

BOARD OF BIDS AND CONTRACTS MAY 30, 2019

**ITEMS REQUIRING BOCC APPROVAL
(4 Items)**

1. 3/4" SB-2 AGGREGATE -- PUBLIC WORKS

FUNDING -- R175 PREVENTIVEMX-16+

(Request sent to 22 vendors)

RFB #19-0032 SC #8000147900

		Cornejo Materials	
		Price per Ton	Extended Price
3/4" SB-2 Aggregate for structures or pipe backfill, per KDOT Specifications, 2015 Edition Division 1100, Section 1107.2 and as modified by KDOT Special Provision 7-11003-R05	Qty. 1,000 Tons	\$19.75	\$19,750.00
Location of Plant		3300 S. Hydraulic, Wichita, KS 67216	
Date available for pickup		5/1/2019	
		Central Sand Co.	
		Price per Ton	Extended Price
3/4" SB-2 Aggregate for structures or pipe backfill, per KDOT Specifications, 2015 Edition Division 1100, Section 1107.2 and as modified by KDOT Special Provision 7-11003-R05	Qty. 1,000 Tons	\$26.00	\$26,000.00
Location of Plant		4949 N Hoover, Wichita KS 67205	
Date available for pickup		One week after award	
		Mid-States Materials, LLC *	
		Price per Ton	Extended Price
3/4" SB-2 Aggregate for structures or pipe backfill, per KDOT Specifications, 2015 Edition Division 1100, Section 1107.2 and as modified by KDOT Special Provision 7-11003-R05	Qty. 1,000 Tons	\$10.50	\$10,500.00
Location of Plant		Grand Summit Quarry 550 Rd 1. Grenola, KS 67346	
Date available for pickup		ASAP	
No Bid		A Plus Logistics, LLC	Bob Bergkamp Construction
		Pearson Construction, LLC	South West Butler Quarry, LLC

On the recommendation of Josh Lauber, on behalf of Public Works, Ellen House moved to **accept the overall low bid from Cornejo Materials for an initial purchase in the amount of \$19,750.00 and establish contract pricing for one (1) year with two (2) one (1) year options to renew.** Linda Kizzire seconded the motion. The motion passed unanimously.

SB-2 Aggregate is used as the base material below concrete drainage structures or as drainage pipe backfill. The bid from Cornejo Materials represents a 1.28% price increase from the last contract established in 2015.

*** NOTE:**

The additional mileage and labor involved in picking up from Mid-States Materials, LLC (Mid-States) would incur an additional pick-up cost of \$22.93 per ton to their base bid. Mid-States is located in Grenola, Kansas, which is 63 additional miles to travel in each direction.

Questions and Answers

Russell Leeds: You state that the \$19.75 per ton is the overall low bid, can you speak to the Mid-States Materials, LLC bid?

Jim Weber: This is material that we buy and then we haul it with our own trucks and people. Mid-States Materials, LLC is 70 miles down the road and Cornejo Materials is seven miles. When we take the trucking costs and add it to the cost of the actual material Cornejo Materials is considerably cheaper than going down to southwest Kansas to pick up Mid-States Materials, LLC. Then the middle bid when adding the trucking it would be higher than the low bid. The overall lowest cost is Cornejo Materials.

Russell Leeds: It's the best proposal based on a number of factors?

Jim Weber: Yes.

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**2. DATA COMMUNICATIONS PRODUCTS -- INFORMATION TECHNOLOGY SERVICES (ITS)
FUNDING -- INFORMATION TECHNOLOGY SERVICES (ITS)**

(Joint Governmental Purchase -- WSCA-NASPO Master Agreement AR233 with the State of Kansas Contracts #42860B and #42860G)

#19-2040 Contract

	ConvergeOne
	Presidio Networked Solutions, Inc.
Cisco Systems, Inc. data communications products	Pricing listed on above NASPO agreement

On the recommendation of Britt Rosencutter, on behalf of Information Technology Services (ITS), Linda Kizzire moved to **utilize the NASPO Master Agreement AR233 with the State of Kansas Contracts #42860B and #42860G, from June 1, 2019 through May 31, 2020 with possible additional renewals.** Ellen House seconded the motion. The motion passed unanimously.

