

BOARD OF BIDS AND CONTRACTS AUGUST 1, 2019

ITEMS REQUIRING BOCC APPROVAL
(2 Items)

1. ELECTRONIC MONITORING SERVICE -- DEPARTMENT OF CORRECTIONS

FUNDING -- DEPARTMENT OF CORRECTIONS

(Request sent to 29 vendors)

RFP# 19-0019 Contract

	Buddi US, LLC	BI Incorporated	Greenfeather Monitoring, LLC	Premier Monitoring	2nd Chance Monitoring*
GPS Tracking per wearer per day, vendor install/uninstall	\$4.50				
TRAC Alcohol Monitoring**, per day	\$5.00				
Smart Start Breath Alcohol Monitoring, per day	\$5.00				
Self install/uninstall, per day	\$3.80				
LOC8*** Active GPS, per day		\$8.32			
LOC8*** Passive GPS, per day		\$8.22			
LOC8*** Hybrid GPS, per day		\$8.22			
SL2****, per day		\$10.88			
SmartLINK+ (optional), per day		\$1.00			
SCRAM++ GPS – (1 piece), per day			\$3.80		
SCRAM++ CAM (Continuous Alcohol Monitoring), per day			\$5.50		
SCRAM++ CAM (Continuous Alcohol Monitoring) with House Arrest, per day			\$5.50		
SCRAM++ CAM (Continuous Alcohol Monitoring), per day			\$5.50		
Remote Breath with Facial Intelligence, per day			\$3.50		
1- Piece GPS Active, Option: Cost per day without land line phone				\$5.50	
1-Piece GPS Passive, Option: Cost per day without land line phone				\$5.50	
Transdermal Alcohol Monitoring, Cost per day with land line phone				\$5.25	
Transdermal Alcohol Monitoring, Option: Cost per day without land line phone				\$5.75	
Transdermal alcohol monitoring with Radio Frequency, Cost per day with land line phone				\$5.25	
Transdermal alcohol monitoring with Radio Frequency, Option: Cost per day without land line phone				\$5.75	
Remote Breath, Option: Cost per day without land line phone				\$5.00	
Reli-Alert+++ All in One GPS Electronic Monitoring Device, Cost Per Day, Active					\$4.50
Reli-Alert+++ All in One GPS Electronic Monitoring Device, Cost Per Day, Passive					\$4.50
Shadow++++ (Low Risk) All in One GPS Electronic Monitoring Device, Cost Per Day, Active					\$4.00
Shadow++++ (Low Risk) All in One GPS Electronic Monitoring Device, Cost Per Day, Passive					\$3.75

Backtrack^ Remote Alcohol Breath Detection, Alcohol Monitor Only Rate, per Day					\$1.25
Backtrack^ Remote Alcohol Breath Detection, GPS Plus Alcohol Detection, per Day					\$0.75
No Bid	DCCCA, Inc.		Myers Enterprises, Inc.		

On the recommendation of Joseph Thomas, on behalf of Department of Corrections, Margaret Flanders moved to **accept the proposal from Buddi US, LLC at the rates listed above and establish contract pricing for a period of one (1) year with two (2) one (1) year options to renew.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

A review committee comprised of Andrew Dilts - Facilities Maintenance; Kevin Cocking - Juvenile Field Services; Camille Sanders - Home Based Services; Tom Struble - Adult Services, and Paul Regehr - Purchasing reviewed the responses. All proposals were scored based on the evaluation criteria noted in the RFP. Buddi US, LLC received the highest score and was unanimously chosen for award.

Buddi US, LLC is open to county staff doing the GPS equipment installs and uninstalls themselves, potentially saving the county money and time because they would not need to schedule time with the vendor. Neither Premier Monitoring nor Greenfeather Monitoring, LLC provide this option.

The evaluation committee found the Buddi US, LLC equipment to be easy to install and uninstall and is durable. The bracelet is small and light. This is an advantage when youth wear it while playing active sports. The bracelet is less likely to get in the way or be damaged. It is also waterproof and can be used while the defendant is swimming.

The units come with wireless chargers. This is beneficial because the wearer doesn't need to remain stationary while charging. It also removes the need to charge while the wearer is sleeping.

The monitoring software can provide customizable reports.

County staff has had experience with the equipment used by Premier Monitoring and Greenfeather Monitoring, LLC. Staff has noted that the bracelet sometimes pops off when the client is playing sports.

Buddi US, LLC also offers a device that could be carried by victims of domestic violence. This device would alert them if the bracelet wearing defendant were in the vicinity. The court could require the defendant to pay for this service.

The evaluation committee attended product demonstrations presented by Buddi US, LLC and Greenfeather Monitoring, LLC.

Notes:

*2nd Chance Monitoring does not have the minimum of five years' experience required in the RFP.

Definitions:

Buddi US, LLC

TRAC Alcohol Monitoring**: TRAC is a breathalyzer that pairs with a participant's smartphone and mobile app to provide the best in alcohol monitoring.

