

**BOARD OF BIDS AND CONTRACTS DECEMBER 12, 2019**

**ITEM REQUIRING BOCC APPROVAL  
(3 ITEMS)**

**1. PUBLIC SAFETY UNIFORMS AND WEB-BASED ORDERING SYSTEM -- VARIOUS DEPARTMENTS  
FUNDING -- VARIOUS DEPARTMENTS**

(Joint Governmental Purchase - BuyBoard Cooperative Purchasing #587-19)

#19-2080 Contract

<b>Categories</b>	<b>Galls, LLC</b>
Public Safety (police, fire, EMS, security, etc.) Uniforms, Related Supplies and Accessories	15% off Catalog Price List
Business Uniforms (Career Apparel), Related Supplies and Accessories	15% off Catalog Price List
ARC Rated/Flame Resistant Uniforms, Related Supplies and Accessories	15% off Catalog Price List
Custodial and Maintenance Uniforms, Related Supplies and Accessories	15% off Catalog Price List
All Other Work Related Uniforms, Related Supplies and Accessories	15% off Catalog Price List

On the recommendation of Lee Barrier, on behalf of various county departments, Jennifer Blasi moved to **accept the proposal from Galls, LLC (Galls) based on the BuyBoard Cooperative Purchasing contract #587-19 and establish contract rates listed above through May 31, 2022.** Linda Kizzire seconded the motion. The vote passed four to one with Tim Myers abstaining from the vote.

Galls was unanimously selected to provide service for Sedgwick County in 2016 and has been supplying uniforms and related items for various county departments for the past three (3) years.

Galls' website has streamlined the ordering process for the various departments by offering 24 hour service, 7 days a week. The website is compatible with mobile devices allowing employees who work varied schedules to place orders at their convenience. The website also grants administrative access that allows designated employees to add/delete users, pull reports, view invoices and credit memos. All orders can be tracked in real time.

In addition Galls has opened a local service center that is a hub for public service employees to place orders, pick up orders, have items altered, and receive fittings.

Utilizing the Buyboard Cooperative Purchasing contract that is already in place allows Sedgwick County to retain a successful vendor and its collaborative processes.

Note:

Contract documents are available on BuyBoard Cooperative Purchasing's website which include category discount rates.

2018 purchases: \$ 373,688.52

2019 YTD purchases: \$ 384,208.09

***Questions and Answers***

Russell Leeds: Do we have questions from the Board on this item?

Tim Myers: What has been our experience dealing with Galls?

Col. David Mattingly: Our experience with Galls has been very positive. The ordering method is very easy, but more importantly the backend management of the system is very helpful for our Quarter Master position. They can put in expiration dates for items such as body armor. So we can order in advance before expiration occurs. We can see what everyone has been issued?

Tim Myers: Thank you.

Russell Leeds: Based on the current contract and with the proposal to accept the BuyBoard Cooperative pricing is a 15% off catalog price comparable or less than what we're paying currently?

Joe Thomas: It's very comparable there are a few items that have had minimal increase.

Russell Leeds: Other questions from the Board? The BuyBoard Cooperative could you talk briefly about their process?

Joe Thomas: Yes, the cooperative process is where they look for a public agency to drive the actual proposal. So they will advertise that there is a bid coming out. They will gather all the bids, score them like we do in our normal process, they will shortlist the vendors and then they will make a select. So it really mirrors the same process that we use.

Russell Leeds: Okay. The cooperative is a representative of governmental entities?

Joe Thomas: Yes, sir.

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2. ON-CALL ELEVATOR MAINTENANCE – FACILITIES MAINTENANCE

FUNDING – FACILITIES MAINTENANCE

(Request sent to 15 vendors)

