

BOARD OF BIDS AND CONTRACTS MAY 16, 2019

**ITEMS REQUIRING BOCC APPROVAL
(6 Items)**

**1. CMS-IPC (SCRUB SEAL OIL) -- PUBLIC WORKS
FUNDING -- R175 PREVENTIVEMX-16+**

(Request sent to 37 vendors)

RFB #19-0020 S/C #8000147250

	Qty.	Ergon Asphalt & Emulsions, Inc.		
		Price Per Gallon	Extended Price	
Gallons, CMS-IPC (Scrub Seal Oil) Asphalt Emulsion per specifications listed in this document (Vendor will deliver to various locations - FOB Delivered)	112,000	\$2.95	\$330,400.00	
Acknowledge Addenda		Yes		
Delivery Start Date		1 day ARO		
No Bid		Edward J. Construction & Services, LLC	Kansas Paving	
		Paving Pros, LLC	Rhomar Industries, Inc.	
		Surface Protection Services, LLC	Vance Bros	Welborn Sales, Inc.
		Western Emulsions, Inc.	Winter Concrete	Wright Asphalt

On the recommendation of Joe Thomas, on behalf of Public Works, Ellen House moved to **accept the bid from Ergon Asphalt & Emulsions, Inc. for an initial purchase in the amount of \$330,400.00 and establish contract pricing for one (1) year with a one (1) year option to renew.** Richard Powell seconded the motion. The motion passed unanimously.

CMS-IPC is a cationic, water-based asphalt emulsion product used primarily as a rejuvenating scrub seal.

Scrub Seal is a process that is new to Sedgwick County, used on a trial basis by Public Works in 2018 to complete 1 mile of surface treatment. Previously county crews were required to manually crack seal roads prior to the traditional surface treatment. Application of CMS-IPC oil using the Scrub Seal method eliminates the crack seal step in most applications, and incorporates a rejuvenating oil into the surface of the roadway, resulting in a more efficient and effective surface treatment.

Questions and Answers

Richard Powell: I want to make sure I understand this, is this a drop spread type piece of equipment? It goes down in mass and it runs the length of a particular roadway.

Jim Weber: Probably not exactly what I think you're describing. But if you're used to seeing what we call a chip seal. We have a distributor truck that lays down or paints the road with an oil and then we have a chip spreader that is just dry chips that goes on top of that and it gets rolled into that and it would be white. You don't see it like that because we come back with a fog sealer. I think what you're talking about is an asphalt laydown machine. This is different. It's kind of like the two raw materials get put together on the road.

The scrub seal is a variant where we have purchased a scrub seal broom that we pull behind the distributor truck. The truck is putting the oil down, we're pulling the broom that works it into the surface better, the oil and then we'll drag it into the cracks. That's why it helps with the crack sealing issue and then we come back with basically the same chips that we use on the standard chip seal, roll that in with the roller to get to adhere really well and we typically fog seal that.

Richard Powell: In retrospect, if we tried testing it back in 2018 then we can make the assumption that it's working to your satisfaction.

Jim Weber: Yes, I would say it works. We're no longer doing the traditional chip seal. We're doing the scrub seal because it's better. The oil is slightly more expensive, it's a different type of oil but we're getting a better product out of it. How many miles are we doing this year, John?

John Medlam: 18 miles.

Jim Weber: This price is slightly lower than last year's because of quantity. Going from one mile worth to 18 miles worth.

BOARD OF BIDS AND CONTRACTS MAY 16, 2019

2. LIGHT 18" STONE FOR RIP RAP -- PUBLIC WORKS

FUNDING -- R175 PREVENTIVEMX-16+

(Request sent to 22 vendors)

RFB #19-0031 S/C #800147252

	Qty.	Bob Bergkamp Construction Co., Inc.		Cornejo Materials	
		Price per Ton	Extended Price	Price per Ton	Extended Price
Tons, Light 18" Stone for Rip Rap	1,000	\$31.00	\$31,000.00	\$31.00	\$31,000.00
Delivery Start Date		Immediately		Immediately	
	Qty.	Fremar Corporation		H. Excavating, LLC	
		Price per Ton	Extended Price	Price per Ton	Extended Price
Tons, Light 18" Stone for Rip Rap	1,000	\$31.62	\$31,620.00	\$27.40	\$27,400.00
Delivery Start Date		One week ARO		30 days ARO	
	Qty.	JL Unruh, LLC		Pearson Construction, LLC	
		Price per Ton	Extended Price	Price per Ton	Extended Price
Tons, Light 18" Stone for Rip Rap	1,000	\$37.75	\$37,750.00	\$27.49	\$27,490.00
Delivery Start Date		3 days ARO		5 days ARO	

On the recommendation of Joe Thomas, on behalf of Public Works, Richard Powell moved to **accept the low bid from H. Excavating, LLC for an initial purchase in the amount of \$27,400.00 and establish contract pricing for one (1) year with two (2) one (1) year options to renew.** Linda Kizzire seconded the motion. The motion passed unanimously.

Light 18" Stone for Rip Rap is used for ditch lining, sediment and erosion control for new bridge construction and bank stabilization of existing creeks and drainage ways.

BOARD OF BIDS AND CONTRACTS MAY 16, 2019

3. WIDE AREA RIDING MOWER -- FLEET MANAGEMENT/LAKE AFTON PARK

FUNDING -- WIDE AREA MOWER

(Request sent to 48 vendors)

RFB# 19-0046 S/C #8000147297

	Kansas Golf & Turf, Inc.		
Wide Area Riding Mower	\$71,293.00		
Model	Jacobsen HR700 #761301601		
Delivery ARO	Within 30 Days		
No Bid	Dauer Implement	J and H Farm Equipment, Inc.	J and M Ag Services, Inc.
	Lacal Equipment, Inc.	Murphy Tractor	Oxford Saw and Mower Sales and Service
	Rental Ranch		

On the recommendation of Britt Rosencutter, on behalf of Fleet Management and Lake Afton Park, Angela Caudillo moved to **accept the bid from Kansas Golf & Turf, Inc. in the amount of \$71,293.00.** Linda Kizzire seconded the motion. The motion passed unanimously.

The purpose of this mower is to mow the large open areas of Lake Afton. This mower will increase our production by 25% due to its 14 foot cutting width. With the addition of the 20+ acres of property that was added when Judge Riddel Boys Ranch (JRBR) was demolished will be opened up for the public to use the ball field and basketball courts in June of this year. That area will be added to our normal bi-weekly mowing of the park. Surplus will be sold on PurpleWave.

Note:

5510 2010 Hustler Serial – 08120346 Points – 15.4 Hours 1,850

Questions and Answers

Angela Caudillo: Can you describe the reason why we only received the one bid?

Penny Poland: There is only one vendor locally that sales this make and model of mower.

Russell Leeds: Can you describe what it is we are purchasing for \$79,243.00?

Penny Poland: This is a mower that Mark Sroufe uses to mow the wide area in Lake Afton and Sedgwick County Park. It’s unusual because it’s the only mower that has the fourteen foot width cutting edge. He needs this specifically because he needs to be able to go under low areas at the park.

Russell Leeds: This is a motorized.

Penny Poland: It’s a riding lawnmower.

