

BOARD OF BIDS AND CONTRACTS AUGUST 15, 2019

**ITEMS REQUIRING BOCC APPROVAL
(2 Items)**

**1. EMPLOYEE BENEFITS DECISION SUPPORT TOOL -- DIVISION OF HUMAN RESOURCES
FUNDING -- DIVISION OF HUMAN RESOURCES
(Request sent to six vendors)**

RFP #19-0054 Contract

	Jellyvision	
Employee Benefits Decision Support Tool	\$81,154.00	
No Bid	Benefitfocus	Fлимп Communications

On recommendation of Joseph Thomas, on behalf of the Division of Human Resources Linda Kizzire moved to **accept the proposal from Jellyvision in the amount of \$81,154.00 for a period ending December 31, 2020 with two (2) one (1) year options to renew.** Tim Myers seconded the motion. The motion passed unanimously.

A review committee comprised of Heather Poorman and Sheena Schmutz - Division of Human Resources; Greg Gann - IT Development; Lindsay Poe-Rousseau - Division of Finance; Tania Cole - Assistant County Manager; Tom Stolz - County Manager; and Joe Thomas - Purchasing reviewed the response and scored according to the evaluation criteria. Jellyvision received a score of 91.5 points out of a 100 point total and was chosen for award.

Sedgwick County is moving from one (1) medical plan to three (3) plans effective January 1, 2020 and employees will need assistance to help them evaluate their options. The purpose of a decision support tool is to help educate employees to make better informed decisions on the right plan for themselves and their families.

Jellyvision's support tool will provide assistance in understanding tax savings potential with FSAs (Flexible Spending Accounts) and HSAs (Health Savings Accounts) and offer increased education on medical benefits and how they work.

Questions and Answers:

Russell Leeds: Do we have any questions from the Board on this item?

Linda Kizzire: How is Jellyfish (Jellyvision) planning on disseminating this information out to employees?

Sheena Schmutz: It is Jellyvision. I admit I get mixed up and say Jellyfish as well.

Michael Fessinger: Excuse me, can you state your name for the record?

Sheena Schmutz: I'm Sheena Schmutz, Chief Human Resources Officer. Jellyvision is an automated tool. We are able to use this in video, we can send out emails, and then we can also provide links on e-line that employees can go to and utilize the tool. It will be accessible through the web, so employees would have access to that if they would like to do that at home with their families as well.

Linda Kizzire: Perfect. Thank you.

Russell Leeds: Additional questions from the Board?

Angela Caudillo: When you say tool, this is something that an employee can go and put in their specific information, possibly regarding wages, family size, things like insurance and that will give them some options and show them the bottom line?

Sheena Schmutz: That is correct. They will also be able to put in information in regards in anticipating how often they will go to the doctor and how much they will be spending on prescriptions. Again, it's just a decision making tool. It's giving them the options which are the best preferred for them.

Angela Caudillo: Thank you.

Sheena Schmutz: I will also add since this year we will be adding different medical options, we feel like it's very important to have a tool for employees. It's a very basic tool for employees to use and very easy to understand.

Tim Myers: Thank you, Sheena.

Russell Leeds: Any further questions? Seeing none, do I have a motion?

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**2. SLIDING AXLE TRAILER -- FLEET MANAGEMENT/PUBLIC WORKS
FUNDING -- TRAIL KING TK80SA SLIDING AXLE TRAILER**

(Joint Governmental Purchase - Sourcewell #052015-TKI)

#19-2057 S/C #8000151866

	Trailer King Industries, Inc.
TK80SA Sliding Axle Traler	\$94,809.10

On the recommendation of Britt Rosencutter, on behalf of Fleet Management and Public Works, Tim Myers moved to **utilize the Sourcewell Contract #052015-TKI and accept the pricing from Trailer King Industries, Inc. in the amount of \$94,809.10.** Jennifer Dombaugh seconded the motion. The motion passed unanimously.

Public Works uses trailers to haul materials and equipment to job sites around the county. Materials include reinforced culvert boxes, reinforced concrete pipe, metal culverts, and bridge materials. The replacement trailer will allow them to haul multiple pieces of equipment to job sites at the same time.

The trailer will also allow us to haul and tow equipment back to Fleet for maintenance. Currently, when we have dump trucks towed back to Fleet by private contractors, the minimum charge is \$350.00 per dump truck.

The trailer has a 20,000 lb winch on the front to pull equipment up if needed. The sliding axle has a low load angle which makes loading safer, easier, and quicker. The trailer will allow greater payload capacity with added stability.

Note:

1178 – 1984 Fruehauf Trailer - 1H4P04526EF088717 (no points since there is no record of miles or hours). This trailer is 24 years old. Life expectancy for a standard trailer is 10-15 years depending on severity of use.

This contract was competitively bid and awarded by Sourcewell to Trailer King Industries, Inc. and we are utilizing this awarded contract as a Joint Governmental Purchase competitive exception per Charter 68 - Section IV (C).

This is a replacement trailer. Surplus will be sold on PurpleWave.

Questions and Answers:

Russell Leeds: Questions from the Board on this item?

Linda Kizzire: Is there a reason we didn't just go out for a RFP on this?

Joseph Thomas: In many cases what we find and this is one of them is that when use a joint governmental purchase, we make sure that they have done a competitive solicitation. I believe when we discussed this with Public Works that it was very competitively priced. Here is part of our due diligence that we do. Sourcewell distributed this RFP to about 60-70 vendors. There were about 16 shortlisted vendors and they chose the best overall offer. So it was documented that it was competitively solicited and evaluated. So in the case of a joint governmental purchase it saves time and work for us and it can done on a greater scale.

Russell Leeds: So this action is in compliance with Charter 68?

Joseph Thomas: Yes, sir.

Russell Leeds: In compliance with 3.1(d) purchases greater than \$50,000.00 invoking the exception under section 4.

Joseph Thomas: It would be under the exception to competitive solicitation (Joint Governmental Purchase), which says as long as it's competitively solicited we have the ability to utilize those type of cooperative contracts.

Russell Leeds: We believe it is fair?

Joseph Thomas: Yes. I just want them to publicly say that. We've already asked that question.

Penny Poland: Yes, I do agree with that.

Russell Leeds: Any additional questions on that?

