



SEDGWICK COUNTY, KANSAS

FINANCE DEPARTMENT

*Purchasing Section*

525 N. Main, Suite 823 ~ Wichita, KS 67203

Phone: 316 660-7255 Fax: 316 383-7055

<https://www.sedgwickcounty.org/finance/purchasing/requests-for-bid-and-proposal/>

**REQUEST FOR PROPOSAL**

**RFP #19-0013**

**SEDGWICK COUNTY RADIO REPLACEMENT PROGRAM**

**January 23, 2019**

Sedgwick County, Kansas (hereinafter referred to as “county”) is seeking a firm or firms to provide Sedgwick County with a Radio Replacement Program. If your firm is interested in submitting a response, please do so in accordance with the instructions contained within the attached Request for Proposal. **Responses are due no later than 1:45 p.m. CST, February 26, 2019.**

**All contact concerning this solicitation shall be made through the Purchasing Section.** Bidders shall not contact county employees, department heads, using agencies, evaluation committee members or elected officials with questions or any other concerns about the solicitation. Questions, clarifications and concerns shall be submitted to the Purchasing Section in writing. Failure to comply with these guidelines may disqualify the Proposer’s response.

Sincerely,

**Kristen McGovern  
Senior Buyer**

**KM/ch**

*RFP #19-0013*

*Sedgwick County... Working for you*

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### I. [About this Document](#)

This document is a Request for Proposal. It differs from a Request for Bid or Quotation in that the county is seeking a solution, as described on the cover page and in the following Background Information section, not a bid or quotation meeting firm specifications for the lowest price. As such, the lowest price proposed will not guarantee an award recommendation. As defined in Charter Resolution No. 68, Competitive Sealed Proposals will be evaluated based upon criteria formulated around the most important features of the product(s) and/or service(s), of which quality, testing, references, service, availability or capability, may be overriding factors, and price may not be determinative in the issuance of a contract or award. The proposal evaluation criteria should be viewed as standards that measure how well a vendor's approach meets the desired requirements and needs of the County. Criteria that will be used and considered in evaluation for award are set forth in this document. The county will thoroughly review all proposals received. The county will also utilize its best judgment when determining whether to schedule a pre-proposal conference, before proposals are accepted, or meetings with vendors, after receipt of all proposals. A Purchase Order/Contract will be awarded to a qualified vendor submitting the best proposal. **Sedgwick County reserves the right to select, and subsequently recommend for award, the proposed service(s) and/or product(s) which best meets its required needs, quality levels and budget constraints.**

The nature of this work is for a public entity and will require the expenditure of public funds and/or use of public facilities, therefore the successful proposer will understand that portions (potentially all) of their proposal may become public record at any time after receipt of proposals. Proposal responses, purchase orders and final contracts are subject to public disclosure after award. All confidential or proprietary information should be clearly denoted in proposal responses and responders should understand this information will be considered prior to release, however no guarantee is made that information will be withheld from public view.

## II. Background

Sedgwick County, located in south-central Kansas, is one of the most populous of Kansas' 105 counties with a population estimated at more than 511,000 persons. It is the sixteenth largest in area, with 1,008 square miles, and reportedly has the second highest per capita wealth among Kansas' counties. Organizationally, the county is a Commission/Manager entity, employs nearly 2,500 persons, and hosts or provides a full range of municipal services, e.g. – public safety, public works, criminal justice, recreation, entertainment, cultural, human/social, and education.

Sedgwick County believes that the most important aspect of any public safety radio network is coverage reliability coupled with clearly understood audio quality delivered to users throughout their various working environments. Sedgwick County appreciates the need for Proposers to have adequate flexibility in these specifications, such that proposed solutions can be technically optimized meet user desires and coverage expectations.

## III. Project Objectives

Sedgwick County, Kansas (hereinafter referred to as “county”) is seeking a firm or firms to provide a complete Radio Replacement Program. The following objectives have been identified for this contract:

1. Acquire a complete Radio Replacement Services meeting the parameters, conditions and mandatory requirements presented in the document.
2. Establish contract pricing with the vendor that has the best proven “track-record” in performance, service and customer satisfaction.
3. Acquire Radio Replacement Services with the most advantageous overall cost to the County.

