

**1. COMMUNITY SERVICE CAPACITY DEVELOPMENT - SEDGWICK COUNTY DEVELOPMENTAL DISABILITY ORGANIZATION (SCDDO)  
FUNDING -- CAPACITY DEVELOPMENT**

(Request sent to 50 vendors)

RFP #17-0093 S/C #8000118392, #8000118394

	Rainbows United, Inc.	Starkey, Inc.
Funding Requested	\$21,950.00	\$48,000.00
Recommended Award	\$21,950.00	\$48,000.00
Name of Program	Retaining Personal Care Assistance for Under -21	Staffing and Retention Initiative
No Bids	Home Technology Solutions, Inc.	Independent Living Resource Center, Inc.
	Thrive Skilled Pediatric Care	Catholic Charities
	Dream Catchers Case Management, Inc.	Arrowhead West, Inc.
	The Looking Glass	

On the recommendation of Kristen McGovern, on behalf of Sedgwick County Developmental Disability Organization (SCDDO), Linda Kizzire moved to **accept both proposals and approve funding to Rainbows United, Inc. in the amount of \$21,950.00 and Starkey, Inc. in the amount of \$48,000.00.** Talaya Schwartz seconded the motion. The motion passed unanimously.

A review committee comprised of Dee Nighswonger, Jeannette Livingston - SCDDO, Brenda Gutierrez - COMCARE, Cathy Feemster - Sedgwick County Intellectual/Developmental Disability Advisory Board and Kristen McGovern - Purchasing evaluated and scored the responses based on criteria set forth in the RFP. The committee unanimously recommended Rainbows United, Inc. and Starkey, Inc. for award. These programs will both focus on the development of employee engagement projects designed to create a connection to their employer and improve recruitment and retention of qualified direct support staff, which is a major limitation on agencies' ability to expand their services.

SCDDO oversees the service system for individuals with intellectual and/or developmental disabilities (IDD) in Sedgwick County. The agency's mission is to assist people with developmental disabilities to receive quality services and achieve greater independence. The 2017 Community Capacity Development Program allocates up to \$240,000.00 for grants to affiliated agencies to address workforce related issues. The 2017 grants are focused on funding projects that utilize technology to safely but efficiently extend staff or development of an employee engagement program. Both recommended proposals for award are for employee engagement programs.

Grants through this RFP require matching funds, with the SCDDO grants funding up to 60% of a proposed project and the agency funding the remaining 40%. Upon completion of these projects, the providers must provide a detailed analysis of the success of the project, to include information on replication, and present the results to the SCDDO affiliate network.

**BOARD OF BIDS AND CONTRACTS DECEMBER 7, 2017**

**BOCC APPROVAL DECEMBER 13, 2017**

*Questions and Answers*

Tim Kaufman: Are there any questions?

Talaya Schwartz: This one is for Jeannette. How did you pick these 2 specific organizations?

Jeannette Livingston: The RFP was sent to all 48 affiliated agencies. These were the only 2 that applied.

Talaya Schwartz: That makes it easy.

Linda Kizzire: Is this program similar to Project Search that Sedgwick County currently participates in?

Jeannette Livingston: It's a little different. We've had this for the last 3 years. The dollars were specifically allocated for community capacity development among our provider agencies. Services that are provided for in the community day residential. We target it based on our capacity report we do annually to see what areas to focus on. The thing that stood out last year was the workforce issues these agencies experience are so critical. One of them had a turnover rate of 90% in one year. It's hard to provide quality services if 9 out of 10 employees are new. We target our grants specifically to assist agencies to improve the workforce issues. We work on ways to recruit and retain qualified employees.

Tim Kaufman: Given the way this funding is split, the amounts listed here are the SCCDO amounts and so the 2 organizations are going to be providing a 60% match to this 40% match. Correct?

Jeannette Livingston: Opposite. In trying to encourage more people to apply, we switched it. In the past we funded 40% and the agency funded 60% but we didn't get very many responses. This year we switched it. We'll fund 60% and the agency will fund 40%