RFP #19-0079 Contract

A/P Name	Address	Type	Boesen Plumb Elevator Solutions a DBA Schindler Elevator Corporation*		Kone, Inc.**		Otis Elevator Company		Thyssenkrupp Elevator (Per Spec Base Bid)		Thyssenkrupp Elevator (Alternate Proposal)***	
			Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
On-Call Elevator Maintenance												
#1 PSG RPD/HYD	1015 W Stillwell Ave Animal Control Wichita, KS 67213	Hydraulic	\$125.00	\$1,500.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#1 PSG HYD	1144 S Seneca St Code Enforcement Wichita KS 67213	Hydraulic	\$175.00	\$2,100.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#1 PSG HYD	141 W Elm St Wichita KS 67203	Hydraulic	\$180.00	\$2,160.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#2 (S) PSG HYD	141 W Elm St Wichita KS 67203	Hydraulic	\$160.00	\$1,920.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#3 PSG HYD	141 W Elm St Wichita KS 67203	Hydraulic	\$275.00	\$3,300.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#4 PSG HYD	141 W Elm St Wichita KS 67203	Hydraulic	\$160.00	\$1,920.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#5 (N) PSG HYD	141 W Elm St Wichita KS 67203	Hydraulic	\$160.00	\$1,920.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#6 PSG HYD	141 W Elm St Wichita KS 67203	Hydraulic	\$180.00	\$2,160.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#7 PSG HYD	141 W Elm St Wichita KS 67203	Hydraulic	\$160.00	\$1,920.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#8 PSG HYD	141 W Elm St Wichita KS 67203	Hydraulic	\$275.00	\$3,300.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#9 PSG HYD	141 W Elm St Wichita KS 67203	Hydraulic	\$250.00	\$3,000.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#1 PSG HYD	1900 E Morris St Youth Intake Wichita KS 67211	Hydraulic	\$180.00	\$2,160.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#2 PSG HYD	1900 E Morris St Youth Intake Wichita KS 67211	Hydraulic	\$150.00	\$1,800.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#1 (S) PSG HYD	271 W 3RD St N Wichita KS 67202	Hydraulic	\$225.00	\$2,700.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#2 (C) PSG HYD	271 W 3RD St N Wichita KS 67202	Hydraulic	\$225.00	\$2,700.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#3 (N) PSG HYD	271 W 3RD St N Wichita KS 67202	Hydraulic	\$225.00	\$2,700.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#1 PSG TR	510 N Main St Wichita KS 67203	Traction	\$350.00	\$4,200.00	\$308.00	\$3,696.00	\$300.00	\$3,600.00	\$764.00	\$9,168.00	\$600.00	\$7,200.00
#1 PSG TR (NW)	525 N Main St Wichita KS 67203	Traction	\$450.00	\$5,400.00	\$308.00	\$3,696.00	\$300.00	\$3,600.00	\$764.00	\$9,168.00	\$600.00	\$7,200.00
#2 PSG TR (N)	525 N Main St Wichita KS 67203	Traction	\$450.00	\$5,400.00	\$308.00	\$3,696.00	\$300.00	\$3,600.00	\$764.00	\$9,168.00	\$600.00	\$7,200.00
#3 PSG TR (NE)	525 N Main St Wichita KS 67203	Traction	\$450.00	\$5,400.00	\$308.00	\$3,696.00	\$300.00	\$3,600.00	\$764.00	\$9,168.00	\$600.00	\$7,200.00
#4 PSG TR (SE)	525 N Main St Wichita KS 67203	Traction	\$450.00	\$5,400.00	\$308.00	\$3,696.00	\$300.00	\$3,600.00	\$764.00	\$9,168.00	\$600.00	\$7,200.00
#5 PSG TR (S)	525 N Main St Wichita KS 67203	Traction	\$450.00	\$5,400.00	\$308.00	\$3,696.00	\$300.00	\$3,600.00	\$764.00	\$9,168.00	\$600.00	\$7,200.00

#6 PSG TR (SW)	525 N Main St Wichita KS 67203	Traction	\$450.00	\$5,400.00	\$308.00	\$3,696.00	\$300.00	\$3,600.00	\$764.00	\$9,168.00	\$600.00	\$7,200.00
#7 PSG TR (JAIL)	525 N Main St Wichita KS 67203	Traction	\$450.00	\$5,400.00	\$308.00	\$3,696.00	\$300.00	\$3,600.00	\$764.00	\$9,168.00	\$600.00	\$7,200.00
#8 PSG TR (JURY)	525 N Main St Wichita KS 67203	Traction	\$450.00	\$5,400.00	\$308.00	\$3,696.00	\$300.00	\$3,600.00	\$764.00	\$9,168.00	\$600.00	\$7,200.00
#1 PSG HYD	525 N Main St Wichita KS 67203	Hydraulic	\$160.00	\$1,920.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#1 (W) PSG HYD	603 N Main St Wichita KS 67203	Hydraulic	\$185.00	\$2,220.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#2 (E) PSG HYD	603 N Main St Wichita KS 67203	Hydraulic	\$185.00	\$2,220.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#1 PSG HYD	615 N Main St Wichita KS 67203	Hydraulic	\$140.00	\$1,680.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#1 PSG HYD	700 S Hydraulic Ave Wichita KS 67211	Hydraulic	\$150.00	\$1,800.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#1 PSG HYD	714 N Main St 911 Emergency Communications Wichita, KS 67203	Hydraulic	\$150.00	\$1,800.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
#1 PSG HYD	905 N Main St Wichita KS 67203	Hydraulic	\$150.00	\$1,800.00	\$308.00	\$3,696.00	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$132.00	\$1,584.00
Total			\$8,175.00	\$98,100.00	\$9,856.00	\$118,272.00	\$6,150.00	\$73,800.00	\$12,626.00	\$151,512.00	\$8,436.00	\$101,232.00
No Bid			Cabb Elevator		Country Home Elevator		Interstate Elevator, Inc.		Lins Elevator Service, Inc.			