Russell Leeds: It’s a riding lawnmower, but it’s got an extremely wide pull behind or under deck. I’m just trying to visualize it.

Penny Poland: Yes.

Mark Sroufe: I’ll give you a little history on this. In 2010, when we bought this mower from Excel we knew then that that was the last model year for that mower. That was an 11 foot cut. We knew that the next time we would need to buy a mower the next mower would be even close to that and would be near \$60,000.00 plus. So Penny adjusted the set aside value at that time to get to this date today knowing that we would have to spend twice of what we did originally. This new one will do the same thing as the old one, but cut 3 feet more, which will increase our production by 25 percent.

BOARD OF BIDS AND CONTRACTS MAY 16, 2019

**4. WEB-BASED SUBSCRIPTION SOLUTION -- HEALTH DEPARTMENT
FUNDING -- HEALTH DEPARTMENT**

(Request sent to 191 vendors)

RFP #19-0023 Contract

	Pop Machine Agency, LLC	mySidewalk, Inc.	STAE, Inc.
Annual recurring charges (maintenance/subscription fees)	\$16,000.00	\$16,000.00	\$11,000.00
Additional consulting/customization/on-site training	N/A	\$150.00/hour	Additional accounts \$1,000.00 year/narrative feature design build \$5,000.00
No Bids	9 to 5 Computer	Accusoft Corp.	Advanced Software Development Corp.
	Alertsense	Ardent Technologies, Inc.	Aspire HR, Inc.
	Best Buy	Brite Computers	Cerner
	Convergeone	Credible, Inc.	Convergeone
	EDP Software dba Schedulepro	EMA, Inc.	Fireeye
	Harris Computer	HR Focal Point	Image Quest
	ISG Technology, LLC	JCG Technologies, Inc.	KK Office Solutions
	Knowbe4, Inc.	L.E.A. Data Tech	Lenovo
	Medisked	Nexlearn, Inc.	Netsmart Technologies, Inc.
	Sandpoint Consulting	SDI Solutions	Setworks
	SoCal	Spectrum, Inc.	System Tools Software, Inc.
	Teletrac, Inc.	Turning Technologies, LLC	Twotrees Technologies

On the recommendation of Joe Thomas, on behalf of the Sedgwick County Health Department (SCHD), Linda Kizzire moved to **accept the proposal from mySidewalk, Inc. for five (5) one (1) year options at an annual cost of \$16,000.00 and establish contract pricing as listed for any additional consulting/customization and on-site training.** Richard Powell seconded the motion. The motion passed unanimously.

A review committee comprised of Adrienne Byrne and Chris Steward - Health Department, Kate Flavin - Communications, Greg Gann - ITSS and Josh Lauber - Purchasing reviewed the responses. The committee scored responses based on evaluation criteria set forth in the RFP. mySidewalk, Inc. (mySidewalk) scored the highest number of points and was unanimously selected for award recommendation.

mySidewalk will provide the ability to have an interactive dashboard with public access that shows up-to-date Sedgwick County health indicators. This helps with continuous monitoring of Community Health Assessment (CHA) data and Community Health Improvement Plan (CHIP) data. This will also help us monitor and track progress on social determinants of health. The analytics help us to tell our stories by easy data visualization (charts and maps to neighborhood level). We can also overlay different datasets to find unique causes of or answers to issues in our community. Built in correlation analysis shows relationships between health outcomes and other local factors.

Automatic updating from 2,000+ national databases allows local health departments more time for data analysis and interpretation. The ability to upload local data onto the interactive dashboard means that local health departments can easily show progress on CHIP goals and the status of other issues that are of importance to the community. The ability to compare to other jurisdictions helps the community and the local health department (LHD) better understand health and determine how to

improve health.

With this addition, Sedgwick County Health Department can become known as knowledgeable data experts and build trust and transparency with our community partners and the public by providing this easily accessible and easy-to-read data free of charge. We can use it to show the success of the community's work and where improvements are needed while helping local health departments with higher accreditations and achievements (PH 3.0) with the use of mySidewalk's special templates for CHIP, CHA, Neighborhood Health Profiles and Health Impact Assessments.

Note:

In summary, use of mySidewalk or a similar product is important for SCHD because:

- This supports the work being done by our Community Health Analyst on the Community Health Assessment (CHA) and the Community Health Improvement Plan (CHIP).
- Ability to effectively communicate the results of the assessment and the interventions planned to address the priority areas. The format and context needs to be understandable and appeal to the entire community and we haven't been able to do that different skill set.
- Help restore faith with our community partners and rebuild trust.
- A lot of damage has been done with no longer having a Health Promotion Section, not being able to lead the CHIP in 2017 and therefore being removed as the reliable data source, public health not having support and community partners being disparaged.

Questions and Answers

Linda Kizzire: Would this be for like if we had a big flu epidemic that would be on the website and I could go and look at and see what part of the county it's more prominent in? I'm not understanding what all this would do.

Adrienne Byrne: I don't know if you've ever seen the community health assessment booklet but we assess the community every three years. From the assessment, the priorities of the community rise to the top. From several meetings with the community and residents and then the community partners, along with some residents, create objectives to meet the priority areas whether it's oral health or mental health. Historically not just Sedgwick County but Health Departments in general don't always tell their story very well so having this interactive web based solution all their information will be online for people to be able to access not that we didn't have it in a booklet form before, but there were a lot of charts and graphs and not really easily understood as far as being adequately giving the community a picture of what is occurring. If we had something going on with the flu, we definitely could add that to it. It's not usually part of the community health assessment that's done in the community because the flu is something we have every year and we provide information on that but this would allow us to provide additional information if we needed to get that out to the community.

Linda Kizzire: So this would be more for mortality rates and things of that nature?

Adrienne Byrne: Yes.

Angela Caudillo: So this is publicly accessible, would this then interact with our current county web platform?

Sonya Norris: It will be accessible through a log-in portal. It will be secure in the sense it does meet all our standards of Sedgwick County's solution based application management criteria, as well as our ITSS security. When we interviewed the vendor, we made sure the security was in place we needed to have as a web based application.

Angela Caudillo: Is this interactive or is it mostly for information delivery? Who is going to be seeing it such as the general public or health care providers?

Sonya Norris: Yes, to all your questions. We will control access to that and we will be able to have a log-in portal. We would initially control what is being seen and I think the views can be manipulated by the customer if we decide to go in that direction. We would set up those dashboards initially.

Adrienne Byrne: It will be an additional access point on our webpage.

Russell Leeds: So as a follow-up, someone logs on to your webpage there will be a link that will take them to this?

Adrienne Byrne: That is correct.

Russell Leeds: Will this be a subscription where they have to sign up with a username and password or will they get that link and will it open up a view that they will be able to see the statistics?

Adrienne Byrne: Correct.

Richard Powell: This is going to track both programs or outcome from the programs at the same time also give the visual display of current trends. I don't clearly understand what we're showing that we don't show now?

Adrienne Byrne: We have the graphs and the charts but as far as the context that goes along with data visualization is missing. That is a different skill set that we really don't have. That is a large part of what this company is able to provide. This will be an easy way to understand the data not just the charts and graphs that can be hard to decipher and understand. This will be more of telling a story. The information won't just be Health Department outcomes because this is the community wide health assessment. We have partners: Via Christi, United Way, USD 259, there are a lot of partners that come together to decide which of those are priority items. We are the data collectors for the community health assessment and that information will be put online.

