

ITEMS REQUIRING BOCC APPROVAL  
 (6 ITEMS)

1. MULTI-FUNCTION COPIERS, PRINTERS, AND EQUIPMENT APPLICABLE TO SCANNED DATA AND MANAGEMENT, IMAGE DUPLICATING, AND RELATED SOLUTIONS, ACCESSORIES, SUPPLIES, SERVICES -- VARIOUS COUNTY DEPARTMENTS  
FUNDING -- VARIOUS COUNTY DEPARTMENTS

(Joint Governmental Purchase - Sourcewell Bid #083116; Contract 083116-KON)

#18-2065 Contract

	<b>Konica Minolta Business Solutions U.S.A., Inc.</b>
Multi-function copiers, printers, and equipment applicable to scanned data and management, image duplicating, and related solutions, accessories, supplies, and services.	See Konica Minolta Business Solutions U.S.A., Inc.'s price list

On the recommendation of Joe Thomas, on behalf of various county departments, Angela Caudillo moved to **establish a contract with Konica Minolta Business Solutions U.S.A., Inc. based on Staples, Minnesota Sourcewell Bid #083116; Contract 083116-KON good through April 01, 2019 with a one (1) year option to renew.** Randy Bargdill seconded the motion. The motion passed 4 to 1 with Richard Powell voting no.

Various county departments have expressed their need for multi-function printers and various solutions.

**Note:**

Sourcewell conducted a competitive solicitation process and received eight (8) sealed proposals.

Service Pricing will be locked in for 60 months (5 years) at a rate determined by machine model number and purchase date.

**Questions and Answers**

Richard Powell: This question is for this item and item #3. Historically in the last few years, there has been a purchasing contract through the State of Kansas where we have utilized that contract to buy the larger pieces of equipment that had some very competitive pricing and also provided local service. How does this recommended vendor measure up to the State of Kansas' contract? Is that contract still in place? Will we still be able to use it?

Josh Lauber: With State of Kansas, it was not known what the expiration of that was. In talking with Konica Minolta and Canon, we went through the purchasing cooperative to find the best prices available. I don't know how State of Kansas versus the cooperative will match in pricing due to the large amount of prices listed they gave us.

Richard Powell: Would that be the same answer for item #3? So we don't know if the Kansas contract is still in place? We didn't do a price comparison between them and these vendors?

Kristen McGovern: I can look into that and get back with you with that information. Historically you have looked at the State of Kansas?

Richard Powell: We just bought some in December.

Mike Fessinger: Just so you are aware board members, you can vote to defer this as well if you wish.

Ellen House: Why is it such a short contract if it's only good through April 1, 2019?

Josh Lauber: The contract for this bid that we have been given pricing for this vendor had been established back in 2014 or 2015 I believe to the point of this expiration. We would have to wait until this contract is renewed to do a joint governmental purchase to go on to that one. At this time we are seeking approval to get this current contract then moving forward if the contract changed or has a new number, we would move forward with that.

Kristen McGovern: I think we are just assuming it is going to renew after the April date and we would do an amendment to the current contract.

Linda Kizzire: Are these going to be delivered by a local vendor or will they be shipped and we have to pay a delivery fee, set up fee? When we buy them locally, they bring them out and take care of all that for us.

Josh Lauber: We currently have two vendors for these items. Konica Minolta, which is on Murdock and Canon is also based in Wichita. The servicing would still be in town.

Richard Powell: Since we know it's the same representation then will we fall not only under the price of the hardware itself but part of the maintenance contract that the Treasurer spoke of incorporates the price per page charge and the replacement of necessary parts, pieces, toner cartridges and things like that. Are these vendors going to offer similar or same maintenance agreement and will the price be the same or better than the contracts we have now?

Josh Lauber: Specifically to Konica Minolta, they lock in their pricing for 60 months or five years after the purchase of the machine and the price you pay per click is based upon the model you purchased. So if you have an item that is purchased past five years, you would not be stipulated to be locked in to that price due to the increase of maintenance costs incurred by a vendor.

Richard Powell: I don't know if that answered my question. We have existing contracts now that are a fraction of a cent or a cent for black and white versus color copies. Will this contract be the same as or less than that or will it be more?

Josh Lauber: I don't know without looking at the contract. I can get back to you on that.

Richard Powell: I know for our office we have a dozen or more Bizhubs and we have contracts in place that a cost comparison could be made.

Kristen McGovern: Just so I understand your question correctly, for your existing equipment and your existing charges that you have, you'd like to know how this contract would impact your existing. Is that correct?

Richard Powell: Exactly because we spend hundreds of thousands of dollars a year on copies. I'd like to know if it's going to cost more or less.

Kristen McGovern: We'll get a list of what you have and we'll get you that information.

Note:

The question was asked whether the Sourcewell cooperative pricing was competitive to the State of Kansas. In further research, no contract was discovered in the State of Kansas database for Konica Minolta. The two cooperatives offered by Konica Minolta that can be utilized by Sedgwick County are AEPA (Association of Educational Purchasing Agencies) and Sourcewell. The Sourcewell cooperative is the most competitive cooperative for Konica Minolta products.

***Sourcewell cooperative pricing will be sent under separate cover.***

### ***Questions and Answers from 1/31/19***

Angela Caudillo: When this equipment is purchased, it is usually purchased with a contract per click and it's typically for so long and there's so many built-in increases. So let's say that's for a specific period of time and you're not completed with that period of time, upon approval of this would that change what's existing? When would those things change?

Joe Thomas: I believe what we were told was it would be based upon the purchase of new equipment. It would not affect anything that was previously purchased.

Angela Caudillo: That would extend to the Canon as well?

Joe Thomas: Yes.

Richard Powell: In the research that was done it was noted there was no State of Kansas contract found. Is it possible the two mentioned organizations, Sourcewell and AEPA, could those have been possibly vendors for the State of Kansas? I'm almost certain we purchased things through a contract that was in place.

Joe Thomas: What we heard was a couple things. Sometimes they may pull another cooperative and use it. Konica Minolta and Canon both said at times that the State of Kansas goes out for their own bids to see if they can get anything better. The other thing we heard is about two months ago they put out a RFP to create a new cooperative contract but put everything on hold. Canon and Konica Minolta and the other vendors said the State of Kansas told them there was no decision made and everything was on hold. Maybe what they discovered is Sourcewell is the best and they are just going to go with what we are going with. Does that answer your question hopefully?

