

BOARD OF BIDS AND CONTRACTS OCTOBER 3, 2019

ITEM REQUIRING BOCC APPROVAL
(2 ITEMS)

1. CLIENT DRUG TESTING -- DEPARTMENT OF CORRECTIONS

FUNDING -- DEPARTMENT OF CORRECTIONS

(Request sent to 50 vendors)

RFP #19-0064 Contract

	Technical Resource Management, LLC DBA Cordant Health Solutions
Test Description - Urine Testing	Price Per Test
1. Urine: 10 Drug Panel Screen Only	\$5.05
2. Urine: 10 Drug Screen + Mixed Confirmation Includes EtG/EtS	\$6.00
3. Urine: EtG/EtS Panel	\$5.50
4. In Addition to a panel test - Single Drug - Oxycodone	\$0.50
5. In Addition to a panel test - Single Drug - Buprenorphine	\$0.50
6. In Addition to a panel test - Single Drug - Tramadol	\$2.00
7. In Addition to a panel test - Single Drug - Soma	\$2.00
8. In Addition to a panel test - Single Drug - Acetylmorphine (6-AM)	\$2.00
9. In Addition to a panel test - Single Drug - Meperidine	\$4.00
10. In Addition to a panel test - Single Drug - Zolpidiem/Ambien	\$4.00
11. In Addition to a panel test - Single Drug - Fentanyl	\$2.00
12. Urine: Designer Stimulants/Bath Salts	\$19.50/screen + \$19.50/confirmation
13. Urine: Spice/K2	\$15.00/screen + \$15.00/confirmation
14. Urine: Kratom	\$15.00/screen + \$15.00/confirmation
15. Urine: Designer Drug Mix	\$45.00
16. Urine: Comprehensive Panel including confirmation	\$45.00
17. Comprehensive Panel with SPICE includes confirmation	\$60.00
18. Urine Confirmations by LC/MS/MS or GC/MS	\$13.00 per drug confirmed
19. Urine confirmation by GC/MS	N/A (All confirmations are performed by LC/MS/MS, except for Ethanol Alcohol which is performed by GC/FID)
Test Description - Oral Fluid Testing	Price Per Test
20. 7 Drug Oral Fluid Panel with auto confirmation of all positive screens	\$14.00
21. 10 Drug Oral Fluid Panel with auto confirmation of all positive screens	\$15.75
22. Oral Fluid Collection Device	Included in price above
Onsite Testing Devices	Price
23. 5 Panel Drug Screen Cup	\$3.00
24. 8 Panel Drug Screen Cup	\$4.30
25. 10 Panel Drug Screen Cup	\$4.85
26. ETG - Ethyl Glucuronide (500ng) - Dip	\$2.05
27. ETOH - Alcohol - Dip	\$0.95
Testimony	Price Per Hour
In Person Testimony - 1st Day	\$150.00 (8 hour minimum) plus reimbursement of travel expenses
In Person Testimony - 2nd Day	\$150.00
Telephonic Testimony	No Charge
Skype or Video Testimony	No Charge
	Price Per Package
Affidavit of Certifying Scientist	No Charge
Litigation Package	\$75.00
MRO Reviews Test Results	Price Per Result
MRO Review of ALL results (regardless of whether negative or positive)	\$4.00
MRO Review of POSITIVE results only	\$23.25
Specimen Collection Services	Price Per Specimen
Option 1: Patient Service Center (Brick and Mortar Facility)	\$9.45
Option 2: Laboratory Collection Specialists Placed at Sedgwick County Facility	\$6.15

No Bid	Axis Forensic Toxicology, Inc.	Tri-Tech Forensics
	American Bio Medico Corporation	Anytime Lab Testing, Inc.
	Kelly Compliance, Inc.	National Screening Bureau
	Express Employment Professionals	Intellicorp
	New Medical Healthcare	Quest Diagnostics
	Utility Consultants, Inc.	Titan Medical Center
	Via Christi OCC Health	

On recommendation of Britt Rosencutter, on behalf of the Department of Corrections, Angela Caudillo moved to **accept the proposal from Technical Resource Management, LLC DBA Cordant Health Solutions and establish contract pricing for three (3) years with two (2) one (1) year options to renew.** Tim Myers seconded the motion. The motion passed unanimously.

A review committee comprised of Brenda Gutierrez, Stacy Garrett, and Monica Harris - Department of Corrections; and Britt Rosencutter - Purchasing, evaluated all proposals based on the selection criteria outlined in the RFP. The decision to recommend Technical Resource Management, LLC was reached unanimously. The vendor will provide drug testing for Department of Corrections' clients.

The vendor would provide specimen collections as requested and provide negative specimen results the same day the specimen is received by the laboratory. Positive specimen results should be reported the following day. Specimen will be transported for next day delivery at the laboratory's expense. Vendor will provide toxicology services with the ability to test for matrices for all common drugs of abuse, as well as specialty and designer drugs.