Tim Kaufman: The layman's response to a layman's question is, this tool will allow us to help to understand the current state of health in the community. At a high level it will be able to display the things that are health issues across any community and here's how we're doing on them. That will be made up of information that comes from all over the place. Some of it will be data that is captured nationally and some of it will be captured by the Health Department and some from our partners. This tool will help us to combine it in one place.

Richard Powell: Thank you, sir.

Russell Leeds: Is this a grant funded project?

Adrienne Byrne: This is local money for this.

BOARD OF BIDS AND CONTRACTS MAY 16, 2019

**5. DIRECT SUPPORT PROFESSIONAL RECRUITMENT MARKETING CAMPAIGN --
 SEDGWICK COUNTY DEVELOPMENTAL DISABILITY ORGANIZATION (SCDDO)
 FUNDING -- SEDGWICK COUNTY DEVELOPMENTAL DISABILITY ORGANIZATION**

(Request sent to 44 vendors)

RFP #19-0018 Contract

	Advantage Marketing, Inc.	Armstrong Chamberlin Strategic Marketing	Bonnie Tharp dba Copp Media Services, Inc.	Greteman Group, Inc.
Project Cost	\$99,900.00	\$94,000.00	\$100,000.00	\$75,000.00 option 1, \$100,000.00 option 2
	iHeartMedia and Entertainment, Inc.	Lundmark Advertising + Design	Nye & Associates Inc.	Pop Machine Agency, LLC
Project Cost	\$98,856.00	\$100,000.00	\$68,900.00	\$95,800.00
No Bid	Tangible Advertising	RSM Marketing	Jack Brown & Associates, Inc.	Ashby St. Outdoor
	Centurylink Communications, Inc.	Fitzgerald Advertising & Video	HG Design, Inc.	Cohlmlia Marketing
	Bothner & Bradley, Inc.			

On the recommendation of Jack Regehr, on behalf of the Sedgwick County Developmental Disability Organization (SCDDO), Ellen House moved to **accept the low proposal from Nye & Associates, Inc. in the amount of \$68,900.00.** Linda Kizzire seconded the motion. The motion passed unanimously.

A review committee comprised of Dee Nighswonger and Jeannette Livingston - SCDDO; Kate Flavin - Communications; Vanessa Leos - Health Department; Jamie Reed - Starkey, Inc.; and Paul Regehr - Purchasing, evaluated the proposals based on the criteria set forth in the RFP.

SCDDO oversees the service system for individuals with intellectual and/or developmental disabilities (IDD) in Sedgwick County. The agency's mission is to assist people with IDD to receive quality services and achieve greater independence. To achieve this mission, the SCDDO maintains a network of affiliated providers. High turnover among direct support professionals (DSP) is a barrier to growth of services. Without qualified, stable staffing it is very difficult for affiliated providers to provide high quality services, much less expand to meet demand. SCDDO has targeted grants from its Community Capacity Development Fund to address this issue.

The goal of this RFP is to identify a vendor to develop and implement a direct support professional recruitment marketing campaign. Nye & Associates, Inc. has experience working with governmental entities on staff recruitment campaigns and their proposal offered an innovative and integrated marketing campaign that will capitalize on the existing creative content developed by county staff.

Questions and Answers

Angela Caudillo: Would this recruitment be for the entire service system, including those affiliated service partners?

Jeannette Livingston: Correct. It would be for affiliated providers who employ direct support professionals.

Angela Caudillo: Do we anticipate this would compete in any way with Sedgwick County's recruitment effort?

Jeannette Livingston: I wouldn't anticipate it. I don't know that any of our departments have comparable positions.

Richard Powell: Is this something we've done in the past or is this simply a new effort to help facilitate the advancement in recruiting efforts?

Jeannette Livingston: Every year we do an analysis of our system capacity and we look at what our barriers for providers as far as expanding capacity and providing good quality services. For the last several years, workforce issues has been a number one topic. It's been a workforce crisis with the aging of America. There's a lot of competition for these types of positions. A few years ago we developed a community capacity development fund, specifically to target towards issues identified from our capacity analysis and workforce being the issue trying to find a way that SCDDO can help providers address the workforce crisis, we've had to be innovative. So this is a new different approach trying to figure out a way we can assist our providers as far as helping with the workforce crisis.

BOARD OF BIDS AND CONTRACTS MAY 16, 2019

**6. SEDGWICK COUNTY RADIO REPLACEMENT PROGRAM -- VARIOUS DEPARTMENTS
FUNDING -- VARIOUS DEPARTMENTS**

(Request sent to 64 vendors)

RFP #19-0013 Contract

Fire Department					
Vendor	Device Category	Device Model	Price per Unit	Quantity	Extended Price
Motorola Solutions, Inc.	Portables	1000 Channel Capacity Portable APX8000XE 1	\$5,363.92	105	\$563,211.60
BK Technologies	Portables	BKR 9000 II	\$2,070.00	105	\$217,350.00
Ka-Comm/Harris Corporation	Portables	XL-PFM1P	\$4,131.02	105	\$433,757.10
Ka-Comm/EF Johnson Technologies	Portables	XL-PFM1P	\$4,131.02	105	\$433,757.10
Motorola Solutions, Inc.	Mobiles	APX8500	\$4,682.16	70	\$327,751.20
BK Technologies	Mobiles	1000Channel Capacity Mobile KNG-M800 - P25 Digital/Analog 763-870 MHz	\$1,779.25	70	\$124,547.50
Ka-Comm/Harris Corporation	Mobiles	XL-185M	\$4,454.02	70	\$311,781.40
Ka-Comm/EF Johnson Technologies	Mobiles	VM7930BF-P VM7830BF2-S	\$3,490.38	70	\$244,326.60
Motorola Solutions, Inc.	Portable Chargers	NNTN8860A*	\$84.00	35	\$2,940.00
BK Technologies	Portable Chargers	KAA0303-1 (single bay intelli charger)	\$100.00	80	\$8,000.00
Ka-Comm/Harris Corporation	Portable Chargers	XS-CH4X	\$108.00	80	\$8,640.00
Ka-Comm/EF Johnson Technologies	Portable Chargers	XL-CH4X	\$108.00	80	\$8,640.00
Motorola Solutions, Inc.	Charger Inserts	NNTN7687	\$25.20	45	\$1,134.00
BK Technologies	Charger Inserts	N/A##			\$0.00
Ka-Comm/Harris Corporation	Charger Inserts	N/A##			\$0.00
Ka-Comm/EF Johnson Technologies	Charger Inserts	N/A##			\$0.00
Motorola Solutions, Inc.	Vehicle Chargers	NNTN7624C	\$240.24	105	\$25,225.20
BK Technologies	Vehicle Chargers	KAA0355P 12V	\$77.50	105	\$8,137.50
Ka-Comm/Harris Corporation	Vehicle Chargers	XS-CH4W	\$126.00	105	\$13,230.00
Ka-Comm/EF Johnson Technologies	Vehicle Chargers	XL-CH4W	\$126.00	105	\$13,230.00
Motorola Solutions, Inc.	Lapel Mics	PMMN4106	\$308.00	105	\$32,340.00
BK Technologies	Lapel Mics	KAA0206	\$399.00	105	\$41,895.00
Ka-Comm/Harris Corporation	Lapel Mics	XS-AE1T	\$453.60	105	\$47,628.00
Ka-Comm/EF Johnson Technologies	Lapel Mics	XL-AE1T	\$453.60	105	\$47,628.00
			Subtotal	Motorola Solutions, Inc.	\$952,602.00
			Subtotal	BK Technologies	\$399,930.00
			Subtotal	Ka-Comm/Harris Corporation	\$815,036.50
			Subtotal	Ka-Comm/EF Johnson Technologies	\$747,581.70