Richard Powell: Somewhat. Thank you.

Russell Leeds: Just for clarification we are interested in contracting with Konica Minolta and Canon for what reason for those particular brands?

Joe Thomas: Those are the brands that have been used the most in the past by departments. Instead of the departments going individually and getting individual prices, we decided to find a cooperative. This just codifies that we want them to give us the best price under a cooperative. We're trying to get the best value for these two brands, which seems to be the most popular for our departments.

**2. MULTI-FUNCTION COPIERS, PRINTERS, AND EQUIPMENT APPLICABLE TO SCANNED DATA AND MANAGEMENT, IMAGE DUPLICATING, AND RELATED SOLUTIONS, ACCESSORIES, SUPPLIES, AND SERVICES -- VARIOUS COUNTY DEPARTMENTS  
 FUNDING -- VARIOUS COUNTY DEPARTMENTS**

(Joint Governmental Purchase - National IPA Bid #18-020-DT; Contract FI-R-0251-18)

#19-2001 Contract

<b>Canon Solutions America, Inc.</b>	
Multi-function copiers, printers, and equipment applicable to scanned data and management, image duplicating, and related solutions, accessories, supplies, and services.	See Canon Solutions America, Inc.'s price list

On the recommendation of Joe Thomas, on behalf of various county departments, Angela Caudillo moved to **establish a contract with Canon Solutions America, Inc. based on the county of DuPage, Illinois National IPA Bid #18-020-DT; Contract FI-R-0251-18 good through September 30, 2023.** Jennifer Dombaugh seconded the motion. The motion passed 4 to 1 with Richard Powell voting no.

Various county departments have expressed their need for multi-function printers and various solutions.

**Note:**

National IPA conducted a competitive solicitation process and received five (5) sealed proposals.

Service Pricing will be locked in for 60 months (5 years) at a rate determined by machine model number and purchase date.

The question was asked whether the National IPA cooperative pricing was competitive to the State of Kansas. In further research, no current contract is available in the State of Kansas database for Canon. The last contract for Canon expired on November 17, 2017. The three cooperatives offered by Canon that can be utilized by Sedgwick County are E & I cooperative, NASPO, and National IPA. The National IPA cooperative is the most competitive cooperative for Canon products.

National IPA cooperative pricing can be found at this URL:

<http://www.nationalipa.org/Vendors/Pages/CanonSolutionsAmerica.aspx>

***Questions and Answers from 1/31/19***

Russell Leeds: Purchases on this contract will be done with a local vendor?

Joe Thomas: Yes. There is local representation.

Russell Leeds: Service?

Joe Thomas: Yes.

<b>BLACK &amp; WHITE UNITS - HIGH VOLUME</b>		<b>NIPA / CSA price</b>	<b>E &amp; I</b>	<b>NASPO</b>	<b>Implications</b>
<b>Configuration</b>		<b>Item Costs</b>	<b>Item Costs</b>	<b>Item Costs</b>	
<b>Canon IR-A6575ii</b>	<b>75 page per minute B/W</b>	<b>6,892.02</b>	<b>10,500.00</b>	<b>9,090.00</b>	NIPA/CSA price is lowest
Stapling Finisher - V2		included in above price	1,646.00	1750.00	
Fax Option		507.09	494.00	467.00	
2 & 3 Hole Punch Option		429.93	464.00	496.00	
Full Maintenance - Black & White		0.004	\$41.00 month + 0.004	0.0059	NIPA/CSA maintenance price is lowest

<b>BLACK &amp; WHITE UNITS - MID VOLUME</b>		<b>NIPA / CSA price</b>	<b>E &amp; I</b>	<b>NASPO</b>	<b>Implications</b>
<b>Configuration</b>		<b>Item Costs</b>	<b>Item Costs</b>	<b>Item Costs</b>	
<b>Canon IR-A4535ii</b>		<b>3,938.30</b>	<b>4,169.00</b>	<b>4,582.00</b>	NIPA/CSA price is lowest
Cassette Feed Unit / additional paper drawers		included in above price	included in above price	included in above price	
Stapling Finisher - V2		included in above price	1,482.00	1419.00	
Buffer Pass		included in above price	167.00	156.00	
Fax Option		507.09	494.00	467.00	
2 & 3 Hole Punch Option		included in above price	464.00	496.00	
Full Maintenance - Black & White		0.005	\$7.00 month + 0.0076	0.0081	NIPA/CSA maintenance price is lowest

<b>COLOR UNITS - LOW to LOWER MID Volume</b>		<b>NIPA/CSA price</b>	<b>E &amp; I</b>	<b>NASPO</b>	<b>Implications</b>
<b>Configuration</b>		<b>Item Costs</b>	<b>Item Costs</b>	<b>Item Costs</b>	
<b>Canon IR-C3525ii</b>		<b>\$3,463.00</b>	<b>\$4,445.00</b>	<b>\$4,487.00</b>	NIPA/CSA price is lowest
Console System Cabinet		included in above price	included in above price	included in above price	
Stapling Finisher		included in above price	included in above price	included in above price	
Fax Option		397.06	496.00	467.00	
2 & 3 Hole Punch Option		337.29	464.00	496.00	
Full Maintenance - Black & White		0.0077	\$11.00 month + 0.0103	0.0106	NIPA/CSA maintenanc price is lowest
Full Maintenance - Color		0.055	0.0693	0.0780	NIPA/CSA maintenanc price is lowest

<b>COLOR UNITS - MID Volume</b>		<b>NIPA/CSA price</b>	<b>E &amp; I</b>	<b>NASPO</b>	<b>Implications</b>
<b>Configuration</b>		<b>Item Costs</b>	<b>Item Costs</b>	<b>Item Costs</b>	
<b>Canon IR-C5540II</b>	<b>40 page per minute COLOR</b>	<b>\$3,971.21</b>	<b>\$ 7,310.00</b>	<b>5,996.00</b>	NIPA/CSA price is lowest
Stapling Finisher		750.18	1,482.00	1,419.00	
Buffer Pass		103.86	167.00	156.00	
Paper Deck / Large Capacity Drawer		504.75	823.00	1,055.00	
Fax Option		441.00	494.00	467.00	
2 & 3 Hole Punch Option		349.00	464.00	496.00	
Full Maintenance - Black & White		0.0070	0.0086	0.0074	NIPA/CSA maintenance price is lowest
Full Maintenance - Color		0.0420	0.0474	0.0500	NIPA/CSA maintenance price is lowest