ITS leverages Cisco products for the Sedgwick County data network from access layer at the endpoints (including wireless) all through to server access in the datacenters. Cisco is also used for the hardware and software to make up our phone system. Cisco is the worldwide leader in network and communication platforms. The standardization on this platform allows us to leverage a readily available workforce to support these products. ITS has IT Architects who manage the data and telecommunications networks for the county, reducing or eliminating the cost for externally managed services, providing quicker response, more thorough solutions and innovation to county staff.

Questions and Answers

(Please copy and paste into browser to view.)

<https://www.naspo.valuepoint.org/portfolio/data-communications-services/cisco-data-communications/>

Linda Kizzire: What exactly is this going to cover? Replacement phones and replacement servers?

Joe Currier: This will cover phones, switches, routers, wireless devices, and the software to run all of them.

Linda Kizzire: I'm assuming that you reviewed the pricing in the contract and determined that it would be best for us to piggyback with the State.

Joe Currier: Yes, ma'am.

Russell Leeds: We did not have the pricing list. It says see pricing listed above NASPO agreement. But we did not have access to that.

Joe Thomas: We can provide you the link, so you can look at it. It's quite a few items on there. That is why it's not attached. **See link above.**

Linda Kizzire: Is this how we currently service our items, Joe?

Joe Currier: Yes, ma'am. These are existing contracts that we've had previously. We did this last year, so this is just another extension to the contract.

Russell Leeds: Additional questions from the board?

Angela Caudillo: Do we have an idea of an estimated total we will spend annually?

Joe Currier: Yes, ma'am. This year what I have with one of the contracts was \$117,000.00 for our phone system. The other contract we did about \$67,000.00 for support on the rest of the hardware throughout the network. For the pricing for each individual department I don't have that consolidated because the budgeting is separated. However, next year we're looking at having that consolidated. We have a couple of packages out there for wireless for network and then we will do the same cost that we did this year again next year with them.

Russell Leeds: These are all items that are within your existing budget authority?

Joe Currier: I do have two decision packages out there next year for wireless and then for the switch replacement program. But yes, sir the rest of it is included in our current approved flat budgets.

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3. ON-CALL PLUMBING SERVICES -- FACILITIES MAINTENANCE
FUNDING -- FACILITIES MAINTENANCE

(Request sent to 65 vendors)

RFP# 19-0045 Contract

	Professional Mechanical Contractors, Inc.	Commercial Trade Services, LLC
Per each, Service Call for identification of need and quote	\$0.00	\$0.00 or \$72.00/hr if troubleshooting is needed.
Per hour, Business Hour Rate for Labor Only - One Person	\$65.00	\$72.00
Per hour, Business Hour Rate for Labor Only - Two People	\$120.00	\$120.00
Per hour, After Hours Rate for Labor Only - One Person	\$97.50	\$97.00
Per hour, After Hours Rate for Labor Only - Two People	\$190.00	\$120.00
Per hour, Hourly Rate for 2"-4" Pipe Diameter Sewer Snakes	\$160.00	\$72.00 + \$50.00 Snake
Per hour, Hourly Rate for 6"-8" Pipe Diameter Sewer Snakes	\$320.00	\$72.00 + \$50.00 Snake
Per hour, Hourly Rate for Camera Inspections with Locater	\$215.00	\$72.00 + \$50.00 Camera
Percentage Mark-Up on Cost of Materials and Parts	15%	35%
Percentage Mark-Up on Allowed Equipment Rental	10%	20%
No Bid	ASAP Plumbing	Superior Plumbing

On the recommendation of Josh Lauber, on behalf of Facilities Maintenance, Ellen House moved to **accept both proposals from Professional Mechanical Contractors, Inc. and Commercial Trade Services, LLC and establish contract pricing for three (3) years with two (2) one (1) year options to renew.** Linda Kizzire seconded the motion. The motion passed unanimously.