These services will be utilized across both youth and adult programs within the Department of Corrections. The programs utilizing these services include Adult Field Services, Pretrial Services, Drug Court, Adult Residential, Work Release, Juvenile Field Services, Juvenile Detention Facility, Home Based Services, and Juvenile Residential Facility.

Questions and Answers

Linda Kizzire: Are there any questions?

Angela Caudillo: It looks like there was only one vendor that bid. Were there comments from other vendors? Do we have any idea since no other vendor bid?

Britt Rosencutter: I did check some of the other vendors that we got "no bids" from and they don't perform the entire service. They perform parts of the service and we were looking for someone that did the entire thing from beginning to end. That is what we currently have now.

Angela Caudillo: Is the current vendor the same?

Britt Rosencutter: It is.

Angela Caudillo: Was the committee satisfied with the one response they received?

Brenda Gutierrez: Brenda Gutierrez, Department of Corrections. Yes, all three of us were satisfied. Stacy and Monica work with the vendor right now and they don't have any complaints about the process. They like the system and they're happy to move forward with this vendor.

Angela Caudillo: Is the pricing comparable to what you're paying now?

Brenda Gutierrez: Yes, some of the prices went up and some of them went down, I think it's based on what we request the most.

Angela Caudillo: Okay, thank you.

Linda Kizzire: Are there any other questions?

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**2. LIQUID CHROMATOGRAPH MASS SPECTROMETER -- REGIONAL FORENSIC SCIENCE CENTER
FUNDING -- KDHE TOXICOLOGY EQUIPMENT FY '19**

(Single Source)

#19-2067 S/C 8000154201

	GenTech Scientific, Inc.		
	Quantity	Cost (Each)	Extended Cost
Acquity TQD LC/MS/MS System	1	\$102,000.00	\$102,000.00
Trade-In of Waters HPLC System	1	-\$20,643.00	-\$20,643.00
Installation and Familiarization in Wichita, KS	1	\$7,650.00	\$7,650.00
One (1) Year Warranty		Included	Included
Freight		\$765.00	\$765.00
Delivery Date			maybe by 11/30/19
Total			\$89,772.00
	Waters Technologies Corporation dba Waters Corporation		
	Quantity	Cost (Each)	Extended Cost
Acquity UPLC System	1	\$29,748.56	\$29,748.56
Waters TQ Detector	1	\$105,297.50	\$105,297.50
Cable Mini DisplayPort to DisplayPort	1	\$25.00	\$25.00
Vac Rough Pump + Freq Conv	1	\$2,348.50	\$2,348.50
MONITOR, Lenovo ThinkVision Flat Panel	1	\$254.10	\$254.10
ML 4.1 & Standard PC for TQ	1	\$5,601.75	\$5,601.75
CH-A Extension Kit H/I-Class for MS	1	\$207.90	\$207.90
TQD SYSTEM INSTALLATION CERT	1	\$4,375.52	\$4,375.52
Trade-In: Waters HPLC System	1	-\$55,000.00	-\$55,000.00
Freight	1	\$2,006.62	\$2,006.62
Delivery Date			10 business days
Total			\$94,865.45

On recommendation of Britt Rosencutter, on behalf of the Regional Forensic Science Center (RFSC), Tim Myers moved to **accept the quote from Waters Technologies Corporation dba Waters Corporation in the amount of \$94,865.45**. Angela Caudillo seconded the motion. The motion passed unanimously.

The LC-MS/MS is a liquid chromatograph mass spectrometer. It is an instrument that is used to detect drugs of abuse in biological samples. This will allow the laboratory to transition assays from other instruments which will lighten analytical loads and allow for changes in procedures, which will reduce analysis time and greatly increase case throughput.

In May 2019, RFSC was notified of Kansas Department of Health and Environment's (KDHE) intentions to provide grant funding to purchase a used LC-MS/MS. The agreement states that the instrument (LC-MS/MS) has to be installed by November 30, 2019 (Section C, article V); however, the final signature was not received until August 24, 2019. RFSC needs to purchase the LC-MS/MS, installation, and one (1) year warranty. Both vendors are quoting the same instrument. Preference was given to the vendor that could provide the most expedient delivery and installation.

Questions and Answers

Linda Kizzire: Are there any questions?

Tim Myers: The reason we gave preference to the other vendor was because this was a "maybe" by November 30, 2019 and that is when we actually want the system going?

Joe Thomas: Yes, that is correct.

Angela Caudillo: So my follow up question is, even if the freight charge was not there to spend that extra \$5,000.00, it's worth, rather than lose all the funding?

Joe Thomas: That is correct.

Linda Kizzire: Are there any other questions?