**3. MAINTENANCE AND SUPPORT FOR COMPUTER AIDED DISPATCH SYSTEM (CAD)**  
**-- EMERGENCY COMMUNICATIONS**  
**FUNDING -- 911 TELEPHONE TAX**  
 (Hardware/Software Maintenance)

#19-2012 S/C #Pending

	<b>Northrop Grumman Systems Corporation</b>
Annual software maintenance 2/25/2019-2/24/2020	<b>\$160,093.00</b>
Annual software maintenance 2/25/2020-2/24/2021	<b>\$168,098.00</b>
Total	<b>\$328,191.00</b>

On the recommendation of Kristen McGovern, on behalf of Emergency Communications, Richard Powell moved to **accept the quote from Northrop Grumman Systems Corporation (Northrop Grumman) in the amount of \$328,191.00.** Randy Bargdill seconded the motion. The motion passed unanimously.

Northrop Grumman is the provider of the Computer Aided Dispatch (CAD) system which is used to dispatch and track all emergency calls. The system also creates detailed records that are used to assist in criminal investigations. The CAD system also allows dispatchers to accurately track the status and location of all field personnel.

Note:

2/25/2017 - 2/24/2018 Annual software maintenance \$129,368.25  
 2/25/2018 - 2/24/2019 Annual software maintenance \$138,851.25

***Questions and Answers***

Russell Leeds: I notice the 2017-2018 and 2018-2019 pricing had an increase of about \$9,000.00 each year and the cost increase between 2019-2020 is a little higher. Can you speak as to why they continue to go up?

Elora Forshee: Through the ten years of maintenance we've had with Northrop Grumman, I believe it has gone up due to the age of the system and the cost of maintaining that system. It's been a steady increase over ten years. We expect that to happen with the contract we have in front of us as well.

Russell Leeds: We anticipate moving to a new CAD system in 2020. Is that correct?

Elora Forshee: 2021 is when we expect implementation of a new CAD system. That's why this contract was written for two years with an opportunity to extend for two years. We've worked closely with Legal to see what our ability to back out of it is. At anytime we have a 90 day notice to provide to them. So whenever we're ready with the CAD system wherever we are in this maintenance agreement, we can back out and move on with the new system.

Russell Leeds: This will carry us until February 2021 where maybe is the point of implementation with the new system or if not maybe we'll have to extend briefly?

Elora Forshee: We hope we won't have to extend but we have that option.

Richard Powell: I would certainly support this recommendation. This is one of very many important tools that Emergency Communications has in their toolbox and all Public Safety across the county. Even those that are outside of our immediate control are very dependent on this not only from the standpoint of making sure we have timely responses to calls for service but also used in the tracking of the calls but in keeping in good contact with those public safety first responders in the field and also the availability of documentation records for after the fact needs that may come up in court as evidentiary items or maybe later on in civil litigation and things like that. It's imperative this particular tool in the toolbox is functional and in good working order 24/7 every day.

Randy Bargdill: Is this still being paid for out of 911 funds?

Elora Forshee: Yes.

4. **ONBASE MAINTENANCE AND SUPPORT -- INFORMATION TECHNOLOGY AND SUPPORT SERVICES (ITSS)**  
**FUNDING -- DOCUMENT MANAGEMENT**  
Hardware/Software Maintenance

#19-2006 S/C #8000140019

	<b>Konica Minolta Business Solutions USA, Inc.</b>
Maintenance and Support (4/1/2019-3/31/2020)	<b>\$177,325.96</b>

On the recommendation of Josh Lauber, on behalf of ITSS, Richard Powell moved to **accept the quote from Konica Minolta Business Solutions USA, Inc. in the amount of \$177,325.96.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

OnBase is the county scanning and document management solution.

Note:

Last year, the county spent \$147,833.00 for this support.

***Questions and Answers***

Richard Powell: As a public safety agency and one who uses OnBase on a daily basis, this is another one of those tools in someone else's toolbox to support the endeavors of many different county departments who have the need to scan documents and manage those documents. I would fully support this request.

Russell Leeds: Is OnBase a Hyland product? Am I correct in believing we acquired this through Konica Minolta as the vendor?

Rick Nuss: Hyland is the parent company of the software. They get different vendors we subscribe to. We've had five different vendors since we've been with Hyland in 2000 and Konica Minolta is our most recent.

Russell Leeds: So they are our current vendor and will provide the support?

Rick Nuss: Yes.

**5. INTERNET CIRCUIT -- INFORMATION TECHNOLOGY AND SUPPORT SERVICES (ITSS) AND DIVISION OF HEALTH FUNDING -- INFORMATION TECHNOLOGY AND SUPPORT SERVICES**

(Single Source)

#19-2010 Contract

Service address: 2716 W. Central Ave.	<b>Cox Business Services</b>	
<b>Description</b>	<b>Quantity (months)</b>	<b>Unit Price</b>
Metro E-50Mb UNI Intrastate	<b>36</b>	<b>\$675.00</b>
Total	<b>\$24,300.00</b>	

On the recommendation of Josh Lauber, on behalf of Information Technology and Support Services (ITSS) and Division of Health, Angela Caudillo moved **to accept the quote from Cox Business Services (Cox) at the rates listed above for thirty-six (36) months.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

The Division of Health at 2716 W. Central Ave. currently has a 20 megabit per second (Mbps) Cox Metro Ethernet (Metro-E) connection to the County network. This circuit is shared with Emergency Medical Service (EMS) Post 1, located next to the Division of Health. Metro Ethernet is an Ethernet transport network that provides point-to-point or multipoint connectivity services over a metropolitan area network. Information Technology and Support Services has identified that the usage regularly reaches the limit for extended periods of time throughout the day reducing the availability of the network and internet for the Division of Health and EMS.