## IV. Submittals

Carefully review this Request for Proposal. It provides specific technical information necessary to aid participating firms in formulating a thorough response. Should you elect to participate, submit one (1) original **AND** one (1) electronic copy (.PDF/Word supplied on a flash drive) of the entire document with any supplementary materials to:

Kristen McGovern  
Senior Buyer  
Sedgwick County Purchasing Section  
525 N. Main, Suite 823  
Wichita, KS 67203

**SUBMITTALS are due NO LATER THAN 1:45 p.m. CST, TUESDAY, FEBRUARY 26, 2019.** Responses must be sealed and marked on the lower left-hand corner with the firm name and address, proposal number, and proposal due date. Late or incomplete responses will not be accepted and will not receive consideration for final award.

Proposal responses will be acknowledged and read into record at bid opening which will occur at 2:00 p.m. CST, on the due date. No information other than the respondent's name will be disclosed at bid opening.

## V. Scope of Work

### Specifications for Radio Portable Option A

- Single-band operation for digital P25 700/800 MHz system
- TDMA operational (P25 Phase 2 capability)
- 1000 channel capacity
- Customization of radio profiles
- MIL – STD 810 C, D, E, F, G rating
- Inhibit capability
- Top display
- Limited keypad allowing user to change zones, go to home channel, etc.
- Lighting to indicate emergency, low battery, and out of range
- Voice announcement for zone and channel selections
- IP68 rating
- Tempered glass display
- Dual latch battery

- Encryption (single channel or multi-channel, as indicated in numbers)
- Gain control
- Windporting
- Noise suppression
- GPS tracking
- Wi-Fi capable

**Specific for Sedgwick County Fire District #1**

- Rugged housing
- Safety green housing
- Radio control knobs and speaker mic that is able to be used with fire gloves on.

**Specifications for Portable Option B**

- Single-band operation for digital P25 700/800 MHz system
- TDMA operational (P25 Phase 2 capability)
- 512 channel capacity
- Customization of radio profiles
- MIL – STD 810 C, D, E, F, G rating
- Inhibit capability
- IP68 rating
- Noise suppression

**Specifications for Mobile Radio Option A**

- Single-band operation for digital P25 700/800 MHz system
- TDMA operational (P25 Phase 2 capability)
- 1000 channel capacity
- Customization of radio profiles
- MIL – STD 810 C, D, E, F, G rating
- Inhibit capability
- Priority scanning
- Backlit display
- Wi-Fi capable

**Specifications for Mobile Radio Option B**

- Single-band operation for digital P25 700/800 MHz system
- TDMA operational (P25 Phase 2 capability)
- 512 channel capacity
- Customization of radio profiles
- MIL – STD 810 C, D, E, F, G rating
- Inhibit capability
- Backlit display

## VI. Sedgwick County's Responsibilities

- Provide information, as legally allowed, in possession of the County, which relates to the County's requirements or which is relevant to this project.
- Designate a person to act as the County's Contract Manager with respect to the work to be performed under this contract.
- County reserves the right to make inspections at various points of the project. Contractor agrees to openly participate in said inspections and provide information to the county on the progress, expected completion date and any unforeseen or unexpected complications in the project.

## VII. Proposal Terms

### A. Questions and Contact Information

Any questions regarding this document must be submitted in writing to Kristen McGovern at [Kristen.McGovern@sedgwick.gov](mailto:Kristen.McGovern@sedgwick.gov) by 5:00 p.m. CST Tuesday, February 5, 2019. Any questions of a substantive nature will be answered in written form as an addendum and posted on the purchasing website at <https://www.sedgwickcounty.org/finance/purchasing/requests-for-bid-and-proposal/> under the Documents column associated with this RFP number by 5:00 p.m. CST Monday, February 11, 2019. Firms are responsible for checking the website and acknowledging any addenda on their proposal response form.

