

SEDGWICK COUNTY, KANSAS FINANCE DEPARTMENT

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http://sedgwickcounty.org/finance/purchasing.asp

ADDENDUM 1 RFP #19-0064 CLIENT DRUG TESTING

August 20, 2019

The following is to ensure that vendors have complete information prior to submitting a proposal. Here are some clarifications regarding the proposal for the Client Drug Testing.

Questions and/or statements of clarification are in **bold** font, and answers to specific questions are *italicized*.

1. Can you share the expected volume of samples for this contract on a monthly basis or annual basis?

Answer: Adults: an average of 2,350 samples per month. Juvenile Filed Services completed 54 in July

2. Is the successful bidder required to provide their own locations (brick-and-mortar)?

Answer: We would like a bid for this option.

- 3. With regard to any required locations:
 - a. Are there geography requirements?

Answer: Yes – It must be on the Wichita Transit bus route and location must be between Main & Oliver and Harry and 13th St. N.

b. How many locations?

Answer: It's up to the vendor.

c. Required days and hours of operation?

Answer: M-F, 7:00 am to 5:00 pm and SA, 9:00 am to 12:00.

4. If no locations are required, where will collections take place?

Answer: Please provide a bid for the following three options:

- a. SCDOC collecting and vendor just testing.
- **b.** Vendor providing on facility with staff to collect and then test.
- c. Vendor to co-locate at DOC facility and collect and then test.

5. Who are the individuals to be tested? Are they employees or probation participants?

Answer: Adults and Juveniles on supervision with SCDOC and Juveniles residing at the Juvenile Residential Facility.

6. What is time period between being awarded program and the program being enacted?

Answer: Final approval will be requested from Board of County Commissioners at the October 2^{nd} meeting. Pending no issues, award will happen October 2, 2019 and services should begin November 25, 2019.

7. Where does the county want testing to be performed? At the awarded location (for instance, we are located in downtown Wichita) or on site at a Correctional Facility? Or, another locale?

Answer: Please refer to the answers to questions #3 and #4.

8. What is the county's percent positive rate?

Answer: 19%

9. Will the County consider laboratories certified by the Department of Health & Human Services' CLIA '88 as a "certified laboratory," or are CAP or SAMHSA required? Like SAMHSA, CLIA certification is also provided through the federal Department of Health & Human Services. However, SAMHSA licensure is specifically meant to regulate workplace drug testing for only 5 drug classes—Amphetamines/Methamphetamines (including MDMA but excluding MDEA), Cocaine, Opioids (including hydrocodone, hydromorphone, oxycodone, oxymorphone, and 6-MAM), PCP and Marijuana (THC). As your agency focuses on the criminal justice sector as opposed to workplace or employment testing, SAMHSA licensure and practices may not be quite as appropriate or necessary. For example, SAMHSA requires a medical review officer (MRO) to provide a review of positive results prior to releasing them and for positives to be automatically confirmed—both of which result in extra expense and extra time for results delivery. Moreover, it appears that your agency is interested in testing for additional non-SAMHSA regulated drugs (such as Alcohol, Barbiturates, Benzodiazepines and Methadone or Steroids and Synthetic Cannabinoids) and in oral fluids testing, which is not regulated under SAMHSA. Our CLIA laboratory provides services to thousands of corrections agencies, drug courts, and other government entities across the country. We respectfully request that your agency allow the chosen laboratory to process specimens according to CLIA practices and protocols.

Answer: At this time the county is requiring a laboratory accredited by the college of American Pathologists-Forensic Drug Testing (CAP-FDT) or Substance Abuse and Mental Health Services Administration (SAMHSA).

10. Are observed collection services required as part of this bid, or will the county consider laboratory testing-only proposals?

Answer: Please provide pricing for both services.

11. For adulteration testing, would the county consider a panel that included multiple adulterants (e.g. testing creatinine, pH, and specific gravity on the original test) instead of a cascading/conditional adulteration testing style (creatinine, then additional adulterants if creatinine is higher than 5 ng/mL)?

Answer: At this time the county is only requesting what is listed in the RFP.

12. Would the county consider a slightly longer turn-around time for positive (i.e. confirmed) results?

Answer: Not at this time.

13. Are MRO services truly required for this contract? MRO reviews are typically performed in workplace environments to protect the donor's private medical information, but in corrections settings MROs are typically not necessary as this confidentiality is waived as a part of incarceration/probation terms. Further, MROs incur additional expenses per review.