BI Incorporated

LOC8***: Brand name of the tracking technology that collects participant location information using GPS and Wi-Fi access points.

SL2****: Mobile alcohol monitoring device that measures Breath Alcohol Content.

SmartLINK+: Secure mobile monitoring application.

Greenfeather Monitoring, LLC

SCRAM++: Manufacturer of GPS and alcohol monitoring hardware.

2nd Chance Monitoring

Reli-Alert+++: Manufacturer of GPS monitoring hardware.

Shadow++++: Manufacturer of GPS electronic monitoring device.

Backtrack^: Manufacturer of remote alcohol breath detection device.

Questions and Answers

Richard Powell: When it says that staff will install and uninstall the GPS devices, what does that entail?

Camille Sanders: I'm Camille Sanders. We would be able to versus them, to install it. It's pretty simple to put it around their ankle versus the company doing it. They were able to give us a discounted price.

Richard Powell: So it's a locking device with a key?

Camille Sanders: Yes, it's a band that you can snap around.

Richard Powell: Okay.

Camille Sanders: It's pretty simple to install. We were able to use these and Juvenile Services would do the install option. But Adult Detention probably wouldn't because they would have to actually come to the jail to do that.

Richard Powell: Okay, I guess that makes another question for me. So coming to the jail does that mean people being released that you would put one on?

Camille Sanders: Yes. So, Buddi US, LLC would go to the actual jail to do that for people that were released on bond. That would need to be done immediately. Home Based Services is located at JDF (Juvenile Detention Facility), so the kids are right there versus us sending them to Buddi US, LLC or Buddi US, LLC coming to us. Then, if Juvenile Field Services needed to put someone on the monitor the kids would go there to get it done.

Richard Powell: Thank you.

Linda Kizzire: Who have we used in the past for this service?

Camille Sanders: We are currently using Premier Monitoring.

Linda Kizzire: Do you have any idea what the cost that we spend annually for this is?

Camille Sanders: I do. Just one second. So annually for Premier Monitoring is \$11,278.00.

Tania Cole: Can you help me understand under Buddi US, LLC there is the self-install and uninstall per day. But I don't see that on any of the other vendors. Can you help me understand that a little bit more?

Camille Sanders: The other ones didn't offer that option.

Tania Cole: Okay. So the self-install/uninstall is that for Corrections to be able to do that.

Camille Sanders: On their own, yes.

Tania Cole: For Correction's staff to be able to do that, is that correct?

Camille Sanders: Yes, the staff is authorized to do it. So it would be Juvenile Services and Home Based Services that would install/uninstall.

Tania Cole: Okay, so by the other vendors not doing that therefore the vendors would only be the ones doing the self-installed Buddi US, LLC install/uninstall. Is that correct?

Camille Sanders: Correct.

Tania Cole: Okay. Is there any other questions from the Board?

Linda Kizzire: So do we just spend \$3.80 on the self-install or is it \$13.80 by the time you add in the alcohol monitoring and the breathe alcohol monitoring per day?

Camille Sanders: I know Home Based Services does not use alcohol monitoring at all and I don't think Juvenile Field Services does either. Adult's may do it, but Buddi US, LLC would actually be installing theirs. So it would be the \$4.80.

Linda Kizzire: The \$3.80 plus the \$4.80 for the GPS tracking.

Joseph Thomas: If I'm reading this correctly, I believe that's the difference if the vendor, the top line says if vendor installs or uninstalls it's \$4.50. If we do it it's \$3.80, a savings of \$0.70 per day.

Camille Sanders: Correct.

Linda Kizzire: Per day, okay. Thank you.

Michael Fessinger: Regarding those other options, I suspect that it is going to adhere to the order of the court. Whatever monitoring the District Court would order then.

Linda Kizzire: Okay.

Michael Fessinger: That would be what Corrections would do.

Linda Kizzire: Okay, thanks Mike.

BOARD OF BIDS AND CONTRACTS AUGUST 1, 2019

**2. CAD CONSULTANT - EMERGENCY COMMUNICATIONS
FUNDING - EMERGENCY COMMUNICATIONS**

(Request sent to 277 vendors)