### B. Minimum Firm Qualifications

This section lists the criteria to be considered in evaluating the ability of firms interested in providing the service(s) and/or product(s) specified in this Request for Proposal. Firms must meet or exceed these qualifications to be considered for award. Any exceptions to the requirements listed should be clearly detailed in proposer's response. Proposers shall:

1. Have a minimum of 3 years' experience in providing services similar to those specified in this RFP.
2. Have an understanding of industry standards and best practices.
3. Have experience in managing projects of comparable size and complexity to that being proposed.
4. Have knowledge of and comply with all currently applicable, and as they become enacted during the contract term, federal, state and local laws, statutes, ordinances, rules and regulations. All laws of the State of Kansas, whether substantive or procedural, shall apply to the contract, and all statutory, charter, and ordinance provisions that are applicable to public contracts in the county shall be followed with respect to the contract.
5. Municipal and county government experience is desired, however, the county will make the final determination based on responses received and the evaluation process.
6. Have the capacity to acquire all bonds, escrows or insurances as outlined in the terms of this RFP.
7. Provide project supervision (as required) and quality control procedures.
8. Have appropriate material, equipment and labor to perform specified services.
9. Park only in designated areas and display parking permit (if provided).
10. Wear company uniform or ID badge for identification purposes.
11. All equipment and supplies offered in a proposal must be new and of current production and available for marketing by the manufacturer unless the proposal clearly specifies that used, reconditioned, or remanufactured equipment and supplies may be offered.
12. Firm fixed prices shall include all packing, handling and shipping charges.
13. The firm fixed prices RFP shall remain valid for 90 days from RFP opening unless otherwise indicated. If the proposal is accepted, prices shall be firm for the specified contract period.
14. Proposals lacking any written indication of intent to respond with an alternate brand(s) or to take an exception shall be received and considered to be in complete compliance with the specifications and requirements as listed in the proposal.
15. Respondents must examine the entire proposal carefully. Failure to do so shall be at respondent's risk.
16. Any pricing information submitted by a respondent but not reflected on the pricing page shall be subject to evaluation if deemed by Purchasing Division, to be in the best interests of the County.
17. When evaluating a proposal, the County reserves the right to consider relevant information and fact, whether gained from a proposal, from a respondent, from respondent's references, or from any other source.

18. Any award of a contract shall be made by written notification from the Purchasing Office.
19. No equipment, supplies, and/or services received by an agency of the County pursuant to a contract shall be deemed accepted until the agency has had reasonable opportunity to inspect said equipment, supplies, and/or services.
20. All equipment, supplies, and/or services which do not comply with the specifications or requirements or which are otherwise unacceptable or defective may be rejected. In addition, all equipment, supplies, and/or services which are discovered to be defective or which do not conform to any warranty of the contractor upon inspection (or at any later time if the defects contained were not reasonably ascertainable upon the initial inspection) may be rejected.
21. The County reserves the right to return any such rejected shipment at the contractor's expense for full credit or replacement and to specify a reasonable date by which replacements must be received.
22. The County's right to reject any unacceptable equipment, supplies, and/or services shall not exclude any other legal, equitable or contractual remedies available to the County.
23. The contractor expressly warrants that all equipment, supplies, and/or services in accordance with generally accepted industry standards, practices and principles applicable to the work and shall: (1) conform to each and every specification, drawing, sample or other description which was furnished or adopted by the Treasury and Financial Management, Purchasing Division, (2) be fit and sufficient for the purpose expressed in the Request for Proposal, (3) be of good materials and workmanship, (4) be free from defect, and (5) vendor shall replace a defective product at its own cost.
24. Surcharges (fuel or otherwise) are not allowed under any agreement as a result of this RFP. Any such surcharges are to be included in the contract pricing.
25. Any objections or concerns to the RFP language, terms and conditions, scope or other elements of the RFP must be included with your response. Failure to note such concerns could result in your firm being deemed non-responsive.

C. [Evaluation Criteria](#)

The selection process will be based on the responses to this RFP. County staff will judge each response as determined by the scoring criteria below. Purchasing staff are not a part of the evaluation committee.

| Component   | Points     |
|---|------------|
| Clearly and completely demonstrates ability and capacity to meet all RFP conditions outlined herein and the clarity, completeness and comprehensiveness of the submitted proposal.        | 20         |
| References and detailing performance of proposed services that will verify service levels and capability of the respondent to provide a through solution.                                 | 20         |
| Project approach. Does the proposed project approach expressed in the proposal/interview appear to be realistic and feasible? Demonstrated a solid understanding of the proposed project. | 20         |
| Qualifications, expertise and proven experience on similar projects.  | 20         |
| The most advantageous, prudent methodology as determined by Sedgwick County this includes cost(s) of product(s) and/or service including on-going support and maintenance.                | 20         |
| <b>Total Points</b>   | <b>100</b> |

Assume the following cost proposals (**examples only**)

- A. \$50,000.00
- B. \$38,000.00
- C. \$49,000.00

Company B with a total price of \$38,000.00 is the low offer. Take the low offer and divide each of the other offers into the low offer to calculate a percentage. This percentage is then multiplied by the number of points available for the cost. In this case, 10 points are allocated to cost.

