

BOCC APPROVAL FEBRUARY 5, 2020
BOARD OF BIDS AND CONTRACTS JANUARY 30, 2020

9. ADULT DETENTION FACILITY -- OFFICE & ENTRY EXPANSION/REMODEL FURNITURE PACKAGE

FUNDING -- FACILITIES PROJECT SERVICES

(Request sent to 166 vendors)

RFB #19-0087 S/C Pending

	Qty.	John A. Marshall Co.		Galaxie Business Equipment		Danisksco Office Interiors LLC dba Scott Rice Office Interiors		Encompas Corporation	
A. Seating		Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
A1-Conference Chair	36	\$434.75	\$15,651.00	\$288.75	\$10,395.00	\$391.76	\$14,103.36	\$321.91	\$11,588.76
A2-Side Chair - Metal Frame	58	\$221.84	\$12,866.72	\$179.41	\$10,405.78	\$201.48	\$11,685.84	\$218.50	\$12,673.00
A3-Side Chair - Wood Frame	22	\$420.66	\$9,254.52	\$319.42	\$7,027.24	\$627.04	\$13,794.88	\$419.25	\$9,223.50
A4-Poly Stack Chair	6	\$89.26	\$535.56	\$107.03	\$642.18	\$127.57	\$765.42	\$102.11	\$612.66
A5-Poly Stool	4	\$145.21	\$580.84	\$144.76	\$579.04	\$226.39	\$905.56	\$193.17	\$772.68
A6-Training Chair	6	\$255.33	\$1,531.98	\$260.26	\$1,561.56	\$270.45	\$1,622.70	\$247.98	\$1,487.88
Group A Installation			N/A		N/A		\$2,365.54		N/A
Group A Sub-total			\$40,420.62		\$30,610.80		\$45,243.30		\$36,358.48

B. Tables	Qty.	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
B1-48 x 168 Conference Table	1	\$4,656.71	\$4,656.71	\$1,882.89	\$1,882.89	\$4,540.24	\$4,540.24	\$1,916.67	\$1,916.67
B2-48 x 144 Conference Table	1	\$4,470.36	\$4,470.36	\$1,435.47	\$1,435.47	\$4,187.86	\$4,187.86	\$1,598.24	\$1,598.24
B3-48 x 96 Conference Table	2	\$2,626.51	\$5,253.02	\$1,248.81	\$2,497.62	\$2,371.01	\$4,742.02	\$972.58	\$1,945.16
B4-36 x 72 Conference Table	1	\$1,303.15	\$1,303.15	\$468.60	\$468.60	\$1,954.03	\$1,954.03	\$918.59	\$918.59
B5-36 Dia. Conference Table	1	\$756.00	\$756.00	\$344.42	\$344.42	\$1,214.87	\$1,214.87	\$475.60	\$475.60
B6-30 x 72 T Leg Table	1	\$564.75	\$564.75	\$468.60	\$468.60	\$390.86	\$390.86	\$341.83	\$341.83
B7-30 x 60 T-Leg Table	2	\$544.64	\$1,089.28	\$422.13	\$844.26	\$364.98	\$729.96	\$315.88	\$631.76
B8-30" Diameter Hightop Table	1	\$614.25	\$614.25	\$337.78	\$337.78	\$647.44	\$647.44	\$329.71	\$329.71
Group B Installation			N/A		N/A		\$1,472.59		N/A
Group B Sub-total			\$18,707.52		\$8,279.64		\$19,879.87		\$8,157.56

C. Casegoods	Qty.	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
C1-U-Shaped Desk (R) w/Lateral	7	\$5,727.01	\$40,089.07	\$2,833.33	\$19,833.31	\$6,641.55	\$46,490.85	\$6,813.32	\$47,693.24
C2-U-Shaped Desk (L). w/Lateral	1	\$5,727.01	\$5,727.01	\$2,833.33	\$2,833.33	\$6,625.27	\$6,625.27	\$6,785.97	\$6,785.97
C3-U-Shaped Desk (L)	1	\$5,343.64	\$5,343.64	\$2,805.19	\$2,805.19	\$6,512.05	\$6,512.05	\$6,551.59	\$6,551.59
C4-U-Shaped Desk (L)	1	\$5,319.53	\$5,319.53	\$2,744.28	\$2,744.28	\$6,360.72	\$6,360.72	\$6,692.99	\$6,692.99
C5-Bookcase	8	\$384.99	\$3,079.92	\$277.25	\$2,218.00	\$916.86	\$7,334.88	\$925.72	\$7,405.76
C6-L-Shaped Desk (R)	7	\$2,327.18	\$16,290.26	\$2,540.29	\$17,782.03	\$2,521.06	\$17,647.42	\$2,662.91	\$18,640.37
C7-L-Shaped Desk (L)	9	\$2,327.18	\$20,944.62	\$2,590.39	\$23,313.51	\$2,505.98	\$22,553.82	\$2,662.91	\$23,966.19
Group C Installation			N/A		N/A		\$9,082.00		N/A
Group C Sub-total			\$96,794.05		\$71,529.65		\$122,607.01		\$117,736.11