District Attorney's Office					
Vendor	Device Category	Device Model	Price per Unit	Quantity	Extended Price
Motorola Solutions, Inc.	Portables	APX6000 I	\$3,352.96	2	\$6,705.92
BK Technologies	Portables	BKR 9000 I	\$1,950.00	2	\$3,900.00
Ka-Comm/Harris Corporation	Portables	XI-185Pi	\$2,862.83	2	\$5,725.66
Ka-Comm/EF Johnson Technologies	Portables	VP6000	\$2,276.22	2	\$4,552.44
Motorola Solutions, Inc.	Mobiles	APX6500	\$3,385.20	2	\$6,770.40
BK Technologies	Mobiles	KNG-M800	\$1,779.25	2	\$3,558.50
Ka-Comm/Harris Corporation	Mobiles	XL-185M	\$4,454.02	2	\$8,908.04
Ka-Comm/EF Johnson Technologies	Mobiles	VM5000	\$1,761.71	2	\$3,523.42
Motorola Solutions, Inc.	Portable Chargers	NNTN8860A	\$84.00	2	\$168.00
BK Technologies	Portable Chargers	KAA0303-1	\$100.00	2	\$200.00
Ka-Comm/Harris Corporation	Portable Chargers	XS-CH4X	\$108.00	2	\$216.00
Ka-Comm/EF Johnson Technologies	Portable Chargers	KSC-Y32K/XS-CH4X	\$82.80	2	\$165.60
			Subtotal	Motorola Solutions, Inc.	\$13,644.32
			Subtotal	BK Technologies	\$7,658.50
			Subtotal	Ka-Comm/Harris Corporation	\$14,849.70
			Subtotal	Ka-Comm/EF Johnson Technologies	\$8,241.46
911					
Vendor	Device Category	Device Model	Price per Unit	Quantity	Extended Price
Motorola Solutions, Inc.	Mobiles	APX1500	\$2,301.56	33	\$75,951.48
Motorola Solutions, Inc.	Mobiles	APX6500	\$3,385.20	33	\$111,711.60
BK Technologies	Mobiles	KNG-8500	\$1,646.25	66	\$108,652.50
Ka-Comm/Harris Corporation	Mobiles	XL185M	\$1,978.85	33	\$65,302.05
Ka-Comm/Harris Corporation	Mobiles	TM9400	\$4,454.02	33	\$146,982.66
Ka-Comm/EF Johnson Technologies	Mobiles	VM5000	\$1,761.71	66	\$116,272.86
			Subtotal	Motorola Solutions, Inc.	\$187,663.08
			Subtotal	BK Technologies	\$108,652.50
			Subtotal	Ka-Comm/Harris Corporation	\$212,284.71
			Subtotal	Ka-Comm/EF Johnson Technologies	\$116,272.86

Emergency Management					
Vendor	Device Category	Device Model	Price per Unit	Quantity	Extended Price
Motorola Solutions, Inc.	Portables	APX900	\$1,835.52	42	\$77,091.84
BK Technologies	Portables	BKR 9000 I	\$1,950.00	42	\$81,900.00
Ka-Comm/Harris Corporation	Portables	TP9400	\$1,647.69	42	\$69,202.98
Ka-Comm/EF Johnson Technologies	Portables	VP5000	\$1,314.52	42	\$55,209.84
Motorola Solutions, Inc.	Mobiles	APX1500	\$2,301.56	40	\$92,062.40
BK Technologies	Mobiles	KNG - M800	\$1,779.25	40	\$71,170.00
Ka-Comm/Harris Corporation	Mobiles	TM9400	\$1,978.85	40	\$79,154.00
Ka-Comm/EF Johnson Technologies	Mobiles	VM5000	\$1,761.71	40	\$70,468.40
Motorola Solutions, Inc.	Portable Chargers	PMPN4174A	\$38.78	6	\$232.68
BK Technologies	Portable Chargers	KAA0303-1	\$100.00	11	\$1,100.00
Ka-Comm/Harris Corporation	Portable Chargers	T003-0012-AEFA	\$59.76	11	\$657.36
Ka-Comm/EF Johnson Technologies	Portable Chargers	KSC-Y32K/XS-CH4X	\$82.80	11	\$910.80
Motorola Solutions, Inc.	Charger Inserts	NNTN7687	\$25.20	5	\$126.00
BK Technologies	Charger Inserts	N/A##	\$0.00		\$0.00
Ka-Comm/Harris Corporation	Charger Inserts	N/A##	\$0.00		\$0.00
Ka-Comm/EF Johnson Technologies	Charger Inserts	N/A##	\$0.00		\$0.00
Motorola Solutions, Inc.	Gang Chargers	PMPN4284A	\$368.48	2	\$736.96
BK Technologies	Gang Chargers	KAA0303-6	\$389.00	2	\$778.00
Ka-Comm/Harris Corporation	Gang Chargers	XS-CH5A	\$579.60	2	\$1,159.20
Ka-Comm/EF Johnson Technologies	Gang Chargers	KSC-326K	\$790.00	2	\$1,580.00
Motorola Solutions, Inc.	Vehicle Chargers	PMPN4174A	\$240.24	42	\$10,090.08
BK Technologies	Vehicle Chargers	KAA0355P 12V	\$77.50	37	\$2,867.50
Ka-Comm/Harris Corporation	Vehicle Chargers	XS-CH4W	\$126.00	37	\$4,662.00
Ka-Comm/EF Johnson Technologies	Vehicle Chargers	KVC-15	\$85.68	37	\$3,170.16
Motorola Solutions, Inc.	Lapel Mics	PMMN4069A	\$67.76	42	\$2,845.92
BK Technologies	Lapel Mics	KAA-0204VCE35	\$112.50	42	\$4,725.00
Ka-Comm/Harris Corporation	Lapel Mics	T03-0045-JFAC	\$150.48	42	\$6,320.16
Ka-Comm/EF Johnson Technologies	Lapel Mics	KMC-54WDM	\$93.60	42	\$3,931.20
			Subtotal	Motorola Solutions, Inc.	\$183,185.88
			Subtotal	BK Technologies	\$162,540.50
			Subtotal	Ka-Comm/Harris Corporation	\$161,155.70
			Subtotal	Ka-Comm/EF Johnson Technologies	\$135,270.40