On the recommendation of Josh Lauber, on behalf of Facilities Maintenance Tim Myers moved to **accept the proposal from Otis Elevator Company in the amount of \$73,800.00 annually and establish contract rates for three (3) years with two (2) one (1) year options to renew.** A review committee comprised of Andrew Dilts, David Perricone, and Kendal Ewing - Facilities Maintenance; Clark Wiemeyer - Courthouse Police; and Josh Lauber - Purchasing, evaluated all proposals based on the selection criteria outlined in the RFP. The decision to recommend Otis Elevator Company was reached unanimously based on being the low proposal and not having a contractual elevator past due on their annual inspections. Jennifer Blasi seconded the motion. The motion passed unanimously.

The objective of having an on-call elevator contractor is to acquire long term comprehensive elevator maintenance and repair services with a vendor that has the experience and qualifications to identify and correct potential problems. The on-call vendor's responsibility is to ensure county elevators are in compliance with Metropolitan Area Building and Construction Department (MABCD) codes.

Proposals were received from four (4) vendors. Only two vendors (Otis & Thyssenkrupp) provided proposals that met the RFP requirements.

**Notes:**

A brief overview of the proposals received are below:

\*Boesen Plumb Elevator Solutions – excludes hydraulic units located underground and MCH lobby elevator machine components.

\*\*Kone, Inc. – excludes insurance requirements, indemnification requirements, performing background checks, motor generators, guide rails, cab communication devices, hydraulic units located underground, etc.

\*\*\*Thyssenkrupp Elevator (alternate proposal for \$101,232.00) – requested 90 days to assemble a CIP for repairs that would be reviewed and agreed upon with the county, reduce preventative maintenance frequency to 1 hour each quarter instead of 1 hour each month.

**Questions and Answers**

Russell Leeds: Questions from the Board on this item?

Tim Myer: What has been our experience dealing with Otis Elevator Company (Otis) for the county?

Andrew Dilts: We do not have any experience with Otis themselves. We do have some experience with the other vendors that submitted proposals. However, Thyssenkrupp Elevator is the only other vendor that submitted a proposal that met the RFP requirements and we have reason to believe that Otis would be a better provider for us.

Tim Myers: I noticed looking at the bid we're looking at for example one in the area of \$3,600.00 and then you're looking at for the same service around \$7,200.00. So basically twice as much.

Andrew Dilts: I'm sorry, could you clarify where you're seeing that example.

Tim Myers: #1 PSG TR, we're looking at Otis compared to the other at \$7,200.00.

Andrew Dilts: Otis, we have a lot of their components here at the Main Courthouse as well as at other facilities. Since this equipment is proprietary they can get those parts at a lesser cost than what they're going to sell to the other vendors. So that is one advantage Otis has over the other vendors as far as, how much equipment that we have that is proprietary to them and the expense of the parts that they sell to the other vendors. There is a markup. We asked a question to all the vendors, as far as to how they maintain all of their elevators and stay in compliance with MABCD. Otis was the only one that didn't have any red flags that came up.

Russell Leeds: Thank you, other questions from the Board?