D. Metal Storage	Qty.	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
D1-30"W Storage Cabinet	18	\$867.45	\$15,614.10	\$793.15	\$14,276.70	\$835.57	\$15,040.26	\$811.80	\$14,612.40
D2-Box/Box/File Pedestal	2	\$166.23	\$332.46	\$177.10	\$354.20	\$261.23	\$522.46	\$261.97	\$523.94
Group D Installation			N/A		N/A	\$1,245.02	\$1,245.02		
Group D Sub-total			\$15,946.56		\$14,630.90		\$16,807.74		\$15,136.34

E. Systems Furniture	Qty.	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
E1-Room 106	1	\$5,052.27	\$5,052.27	\$6,509.25	\$6,509.25	\$4,608.38	\$4,608.38	\$6,295.19	\$6,295.19
E2-Room 131	1	\$15,217.56	\$15,217.56	\$12,912.46	\$12,912.46	\$13,088.03	\$13,088.03	\$17,571.54	\$17,571.54
E3-Room 134	1	\$55,273.31	\$55,273.31	\$43,842.92	\$43,842.92	\$49,423.75	\$49,423.75	\$61,571.82	\$61,571.82
E4-Room 141	1	\$14,007.51	\$14,007.51	\$11,954.57	\$11,954.57	\$12,971.73	\$12,971.73	\$15,953.07	\$15,953.07
E5-Room 156	1	\$2,892.41	\$2,892.41	\$2,762.54	\$2,762.54	\$2,416.52	\$2,416.52	\$3,302.73	\$3,302.73
E6-Room 226	1	\$9,994.09	\$9,994.09	\$8,149.82	\$8,149.82	\$9,989.31	\$9,989.31	\$13,081.00	\$13,081.00
E7-Room 228	1	\$5,623.23	\$5,623.23	\$4,277.16	\$4,277.16	\$5,465.26	\$5,465.26	\$7,005.19	\$7,005.19
E8-Room 230/231	1	\$13,224.43	\$13,224.43	\$10,707.27	\$10,707.27	\$12,063.93	\$12,063.93	\$15,569.24	\$15,569.24
E9-Room 232	1	\$8,057.24	\$8,057.24	\$6,883.16	\$6,883.16	\$7,675.08	\$7,675.08	\$9,699.95	\$9,699.95
E10-Room 234/238	1	\$10,977.93	\$10,977.93	\$8,475.20	\$8,475.20	\$10,099.44	\$10,099.44	\$12,461.82	\$12,461.82
Group E Installation			N/A		N/A	\$10,224.11	\$10,224.11		
Group E Sub-total			\$140,319.98		\$116,474.35		\$138,025.54		\$162,511.55

TOTAL PRICE FOR FURNITURE PACKAGE									
			\$312,188.73		\$241,525.34		\$342,563.46	see below	
								Total Price for Furniture Package (steel overheads with One Sliding Door) Option 1	\$339,900.04
								Installation	\$23,152.50
								TOTAL PRICE FOR FURNITURE PACKAGE WITH INSTALLATION OPTION 1	\$363,052.54
								Total Price for Furniture Package (laminated overheads with Two Sliding Doors) Option 2	\$358,899.09
								Installation	\$23,152.50
								TOTAL PRICE FOR FURNITURE PACKAGE WITH INSTALLATION OPTION 2	\$382,051.59