Public Works					
Vendor	Device Category	Device Model	Price per Unit	Quantity	Extended Price
Motorola Solutions, Inc.	Portables	APX900	\$1,835.52	39	\$71,585.28
BK Technologies	Portables	BRK 9000 I	\$1,950.00	39	\$76,050.00
Ka-Comm/Harris Corporation	Portables	TP9400	\$1,647.69	39	\$64,259.91
Ka-Comm/EF Johnson Technologies	Portables	VP5000	\$1,314.52	39	\$51,266.28
Motorola Solutions, Inc.	Mobiles	APX1500	\$2,301.56	107	\$246,266.92
BK Technologies	Mobiles	KNG-M800	\$1,779.25	107	\$190,379.75
Ka-Comm/Harris Corporation	Mobiles	TM9400	\$1,978.85	107	\$211,736.95
Ka-Comm/EF Johnson Technologies	Mobiles	VM5000	\$1,761.71	107	\$188,502.97
Motorola Solutions, Inc.	Portable Chargers	PMPN4174A	\$38.78	30	\$1,163.40
BK Technologies	Portable Chargers	KAA0303-1	\$100.00	30	\$3,000.00
Ka-Comm/Harris Corporation	Portable Chargers	T003-0012-AEFA	\$59.76	30	\$1,792.80
Ka-Comm/EF Johnson Technologies	Portable Chargers	KSC-Y32K/XS-CH4X	\$82.80	30	\$2,484.00
Motorola Solutions, Inc.	Vehicle Chargers	NNTN7624C	\$240.24	9	\$2,162.16
BK Technologies	Vehicle Chargers	KAA0355P 12V	\$77.50	9	\$697.50
Ka-Comm/Harris Corporation	Vehicle Chargers	XS-CH4W	\$126.00	9	\$1,134.00
Ka-Comm/EF Johnson Technologies	Vehicle Chargers	KVC-15	\$85.68	9	\$771.12
Motorola Solutions, Inc.	Lapel Mics	PMMN4069A	\$67.76	15	\$1,016.40
BK Technologies	Lapel Mics	KAA-0204VCE35	\$112.50	15	\$1,687.50
Ka-Comm/Harris Corporation	Lapel Mics	T03-0045-JFAC	\$150.48	15	\$2,257.20
Ka-Comm/EF Johnson Technologies	Lapel Mics	KMC-54WDM	\$93.60	15	\$1,404.00
			Subtotal	Motorola Solutions, Inc.	\$322,194.16
			Subtotal	BK Technologies	\$271,814.75
			Subtotal	Ka-Comm/Harris Corporation	\$281,180.86
			Subtotal	Ka-Comm/EF Johnson Technologies	\$244,428.37

Facilities					
Vendor	Device Category	Device Model	Price per Unit	Quantity	Extended Price
Motorola Solutions, Inc.	Portables	APX9000	\$1,835.52	18	\$33,039.36
BK Technologies	Portables	BRK 9000 I	\$1,950.00	18	\$35,100.00
Ka-Comm/Harris Corporation	Portables	TP9400	\$1,647.69	18	\$29,658.42
Ka-Comm/EF Johnson Technologies	Portables	VP5000	\$1,314.52	18	\$23,661.36
Motorola Solutions, Inc.	Mobiles	APC1500	\$2,301.56	2	\$4,603.12
BK Technologies	Mobiles	KNG-M800	\$1,779.25	2	\$3,558.50
Ka-Comm/Harris Corporation	Mobiles	TM9400	\$1,978.55	2	\$3,957.10
Ka-Comm/EF Johnson Technologies	Mobiles	VM5000	\$1,761.71	2	\$3,523.42
Motorola Solutions, Inc.	Portable Chargers	PMPN4174A	\$38.78	18	\$698.04
BK Technologies	Portable Chargers	KAA0303-1	\$100.00	18	\$1,800.00
Ka-Comm/Harris Corporation	Portable Chargers	T003-0012-AEFA	\$59.76	18	\$1,075.68
Ka-Comm/EF Johnson Technologies	Portable Chargers	KSC-Y32K/XS-CH4X	\$82.80	18	\$1,490.40
Motorola Solutions, Inc.	Radio Holsters	N/A**	\$0.00		\$0.00
BK Technologies	Radio Holsters	KAA0422	\$37.50	18	\$675.00
Ka-Comm/Harris Corporation	Radio Holsters	T03-00038-0013	\$47.52	18	\$855.36
Ka-Comm/EF Johnson Technologies	Radio Holsters	KLH-6SW	\$31.86	18	\$573.48
			Subtotal	Motorola Solutions, Inc.	\$38,340.52
			Subtotal	BK Technologies	\$41,133.50
			Subtotal	Ka-Comm/Harris Corporation	\$35,546.56
			Subtotal	Ka-Comm/EF Johnson Technologies	\$29,248.66

Parks Department					
Vendor	Device Category	Device Model	Price per Unit	Quantity	Extended Price
Motorola Solutions, Inc.	Portables	APX900	\$1,835.52	2	\$3,671.04
BK Technologies	Portables	BRK9000 I	\$1,950.00	2	\$3,900.00
Ka-Comm/Harris Corporation	Portables	TP9400	\$1,647.69	2	\$3,295.38
Ka-Comm/EF Johnson Technologies	Portables	VP5000	\$1,314.52	2	\$2,629.04
Motorola Solutions, Inc.	Mobiles	APX1500	\$2,301.56	3	\$6,904.68
BK Technologies	Mobiles	KNG-M800	\$1,779.25	3	\$5,337.75
Ka-Comm/Harris Corporation	Mobiles	TM9400	\$1,978.85	3	\$5,936.55
Ka-Comm/EF Johnson Technologies	Mobiles	VM5000	\$1,761.71	3	\$5,285.13
Motorola Solutions, Inc.	Portable Chargers	PMPN4174A	\$38.78	2	\$77.56
BK Technologies	Portable Chargers	KAA0303-1	\$100.00	2	\$200.00
Ka-Comm/Harris Corporation	Portable Chargers	T003-0012-AEFA	\$59.76	2	\$119.52
Ka-Comm/EF Johnson Technologies	Portable Chargers	KSC-Y32K/XS-CH4X	\$82.80	2	\$165.60
			Subtotal	Motorola Solutions, Inc.	\$10,653.28
			Subtotal	BK Technologies	\$9,437.75
			Subtotal	Ka-Comm/Harris Corporation	\$9,351.45
			Subtotal	Ka-Comm/EF Johnson Technologies	\$8,079.77

