweepers | 4 | \$49,966.00 | \$199,864.00 | \$51,516.00 | \$206,064.00 |
| Make & Model | | Superior Broom DT80J | | Broce Broom Model RTC 350 | |
| Parts Manual (CD ROM if available) | 1 | Included | Included | Included | Included |
| Service Manual (CD ROM if available) | 1 | Included | Included | Included | Included |
| Operator Manuals (CD ROM if available) | 1 | Included | Included | Included | Included |
| Total | | \$199,864.00 | | \$206,064.00 | |
| Hourly Labor Rate | | \$85.00 | | \$125.00 | |
| Parts - Cost + Markup | | 15.00% | | 30.00% | |
| Freight Charge, PU and Delivery (1 way) | | \$250.00 | | \$150.00 | |
| Delivery Date: | | 6 Weeks ARO | | 90 Days ARO | |
| No Bids | | Midway Truck Center | Truck Center Companies, Wichita | Wichita Tractor Company | Wichita Kenworth Inc. |
| | | Stamm Manufacturing | Bobcat of Salina | Halco Equipment Inc. | Altec Industries Inc. |
| | Kansas Truck Equipment Company, Inc. | | | | |

On the recommendation of Britt Rosencutter, on behalf of Fleet Management, Richard Powell moved to accept the low proposal from Berry Tractor and Equipment in the amount of \$199,864.00 and establish contract pricing for labor, parts and freight at the rates listed above for three (3) years. Jennifer Dombaugh seconded the motion. The motion passed unanimously.

A committee comprised of Penny Poland and Rex Victory - Fleet Management, Jon Medlam and Robert Krause - Public Works, Mark Furry - Noxious Weeds and Britt Rosencutter - Purchasing, reviewed and scored the responses based on criteria set forth in the RFP. The committee unanimously decided to recommend Berry Tractor and Equipment for award.

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The Public Works Department uses this equipment to sweep roadways before, during and after road work such as skim coating, cold mix, hot mix patches, rock shoulders and chip seal. It is also used to sweep bridge spills on roadway and shoulders of roadway.

These are replacement vehicles for Public Works. Surplus to be sold on Purple Wave.

Questions and Answers

Linda Kizzire: How old are the units that we are replacing and have they expended all their life?

Penny Poland - Fleet Management: All four of these units are 13 years old.

Thomas Stolz: How many of these in total do we have in the fleet?

Penny Poland: Four.

Richard Powell: These are the large four wheeled mechanical devices that have the really large bristle brush that sits at a 45 degree angle that rotates?

Penny Poland: Yes.

Richard Powell: I just wanted to make sure I wasn't confusing that with a conventional street sweeper like we see in the city limits.

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