

BOCC APPROVAL FEBRUARY 5, 2020
BOARD OF BIDS AND CONTRACTS JANUARY 30, 2020

2. 9 EA. MOWING TRACTORS AND 10' FLEX WING ROTARY CUTTERS -- FLEET MANAGEMENT/PUBLIC WORKS
FUNDING -- MOWING TRACTOR W/ 10' FLEX ROTARY CUTTER

(Request sent to 51 vendors)

RFP # 19-0041 SC #8000159738

	Qty.	John Schmidt and Sons, Inc.		KanEquipment, Inc. Option 1	
		Unit Price	Extended Price	Unit Price	Extended Price
Mowing Tractors	9 ea.	\$58,250.00	\$524,250.00	\$66,415.00	\$597,735.00
Model		Massey Ferguson 6712		Case IH Farmall 130A	
Flex Wing Rotary Cutters	9 ea.	\$14,550.00	\$130,950.00	\$13,680.00	\$123,120.00
Model		Land Pride RC5710		Schulte FX-1200	
Grand Total		\$655,200.00		\$720,855.00	
Delivery		200 Days ARO		180 Days ARO	
	Qty.	KanEquipment, Inc. Option 2		KanEquipment, Inc. Option 3	
		Unit Price	Extended Price	Unit Price	Extended Price
Mowing Tractors	9 ea.	\$63,039.00	\$567,351.00	\$66,415.00	\$597,735.00
Model		Case IH Farmall 120A		Case IH Farmall 130A	
Flex Wing Rotary Cutters	9 ea.	\$14,995.00	\$134,955.00	\$14,995.00	\$134,955.00
Model		Landpride RC5710		Landpride RC5710	
Grand Total		\$702,306.00		\$732,690.00	
Delivery		180 Days ARO		180 Days ARO	
	Qty.	KanEquipment, Inc. Option 4		Wichita Tractor Co. Option 1	
		Unit Price	Extended Price	Unit Price	Extended Price
Mowing Tractors	9 ea.	\$63,039.00	\$567,351.00	\$73,994.40	\$665,949.60
Model		Case IH Farmall 120A		New Holland TS6.130	
Flex Wing Rotary Cutters	9 ea.	\$13,680.00	\$123,120.00	\$15,049.00	\$135,441.00
Model		Schulte FX-1200		Rhino 4105	
Grand Total		\$690,471.00		\$801,390.60	
Delivery		180 Days ARO		180 Days ARO	
	Qty.	Wichita Tractor Co. Option 2		Prairieland Partners	
		Unit Price	Extended Price	Unit Price	Extended Price
Mowing Tractors	9 ea.	\$73,994.40	\$665,949.60	\$66,304.17	\$596,737.53
Model		New Holland TS6.130		John Deere 6120E	
Flex Wing Rotary Cutters	9 ea.	\$14,801.97	\$133,217.73	\$16,339.18	\$147,052.62
Model		Landprid RC5710		John Deere R10	
Grand Total		\$799,167.33		\$743,790.15	
Delivery		180 Days ARO		275 Days ARO	
	Qty.	Ravenscraft Implement			
		Unit Price		Extended Price	
Mowing Tractors	9 ea.	\$93,735.00		\$843,615.00	
Model		M7-132 Premium			
Flex Wing Rotary Cutters	9 ea.	\$13,400.00		\$120,600.00	
Model		Landpride RC5710			
Grand Total		\$964,215.00			
Delivery		N/A			
NoBid		Alamo Group (TX), Inc.	Andover Lawn Equipment	Atmax Equipment Company	Kansas Golf & Turf
		Eberhardt Equipment	J & H Farm Equipment, Inc.	Morgan Diesel, Inc.	Maximum Outdoor Power Equipment
		Lacal Equipment, Inc.	Oxford Saw & Mower Sales & Services	Rental Ranch	Schulte Industries Ltd.
		Walker Distributing Co.			

On the recommendation of Britt Rosencutter, on behalf of Fleet Management and Public Works, Randy Bargdill moved to **accept the proposal from John Schmidt and Sons, Inc. in the amount of \$655,200.00**. Jennifer Blasi seconded the motion. The motion passed unanimously.

A review committee consisting of Penny Poland and Robert Austin - Fleet Management, Jon Medlam and Gerard Martin - Public Works, Brian Richey - Sedgwick County Fire District #1, and Britt Rosencutter - Purchasing evaluated all proposals based on the selection criteria outlined in the RFP. The decision to choose John Schmidt and Sons, Inc. was reached unanimously.

Public Works maintains approximately 600 miles of roads. Regular mowing of the roadside is required to keep sight lines open for vehicle operators, prevent nuisance growth in the right of way, and keep drainage systems operational. Public Works tries to mow out all roadways at least three (3) times per year. The budget includes a program to hire 12 temporary mower operators each summer to complete much of the work. Three mower units (tractor plus batwing style mower) are assigned to each of the four area yards.

Mowing operations are performed in roadside ditches with varying slopes and bottom widths. The units must be able to operate in wet conditions on steep slopes without rolling over. Four wheel drive tractors provide the highest level of operator safety and operate much better than rear wheel drive tractors in these conditions. Their operational stability minimizes damage to the ditches and the edge of the road.

Notes:

1249	2011	John Deere	66659	16.1 Points
1258	2011	Kubota	71407	15.1 Points
1263	2011	Kubota	71483	17.8 Points
1269	2011	Kubota	71416	16.4 Points
1222	2008	New Holland	Z8BD12126	17.3 Points
1223	2008	New Holland	Z8BD12520	14.3 Points
1248	2011	John Deere	66658	16.5 Points
1218	2008	New Holland	Z8BD12521	15.4 Points
1266	2011	Kubota	71405	13.9 Points*

*Public Works is requesting early replacement of 1266 (Kubota) because it has significant maintenance issues, which prevented its usage this past summer.

Surplus will be sold on Purplewave.

Questions and Answers

Russell Leeds: Do we have questions from the Board on this item?

Randy Bargdill: Have we made purchases from John Schmidt and Sons, Inc. before for tractors?

Penny Poland: No, we have not. We did check their references that they provided though.

Britt Rosencutter: One of the references was city of Wichita and they currently have nine (9) of these mowers in their fleet. They're happy with what they have in their fleet.

Russell Leeds: Other questions from the Board? I did notice one discrepancy on the table, would you like to speak to that?

Britt Rosencutter: Yes, there was a mathematical error. It was corrected. It wasn't done in time for these copies, but it will be corrected in the record and it didn't affect the outcome.