Animal Control					
Vendor	Device Category	Device Model	Price per Unit	Quantity	Extended Price
Motorola Solutions, Inc.	Portables	APX900	\$1,835.52	7	\$12,848.64
BK Technologies	Portables	BRK 9000 I	\$1,950.00	7	\$13,650.00
Ka-Comm/Harris Corporation	Portables	TP9400	\$1,647.69	7	\$11,533.83
Ka-Comm/EF Johnson Technologies	Portables	VP5000	\$1,314.52	7	\$9,201.64
Motorola Solutions, Inc.	Mobiles	APX1500	\$2,301.56	4	\$9,206.24
BK Technologies	Mobiles	KNG-M800	\$1,779.25	4	\$7,117.00
Ka-Comm/Harris Corporation	Mobiles	TM9400	\$1,978.85	4	\$7,915.40
Ka-Comm/EF Johnson Technologies	Mobiles	VM5000	\$1,761.71	4	\$7,046.84
Motorola Solutions, Inc.	Portable Chargers	PMPN4174A	\$38.78	7	\$271.46
BK Technologies	Portable Chargers	KAA0303-1	\$100.00	7	\$700.00
Ka-Comm/Harris Corporation	Portable Chargers	T003-0012-AEFA	\$59.76	7	\$418.32
Ka-Comm/EF Johnson Technologies	Portable Chargers	KSC-Y32K/XS-CH4X	\$82.80	7	\$579.60
Motorola Solutions, Inc.	Lapel Mics	PMMN4069A	\$67.76	7	\$474.32
BK Technologies	Lapel Mics	KAA-0204VCE35	\$37.50	7	\$262.50
Ka-Comm/Harris Corporation	Lapel Mics	T03-0045-JFAC	\$150.48	7	\$1,053.36
Ka-Comm/EF Johnson Technologies	Lapel Mics	KMC-54WDM	\$93.60	7	\$655.20
			Subtotal	Motorola Solutions, Inc.	\$22,800.66
			Subtotal	BK Technologies	\$21,729.50
			Subtotal	Ka-Comm/Harris Corporation	\$20,920.91
			Subtotal	Ka-Comm/EF Johnson Technologies	\$17,483.28

Corrections					
Vendor	Device Category	Device Model	Price per Unit	Quantity	Extended Price
Motorola Solutions, Inc.	Portables	APX900	\$1,835.52	14	\$25,697.28
BK Technologies	Portables	BKR 9000 I	\$1,950.00	14	\$27,300.00
Ka-Comm/Harris Corporation	Portables	TP9400	\$1,647.69	14	\$23,067.66
Ka-Comm/EF Johnson Technologies	Portables	VP5000	\$1,314.52	14	\$18,403.28
Motorola Solutions, Inc.	Chargers	PMPN4174A	\$38.78	3	\$116.34
BK Technologies	Chargers	KAA0303-1	\$100.00	3	\$300.00
Ka-Comm/Harris Corporation	Chargers	T003-0012-AEFA	\$59.76	3	\$179.28
Ka-Comm/EF Johnson Technologies	Chargers	KSC-Y32K/XS-CH4X	\$82.80	3	\$248.40
Motorola Solutions, Inc.	Gang Chargers	NNTN7687	\$368.48	2	\$736.96
BK Technologies	Gang Chargers	KAA0303-6	\$389.00	2	\$778.00
Ka-Comm/Harris Corporation	Gang Chargers	XS-CH5A	\$579.60	2	\$1,159.20
Ka-Comm/EF Johnson Technologies	Gang Chargers	KSC-326K	\$453.60	2	\$907.20
			Subtotal	Motorola Solutions, Inc.	\$26,550.58
			Subtotal	BK Technologies	\$28,378.00
			Subtotal	Ka-Comm/Harris Corporation	\$24,406.14
			Subtotal	Ka-Comm/EF Johnson Technologies	\$19,558.88

Sheriff's Office					
Vendor	Device Category	Device Model	Price per Unit	Quantity	Extended Price
Motorola Solutions, Inc.	Portables	APX6000	\$3,352.96	256	\$858,357.76
Motorola Solutions, Inc.	Portables	APX900	\$1,835.52	101	\$185,387.52
BK Technologies	Portables	BKR 9000 I	\$1,950.00	357	\$696,150.00
Ka-Comm/Harris Corporation	Portables	XL185-P	\$2,862.83	256	\$732,884.48
Ka-Comm/Harris Corporation	Portables	TP9400	\$1,647.69	101	\$166,416.69
Ka-Comm/EF Johnson Technologies	Portables	VP5000	\$2,010.72	256	\$514,744.32
Ka-Comm/EF Johnson Technologies	Portables	VP5000	\$1,314.52	101	\$132,766.52
Motorola Solutions, Inc.	Mobiles	APX6500	\$3,385.20	181	\$612,721.20
BK Technologies	Mobiles	KNG-M800	\$1,779.25	181	\$322,044.25
Ka-Comm/Harris Corporation	Mobiles	XL-185M	\$4,454.02	181	\$806,177.62
Ka-Comm/EF Johnson Technologies	Mobiles	VM5000	\$1,761.71	181	\$318,869.51
Motorola Solutions, Inc.	Charger	N/A	\$0.00		\$0.00
BK Technologies	Charger	KAA0303-1	\$100.00	357	\$35,700.00
Ka-Comm/Harris Corporation	Charger	XS-CH4X	\$108.00	256	\$27,648.00
Ka-Comm/Harris Corporation	Charger	T003-0012-AEFA	\$59.76	101	\$6,035.76
Ka-Comm/EF Johnson Technologies	Charger	KSC-Y32K/XS-CH4X	\$108.00	256	\$27,648.00
Ka-Comm/EF Johnson Technologies	Charger	KSC-Y32K/XS-CH4X	\$82.80	101	\$8,362.80
Motorola Solutions, Inc.	Charger Inserts	NNTN7687	\$25.20	357	\$8,996.40
BK Technologies	Charger Inserts	N/A##	\$0.00		\$0.00
Ka-Comm/Harris Corporation	Charger Inserts	N/A##	\$0.00		\$0.00
Ka-Comm/EF Johnson Technologies	Charger Inserts	N/A##	\$0.00		\$0.00
Motorola Solutions, Inc.	Lapel Mics	PMMN4069A	\$67.76	357	\$24,190.32
BK Technologies	Lapel Mics	KAA0204VCE35	\$112.50	357	\$40,162.50
Ka-Comm/Harris Corporation	Lapel Mics	XS-AE6H	\$136.80	256	\$35,020.80
Ka-Comm/Harris Corporation	Lapel Mics	T03-0045-JFAC	\$150.48	101	\$15,198.48
Ka-Comm/EF Johnson Technologies	Lapel Mics	KMC-54WDM	\$93.60	357	\$33,415.20
Motorola Solutions, Inc.	Multi-Key Encryption	H869	\$184.80	39	\$7,207.20
BK Technologies	Multi-Key Encryption	N/A	\$200.00	39	\$7,800.00
Ka-Comm/Harris Corporation	Multi-Key Encryption	XS-PKG8F	\$695.00	39	\$27,105.00
Ka-Comm/EF Johnson Technologies	Multi-Key Encryption	N/A	\$750.00	39	\$29,250.00
Motorola Solutions, Inc.	Dual Control Head for Mobile	N/A	\$4,614.96	3	\$13,844.88
BK Technologies	Dual Control Head for Mobile	KNG-M800R	\$825.50	3	\$2,476.50
Ka-Comm/Harris Corporation	Dual Control Head for Mobile	N/A	\$1,020.00	3	\$3,060.00
Ka-Comm/EF Johnson Technologies	Dual Control Head for Mobile	N/A	\$219.30	3	\$657.90
			Subtotal	Motorola Solutions, Inc.	\$1,710,705.28
			Subtotal	BK Technologies	\$1,104,333.25
			Subtotal	Ka-Comm/Harris Corporation	\$1,819,546.83
			Subtotal	Ka-Comm/EF Johnson Technologies	\$1,065,714.25

