

BOCC APPROVAL FEBRUARY 5, 2020
BOARD OF BIDS AND CONTRACTS JANUARY 30, 2020

3. CUSTODIAL SERVICES -- DOUGLAS AND KELLOGG TAG OFFICES

FUNDING -- TREASURER'S OFFICE

(Request sent to 111 vendors)

RFP #19-0088 Contract

	Solid Rock		EH Technical Solutions		Thrash Inc. dba TFM Services	
	Monthly	Annual	Monthly	Annual	Monthly	Annual
1. Douglas Tag Office	\$1,839.09	\$22,069.08	\$1,337.52	\$16,050.24	\$575.00	\$6,900.00
2. Kellogg Tag Office	\$1,237.50	\$14,850.00	\$900.00	\$10,800.00	\$525.00	\$6,300.00
Day(s) / Shift	Additional Services		Additional Services		Additional Services	
Monday thru Friday 1st Shift - per sq. ft.	\$0.110		\$0.080		\$0.09	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.110		\$0.080		\$0.09	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.110		\$0.080		\$0.09	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.110		\$0.080		\$0.09	
	Periodic Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):					
Dry Vapor Steam Clean: per sq. ft.	\$0.25		\$0.25		\$0.25	
Grout Sealer: per sq. ft.	\$0.25		\$0.25		\$0.25	
Stain Protector: per sq. ft.	\$0.30		\$0.85		\$0.90	
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff (typically, no wax floors) per sq. ft.	\$0.15		\$0.15		\$0.15	
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	\$0.20		\$0.22		\$0.20	
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.30		\$0.25		\$0.30	
Upholstered chairs: Clean and shampoo each	\$3.50		\$5.00		\$5.00	
	Service Call Rates:					
Monday thru Friday (1st shift) per person, per hour	\$20.00		\$20.00		\$22.00	
Monday thru Friday (2nd shift) per person, per hour	\$20.00		\$20.00		\$22.00	
Saturday and Sunday (1st shift) per person, per hour	\$20.00		\$20.00		\$22.00	
Saturday and Sunday (2nd shift) per person, per hour	\$20.00		\$20.00		\$22.00	
Holidays per person, per hour	\$32.50		\$20.00		\$32.00	
Bio-Hazard Clean Up	\$50.00		N/A		N/A	
	Prices for years 2, 3 and 4 shall not exceed:					
Year 2	1%		1%		0%	
Year 3	1%		1%		1%	
Year 4	2%		2%		1%	
Year 5	2%		2%		2%	
	HHM Facility Management LLC		Harris' Dream Clean, LLC		Able Janitorial Inc.	
	Monthly	Annual	Monthly	Annual	Monthly	Annual
1. Douglas Tag Office	\$1,354.25	\$16,250.88	\$1,643.20	\$19,718.40	\$1,253.92	\$15,047.04
2. Kellogg Tag Office	\$911.25	\$10,935.00	\$1,096.88	\$13,162.50	\$843.75	\$10,125.00
Day(s) / Shift	Additional Services		Additional Services		Additional Services	
Monday thru Friday 1st Shift - per sq. ft.	\$0.083		\$0.750		\$0.075	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.083		\$0.750		\$0.075	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.083		\$0.750		\$0.075	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.083		\$0.750		\$0.075	

