

BoCC APPROVAL APRIL 18, 2018
BOARD OF BIDS AND CONTRACTS APRIL 12, 2018

2. LABORATORY SERVICES -- VARIOUS DEPARTMENTS
FUNDING -- VARIOUS DEPARTMENTS

(Request sent to 43 vendors)

RFP #17-0074 Contract

	Affiliated Medical Services Laboratory	New Market dba New Medical Health Care	Quest Diagnostics
COMCARE Lab Services			
1. Urine Drug Screen	\$10.00	\$35.00	\$75.00
2. Urine Drug Screen 6 substances & alcohol	\$9.07	\$50.00	\$75.00
3. Amphetamine/Methamphetamine Confirm	\$30.00	No Charge	\$50.00
4. THC GC/MS Confirmation	\$40.00	No Charge	\$20.00
5. Cocaine Confirmation	\$30.00	No Charge	\$90.00
6. Phlebotomy Charge	\$5.00	\$20.00	\$4.25
7. Lithium	\$9.07	\$53.00	\$12.00
8. Valproic Acid	\$18.58	\$25.00	\$20.00
9. Comprehensive Metabolic Panel	\$6.00	\$44.00	\$5.14
10. Ammonia Venous	\$18.00	\$59.00	\$15.00
11. TSH add on	\$9.00	\$50.00	\$8.00
12. Creatinine Serum	\$5.00	\$44.00	\$3.00
13. Drug screen with reflex microscopic	\$3.08	No Bid	No Bid
15. T3 update add on	\$9.00	\$50.00	\$10.00
16. CBC with platelet and differential	\$3.00*	\$29.00	\$4.00
17. Lipid panel	\$5.00	\$75.00	\$5.25
18. Glucose	\$3.00	\$11.00	\$3.00
19. Hemoglobin A1C	\$6.50	\$46.00	\$8.00
20. Pregnancy Screen Serum	\$8.00	\$43.00	\$14.00
21. Drug screen microscopic only	\$4.18	No Bid	No Bid
22. Prolactin	\$25.00	\$99.00	\$14.00
23. Urine Drug Screen 8 substances & Alcohol	\$50.00	\$50.00	\$60.00
24. Urine Drug Screen 10 substances & Alcohol	\$50.00	\$50.00	\$60.00
25. PCP Confirmation	\$21.71	No Charge	\$90.00
26. Opiate Confirmation	\$50.00	No Charge	\$90.00
27. Buprenorphine Screen	\$50.00	\$25.00	\$45.00
28. Buprenorphine Confirmation	\$30.00	No Charge	\$40.00
29. STAT	\$37.50	\$20.00	\$26.00
	Affiliated Medical Services Laboratory	New Market dba New Medical Health Care	Quest Diagnostics
Health Department Lab Services			
1. Comprehensive Metabolic Panel	\$3.50	\$44.00	\$5.14
2. Lipid panel	\$5.00	\$75.00	\$5.25
3. Glucose	\$3.00	\$11.00	\$3.00
4. Herpes Culture	\$9.00	\$46.00	\$30.00
5. CBC with platelet and differential	\$3.00*	\$46.00	\$4.00
6. Cholesterol	\$1.00	\$13.00	\$1.75
7. PAP Smear	No Bid	No Bid	\$13.50