EMS					
Vendor	Device Category	Device Model	Price per Unit	Quantity	Extended Price
Motorola Solutions, Inc.	Portables	APX6000 1	\$3,352.96	129	\$432,531.84
Motorola Solutions, Inc.	Portables	APX6000 2	\$3,593.20	36	\$129,355.20
BK Technologies	Portables	BKR 9000 I	\$1,950.00	129	\$251,550.00
BK Technologies	Portables	BKR 9000 III	\$2,190.00	36	\$78,840.00
Ka-Comm/Harris Corporation	Portables	XL-185P	\$2,862.83	129	\$369,305.07
Ka-Comm/Harris Corporation	Portables	XL-185P/XS-PFS1M	\$2,998.83	36	\$107,957.88
Ka-Comm/EF Johnson Technologies	Portables	VP5000	\$2,010.72	129	\$259,382.88
Ka-Comm/EF Johnson Technologies	Portables	VP5000/VP5230BKF3	\$2,158.22	36	\$77,695.92
Motorola Solutions, Inc.	Mobiles	APX6500	\$3,385.20	65	\$220,038.00
BK Technologies	Mobiles	KNG-M800	\$1,779.25	65	\$115,651.25
Ka-Comm/Harris Corporation	Mobiles	XL-185M	\$4,454.02	65	\$289,511.30
Ka-Comm/EF Johnson Technologies	Mobiles	VM5000	\$1,761.71	65	\$114,511.15
Motorola Solutions, Inc.	Portable Chargers	NNTN8860A***	\$115.00	84	\$9,660.00
BK Technologies	Portable Chargers	KAA0303-1	\$165.00	108	\$17,820.00
Ka-Comm/Harris Corporation	Portable Chargers	XS-CH4X	\$165.00	108	\$17,820.00
Ka-Comm/EF Johnson Technologies	Portable Chargers	KSC-Y32K/XS-CH4X	\$165.00	108	\$17,820.00
Motorola Solutions, Inc.	Gang Charger	N/A#	\$0.00		\$0.00
BK Technologies	Gang Charger	KAA0303-6	\$389.00	2	\$778.00
Ka-Comm/Harris Corporation	Gang Charger	XS-CH5A	\$572.40	2	\$1,144.80
Ka-Comm/EF Johnson Technologies	Gang Charger	KSC-326K	\$453.60	2	\$907.20
Motorola Solutions, Inc.	Charger Inserts	NNTN7687#	\$25.20	62	\$1,562.40
BK Technologies	Charger Inserts	N/A##	\$0.00		\$0.00
Ka-Comm/Harris Corporation	Charger Inserts	N/A##	\$0.00		\$0.00
Ka-Comm/EF Johnson Technologies	Charger Inserts	N/A##	\$0.00		\$0.00
Motorola Solutions, Inc.	Lapel Mics	PMMN4069A	\$67.76	165	\$11,180.40
BK Technologies	Lapel Mics	KAA0204VCE35	\$112.50	165	\$18,562.50
Ka-Comm/Harris Corporation	Lapel Mics	XS-AE6H	\$136.80	165	\$22,572.00
Ka-Comm/EF Johnson Technologies	Lapel Mics	KMC-54WDM	\$93.60	165	\$15,444.00
Motorola Solutions, Inc.	Radio Holster	N/A**	\$0.00		\$0.00
BK Technologies	Radio Holster	KAA0422	\$37.50	165	\$6,187.50
Ka-Comm/Harris Corporation	Radio Holster	T03-00038-0013	\$72.00	165	\$11,880.00
Ka-Comm/EF Johnson Technologies	Radio Holster	KLH-6SW	\$72.00	165	\$11,880.00
			Subtotal	Motorola Solutions, Inc.	\$804,327.84
			Subtotal	BK Technologies	\$489,389.25
			Subtotal	Ka-Comm/Harris Corporation	\$820,191.05
			Subtotal	Ka-Comm/EF Johnson Technologies	\$497,641.15

Courthouse Police					
Vendor	Device Category	Device Model	Price per Unit	Quantity	Extended Price
Motorola Solutions, Inc.	Portables	APX6000 1	\$3,352.96	21	\$70,412.16
Motorola Solutions, Inc.	Portables	APX6000 2	\$3,593.20	5	\$17,966.00
BK Technologies	Portables	BKR 9000 I	\$1,950.00	21	\$40,950.00
BK Technologies	Portables	BKR 9000 III	\$2,190.00	5	\$10,950.00
Ka-Comm/Harris Corporation	Portables	XL-185P	\$2,862.83	21	\$60,119.43
Ka-Comm/Harris Corporation	Portables	XL-185P/XS-PFS1M	\$2,998.83	5	\$14,994.15
Ka-Comm/EF Johnson Technologies	Portables	VP5000	\$2,010.72	21	\$42,225.12
Ka-Comm/EF Johnson Technologies	Portables	VP5000/VP5230BKF3	\$2,158.22	5	\$10,791.10
Motorola Solutions, Inc.	Mobiles	APX6500	\$3,385.20	3	\$10,155.60
BK Technologies	Mobiles	KNG-M800	\$1,779.25	5	\$8,896.25
Ka-Comm/Harris Corporation	Mobiles	XL-185M	\$4,454.02	3	\$13,362.06
Ka-Comm/EF Johnson Technologies	Mobiles	VM5000	\$1,761.71	3	\$5,285.13
Motorola Solutions, Inc.	Portable Chargers	NNTN8860A	\$84.00	5	\$420.00
BK Technologies	Portable Chargers	KAA0303-1	\$100.00	5	\$500.00
Ka-Comm/Harris Corporation	Portable Chargers	XS-CH4X	\$108.00	5	\$540.00
Ka-Comm/EF Johnson Technologies	Portable Chargers	KSC-Y32K/XS-CH4X	\$108.00	5	\$540.00
Motorola Solutions, Inc.	Gang Charger	NNTN8844A	\$368.48	4	\$1,473.92
BK Technologies	Gang Charger	KAA0303-6	\$389.00	4	\$1,556.00
Ka-Comm/Harris Corporation	Gang Charger	XS-CH5A	\$572.40	4	\$2,289.60
Ka-Comm/EF Johnson Technologies	Gang Charger	KSC-326K	\$453.60	4	\$1,814.40
Motorola Solutions, Inc.	Lapel Mics	PMMN4069A	\$67.76	25	\$1,694.00
BK Technologies	Lapel Mics	KAA0204VCE35	\$112.50	25	\$2,812.50
Ka-Comm/Harris Corporation	Lapel Mics	XS-AE6H	\$136.80	25	\$3,420.00
Ka-Comm/EF Johnson Technologies	Lapel Mics	KMC-54WDM	\$93.60	25	\$2,340.00
Motorola Solutions, Inc.	Ear Piece	RLN5313	\$30.24	26	\$786.24
BK Technologies	Ear Piece	KAA0221OTE	\$15.00	26	\$390.00
Ka-Comm/Harris Corporation	Ear Piece	XS-AE1S	\$179.00	26	\$4,654.00
Ka-Comm/EF Johnson Technologies	Ear Piece	KEP-1	\$52.50	26	\$1,365.00
			Subtotal	Motorola Solutions, Inc.	\$102,907.92
			Subtotal	BK Technologies	\$66,054.75
			Subtotal	Ka-Comm/Harris Corporation	\$99,379.24
			Subtotal	Ka-Comm/EF Johnson Technologies	\$64,360.75
			Totals	Motorola Solutions, Inc.	\$4,375,575.52
			Totals	BK Technologies	\$2,711,052.25
			Totals	Ka-Comm/Harris Corporation	\$4,313,849.65
			Totals	Ka-Comm/EF Johnson Technologies	\$2,953,881.53

On the recommendation of Jack Regehr, on behalf of various departments, Linda Kizzire moved to **accept the overall best proposal from Motorola Solutions, Inc. for an initial purchase of \$4,375,575.52 and establish contract pricing for a period of three (3) years with two (2) one (1) year options to renew.** Ellen House seconded the motion. The motion passed unanimously.