- A.  $\$38,000.00 \text{ divided by } \$50,000.00 = .76$        $.76 * 10$       7.6 points
- B.  $\$38,000.00 \text{ divided by } \$38,000.00 = 1.00$        $1.00 * 10$       10 points
- C.  $\$38,000.00 \text{ divided by } \$49,000.00 = .77$        $.77 * 10$       7.7 points

Any final negotiations for services, terms and conditions will be based, in part, on the firm’s method of providing the service and the fee schedule achieved through discussions and agreement with the county’s review committee. The county is under no obligation to accept the lowest priced proposal and reserves the right to further negotiate services and costs that are proposed. The county also reserves the sole right to recommend for award the proposal and plan that it deems to be in its best interest.

The county reserves the right to reject all proposals. All proposals, including supporting documentation shall become the property of Sedgwick County. All costs incurred in the preparation of this proposal shall be the responsibility of the firm making the proposals. Sedgwick County reserves the right to select, and subsequently recommend for award, the proposed service which best meets its required needs, quality levels and budget constraints.

D. [Request for Proposal Timeline](#)

The following dates are provided for information purposes and are subject to change without notice. Contact the Purchasing Section at (316) 660-7255 to confirm any and all dates.

|  |                                   |
|--|-----------------------------------|
| Distribution of Request for Proposal to interested parties         | <b>January 23, 2019</b>           |
| Questions and clarifications submitted in writing by 5:00 p.m. CST | <b>February 5, 2019</b>           |
| Addendum Issued  | <b>February 11, 2019</b>          |
| Sealed Proposal due before 1:45 p.m. CST                           | <b>February 26, 2019</b>          |
| Evaluation Period  | <b>February 27-March 15, 2019</b> |
| Board of Bids and Contracts Recommendation                         | <b>March 21, 2019</b>             |
| Board of County Commission Award                                   | <b>March 27, 2019</b>             |

E. [Contract Period and Payment Terms](#)

A contractual period will begin following Board of County Commissioners (BoCC) approval of the successful firm(s) and continue for a period of three (3) years with two (2) one (1) year options to renew.

Either party may cancel its obligations herein upon thirty-day (30) prior written notice to the other party. It is understood that funding may cease or be reduced at any time, and in the event that adequate funds are not available to meet the obligations hereunder, either party reserves the right to terminate this agreement upon thirty (30) days prior written notice to the other. Payment will be remitted following receipt of monthly detailed invoice. Sedgwick County reserves the right to award this contract to more than one (1) vendor. Payment for all specified services to the successful firm will be made following monthly invoicing which includes itemized statements and all specified services have been verified.

Payment and Invoice Provisions

[http://www.sedgwickcounty.org/media/39239/payment\\_and\\_invoice\\_provisions.pdf](http://www.sedgwickcounty.org/media/39239/payment_and_invoice_provisions.pdf)

F. Insurance Requirements

Liability insurance coverage indicated below must be considered as primary and not as excess insurance. If required, Contractor’s professional liability/errors and omissions insurance shall (i) have a policy retroactive date prior to the date any professional services are provided for this project, and (ii) be maintained for a minimum of 3 years past completion of the project. Contractor shall furnish a certificate evidencing such coverage, with County listed as an additional insured, except for professional liability, workers’ compensation and employer’s liability. **Certificate shall be provided prior to award of contract.** Certificate shall remain in force during the duration of the project/services and will not be canceled, reduced, modified, limited, or restricted until thirty (30) days after County receives written notice of such change. All insurance must be with an insurance company with a minimum BEST rating of A-VIII and licensed to do business in the State of Kansas (**must be acknowledged on the bid/proposal response form**).

**NOTE:** If any insurance is subject to a deductible or self-insured retention, written disclosure must be included in your proposal response and also be noted on the certificate of insurance.

It is the responsibility of Contractor to require that any and all approved subcontractors meet the minimum insurance requirements. Contractor shall obtain the above referenced certificate(s) of insurance, and in accordance with this Agreement, provide copies of such certificates to County.