**BOARD OF BIDS AND CONTRACTS DECEMBER 12, 2019**

**3. MEDICAL WASTE PICK-UP AND DISPOSAL -- VARIOUS DEPARTMENTS  
FUNDING -- VARIOUS DEPARTMENTS**

(Request sent to 6 vendors)

RFB #19-0065 Contract

<b>Kansas Medical Waste Service, LLC</b>			
Department	Quantity of Containers	Service Schedule	Cost Per Container
<b>Regional Forensic Science Center</b>			
Regional Forensic Science Center 1109 N. Minneapolis Wichita, Kansas	<b>5 ea.</b>	<b>Weekly</b>	<b>\$25.00</b>
<b>COMCARE</b>			
COMCARE - Sedgwick County Offender Assessment Program (SCOAP) 1720 E. Morris Street, #101 Wichita, Kansas	<b>1 ea.</b>	<b>Monthly</b>	<b>\$25.00</b>
COMCARE - Adult Medical Services 1919 N. Amidon Ave. Wichita, Kansas	<b>1 ea.</b>	<b>Monthly</b>	<b>\$25.00</b>
COMCARE - Community Crisis Center 635 N. Main Street Wichita, Kansas	<b>1 ea.</b>	<b>Monthly</b>	<b>\$25.00</b>
COMCARE - Adult Services 4035 E. Harry Wichita, Kansas	<b>1 ea.</b>	<b>As needed, will call</b>	<b>\$25.00</b>
<b>Corrections</b>			
Corrections - Adult Field Services 905 N. Main Street Wichita, Kansas	<b>1 ea.</b>	<b>As needed</b>	<b>\$25.00</b>
Corrections - Adult Residential 622 E. Central Ave. Wichita, Kansas	<b>1 ea.</b>	<b>4 Weeks</b>	<b>\$25.00</b>
Corrections - Juvenile Detention Facility 700 S. Hydraulic Street Wichita, Kansas	<b>3 ea.</b>	<b>4 Weeks</b>	<b>\$25.00</b>
Corrections - Drug Court & Pretrial 3803 E. Harry, Suite 121 Wichita, Kansas	<b>2 ea.</b>	<b>As needed</b>	<b>\$25.00</b>
Corrections - Juvenile Field Services 3803 E. Harry, Suite 125 Wichita, Kansas	<b>1 ea.</b>	<b>As needed</b>	<b>\$25.00</b>

<b>Health Department</b>				
Health Department E. W. Central Ave. Kansas	2716 Wichita,	<b>8 ea.</b>	<b>4 Weeks</b>	<b>\$25.00</b>
Health Department E. 9th Street Wichita, Kansas	1900	<b>4 ea.</b>	<b>Monthly</b>	<b>\$25.00</b>
<b>Sheriff's Office</b>				
Sheriff's Office 830 Stillwell Wichita, Kansas		<b>2 ea.</b>	<b>Bi-Monthly; as needed</b>	<b>\$25.00</b>
Sheriff's Office - Investigations 525 N. Main Street, 2nd Floor Wichita, Kansas		<b>3 ea.</b>	<b>Bi-Monthly; as needed</b>	<b>\$25.00</b>
Sheriff's Office - Judicial 525 N. Main Street, 8th Floor Wichita, Kansas		<b>1 ea.</b>	<b>Bi-Monthly; as needed</b>	<b>\$25.00</b>
Price for any additional location in Sedgwick County				<b>\$25.00</b>
Acknowledge Addendum				<b>Yes</b>

On the recommendation of Josh Lauber, on behalf of various county departments Tim Myers moved to **accept the bid from Kansas Medical Waste Service, LLC and established contract rates for two (2) years with three (3) one (1) year options to renew.** Linda Kizzire seconded the motion. The motion passed unanimously.

***Questions and Answers***

Russell Leeds: Questions from the Board?

Linda Kizzire: Did we contact any of the other vendors to see why we only received only one proposal?

Josh Lauber: Yes, we had a total of six (6) vendors. Only one was submitted?

Linda Kizzire: I was just curious? What was our spend last year on this?

Joe Thomas: We can check into that and get back with you. There are several departments. Todd do you have anything for your department?

Todd Reynolds: We actually didn't use Kansas Medical Waste Services we were under Stericycle, which was a lot more expensive. So now that this contract is renewing were actually joining the other departments on this contract.

Joe Thomas: We can try and get those numbers for you Linda as well. Estimate is \$4,150.00.

Linda Kizzire: Okay, thanks.

Russell Leeds: So this was a request for bid we solicitation six (6) vendors and only one (1) returned a bid.

Joe Thomas: So what we will do is we will find out the answer and send it to the Board members. Josh will call the other five (5) vendors and see what happened.

Russell Leeds: Any further questions from the Board?