The current contract with Cox started in January of 2018. This new contract increases the bandwidth to 50Mbps that will replace the current contract with Cox. Current price is \$475.00 per month for the 20Mbps circuit.

***Questions and Answers***

Russell Leeds: This is not an amendment to an existing contract? This is a new contract for a different level of service?

Joe Currier: That is correct. This is a new contract that will replace the existing one.

Russell Leeds: Single source?

Joe Currier: Since we're already on contract with Cox, it would be more costly to cancel the contract we have and to go out for bid than to move forward with this new one.

**6. CABLE SERVICES -- INFORMATION TECHNOLOGY AND SUPPORT SERVICES (ITSS)  
FUNDING -- INFORMATION TECHNOLOGY AND SUPPORT SERVICES**

(Single Source)

#19-2011 Contract

	<b>Cox Business Services</b>
<b>Description</b>	<b>Monthly Rate</b>
Proposed contract price:	
Cox Business TV Starter (per package)	<b>\$3.00</b>
Cox Business TV Essential Service (per package)	<b>\$7.00</b>
Digital Adapter (per each)	<b>\$1.99</b>

On the recommendation of Josh Lauber, on behalf of Information Technology and Support Services (ITSS), Russell Leeds moved to **accept the quote from Cox Business Services (Cox) at the rates listed above for thirty-six (36) months.** Richard Powell seconded the motion. The motion passed unanimously.

ITSS has worked with Cox to come up with a cost savings by entering into a 3 year agreement with Cox for those accounts that have more than four outlets such as the Jail, Courthouse, and Public Safety building. Initial outlets are free for public safety services, such as a fire station that may have only one outlet, yet the additional outlets do charge at the full rates.

The county currently has 50 sites with a total of 296 outlets for Cox television. Currently the total bill is \$40,916.04 annually and with this negotiation this price will be reduced to \$37,520.04 annually with locked rates for 3 years. Annually ITSS staff conduct an audit of the television usage with department contacts based on the attached cable policy created from the Manager’s guidance. ITSS has worked hard to keep this under the \$40,000.00 budget over the past few years since this was implemented. No one has the ability to add or remove outlets on county accounts outside of ITSS and Accounts Payable.

Note:

The proposed contract will lower the Starter and Essential Service charges by \$1.00 monthly respectively for those accounts that have more than four outlets. This contract will modify 11 accounts with 206 outlets throughout the county for cost savings of \$3,396.00 annually.

***Questions and Answers***

Russell Leeds: As a single source, we're in a contract that makes it most cost effective to renegotiate?

Joe Currier: Currently we are not in a contract with Cox. Back in 2016 when everything was analog, we switched over to the digital conversion from Cox. They were going to discontinue our services and we had to take the digital boxes you see on televisions throughout the area. When we did that, we went out and evaluated different options be it Dish Network or Direct TV. All of those were extremely more costly than what we had here and to replace the larger boxes that were associated with those and the familiarity with the Cox television services in the area.

Angela Caudillo: Under Definitions Tier 2 Services says those in support of Tier 1 are mandated by State or Federal law. Are there State or Federal laws that require us to provide cable television services? Is that correct?

## **BOARD OF BIDS AND CONTRACTS JANUARY 31, 2019**

Joe Currier: Colonel Powell do you know of any requirements for the jail? I think there was something mentioned there or if there are any folks like the Emergency Operation Center that have to have the capability to get news media or something should an incident occur and then react to it. There may be some statutes but I'm not familiar with those statutes specifically.

Richard Powell: I don't know if there are Federal mandates but as a management tool, this is one thing we use television for in the jail facility and of course this is a public safety agency having concern with local weather, news, etc. In the jail, because of the physical makeup of that building, and the fact we don't supply an unlimited number of channels for those people we have in custody, it doesn't use that standard little black converter box that was mentioned you are all familiar with. Because of the requirement to have a separate line running to each television, in that building you don't run lines inside the jail very easily, we have a large panel that converts a digital signal down to an analog signal and pushes it out. We have that finely tuned so it has a limited number of appropriate designed stations made available to the inmate population. Normally you would have a much wider selection in your own household if you paid for it.

Joe Currier: The jail is considered on this contract. There is a reduction in cost based on that. They bill by outlet for the digital boxes but for the jail they bill for the entire box that does those conversions. They put a certain number on there and charge for that. We will see a reduction in that cost as well.

Mike Fessinger: As the attorney in the room, I don't have an answer to your question but I'd be happy to look at that if the Board wishes me to.

Angela Caudillo: I was just curious since it was mentioned specifically in the policy.



# Cox Business TV

A complete channel guide

Wichita

Effective July 2017

## Business TV Starter

2 The Weather Channel	11 HSN	88 Jewelry Television	280 CSPAN2	678 PBS Create KPFS-DT3
3 NBC KSNW	12 CBS KWCH	109 Local 12 Access	281 CSPAN3	679 PBS Explore KPFS-DT2
4 FOX KSAS	13 College Channel	122 YuView Kansas Extra	308 HiAmundo (KSNG-DT2)	673 g4TV KMTW-DT2
5 CW KSCW	14 QVC 2	133 E! News Live	612 QVC 2	674 Antenna TV KSAS-DT2
6 My Network TV KMTW	15 Univision KDCU	151 TruTV Broadcasting Network	635 Beauty IQ	675 CBS Weather KWCH-DT2
7 City Channel	20 School Channel	153 E! News	636 HSN 2	154 FamilyNat
8 PBS KPIS	22 YuView Kansas	156 Daystar Television Network	668 Comet TV KAKD-DT2	155 The World Network
10 ABC WAKE	23 QVC	279 CSPAN	669 MiTV - WAKE DT2	211 IFC

## Business TV Starter HD

2002 The Weather Channel HD	2006 My Network HD KMTW-DT	2012 CBS HD KWCH-DT	2088 Jewelry TV HD
2003 NBC HD KSNW-DT	2008 PBS HD KPFS-DT	2015 Univision HD KDCU-DT	2122 YuView Kansas Extra HD
2004 FOX HD KSAS-DT	2010 ABC HD KAKD-DT	2022 YuView Kansas HD	2133 E! News Live HD
2005 CW HD KSCW-DT	2011 HSN HD	2023 QVC HD	2279 C-SPAN HD