**Workers’ Compensation:**

Applicable coverage per State Statutes

**Employer’s Liability Insurance:** \$100,000.00

**Commercial General Liability Insurance:**

Each Occurrence \$500,000.00

Aggregate \$500,000.00

**Personal Injury:**

Each Occurrence \$500,000.00

General Aggregate \$500,000.00

**Automobile Liability:**

Combined single limit \$500,000.00

**Professional Liability/ Errors & Omissions Insurance:**

     Required/      Not Required

Each Claim \$1,000,000.00

Aggregate \$2,000,000.00

***Special Risks or Circumstances:***

***Entity reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.***

G. Indemnification

To the fullest extent of the law, the provider, its subcontractor, agents, servants, officers or employees shall indemnify and hold harmless Sedgwick County, including, but not limited to, its elected and appointed officials, officers, employees and agents, from any and all claims brought by any person or entity whatsoever, arising from any act, error, or omission of the provider during the provider’s performance of the agreement or any other agreements of the provider entered into by reason thereof. The provider shall indemnify and defend Sedgwick County, including, but not limited to, its elected and appointed officials, officers, employees and agents, with respect to any claim arising, or alleged to have arisen from negligence, and/or willful, wanton or reckless acts or omissions of the provider, its subcontractor, agents, servants, officers, or employees and any and all losses or liabilities resulting from any such claims, including, but not limited to, damage awards, costs and reasonable attorney’s fees. This indemnification shall not be affected by any other portions of the agreement relating to insurance requirements. The provider agrees that it will procure and keep in force at all times at its own expense insurance in accordance with these specifications.



H. [Confidential Matters and Data Ownership](#)

The successful proposer agrees all data, records and information, which the proposer, its agents and employees, which is the subject of this proposal, obtain access, remains at all times exclusively the property of Sedgwick County. The successful proposer agrees all such data, records, plans and information constitutes at all times proprietary information of Sedgwick County. The successful proposer agrees that it will not disclose, provide, or make available any of such proprietary information in any form to any person or entity. In addition, the successful proposer agrees it will not use any names or addresses contained in such data, records, plans and information for the purpose of selling or offering for sale any property or service to any person or entity who resides at any address in such data. In addition, the successful proposer agrees it will not sell, give or otherwise make available to any person or entity any names or addresses contained in or derived from such data, records and information for the purpose of allowing such person to sell or offer for sale any property or service to any person or entity named in such data. Successful proposer agrees it will take all reasonable steps and the same protective precautions to protect Sedgwick County's proprietary information from disclosure to third parties as with successful proposer's own proprietary and confidential information. Proposer agrees that all data, regardless of form that is generated as a result of this Request for Proposal is the property of Sedgwick County.

I. [Proposal Conditions](#)

<https://www.sedgwickcounty.org/media/31338/proposal-terms-conditions.pdf>

General Contract Provisions

<https://www.sedgwickcounty.org/media/31337/general-contractual-provisions.pdf>

Mandatory Contract Provisions

<https://www.sedgwickcounty.org/media/31336/mandatory-contractual-provisions.pdf>

Sample Contract

<https://www.sedgwickcounty.org/media/39236/sample-contract.pdf>

### VIII. Required Response Content

All proposal submissions shall include the following:

1. Firm profile: the name of the firm, address, telephone number(s), contact person, year the firm was established, and the names of the principals of the firm.
2. The names of the staff members who will be available for work on the contract, including a listing of their work experience. This identified individual(s) must be available to participate in scheduled interviews during the proposal review period at the County's discretion.
3. The firm's relevant experience, notably experience working with government agencies.
4. A disclosure of any personal or financial interest in any properties in the project area, or any real or potential conflicts of interest with members of the Sedgwick County Board of County Commissioners or county staff.
5. A description of the type of assistance that will be sought from County staff, including assistance required from the County to lessen the costs of this project.
6. Proof of insurance meeting minimum insurance requirements as designated herein.
7. List up to three (3) projects which demonstrates competence to perform work similar to that likely to be required on this project. More recent projects are preferred. Required information must include: (a) name and location of project, (b) completion data (actual when available, otherwise estimated), (c) name and address of the owner of that project, (d) total cost of completed project and that (e) percentage of the project for which the named firm was/is responsible), (f) name and phone number of individual to contact for reference, preferably the project owner's project manager (the name of the individual indicated and their information must be current), (g) a narrative description of the example project including quantifiable data wherever possible, (relative supporting data may be attached to this form in support of this question), (h) brief description of type and extent of services provided for each project, and (i) personnel who worked on the example project that will be assigned to the County's project (include each individual's role on the example project).
8. Those responses that do not include all required forms/items may be deemed non-responsive.
9. As part of the proposal package, vendors must provide the County with discount pricing for **all equipment offered** with a discount off manufacturer list methodology. Items listed in the catalog should include but are not limited to: cables, batteries, software discs, operating manuals, single and multi-bay chargers, etc.
10. Completed pricing sheets including percentages off manufacturers list pricing.