An evaluation committee comprised of Elora Forshee - Emergency Communications, Douglas Williams - Fire Department, Timothy Myers - Sheriff's Office, Jon Medlam - Public Works, Kelly Clark - Radio Shop and Paul Regehr - Purchasing reviewed all responses. The committee scored all proposals based on the evaluation criteria as stated in the RFP and Motorola Solutions, Inc. had the highest score and was chosen unanimously.

BK Technologies, Inc. doesn't offer a dual band radio.

Ka-Comm., Inc.'s Option 1 (Harris Corporation brand) quoted a model of radio that is so new it has not been thoroughly vetted. The City of Wichita Police Department (WPD) bought 20 Harris Corporation radios but they are not being used because they were not satisfied with their performance. Sedgwick County Fire Department staff has tried Harris Corporation radios but found them difficult to use when wearing gloves, when access to the radio is so critical, due to the person having to push two buttons at the same time to activate it. There is concern for those that use the mobile chargers that they are not as sturdy or resilient and will need to be replaced every couple of years. The county Radio Shop is not trained or certified to work on Harris, EF Johnson, or BK Technologies brand radios so all of those purchased radios would have to be sent out to a third party for repair. What we have experienced is that the cost to have a third party fix a Harris radio is around \$400.00 and to fix an EF Johnson radio is around \$475.00. In the past, the county Radio Shop asked for repair training but Harris didn't provide it. Ka-Comm. Inc. has five locations in Kansas and all locations share one system key. This slows down programming of the radios.

Ka-Comm., Inc. Option 2 (EF Johnson Technologies brand) dual band radio is actually three Harris Corporation radios wired together. County staff has had reception issues with this brand, including situations where only a Motorola Solutions, Inc. radio was able to get reception. Additionally, the county has been phasing EF Johnson Technologies radios off of the system as they create system interference at a much higher rate than other radio vendors. The county Fire Department has ten of these radios but they are not in use because of the interference issues. These radios need frequent repair and need to be sent out of state. EF Johnson Technologies will not sell all replacement parts. For off-warranty radios, they find a third party to do the work and have a 15 day turn-around time. County Radio Shop staff would need a lot of training to do repairs in-house. EF Johnson Technologies put county Radio Shop staff through repair and programming training about seven years ago, but has not returned county staff emails on the subject or provided any training since. The radios and software that staff were trained on are now obsolete.

The county Fire Department has been using some **Motorola Solutions, Inc.** radios since 2002 while other brands did not last nearly as long. Their radios rarely need repairing by the county Radio Shop. Their radios are more reliable than the other vendors, and met all evaluation criteria. When county staff was missing radio traffic, Motorola Solutions, Inc. helped diagnose the problem and did the firmware upgrades free, even when they could have charged for it. Motorola Solutions, Inc. seems very ready to provide training. All members of the evaluation committee have had positive, hands-on experience with Motorola Solutions, Inc. radios. The county Radio Shop and the Sheriff's Office have experience with Motorola Solutions, Inc. newer models. Members of the evaluation committee have had experience with all four radio brands represented in the proposals.

Note:

* For agencies that already have Motorola Solutions Inc. radios, we will not order new chargers because they have them for their current radios.

** Motorola Solutions Inc. includes radio holsters with the purchase of the radio.

*** EMS has some Motorola Solutions Inc. portable chargers and would not have to replace all of them if that was the vendor selected.

For EMS, Motorola Solutions Inc., charger inserts work for gang chargers that are currently in our possession so we would not need to purchase a new gang charger.

The charger inserts for BK Technologies, Ka-Comm/Harris Corporation and Ka-Comm/EF Johnson Technologies are not needed as they are included with the chargers themselves.

Questions and Answers

Linda Kizzire: Who do we currently use?

Elora Forshee: We are on a non-proprietary radio system. Our current radio system allows for any vendor to come onto the system. We have a myriad of radios out there. Motorola is the predominant radio vendor that's being used by the City of Wichita and Sedgwick County entities, as well as suburban departments. We don't have to have Motorola radios. We don't have to have one vendor. What we would like within this county purchase is to go with a single vendor that will allow us to efficiently service and program those radios. We have a three man radio shop that does a lot of radio work for all entities in the county. That's where the training and them being able to provide that service in-house is so crucial. Long story short, what we have now is a mixed bag of things. Some we have seen work really well, such as the Motorola radios and some that absolutely do not work well and create safety concerns on the system, which would be like EF Johnson.

Linda Kizzire: I remember several years ago we did a radio replacement and I thought we bought Cassidian at that time. Did they even bid?

Elora Forshee: That is our radio system. Cassidian, who is now Airbus, which is now Motorola. It's been sold several times. That is the system itself. These are the units on the system. They interact but are two separate things.

Russell Leeds: Do these radios require software updates?

Elora Forshee: They do.

Russell Leeds: Is that included in the pricing or is it separate fee on an annual basis?

Elora Forshee: It is free.

Russell Leeds: Software pushes are free for the life of the radios? Is that true for all the vendors that bid?

Kelly Clark: That is true. In the past, radio manufacturers used to charge for firmware and software updates but it scares people away where they don't want to pay for it then their products don't work quite right later down the road. It's free all across the board.

Russell Leeds: It's included in the pricing?

Kelly Clark: Yes.

Russell Leeds: Did we spec these radios for Wi-Fi capability?

Kelly Clark: Yes, we did for Public Safety not for Public Works. Some were and some were not.

Russell Leeds: Did all vendors have Wi-Fi capability?

Kelly Clark: Yes, they did.

Elora Forshee: Just to clarify on that Wi-Fi, the purpose is to do programming over the air, which saves personnel out in the field from having to come physically into the radio shop to get reprogrammed or firm upgrades. It creates efficiency in that. While they are all capable, we did not spec that out as something that is automatically inside the radio right now. Once we get to a point where we are able to move forward, which I hope to be in our future, then these radios would be capable of that. I believe it is around \$200.00 to add that on to the radio when we're ready to do that.

Russell Leeds: So that is an additional cost and it would be each individual facility would have to ensure we had sufficient bandwidth?

Elora Forshee: Yes. There are some infrastructure costs before we could make that happen.

Richard Powell: Is there going to be the availability of this contract pricing being offered to our other bedroom communities throughout the county who would be looking at upgrading their equipment at the same time?

Elora Forshee: Absolutely. Thankfully, the contract written by Purchasing is to be its own five year contract so we are on a three year plan for Sedgwick County but that opens us up to five years and it was written with language that allows it to be used by other entities.