## Business TV Essential

24 MSNBC	38 Lifetime	52 CMT Music	76 Fox Sports Midwest Plus (KC)	81 Starz Encore Español
25 CNN	39 HGTV	53 CNBC	77 OWN	186 Nick Jr
26 HLN	40 Food Network	54 Turner Classic Movie Paks	78 NBC Sports Network	158 INSP
27 Fox News Channel	41 A&E Network	55 AMC	79 The Golf Channel	152 BYU-TV
28 USA Network	42 The Discovery Channel	56 Animal Planet	80 POP	154 FamilyNat
29 TBS	43 TLC	57 BET	81 Galavision Cable Network	155 The World Network
30 TNT	44 Spike TV	58 Comedy Central	82 Fox Business	211 IFC
31 FX	45 Disney Channel	59 E! Entertainment Television	83 UniMas	212 SundanceTV
32 ESPN	46 Nickelodeon	60 Fox Sports 1	84 Movie PakPlus	218 WE tv
33 ESPN2	47 Freeform	61 Bravo	85 Hallmark Channel	221 Nickelodeon (Paid)D
34 Fox Sports Midwest - Kansas	48 TV Land	62 The Travel Channel	86 Hallmark Movie Paks & MyNetwork	228 Oxygen
35 VH1	49 History	63 Cartoon Network	87 FX	243 Fox Sports 2
36 MTV	50 Syfy	74 GSN	88 WGN America	
37 ION Television	51 truTV	75 National Geographic Channel	90 Investigation Discovery	

## Business TV Essential HD

2024 MSNBC HD	2038 Lifetime HD	2052 CMT HD	2077 OWN HD	2082 NBC Sports Extra Time 2 HD
2025 CNN HD	2039 HGTV HD	2053 CNBC HD	2078 NBC Sports Network HD	2083 NBC Sports Extra Time 3 HD
2026 HLN HD	2040 Food Network HD	2054 Turner Classic Movie Paks HD	2079 The Golf Channel HD	2084 NBC Sports Extra Time 4 HD
2027 Fox News Channel HD	2041 A&E Network HD East	2055 AMC HD	2080 POP HD	2085 NBC Sports Extra Time 5 HD
2028 USA Network HD	2042 The Discovery Channel HD	2056 Animal Planet HD	2081 Galavision Cable Network HD	2086 NBC Sports Extra Time 6 HD
2029 TBS HD	2043 TLC HD	2057 BET HD	2082 Fox Business HD	2087 NBC Sports Extra Time 7 HD
2030 TNT HD	2044 Spike TV HD	2058 Comedy Central HD	2083 UniMas East HD	2186 Nick Jr HD
2031 FX HD	2045 Disney Channel HD	2059 E! Entertainment Television HD	2084 Movie PakPlus HD	2211 IFC HD
2032 ESPN HD	2046 Nickelodeon HD	2060 Fox Sports 1 HD	2085 Hallmark Channel HD	2212 SundanceTV HD
2033 ESPN2 HD	2047 Freeform HD	2061 Bravo HD	2086 Hallmark Movie Paks & MyNetwork HD	2218 WE tv HD
2034 Fox Sports MW HD	2048 TV Land HD	2062 The Travel Channel HD	2087 FX HD	2243 Fox Sports 2 HD
2035 VH1 HD	2049 History HD	2063 Cartoon Network HD	2088 WGN America	2676 Velocity
2036 MTV HD	2050 Syfy HD	2074 GSN HD	2090 Investigation Discovery HD	2677 MTVME
2037 ION Television HD	2051 truTV HD	2075 National Geographic Channel HD	2091 NBC Sports Extra Time 1 HD	2678 Universal HD

Business TV channel lineup Wichita

Effective July 2017

**Business Advanced TV - Music Choice**

901 Music Choice: Hit List	911 Music Choice: Gospel	921 Music Choice: Pop Hits	931 Music Choice: Pop & Country	941 Music Choice: Sounds of the Seasons
902 Music Choice: Max	912 Music Choice: Reggae	922 Music Choice: Party Favorites	932 Music Choice: Today's Country	942 Music Choice: Stage & Screen
903 Music Choice: Dance/EDM	913 Music Choice: Rock	923 Music Choice: Teen Beats	933 Music Choice: Country Hits	943 Music Choice: Soundscapes
904 Music Choice: Indie	914 Music Choice: Metal	924 Music Choice: Kidz Only!	934 Music Choice: Classic Country	944 Music Choice: Smooth Jazz
905 Music Choice: Hip-Hop and R&B	915 Music Choice: Alternative	925 Music Choice: Toddler Tunes	935 Music Choice: Contemporary Christian	945 Music Choice: Jazz
906 Music Choice: Rap	916 Music Choice: Adult Alternative	926 Music Choice: ZK! HD	936 Music Choice: Pop Latine Pak	946 Music Choice: Blues
907 Music Choice: Hip-Hop Classics	917 Music Choice: Rock Hits	927 Music Choice: '90's	937 Music Choice: Musica Urbana	947 Music Choice: Singers & Song
908 Music Choice: Throwback Jams	918 Music Choice: Classic Rock	928 Music Choice: '80's	938 Music Choice: Mexicana	948 Music Choice: Easy Listening
909 Music Choice: R&B Classics	919 Music Choice: Soft Rock	929 Music Choice: '70's	939 Music Choice: Tropicales	949 Music Choice: Classical Masterpiece
910 Music Choice: R&B Soul	920 Music Choice: Love Songs	930 Music Choice: Solid Gold Oldies	940 Music Choice: Romances	950 Music Choice: Light Classical