Answer: Yes, the county is requiring MRO services.

14. For Item #16, may vendors offer a screen-only panel with separate confirmation fees? A fully confirmed panel with the potential for confirming multiple drugs will be extremely expensive.

Answer: Please provide a screen-only panel with separate confirmation fees.

15. Are all tests lab-based tests?

Answer: Yes.

16. Are instant test kits allowed, and if so, what percentage are instants?

Answer: The County is not requesting instant testing at this time.

17. If instant tests are used, who pays for the kits?

Answer: N/A

18. Where would we provide the service?

Answer: Please refer to the answers to questions #3 and #4.

19. What are the service hours that are required for collection services?

Answer: Please refer to answer to question #3.

20. How would we be notified?

Answer: List would need to be maintained daily by vendor (SCDOC staff to input information). Currently using Sentry database.

21. Do we need to staff a facility and if so what hours?

Answer: Please refer to the answers to questions #3 and #4.

22. Can you provide an approximate number of tests per day/ week/ month?

Answer: 2,350/mo.

23. Over any given time do you have the ratios of screenings vs lab based tests?

Answer: All tests should be lab based tests.

24. Are all the specimens to be reviewed by a Medical Review Officer, or is the laboratory report acceptable?

Answer: All specimens should be reviewed by MRO.

25. Are all the tests observed? Or what portion is observed?

Answer: Yes, all collections must be observed at each point.

26. What is the frequency of the testing – daily, weekly or monthly?

Answer: Testing is conducted randomly.

27. On the phone-in notification feature, would we receive a list of participants for everyone at once, or would we receive a monthly or quarterly list?

Answer: List would need to be maintained daily by vendor (SCDOC staff to input information). Currently using Sentry database.

28. On the pricing for the Tests - #16 did you mean to leave out amphetamine/methamphetamine out of the test panel?

Answer: No, please include in the panel.

29. What is the cut off levels you would like for all drugs?

Answer: Per certified criteria required in RFP.

30. On the add on tests (#3 to #11) do you have an estimate of how many tests have been done in the past for these items?

Answer: ETG-Approx. 1,200/mo., generally utilizing panel 2. Fentanyl - <1%.

31. p. 5, VII. Proposal Terms, B. 4. "If the IA screening analyzer flags the urine as abnormal, testing for common adulterants should be performed." Does this mean that the adulterant tests should be automatically performed on the sample if the basic adulteration test comes back abnormal? Can you confirm which adulterant tests would be required?

Answer: Yes, it should be automatically performed, please describe your process for notifying DOC that the analyzer flagged the urine as abnormal. Please indicate in your proposal which adulterant testing would best be suited for a urine that has been flagged by the analyzer.

32. p. 5, VII. Proposal Terms, B. 7. "Laboratory will provide negative specimen results the same day the specimen is received by the laboratory. Positive specimen results should be reported the following day." Our estimated turnaround time for screening results is 24 hours and for confirmations, 2-3 days. Is 24 hours for screens and 2-3 days for confirmations acceptable to the county?

Answer: Laboratory will provide negative specimen results the same day the specimen is received by the laboratory. Positive specimen results should be reported the following day. Specimens will be transported for next day delivery at the laboratory's expense.

33. p. 10 VIII. Required Response Content, Question #8. "Provide name(s) and resume(s) of Certified Medical Review Officer(s) (MRO)." Our highly trained and experienced toxicologists have a specific skill set that surpasses the generalized toxicology training received by an MRO, and we believe this team can fully accommodate the consultation needs of the county. Would the county accept a certified and/or Ph.D. level toxicologist in lieu of an MRO?

Answer: At this time the county is requesting a review by an MRO.

34. Who currently provides these services for Sedgewick County?

Answer: Technical Resource Management, DBA Norchem.

35. What is the current contract pricing for services rendered?

Answer: Please click on the link provided for the bid tab from RFP 14-0087.

Firms interested in submitting a proposal *must* respond with complete information and **deliver on or before 1:45 p.m. CDT, Tuesday July 16, 2019.** Late proposals will not be accepted and will not receive consideration for final award.

"PLEASE ACKNOWLEDGE RECEIPT OF THIS ADDENDUM ON THE PROPOSAL RESPONSE PAGE."

Britt Rosencutter, Buyer Purchasing Agent

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