**IX. Response Form**

**REQUEST FOR PROPOSAL  
RFP#19-0013**

**SEDGWICK COUNTY RADIO REPLACEMENT PROGRAM**

The undersigned, on behalf of the proposer, certifies that: (1) this offer is made without previous understanding, agreement or connection with any person, firm, or corporation submitting a proposal on the same project; (2) is in all respects fair and without collusion or fraud; (3) the person whose signature appears below is legally empowered to bind the firm in whose name the proposer is entered; (4) they have read the complete Request for Proposal and understands all provisions; (5) if accepted by the county, this proposal is guaranteed as written and amended and will be implemented as stated; and (6) mistakes in writing of the submitted proposal will be their responsibility.

NAME \_\_\_\_\_

DBA/SAME \_\_\_\_\_

CONTACT \_\_\_\_\_

ADDRESS \_\_\_\_\_ CITY/STATE \_\_\_\_\_ ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ FAX \_\_\_\_\_ HOURS \_\_\_\_\_

STATE OF INCORPORATION or ORGANIZATION \_\_\_\_\_

WEBSITE ADDRESS \_\_\_\_\_ EMAIL \_\_\_\_\_

NUMBER OF LOCATIONS \_\_\_\_\_ NUMBER OF PERSONS EMPLOYED \_\_\_\_\_

TYPE OF ORGANIZATION: Public Corporation \_\_\_\_\_ Private Corporation \_\_\_\_\_ Sole Proprietorship \_\_\_\_\_

Partnership \_\_\_\_\_ Other (Describe): \_\_\_\_\_

BUSINESS MODEL: Small Business \_\_\_\_\_ Manufacturer \_\_\_\_\_ Distributor \_\_\_\_\_ Retail \_\_\_\_\_

Dealer \_\_\_\_\_ Other (Describe): \_\_\_\_\_

Not a Minority-Owned Business: \_\_\_\_\_ Minority-Owned Business: \_\_\_\_\_ (Specify Below)

\_\_\_\_ African American (05) \_\_\_\_ Asian Pacific (10) \_\_\_\_ Subcontinent Asian (15) \_\_\_\_ Hispanic (20)

\_\_\_\_ Native American (25) \_\_\_\_ Other (30) - Please specify \_\_\_\_\_

Not a Woman-Owned Business: \_\_\_\_\_ Woman-Owned Business: \_\_\_\_\_ (Specify Below)

\_\_\_\_ Not Minority -Woman Owned (50) \_\_\_\_ African American-Woman Owned (55)

\_\_\_\_ Asian Pacific-Woman Owned (60) \_\_\_\_ Subcontinent Asian-Woman Owned (65) \_\_\_\_ Hispanic Woman Owned (70)

\_\_\_\_ Native American-Woman Owned (75) \_\_\_\_ Other - Woman Owned (80) - Please specify \_\_\_\_\_

ARE YOU REGISTERED TO DO BUSINESS IN THE STATE OF KS: \_\_\_\_ Yes \_\_\_\_ No

INSURANCE REGISTERED IN THE STATE OF KS WITH MINIMUM BEST RATING OF A-VIII: \_\_\_\_ Yes \_\_\_\_ No

**ACKNOWLEDGE RECEIPT OF ADDENDA:** All addendum(s) are posted to our RFQ/RFP web page and it is the vendor's responsibility to check and confirm all addendum(s) related to this document by going to [www.sedgwickcounty.org/finance/purchasing.asp](http://www.sedgwickcounty.org/finance/purchasing.asp) .