F. Alternates	Qty.	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price	Unit Price	Ext. Price
F1-24 x 72 Table with Casters	6	\$526.05	\$3,156.30	\$404.17	\$2,425.02	\$677.79	\$4,066.74	\$355.28	\$2,131.68
F2-Training Chair with Casters	12	\$255.33	\$3,063.96	\$260.26	\$3,123.12	\$270.45	\$3,245.40	\$271.70	\$3,260.40
Acknowledge Addenda (1 & 2)									
		Yes		Yes		Yes		Yes	

No Bid	Alimed, Inc.	ATD-American Co.	Business Furniture Solutions Inc.	Complex Care Solutions
	Dallas Midwest	Davis Furniture Company	Ergoability	Ergonomic Solutions
	File Safe	Furniture by William Webb	Heubel Material Handling, Inc.	Integrated Facilities Group
	Kansas Contract Design	L. K. Goodwin Co., Inc.	Michigan Tube Swagers & Fabricators	Midwest Single Source, Inc.
	Modern Office Furniture	Moduform, Inc.	National Business Furniture, LLC	National Seating & Mobility
	Progressive Rehabilitation Management, Inc.	Retrieval Business Systems, Inc.	Siggins Company	Spaces, Inc.
	SW Med-Source	Team Office	Tiger Correctional Services	Trade Products Corp.
	Work Safe PT	W.R. Hardware	Berry Material Handling	MityLite, Inc.
	Crazy Jay's Furniture & Sleep Shop	MPS Solutions, LLC	Design Central	NX Supply Group
	ErgoScience	School Outfitters	Hertz Furniture Systems	Spectrum Industries, Inc.
	K-Log, Inc.	This End Up Furniture Co., Inc.	Marshall Furniture	Wiese USA

On the recommendation of Josh Lauber, of Facility Project Services, Randy Bargdill moved to **accept the overall low responsive bid from John A. Marshall Co. in the amount of \$312,188.73 (base bid items only)**. Jennifer Blasi seconded the motion. The vote passed three to one with Tim Myers abstaining from the vote.

The Adult Detention Facility is undergoing an expansion and renovation that is taking place at the facility's main entrance. Areas such as offices, bullpens, labs, conference rooms, interrogation spaces, etc. are receiving new furniture.

Note:

Galaxie Business Equipment submitted a bid that did not meet minimum specifications. Overall, 16 of the 33 items did not conform in one or more areas outlined for finish, size, and required features. Please see attachment.

Questions and Answers

Russell Leeds: Questions from the Board on this item?

Randy Bargdill: Seeing that the John A. Marshall Co. is a little bit higher than Galaxie Business Equipment, I was curious if we had demos to actually see a comparison between the two products?

Valerie Kaster: We put out in the request for bids the specifications and different key performances areas that we expected from the products along with comparable products that could be used for a guide for bidding. There were a number of areas that Galaxie did not meet those specifications.

Randy Bargdill: I didn't know if you saw the furniture itself. It seems like the main reason has to do with the colors, and veneer versus non-veneer.

Valerie Kaster: That was some of it, but there is a difference in kinds of veneers. There are areas where wood veneer was specified and laminate veneer was what was bid. In the same manner of thinking if other vendors had specified laminate veneer it would've been a lower price as well. That's why we have specifications. There were other items with the casegoods that was an issue as far as the different finishes as well and the different properties of the furniture.

Randy Bargdill: Thank you.

Galaxie

Seating

- A1:
This product is ok.
- A2:
This product is ok.
- A3:
Wood finish specified as dark cherry is not available.
- A4:
This product is ok.
- A5:
This product is ok.
- A6:
This product is ok.

Tables

- B1: Preside:
Top: HTLB48168.GFW.G2.LFW1
Base: HTLHP168.LFW1.LFW1
Grommets: HTPWRGROM2
Power Cable: HMAPLATE
Power Plate: HMAPLATE
Power Circuit Kit: HMAPOWER84
Dark cherry color specified as finish is not an option.
- B2: Preside:
Top: HTLB48144.GF.G2.F
Base: HTLHP144.F.F
Grommets: HTPWRGROM2
Power Cable: HMAPLATE
Power Plate: HMAPLATE
Power Circuit Kit: HMAPOWER72
Dark cherry color specified as finish is not an option in the Hon Preside line.
- B3: Preside:
Top: HTLB4896.GF.G2.F
Base: HTLHP96.F.F
Grommets: HTPWRGROM2
Power Cable: HMAPLATE
Power Plate: HMAPLATE
Power Circuit Kit: HMAPOWER48
Dark cherry color specified as finish is not an option in the Hon Preside line.
- B4: Preside:
Laminate Top: HTLC3672.GF.N.F
Base: HTTLEG72.PJW
Specified wood veneer finish. This is not an option with the Preside line.
- B5: Preside:
Laminate Top: HTLD36.GF.N.F
Base: HTXLEG.PJW
Specified wood veneer finish. This is not an option with the Preside line.
- B6: Preside:
Laminate Top: HTLC3672.GF.N.F
Base: HTTLEG72.PJW
Specified 30"x72" and 36"x72" table has been bid.