	Periodic Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):					
Dry Vapor Steam Clean: per sq. ft.	\$0.24		\$0.24		\$0.15	
Grout Sealer: per sq. ft.	\$0.25		\$0.30		\$0.45	
Stain Protector: per sq. ft.	\$0.08		\$0.80		\$0.20	
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff (typically, no wax floors) per sq. ft.	\$0.08		\$0.13		\$0.15	
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	\$0.15		\$0.18		\$0.17	
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.15		\$0.35		\$0.21	
Upholstered chairs: Clean and shampoo each	\$4.25		\$4.00		\$10.00	
	Service Call Rates:					
Monday thru Friday (1st shift per person, per hour	\$18.95		\$16.00		\$21.77	
Monday thru Friday (2nd shift) per person, per hour	\$18.95		\$16.00		\$21.77	
Saturday and Sunday (1st shift) per person, per hour	\$22.95		\$16.00		\$21.77	
Saturday and Sunday (2nd shift) per person, per hour	\$22.95		\$16.00		\$21.77	
Holidays per person, per hour	\$22.95		\$16.00		\$32.67	
Bio-Hazard Clean Up	N/A		\$16.00		\$32.67	
	Prices for years 2, 3 and 4 shall not exceed:					
Year 2	0%		1%		0%	
Year 3	0%		1%		2%	
Year 4	3%		1.5%		2%	
Year 5	3%		1.5%		2%	
	Amazing Touch Cleaning		Stephens Industries dba Air Capital Building Maintenance		Ricardo Vigil dba Steam Supreme	
	Monthly	Annual	Monthly	Annual	Monthly	Annual
1. Douglas Tag Office	\$1,600.00	\$19,200.00	\$1,784.00	\$21,408.00	\$3,009.12	\$36,113.04
2. Kellogg Tag Office	\$933.75	\$11,205.00	\$1,234.50	\$14,814.00	\$2,025.00	\$24,300.00
Day(s) / Shift	Additional Services		Additional Services		Additional Services	
Monday thru Friday 1st Shift - per sq. ft.	\$0.090		\$0.080		N/A	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.090		\$0.080		N/A	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.090		\$0.080		N/A	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.090		\$0.080		N/A	
	Periodic Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):					
Dry Vapor Steam Clean: per sq. ft.	\$0.12		\$0.25		\$0.25	
Grout Sealer: per sq. ft.	\$0.15		\$0.25		\$1.80	
Stain Protector: per sq. ft.	\$0.45		\$0.20		\$0.20	
Floor: Non-Carpet, tiled surface: Machine Scrub and Spray Buff (typically, no wax floors) per sq. ft.	Included		\$0.15		\$0.25	
Floor: Carpet, Clean by: extraction, agitation and shampoo per sq. ft.	\$0.15		\$0.18		\$0.25	
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	Included		\$0.25		\$0.30	
Upholstered chairs: Clean and shampoo each	\$5.00		\$4.00		\$0.50	
	Service Call Rates:					
Monday thru Friday (1st shift) per person, per hour	\$14.00		\$19.50		\$50.00	
Monday thru Friday (2nd shift) per person, per hour	\$14.00		\$19.50		\$50.00	
Saturday and Sunday (1st shift) per person, per hour	\$14.00		\$19.50		\$75.00	
Saturday and Sunday (2nd shift) per person, per hour	\$14.00		\$19.50		\$75.00	
Holidays per person, per hour	\$16.00		\$19.50		\$75.00	
Bio-Hazard Clean Up	\$26.00		N/A		\$75.00	
	Prices for years 2, 3 and 4 shall not exceed:					
Year 2	1%		0%		2%	
Year 3	2%		2%		2%	
Year 4	3%		2%		2%	
Year 5	4%		2%		5%	

No Bid	P & P Services	Servpro of Northeast Wichita	P & E Building Services, LLC
	Communicaton Center Specialists		
	Wilson Building Maintenance		

On the recommendation of Britt Rosencutter, on behalf of Facilities Maintenance, Jennifer Blasi moved to **accept the proposal from EH Technical Solutions and establish contract pricing at the rates listed above for one (1) year, with four (4) one (1) year options to renew**. Russell Leeds seconded the motion. The vote passed three to one with Randy Bargdill abstaining from the vote.

A review committee consisting of Jennifer Tindel - Kellogg Tag Office, Natalie Terrill - Douglas Tag Office, David Perricone - Facilities, and Britt Rosencutter - Purchasing evaluated all proposals. Two (2) vendors were short-listed, EH Technical Solutions and Harris' Dream Clean, LLC. After interviews with both proposers and checking the references provided, the committee unanimously chose EH Technical Solutions.

Note:

EH Technical Solutions is a locally owned and operated company, and has had past experience working with Sedgwick County.

Questions and Answers

Russell Leeds: Do we have questions from the Board on item three?

Tim Myers: I see in the note that we've had EH Technical Solutions, are we satisfied with them?

David Perricone: Yes, they do some work for a couple of our Corrections' facilities and we contacted them and they're very satisfied with the work they've been doing.

Tim Myers: Thank you.

Russell Leeds: Could you speak very briefly to historically, have we contracted primarily to one vendor or have we historically managed cleaning services in the way we're currently, where we're going by different facilities and different departments?

David Perricone: To my knowledge we use to have one vendor doing all the county facilities. But the feeling was that the performance we were getting by doing that wasn't very good. So it was broken up in 2016 and we contracted three (3) different vendors. This takes one of those groupings and we're breaking it down even further because we're still having the same issue.

Russell Leeds: This is allowing opportunity for smaller companies.

David Perricone: Yes, we're trying to get experience with more and different vendors to make it more competitive.

Russell Leeds: Thank you. Other questions from the Board?

Randy Bargdill: I don't have a question. I was just going to state that I served on one of the RFP committees and I will be abstaining today on items 3, 4, and 5.