RFP #19-0052 Contract

	BerryDunn	Deltawrx	Federal Engineering, Inc.	Mission Critical Partners, LLC	Tusa Consulting Services II, LLC
Proposal Evaluation and Vendor Selection		\$69,230.00 (280 hrs)			
Contract Development and Contract Negotiations		\$34,615.00 (140 hrs)			
System Implementation		\$162,196.00 (656 hrs)			
Phase I: System Selection and Contract Negotiations	\$27,600.00				
Phase II: Implementation Project Oversight	\$111,300.00 (546 hrs)				
Firm Fixed Price			\$198,990.00		
Optional Hourly Rate (eff. 01/01/2019-12/31/2019) Dir./Chief Consultant			\$233.00 per hr		
Optional Hourly Rate (eff. 01/01/2019-12/31/2019) Senior Consultant			\$195.00 per hr		
Optional Hourly Rate (eff. 01/01/2019-12/31/2019) Consultant			\$168.00 per hr		
Optional Hourly Rate (eff. 01/01/2019-12/31/2019) Senior Analyst			\$140.00 per hr		
Optional Hourly Rate (eff. 01/01/2019-12/31/2019) Analyst			\$103.00 per hr		
Optional Hourly Rate (eff. 01/01/2019-12/31/2019) Administrative/Computer Services			\$71.00 per hr		
Project Kickoff Meeting					
Proposal Evaluations and Vendor Selection				\$77,108.00	
Contract Development and Contract Negotiation					
Implementation				\$61,761.00	
Task I: Kick Off Meeting and Planning					\$5,280.00 (32 hrs)
Task II: Procurement Support (including review and contract negotiations)					\$9,900.00 (60 hrs)
Task III: Implementation Support					\$33,000.00 (200 hrs)
Task IV: Functional Testing and Cutover Support					\$6,600.00 (40 hrs)
Hourly Rate: Project Manager					\$165.00
Hourly Rate: Senior Consultant					\$165.00
Hourly Rate: Drafting					\$75.00
Hourly Rate: Administrator					\$60.00
Totals	\$138,900.00	\$266,041.00	\$198,990.00	\$138,869.00	\$54,780.00
No Bid	Alliant Consulting	Arrow Innovative Services	Aspire HR, Inc.	Buchanan Technologies	CentralSquare Technologies, LLC
	Cody Systems	Compqsoft, Inc.	Cornerstone Data, Inc.	Epi-Use America, Inc.	Esker, Inc.
	Flint Hills Group, Inc.	Glickman Consulting	Gyansys, Inc.	Holmes Computer & Data Services	HR FocalPoint
	ISG Technology, LLC	KCI, Inc.	KLH Services dba Vignon Corp.	Lexipol, LLC	LSI Consulting, Inc.
	Lyme Computer Systems, Inc.	Natsoft Corporation	Netsystems, Inc.	Network Technology Partners	Police Central, Inc.
	Quintel Management Consulting	Schedulepro	System Tools Software, Inc.	Top-Gun Technology, Inc.	Ultimate Software Group
	Verizon Wireless Services, LLC				

On the recommendation of Josh Lauber, on behalf of Emergency Communications, Linda Kizzire moved to **accept the proposal from Mission Critical Partners, LLC for \$138,869.00 and for a contract period of two (2) years.** Richard Powell seconded the motion. The motion passed unanimously.

A review committee comprised of Elora Forshee, Zach Buckingham, and Nathan Johnson - Emergency Communications; Jessica Ostmeyer - Finance, and Josh Lauber - Purchasing reviewed the responses. All proposals were scored based on the evaluation criteria noted in the RFP. Mission Critical Partners, LLC and Federal Engineering, Inc. were shortlisted for final review. Mission Critical Partners, LLC received the highest score and was unanimously chosen for award.

Sedgwick County Emergency Communications is seeking to hire a consultant to help guide them through the procurement of a new Computer Aided Dispatch (CAD) system. This consultant would assist in the evaluation of vendors, vendor selection, contract negotiation, implementation, and post-cutover support. The CAD system is a critical component to the public safety system, key to providing accurate dispatching services, records and analytics to the 31 agencies dispatched by Sedgwick County Emergency Communications. A consultant will help the team in selecting the new CAD vendor to ensure that the county selects the best product to serve the unique needs of the public safety system.

Questions and Answers

Tania Cole: Are there any questions from the Board?

Richard Powell: I don't necessarily have a question, but I do have a comment to make. Being tied to one of the safety agencies that is dispatched through 911 Emergency Communications I can attest to the fact that CAD (Computer Aided Dispatch) is by far the overarching most important component of the entire dispatching system in our opinion. Because everything starts there and emanates out. It's imperative that it does the proper choices made in a vendor when a system is purchased. Also it's imperative that the proper installation and implementation takes place, which will be over an extended period of time here. So regardless of a vendor, we certainly support the cause that we're talking about here. I did notice Mission Critical did not provide any of the optional pricing that the next closest recommended vendor did, Federal Engineering. Is that a matter of any concern? Did we see them being called us on an hourly basis for any reason or is it going to be strictly a turnkey project regardless of time spent?

Elora Forshee: I think that as far as we are in the project already, my opinion is that we will come under budget as to what Mission Critical has bid out because again, for what they have proposed we are further along than that as it is. So I don't see us going into further than we are, I think Federal Engineering actually over bid it, which is part of what steered us toward Mission Critical, one of several factors. So no, long story short, that isn't a concern of mine. I think they're going to be able to help us through the entirety of the project without extension. Could we need to extend it? Absolutely, depends on how the project goes, but I don't foresee that being an issue.

Richard Powell: Thank you, ma'am.

Michael Fessinger: Could I have your name for the record?

Elora Forshee: I'm sorry, Elora Forshee, Director of Emergency Communications.

Tania Cole: Is there any more questions from the Board?