NO. \_\_\_\_\_, DATED \_\_\_\_\_; NO. \_\_\_\_\_, DATED \_\_\_\_\_; NO. \_\_\_\_\_, DATED \_\_\_\_\_

In submitting a proposal, vendor acknowledges all requirements, terms, conditions, and sections of this document. Proposal submission format should be by order in which sections are listed throughout the document. All minimum and general requirements should be specifically addressed and detailed in proposer's response. **Exceptions to any part of this document should be clearly delineated and detailed.**

Signature \_\_\_\_\_ Title \_\_\_\_\_

Print Name \_\_\_\_\_ Dated \_\_\_\_\_

## PRICING SHEET

The following requirements are provided to assist proposers in understanding the objective of the County and submitting a through response. The quantities represented are strictly an **estimated usage** which are subject to change without notice. The County cannot guarantee the purchase of the quantities listed below, they should be considered for estimation purposes only. **Proposers are not to alter, modify or use an alternate pricing**

**information sheet. Proposers will be deemed non-responsive if this sheet is not used. Each cell that represents a quantity must have a price written inside the cell using a per each price.**

### **2019 Estimated Purchases for 1000 and 512 Channel Capacity Portable /Mobile Radios** **All Quantities and Pricing Entered Must Represent Each**

| <u>Product Description</u>     | <u>Estimated Quantity</u>                               | <u>Intrinsically Safe/Waterproof Lapel Microphones</u> | <u>Chargers</u>  | <u>Charger Inserts</u> | <u>Gang Chargers</u> | <u>Holster</u> |
|--------------------------------|---|--|--|------------------------|----------------------|----------------|
| 1000 Channel Capacity Portable | 105<br>Safety Green with keypads<br><br>2 Each Standard | 105  | 105 12-volt vehicle chargers<br><br>Up to 105 desktop chargers | Up to 105              | Up to 105            |                |
| 1000 Channel Capacity Mobile   | 72  |  | Up to 72 desktop chargers                                      | Up to 72               | Up to 72             |                |
| 512 Channel Capacity Portable  | 122   | 64 Lapel Microphones with Earpiece Jack                | Up to 122 desktop chargers                                     | Up to 122              | Up to 122            | 18             |
| 512 Channel Capacity Mobile    | 189   |  | Up to 189 desktop chargers                                     | Up to 189              | Up to 189            |                |

**2020 Estimated Purchases for 1000 and 512 Channel Capacity Portable /Mobile Radios**  
**All Quantities and Pricing Represent Each**

**Each cell that represents a quantity must have a price written inside the cell using a per each price.**

| <u>Product Description</u>     | <u>Estimated Quantity</u>             | <u>Lapel Microphones with Earpiece Jack</u> | <u>Chargers</u>            | <u>Charger Inserts</u> | <u>Gang Chargers</u> | <u>Multi Key Encryption</u> |
|--------------------------------|---------------------------------------|---|----------------------------|------------------------|----------------------|-----------------------------|
| 1000 Channel Capacity Portable | 256                                   | 256   | Up to 256 desktop chargers | Up to 256              | Up to 256            | 39                          |
| 1000 Channel Capacity Mobile   | 181<br>3 each with Dual Control Heads |   |                            |                        |                      |                             |
| 512 Channel Capacity Portable  | 101                                   | 101   | Up to 101 desktop chargers | Up to 101              | Up to 101            |                             |

**2021 Estimated Purchases for 1000 Channel Capacity Portable Radio**

**All Quantities Represent Each**

**Each cell that represents a quantity must have a price written inside the cell using a per each price.**

| <u>Product Description</u>     | <u>Estimated Quantity</u> | <u>Chargers</u>            | <u>Charger Inserts</u> | <u>Lapel Microphones with Earpiece Jack</u> | <u>Radio Holsters</u> | <u>Earpieces</u> |
|--------------------------------|---------------------------|----------------------------|------------------------|---|-----------------------|------------------|
| 1000 Channel Capacity Portable | 191<br>41 With Keypads    | Up to 191 desktop chargers | Up to 191              | 190   | 165                   | 26               |
| 1000 Channel Capacity Mobile   | 101                       |                            |                        |   |                       |                  |

Enter percentage numbers below. This MUST be completed in addition to the pricing sheets above. Failure to complete this information could result in being deemed non-responsive.

\_\_\_\_\_ % off Manufacturer List Pricing on Equipment

\_\_\_\_\_ % off Manufacturer List Pricing on Accessories