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8. Liquid Based Pap	\$27.97	\$45.00	\$13.50
9. GYN Interpretation by Pathologist	\$30.00	\$25.00	No Bid
10. HPV HR, if positive reflex	\$48.00	\$110.00	\$95.00
11. HPV High Risk, thin prep	\$60.00	\$110.00	\$95.00
12. Hemoglobin A1C	\$12.00	\$46.00	\$8.00
13. Herpes simplex type 2 antibodies IgG	\$9.00	\$65.00	\$12.50
14. Virus ID	\$21.00	No Bid	No Bid
15. TSH	\$9.00	\$53.00	\$8.00
16. Urine Culture	\$7.28	No Bid	\$9.00
17. Antimicrobial sensitivity of organism(s) isolated from urine culture	\$7.75	\$31.00	\$25.00
18. Phlebotomy charge	\$5.00	\$20.00	\$4.25
19. Wet Mount	\$7.50	\$30.00	\$30.00
20. Gram Stain	\$7.50	\$18.00	\$7.00
21. Chlamydia/GC DNA Screen	\$65.00	\$70.00	\$38.00
22. RPR - Syphilis	\$5.86	\$38.00	\$9.00
23. HIV - 1/2 Antibodies	\$15.00	\$55.00	\$25.00
24. Rubella Virus AB	\$18.54	\$26.00	\$15.00
25. Pregnancy Test, Urine	\$8.67	\$35.00	\$14.00
26. Pregnancy Test, Serum	\$8.00	\$43.00	\$14.00
27. Urinalysis with reflex microscopic exam	\$3.08	\$17.00	\$2.76
28. Urinalysis with microscopic exam	\$4.35	\$13.00	\$6.00
29. Hepatitis B Surface Antigen	\$16.53	\$58.00	\$9.00
30. Hepatitis B Surface Antibody	\$18.18	\$58.00	No Bid
31. Hepatitis B Core Antigen	\$16.53	\$52.00	No Bid
32. Interferon Gamma Release Assay	\$75.00	No Bid	\$90.00
33. Acid Fast Bacilli (AFB) smear	\$7.39	\$39.00	\$20.00
34. AFB culture concentration and isolation (sputum)	\$7.75	\$45.00	\$35.00
35. Identification by probe or PCR	\$48.14	No Bid	\$75.00
36. Conventional drug sensitivity testing of Mycobacterium tuberculosis isolated from culture	\$7.75	No Bid	No Bid
37. Blood Lead Venous Test	\$16.61	\$35.00	\$12.00
38. Rabies Anti Titer	\$120.00	\$25.00	\$109.00
No Bids	Affordalab	Mind Your Business, Inc.	National Screening Bureau
StreeTime Technologies			

On the recommendation of Kristen McGovern, on behalf of COMCARE and Sedgwick County Health Department, Ellen House moved to **accept the proposal from Affiliated Medical Services Laboratory for the pricing listed above and establish contract pricing for three (3) years with two (2) one (1) year options to renew.** Linda Kizzire seconded the motion. The motion passed 4 to 1 with Talaya Schwartz recusing herself from the vote as her office will utilize the contract.

An evaluation committee comprised of Brenda Gutierrez, Roger Clark, Mariann Bardezbain - COMCARE, Corey McGlynn - Health Department and Kristen McGovern - Purchasing reviewed and scored the responses based on criteria set forth in the RFP. Affiliated Medical Services Laboratory received the highest score and is being recommended for award.

Quest Diagnostics was ruled out due to location being over a mile from the bus route and that would make it difficult for clients to get to the location. New Market dba New Medical Health Care was not considered due to their pricing and no electronic capabilities to transmit information.

*Affiliated Medical Services Laboratory was interviewed and submitted their best and final offer. The original price submitted for the CBC with Platelet and Differential was \$8.00 and it was negotiated to \$3.00.

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Questions and Answers

Richard Powell: I would ask Counsel being a user of this service within the Sheriff's Office and also being a member of the Bid Board, would it be appropriate for me to vote on this or should I abstain my opinion?

Michael Fessinger: It would be fine for you to vote, in fact you may have abstain if you want to. Talaya has, neither of you need to. Charter 68 only says that if you were actually on the review committee and the Bid Board that at that point you should recuse yourself. So both of you may vote if you wish. You don't have to as long as we have enough votes, as long as we have three.

Tom Stolz: So we only have three bidders? Quest Diagnostics is too inaccessible for most of our clients because they're not on the bus route that's a big thing. New Market doesn't have electronic capabilities to transmit information which I assume is critical. Really, we only have one viable candidate that actually from a cost perspective, they are very close. Is that an accurate statement?

Kristen McGovern: I think it would all depend on the certain test, and usages of those.

Joe Thomas: Tom, I am looking at the first line which is Urine Drug Screen. Quest Diagnostics is \$75.00, New Market \$35.00 and the one recommended vendor that the committee picked was \$10.00.

Tom Stolz: And of all the lab services, that's probably the number one.

Joe Thomas: I believe so.