A review committee comprised of Andrew Dilts, Kendal Ewing, Mike Callstrom, and Herschel Herring - Facilities Maintenance; Crystal Andreen - Risk Management; and Josh Lauber - Purchasing reviewed the responses. It was decided given the nature for on-call services that having two vendors awarded would best serve this need.

The on-call plumbing services contract is used for repairs and modifications to existing and new construction plumbing systems. In the event of an emergency, we have established response times and labor rates that allow us to authorize critical repairs without hesitation.

Questions and Answers

Angela Caudillo: Who are we currently utilizing?

Andrew Dilts: We currently have Commercial Trade Services.

Russell Leeds: Do we have experience with both vendors?

Andrew Dilts: We do. It goes back a little bit further with the other one but we have had them here before.

Russell Leeds: Obviously pricing appears to vary depending on which line item but overall the pricing is pretty comparable overall?

Andrew Dilts: Yes, we believe so.

Ellen House: I assume it's more of an economic advantage to do it this way versus having a plumber on staff?

Andrew Dilts: We are actively open to having plumbers come work for us on staff. Regardless of whether or not we do that, these vendors have equipment at their disposal that we do not have so it assists us in that, as well as additional manpower.

Russell Leeds: Do you know how much approximately we spend annually on contract plumbing?

Andrew Dilts: I'm sorry but I do not.

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**4. BOILER #2 TUBE REPAIR AND REPLACEMENT -- FACILITIES MAINTENANCE
FUNDING -- DETENTION MAINTENANCE**

(Request sent to 25 vendors)

RFB #19-0042 SC #8000147934

	American Boiler & Mechanical	
Boiler #2 Tube Repair and Replacement	\$40,837.00	
Substantial Completion	91	
Final Completion	14	
Total Calendar Days	105	
Warranty	1 Year	
Acknowledge Addenda	Yes	
	Combustion Controls, Inc.	
Boiler #2 Tube Repair and Replacement	\$25,132.00	
Substantial Completion	30	
Final Completion	60	
Total Calendar Days	90	
Warranty	1 Year	
Acknowledge Addenda	Yes	
	Enerfab Power & Industrial, Inc.	
Boiler #2 Tube Repair and Replacement	\$63,494.00	
Substantial Completion	60	
Final Completion	14	
Total Calendar Days	74	
Warranty	1 Year	
Acknowledge Addenda	Yes	
	P1 Group, Inc.	
Boiler #2 Tube Repair and Replacement	\$33,670.00	
Substantial Completion	60	
Final Completion	0	
Total Calendar Days	60	
Warranty	1 Year	
Acknowledge Addenda	Yes	
No Bid	Buckman Laboratories International	Commercial Trade Services
	Federal Corp.	SMC Technologies, Inc.
	South Central Commercial Mechanical	

On the recommendation of Josh Lauber, on behalf of Facilities Maintenance, Angela Caudillo moved to **accept the low bid from Combustion Controls, Inc. in the amount of \$25,132.00**. Russell Leeds seconded the motion. The motion passed unanimously.

The Adult Detention Facility was originally constructed in 1988 with a single boiler that supplied heat to the entire facility. Boiler #2 was added during the large expansion project of 1998 and was designed to carry the load of the increased space. Both boilers work in conjunction with each other to supply heat to the entire facility. To operate the facility with only 1 of these boilers, we may not maintain acceptable room temperatures and have eliminated any redundant capacity for producing heat in the event of a breakdown.

Note:
 Boiler #2 is a larger capacity boiler than Boiler #1 and is being addressed first.

Questions and Answers

Angela Caudillo: On the recommended bid, the days to substantial completion, I assume that's from the time they start with that. Will that give us adequate time to get everything ready for the winter?

Andrew Dilts: Yes. We aren't going to be concerned with firing up either boiler until October. We think we'll have plenty of time.