

**BOCC APPROVAL OCTOBER 9, 2019**  
**BOARD OF BIDS AND CONTRACTS OCTOBER 3, 2019**

**ITEM REQUIRING BOCC APPROVAL**  
**(2 ITEMS)**

**1. CLIENT DRUG TESTING -- DEPARTMENT OF CORRECTIONS**

**FUNDING -- DEPARTMENT OF CORRECTIONS**

(Request sent to 50 vendors)

RFP #19-0064 Contract

	<b>Technical Resource Management, LLC DBA Cordant Health Solutions</b>
<b>Test Description - Urine Testing</b>	<b>Price Per Test</b>
1. Urine: 10 Drug Panel Screen Only	\$5.05
2. Urine: 10 Drug Screen + Mixed Confirmation Includes EtG/EtS	\$6.00
3. Urine: EtG/EtS Panel	\$5.50
4. In Addition to a panel test - Single Drug - Oxycodone	\$0.50
5. In Addition to a panel test - Single Drug - Buprenorphine	\$0.50
6. In Addition to a panel test - Single Drug - Tramadol	\$2.00
7. In Addition to a panel test - Single Drug - Soma	\$2.00
8. In Addition to a panel test - Single Drug - Acetylmorphine (6-AM)	\$2.00
9. In Addition to a panel test - Single Drug - Meperidine	\$4.00
10. In Addition to a panel test - Single Drug - Zolpidiem/Ambien	\$4.00
11. In Addition to a panel test - Single Drug - Fentanyl	\$2.00
12. Urine: Designer Stimulants/Bath Salts	\$19.50/screen + \$19.50/confirmation
13. Urine: Spice/K2	\$15.00/screen + \$15.00/confirmation
14. Urine: Kratom	\$15.00/screen + \$15.00/confirmation
15. Urine: Designer Drug Mix	\$45.00
16. Urine: Comprehensive Panel including confirmation	\$45.00
17. Comprehensive Panel with SPICE includes confirmation	\$60.00
18. Urine Confirmations by LC/MS/MS or GC/MS	\$13.00 per drug confirmed
19. Urine confirmation by GC/MS	N/A (All confirmations are performed by LC/MS/MS, except for Ethanol Alcohol which is performed by GC/FID)
<b>Test Description - Oral Fluid Testing</b>	<b>Price Per Test</b>
20. 7 Drug Oral Fluid Panel with auto confirmation of all positive screens	\$14.00
21. 10 Drug Oral Fluid Panel with auto confirmation of all positive screens	\$15.75
22. Oral Fluid Collection Device	Included in price above
<b>Onsite Testing Devices</b>	<b>Price</b>
23. 5 Panel Drug Screen Cup	\$3.00
24. 8 Panel Drug Screen Cup	\$4.30
25. 10 Panel Drug Screen Cup	\$4.85
26. ETG - Ethyl Glucuronide (500ng) - Dip	\$2.05
27. ETOH - Alcohol - Dip	\$0.95
<b>Testimony</b>	<b>Price Per Hour</b>
In Person Testimony - 1st Day	\$150.00 (8 hour minimum) plus reimbursement of travel expenses
In Person Testimony - 2nd Day	\$150.00
Telephonic Testimony	No Charge
Skype or Video Testimony	No Charge
	<b>Price Per Package</b>
Affidavit of Certifying Scientist	No Charge
Litigation Package	\$75.00
<b>MRO Reviews Test Results</b>	<b>Price Per Result</b>
MRO Review of ALL results (regardless of whether negative or positive)	\$4.00
MRO Review of POSITIVE results only	\$23.25
<b>Specimen Collection Services</b>	<b>Price Per Specimen</b>
Option 1: Patient Service Center (Brick and Mortar Facility)	\$9.45
Option 2: Laboratory Collection Specialists Placed at Sedgwick County Facility	\$6.15

No Bid	Axis Forensic Toxicology, Inc.	Tri-Tech Forensics
	American Bio Medico Corporation	Anytime Lab Testing, Inc.
	Kelly Compliance, Inc.	National Screening Bureau
	Express Employment Professionals	Intellicorp
	New Medical Healthcare	Quest Diagnostics
	Utility Consultants, Inc.	Titan Medical Center
	Via Christi OCC Health	

On recommendation of Britt Rosencutter, on behalf of the Department of Corrections, Angela Caudillo moved to **accept the proposal from Technical Resource Management, LLC DBA Cordant Health Solutions and establish contract pricing for three (3) years with two (2) one (1) year options to renew.** Tim Myers seconded the motion. The motion passed unanimously.

A review committee comprised of Brenda Gutierrez, Stacy Garrett, and Monica Harris - Department of Corrections; and Britt Rosencutter - Purchasing, evaluated all proposals based on the selection criteria outlined in the RFP. The decision to recommend Technical Resource Management, LLC was reached unanimously. The vendor will provide drug testing for Department of Corrections' clients.

The vendor would provide specimen collections as requested and provide negative specimen results the same day the specimen is received by the laboratory. Positive specimen results should be reported the following day. Specimen will be transported for next day delivery at the laboratory's expense. Vendor will provide toxicology services with the ability to test for matrices for all common drugs of abuse, as well as specialty and designer drugs.

These services will be utilized across both youth and adult programs within the Department of Corrections. The programs utilizing these services include Adult Field Services, Pretrial Services, Drug Court, Adult Residential, Work Release, Juvenile Field Services, Juvenile Detention Facility, Home Based Services, and Juvenile Residential Facility.

***Questions and Answers***

Linda Kizzire: Are there any questions?

Angela Caudillo: It looks like there was only one vendor that bid. Were there comments from other vendors? Do we have any idea since no other vendor bid?

Britt Rosencutter: I did check some of the other vendors that we got "no bids" from and they don't perform the entire service. They perform parts of the service and we were looking for someone that did the entire thing from beginning to end. That is what we currently have now.

Angela Caudillo: Is the current vendor the same?

Britt Rosencutter: It is.

Angela Caudillo: Was the committee satisfied with the one response they received?

Brenda Gutierrez: Brenda Gutierrez, Department of Corrections. Yes, all three of us were satisfied. Stacy and Monica work with the vendor right now and they don't have any complaints about the process. They like the system and they're happy to move forward with this vendor.

Angela Caudillo: Is the pricing comparable to what you're paying now?

Brenda Gutierrez: Yes, some of the prices went up and some of them went down, I think it's based on what we request the most.

Angela Caudillo: Okay, thank you.

Linda Kizzire: Are there any other questions?