

BOCC APPROVAL DECEMBER 11, 2019
BOARD OF BIDS AND CONTRACTS DECEMBER 5, 2019

2. ON-CALL HEATING, VENTILATION AND AIR CONDITIONING SERVICES – FACILITIES MAINTENANCE

FUNDING – FACILITIES MAINTENANCE

(Request sent to 80 vendors)

RFB # 19-0086 Contract

		Central Mechanical Wichita L.L.C.	Dean E. Norris, Inc.	P1 Group, Inc.
Cost plus percent methodology for all Heating, Ventilation, and Air Conditioning (HVAC) materials, OR equipment rental.		15%	20%	Up to \$2,500.00 is 20%; \$2,501.00 to \$5,000.00 is 15%; Above \$5,000.00 is 13%
A.) Foreman/Journeyman				
Business Hours, Monday through Friday, 8:00 a.m. – 5:00 p.m.	Per Hour	\$70.00	\$75.00	Chiller Tech \$105.00; Journeyman \$92.00
After Hours	Per Hour	\$100.00	\$112.50	Chiller Tech \$136.00; Journeyman \$120.00
B.) Apprentice				
Business Hours, Monday through Friday, 8:00 a.m. – 5:00 p.m.	Per Hour	\$55.00	\$55.00	\$78.00
After Hours	Per Hour	\$70.00	\$82.50	\$102.00
C.) Helper/Laborer				
Business Hours, Monday through Friday, 8:00 a.m. – 5:00 p.m.	Per Hour	\$39.00	\$55.00	\$62.00
After Hours	Per Hour	\$58.50	\$82.50	\$91.00
D.) Service Call				
Service Call Charge		\$35.00	\$50.00	\$40.00
Acknowledge Addendum		Yes	Yes	No
No Bid	Associated Air Products, Inc.		Cook's Heating & Air	Dan's Heating & Cooling
	H & W Heating & Cooling, LLC		Heaven Engineering, LLC	Mike's & Sappio's Heating & Condition
	Roth Heating & Air		Sandifer Engineering	Superior Plumbing
	Five Star Mechanical, Inc.		Ferguson Enterprises, Inc.	Gene Hensley Co., Inc.
	Moody Heating & Air, Inc.		Mussat Heating & Cooling, Inc.	Piping & Equipment Co., Inc.
	WSM Industries			

On the recommendation of Lee Barrier, on behalf of Facilities Maintenance, Jennifer Blasi moved to **accept the proposals from Central Mechanical Wichita L.L.C. and Dean E. Norris, Inc. and establish contract pricing for a period of one (1) year with two (2) one (1) year options to renew.** Russell Leeds seconded the motion. The motion passed unanimously.

Note:

The majority of service calls happen during regular business hours and are performed at the Foreman/Journeyman labor rate.

Our current vendor is Dean E. Norris, Inc. The total annual spend in 2018 was \$43,741.58. The current year to date spend is \$67,844.62.

Questions and Answers

Russell Leeds: Currently we are contracted with Dean E. Norris, Inc., is that correct?

Lee Barrier: Yes, sir.

Russell Leeds: Do we have experience with Central Mechanical Wichita LLC as well?

Andrew Dilts: That is correct. Central Mechanical Wichita LLC use to be our on-call vendor prior to Dean E. Norris, Inc.

Russell Leeds: So we're accepting both. So we have two on-calls?

Andrew Dilts: Correct.

Russell Leeds: They're fairly comparable in price?

Andrew Dilts: Correct.