**Business Advanced TV - Music Choice HD**

2901 Music Choice: Hit List HD	2911 Music Choice: Gospel HD	2921 Music Choice: Pop Hits HD	2931 Music Choice: Pop & Country HD	2941 Music Choice: Sounds of the Seasons HD
2902 Music Choice: Max HD	2912 Music Choice: Reggae HD	2922 Music Choice: Party Favorites HD	2932 Music Choice: Today's Country HD	2942 Music Choice: Stage & Screen HD
2903 Music Choice: Dance/EDM HD	2913 Music Choice: Rock HD	2923 Music Choice: Teen Beats HD	2933 Music Choice: Country Hits HD	2943 Music Choice: Soundscapes HD
2904 Music Choice: Indie HD	2914 Music Choice: Metal HD	2924 Music Choice: Kidz Only! HD	2934 Music Choice: Classic Country HD	2944 Music Choice: Smooth Jazz HD
2905 Music Choice: Hip-Hop and R&B HD	2915 Music Choice: Alternative HD	2925 Music Choice: Toddler Tunes HD	2935 Music Choice: Contemporary Christian HD	2945 Music Choice: Jazz HD
2906 Music Choice: Rap HD	2916 Music Choice: Adult Alternative HD	2926 Music Choice: ZK! HD	2936 Music Choice: Pop Latine Pak HD	2946 Music Choice: Blues HD
2907 Music Choice: Hip-Hop Classics HD	2917 Music Choice: Rock Hits HD	2927 Music Choice: '90's HD	2937 Music Choice: Musica Urbana HD	2947 Music Choice: Singers & Song HD
2908 Music Choice: Throwback Jams HD	2918 Music Choice: Classic Rock HD	2928 Music Choice: '80's HD	2938 Music Choice: Mexicana HD	2948 Music Choice: Classical Masterpiece HD
2909 Music Choice: R&B Classics HD	2919 Music Choice: Soft Rock HD	2929 Music Choice: '70's HD	2939 Music Choice: Tropicales HD	2949 Music Choice: Easy Listening HD
2910 Music Choice: R&B Soul HD	2920 Music Choice: Love Songs HD	2930 Music Choice: Solid Gold Oldies HD	2940 Music Choice: Romances HD	2950 Music Choice: Light Classical HD

**Business Advanced TV - Bonus Pak**

101 Discovery Family Channel	103 Destination America	105 American Heroes Channel	109 Gem Shopping Network
102 Science	104 Discovery Life Channel	107 NASA TV	263 MLB Network

**Business Advanced TV - Bonus Pak HD**

2101 Discovery Family Channel HD	2102 Science Channel HD	2103 Destination America HD	2105 American Heroes Channel HD	2263 MLB Network HD
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**Business Advanced TV - Sports & Info Pak**

244 ESPN	252 The Sportsman Channel	260 CBS Sports Network	265 Fox College Sports (Central)	273 Big Ten Network (Kansas)
245 ESPNNEWS	255 Vieland	261 NFL NETWORK	266 Fox College Sports (Pacific)	274 Big Ten Network Overflow
246 ESPN Classic	256 FYI	262 NHL Network	268 Cal ESPN Goal Line/Score Board	275 Big Ten Network Overflow 2
247 Pac-12 Network	258 Outdoor Channel	263 MLB Network	269 Univision Deportes Network	276 SEC Network
248 Tennis Channel	259 NBA TV	264 Fox College Sports (Atlantic)	271 Fusion	277 SEC 2

**Business Advanced TV - Sports & Info Pak HD**

2244 ESPN University HD	2252 The Sportsman Channel HD	2259 NBA TV HDV	2263 MLB Network HD	2274 Big Ten Network Overflow HD
2245 ESPNNEWS HD	2255 Vieland HD	2260 CBS Sports Network HD	2268 Cal ESPN Goal Line/Score Board HD	2276 SEC Network HD
2248 Tennis Channel HD	2256 FYI Channel HD	2261 NFL Network HD	2269 Univision Deportes Network HD	2277 SEC 2 HD
2249 Do-It-Yourself Network HD	2258 Outdoor Channel HD	2262 NHL Network HD	2273 Big Ten Network HD (Kansas)	

Business TV channel lineup Wichita

Effective July 2017

**Business Advanced TV - Sports Pak 2**

247 Pac-12 Network 261 NFL NETWORK	267 NFL RedZone 285 Longhorn Network	287 MLB Network Strike Zone 288 World Fishing Network (US)	289 Outside Television SD 291 Cox Sports TV	292 beIN Sports 293 beIN Sports En Español
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**Business Advanced TV - Sports Pak 2 HD**

2247 Pac-12 Network HD 2259 NBA TV 2261 NFL Network HD	2267 NFL RedZone HD 2285 Longhorn Network HD 2287 MLB Network Strike Zone HD	2288 World Fishing Network HD (US) 2289 Outside Television HD 2291 Cox Sports TV HD	2292 beIN Sports HD 2293 beIN Sports En Español HD
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**Business Advanced TV - Variety Pak**

207 Starr Encore Family 208 BBC America 209 Sprout 211 National Geographic Wild 212 TV ONE 213 UP	214 RFD TV 215 Fuse 216 El Nino Network 218 Disney Junior US 222 Nicktoons Network 223 Teen Nick	225 Disney XD 229 Logo 230 m4-U 231 MTV Classic 232 CMT Music 233 BETSOUL	234 Nick Music 235 BET Jams 236 Tr3s: MTV, Musica y Mas 237 FM 238 Centric 239 Great American Country	240 Cooking Channel 241 Chiller 242 MTV2: Music Television 249 Do-It-Yourself Network 320 Tr3s: MTV, Musica y Mas 900 Music Choice: Play
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**Business Advanced TV - Variety Pak HD**

2208 BBC America HD 2209 Sprout HD 2211 National Geographic Wild HD	2212 TV ONE HD 2213 UP HD 2215 Fuse HD	2216 El Nino Network HD 2218 Disney Junior US HD 2222 Nicktoons HD	2225 Disney XD HD 2229 Logo HD 2240 Cooking Channel HD	2241 Chiller HD 2242 MTV2 HD 2900 Music Choice: Play HD
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**Business Advanced TV - Movie Pak**

197 Filix 198 RetroPlex 199 IndiePlex	200 Epic East 203 Lifetime Movie Pak Network 204 FXM	438 Starr Encore 439 Starr Encore Action 440 Starr Encore Classic	442 Starr Encore Suspense 443 Starr Encore Black 444 Starr Encore Westerns	445 Starr Encore (Pacific)
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**Business Advanced TV - Movie Pak HD**

2198 RetroPlex HD 2199 IndiePlex HD	2200 Epic HD 2203 Lifetime Movie Pak Network HD	2204 FXM HD 2438 Starr Encore HD	2440 Starr Encore Classic HD 2442 Starr Encore Suspense HD
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Business TV channel lineup Wichita

Effective July 2017

**Business Advanced TV - Latino Pak**

292 beIN Sports	304 NBC Universo	315 UniMas	323 EBN Enlace USA	331 Cine Sony Television
293 beIN Sports En Español	305 CNN En Español Latin America	316 De Pelicula	324 Telehit USA	332 Discovery Familia En Español
299 Fox TV US	307 Disney XD	317 De Pelicula Clasica	325 TV Chile Internacional	333 Nel Geo Mundo
300 Fuse	309 Galavisión Cable Network	318 BandaMax	327 Nicktoons Network	334 FoxLilo US
301 Cine Latino Pak US	311 EWTN Español	319 Univision Deportes Network	328 Centroamerica TV	335 Cine Estelar
302 Discovery en Español	313 History Channel En Español	321 GOL TV	329 El Nue Network	336 Cheebies TV
303 Fox Deportes	314 ESPN Deportes	322 Ritmoson	330 Univision T. Novelas	337 Baby TV US

**Business Advanced TV - Latino Pak HD**

2292 beIN Sports HD	2300 Fuse HD	2303 Fox Deportes HD	2315 UniMas East HD	2327 Nicktoons HD
2293 beIN Sports En Español HD	2302 Discovery en Español HD	2314 ESPN Deportes HD	2319 Univision Deportes Network HD	2329 El Nue Network HD

**Business Subscription Sports Packages & Pay-Per-View**

267 NFL RedZone	784 NBA League Pass 5'	789 NBA League Pass 10'	795 MLB/NHL Sports Packages'	800 MLB/NHL Sports Packages'
780 NBA League Pass 1'	785 NBA League Pass 6'	791 MLB/NHL Sports Packages'	796 MLB/NHL Sports Packages'	801 MLB/NHL Sports Packages'
781 NBA League Pass 2'	786 NBA League Pass 7'	792 MLB/NHL Sports Packages'	797 MLB/NHL Sports Packages'	802 MLB/NHL Sports Packages'
782 NBA League Pass 3'	787 NBA League Pass 8'	793 MLB/NHL Sports Packages'	798 MLB/NHL Sports Packages'	803 MLB/NHL Sports Packages'
783 NBA League Pass 4'	788 NBA League Pass 9'	794 MLB/NHL Sports Packages'	799 MLB/NHL Sports Packages'	804 MLB/NHL Sports Packages'

**Business Subscription Sports Packages & Pay-Per-View HD**

2267 NFL RedZone HD	2783 NBA/MLS Sports Packages'	2787 NBA/MLS Sports Packages'	2793 MLB/NHL Sports Packages'	2797 MLB/NHL Sports Packages'
2780 NBA/MLS Sports Packages'	2784 NBA/MLS Sports Packages'	2788 NBA/MLS Sports Packages'	2794 MLB/NHL Sports Packages'	2798 MLB/NHL Sports Packages'
2781 NBA/MLS Sports Packages'	2785 NBA/MLS Sports Packages'	2791 MLB/NHL Sports Packages'	2795 MLB/NHL Sports Packages'	2799 MLB/NHL Sports Packages'
2782 NBA/MLS Sports Packages'	2786 NBA/MLS Sports Packages'	2792 MLB/NHL Sports Packages'	2796 MLB/NHL Sports Packages'	

**HBO**

401 Home Box Office	403 HBO Signature	405 HBO Comedy	426 HBO (Pacific)	429 HBO Family (Pacific)
402 HBO2	404 HBO Family	406 HBO Zone	427 HBO2 (Pacific)	437 HBO Latino Pak

**HBO HD**

2401 HBO HD	2403 HBO Signature HD	2405 HBO Comedy HD	2426 HBO HD (Pacific)	2437 HBO Latino Pak HD
2402 HBO 2 HD	2404 HBO Family HD	2406 HBO Zone HD	2427 HBO 2 HD (Pacific)	

**SHOWTIME**

415 Showtime	417 Showtime Showcase	419 Showtime Extreme	421 Showtime Women	432 Showtime (Pacific)
416 SHO 2	418 Showtime Beyond	420 Showtime Next!	422 Showtime Familyzone	433 SHO 2 (Pacific)

**SHOWTIME HD**

2415 Showtime HD	2417 Showtime Showcase HD	2418 Showtime Beyond HD	2419 Showtime Extreme HD	2432 Showtime HD (Pacific)
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Business TV **channel lineup** Wichita

Effective July 2017

**CINEMAX**

407 CineMAX	409 ActionMAX	411 Movie PakMax	413 5 StarMAX	431 CineMAX (Pacific)
408 MoreMAX	410 ThrillerMAX	412 Cinema Spanish	414 OuterMAX	

**CINEMAX HD**

2407 CineMAX HD	2409 ActionMAX HD	2412 Cinema Spanish HD	2414 OuterMAX HD
2408 MoreMax HD	2410 ThrillerMAX HD	2413 5 StarMAX HD East	2431 CineMAX HD (Pacific)

**EPIX**

425 Fix
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**STARZ**

449 Starz	451 Starz in Black	453 Starz Cinema	455 Starz Comedy
450 Starz Edge	452 Starz Kids	454 Starz (Pacific)	

**STARZ HD**

2449 Starz HD	2451 Starz in Black HD	2453 Starz Cinema HD	2455 Starz Comedy HD
2450 Starz Edge HD	2452 Starz Kids HD	2454 Starz HD (Pacific)	

Channel included with service level noted; will require rental of Digital Adapter, Advanced TV Receiver, Contour Receiver or a Cox provided CableCARD™. CableCARD customers may need a tuning adaptor and compatible retail device to receive certain Switched digital or HD video channels. ▲Channel not available on outlets connected via a Digital Adapter; requires either an Advanced TV Receiver, Contour Receiver or Cox provided CableCARD™ together with a certified compatible CableCard retail device. Contour HD Channels, if included with your service level, require rental of a Contour receiver or Cox provided CableCARD™ together with a certified compatible CableCard retail device capable of tuning those channels. Some channels may also be available using specialty solutions from Cox Business. \*Not available in all areas. †Part-time/seasonal channel. All channels and channel pairs are subject to change. Other restrictions may apply. ©2016 Cox Communications, Inc. All rights reserved.

# BOARD OF BIDS AND CONTRACTS JANUARY 31, 2019

## CABLE POLICY

### **I. PURPOSE**

This policy allows the County to meet its fiduciary responsibility to the taxpayers of Sedgwick County by establishing guidelines for the management of procured cable television services.

### **II. POLICY STATEMENT**

County departments and departments whose responsibilities are to provide public safety operating on a 24/7 schedule, or those that provide crucial services during , natural/man-made disasters, or public safety incidents that require cable television services may contract for such services at County owned or leased facilities based on the procedures outlined below.

### **III. DEFINITIONS**

*Cable Television* – For the purposes of this policy, a system in which television programs are transmitted to subscribers by cable rather than by a broadcast signal.

*Tier 1 Services* – Inherent to government, including public safety, elections, and infrastructure.

*Tier 2 Services* – Those in support of Tier 1, or mandated by State or Federal Law

*Tier 3 Services* – Those that provide Human Services

### **IV. PROCEDURES**

#### **A. Eligibility For Cable Television Services**

All County departments are eligible for cable television services based on the following eligibility standards:

1. Facilities operating 24/7 in which public safety staff maintain regular sleeping quarters.
2. Public safety facilities in which there is a need to be aware of and monitor natural or man-made disasters, weather conditions, and public safety incidents;
3. Adult and juvenile detention facilities;
4. Elected and appointed officials, as well as division directors with a business need for cable television;
5. Breakrooms regularly utilized by County staff;

#### **B. Channel Selection**

1. ***Tier 1***- All cable television services will be selected based on the Cox Communications - Business TV Expanded option in order to achieve the business needs of the department. Service selection is based on address location and not per television.

## BOARD OF BIDS AND CONTRACTS JANUARY 31, 2019

2. *Tier 2, Tier 3* - All cable television services will be selected based on the Cox Communications - Business TV Starter option in order to achieve the business needs of the department. Service selection is based on address location and not per television.

### C. Request For Service

Departments may request approval for cable television services through email by their elected or appointed official, or from a division director to the Sedgwick County Helpdesk. The email should justify the request by outlining the business need for cable television, number of television outlets, and room(s) the outlet(s) are located.

Upon review and approval per criteria of this policy, ITS and/or Finance will make a purchasing request to Cox Communications.

If funding is unavailable, or if request for service is denied ITS will try to provide an alternative solutions based on the need and the Tier level of the department.

### D. Budget and Payment Processing

The budget and payment for cable television will be centrally controlled by ITS. The annual budget will be included in the contractual line within ITS administration. Single billing will be received by the Finance Division and billed to the single line of accounting appropriately identified as cable television in an ITS fund center. This will ensure a single point of control in the approval control and financing of cable television among all county departments. A cap of \$40,000 will be established to fund cable TV for Sedgwick County, and a yearly review will be conducted to confirm locations of service to ensure accurate billing, as well as the need for the number of active TV accounts.

### E. Over the Air Solution

Over the air with antenna solutions will be considered for areas that do not already have established television services and for any new construction or new service requests. An over the air solution allows for a one-time cost up front instead of the monthly costs associated with cable television service. This one time cost for antenna installation will be funded by the department requesting service and will not be part of the cable tv fund. If the over the air solution does not provide require channels, then a cable solution will be considered as budget and installation parameters permit.

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Acct #	Building Name	Address			TV Service	Qty	Total Current MRC	Renewal MRC
35727102	SEDGWICK COUNTY CORRECTIONS	622	E	CENTRAL AVE	Starter	11	\$40.00	\$30.00
					Essential	11	\$80.00	\$70.00
					Digital Adapter	11	\$19.90	\$19.90
76696901	SEDGWICK COUNTY WORK RELEASE	701	W	HARRY ST	Starter	7	\$24.00	\$18.00
					Essential	7	\$48.00	\$42.00
					Digital Adapter	7	\$11.94	\$11.94
61974701	SEDG CO JUV DETENTION FACILITY	700	S	HYDRAULIC ST	Starter	13	\$48.00	\$36.00
					Essential	13	\$96.00	\$84.00
					Digital Adapter	13	\$23.88	\$23.88
84718601	SEDGWICK COUNTY BUILDING Commissioners/County Manager/Judges/Directors	525	N	MAIN ST	Starter	52	\$204.00	\$153.00
					Essential	52	\$408.00	\$357.00
					Digital Adapter	52	\$101.49	\$101.49
65967501	Sedgwick County Emergency Manage	714	N	MAIN ST	Starter	9	\$32.00	\$24.00
					Essential	9	\$64.00	\$56.00
					Digital Adapter	4	\$7.96	\$7.96
					Sports & Inspiration	9	\$11.49	\$11.49
					CB Advanced Reciever	4	\$34.00	\$34.00
82788401	SEDGWICK CO EMERGENCY COMMUNICAT	714	N	MAIN ST	Starter	6	\$20.00	\$15.00
					Essential	6	\$40.00	\$35.00
					Digital Adapter	6	\$9.95	\$9.95
9203802	SEDG CO JUVENILE RESI FACILITY	881	S	MINNESOTA AVE	Starter	5	\$16.00	\$12.00
					Essential	5	\$32.00	\$28.00
					Digital Adapter	5	\$7.96	\$7.96
76266201	SEDGWICK COUNTY/FORENSIC SCIENCE	1109	N	MINNEAPOLIS ST	Starter	5	\$16.00	\$12.00
					Essential	5	\$32.00	\$28.00
					Digital Adapter	5	\$7.96	\$7.96
85143501	SEDGWICK COUNTY DA COURT	1900	E	MORRIS ST	Starter	7	\$24.00	\$18.00
					Essential	7	\$48.00	\$42.00
					Digital Adapter	7	\$11.94	\$11.94
12755101	SEDGWICK COUNTY SHERIFF	830	W	STILLWELL ST	Starter	5	\$16.00	\$12.00
					Essential	5	\$32.00	\$28.00
					Digital Adapter	5	\$7.96	\$7.96