- B7: ok
- B8: Arrange Café Table and Bases
Top: HCTRND30.N.F.F
Base: HCT365X.PR8
Disc base specified and X base bid.

Casegoods

- C1:
Credenza: H10547R.FF
Lateral File: H105690.FF
Bridge: H10570.FF
Desk Shell w/ Ped: H105896L.FF
Tack board: H90056.EXG915
Overhead: HNL1572FD.F
Power Module: HPWRMOD2WC.STRM
Task Light: HLED31AS
Arch Matte Chrome Handle Kit: HARCHC3, HARCHC2
Specified wood veneer finish. The 10500 series they specified does not have a veneer option.
- C2:
10500 Laminate U-Shape Desk
Model #s
Credenza: H10548L.FF
Lateral File: H105690.FF
Bridge: H10570.FF
Desk Shell w/ Ped: H105895R.FF
Tack board: H90056.EXG915
Overhead: HNL1572FD.F
Power Module: HPWRMOD2WC.STRM
Task Light: HLED31AS
Arch Matte Chrome Handle Kit: HARCHC3, HARCHC2
Specified wood veneer finish. The 10500 series they specified does not have a veneer option.
- C3:
10500 Laminate U-Shape Desk
Model #s
Credenza: H10548L.FF
Pedestal: HNL231628PFF.A.X.F.F, HNLPT2416.GF.F, HNLPB1628.F
Bridge: H10570.FF
Desk Shell w/ Ped: H105895R.FF
Tack board: H90056.EXG915
Overhead: HNL1572FD.F
Power Module: HPWRMOD2WC.STRM
Task Light: HLED31AS
Arch Matte Chrome Handle Kit: HARCHC3, HARCHC2
Specified wood veneer finish. The 10500 series they specified does not have a veneer option.
- C4:
10500 Laminate U-Shape Desk
Model #s
Credenza Shell: H105691.FF
Lateral: H105690.FF
Pedestal: H10502.F
Bridge: H10570.FF
Desk Shell w/ Ped: H105895R.FF
Tack board: H90056.EXG915

Overhead: HNL1572FD.F
Power Module: HPWRMOD2WC.STRM
Task Light: HLED31AS
Arch Matte Chrome Handle Kit: HARCHC3, HARCHC2

Specified wood veneer finish. The 10500 series they specified does not have a veneer option.

- C5:
10500 Laminate 4-Shelf Bookcase 36"W x 14"D x 57"H
Model # H105534.FF
- C6:
Voi Desking and Storage
Model #
30" x 72" Worksurface: HLSLR3072.FF.GT1
24" x 48" Worksurface: HLSLR2448.FF.GT1
O-Leg 30": HLSL3028O.T1
O-Leg 24": HLSL2428O.T1
Modesty Panel 60"W: HLSL6014MM.FT01.P
Mobile BBF: H105102.FF
Lock Core Kit: HF23B.~
48" Overhead: HLSL1448S.LDW1.F.X.W
Task Lighting: HLED17AS
48"W Tack Board: HLSL48TW.FACT25
Power Module: HPWRMOD2WC.SNW

Specified translucent sliding doors. Does not have an option for translucent doors (laminate only).
Does not have an option for 2 doors.

- C7:
Voi Desking and Storage
Model #
30" x 72" Worksurface: HLSLR3072.FF.GT1
24" x 48" Worksurface: HLSLR2448.FF.GT1
O-Leg 30": HLSL3028O.T1
O-Leg 24": HLSL2428O.T1
Modesty Panel 60"W: HLSL6014MM.FT01.P
Mobile BBF: H105102.FF
Lock Core Kit: HF23B.~
48" Overhead: HLSL1448S.LDW1.F.X.W
Task Lighting: HLED17AS
48"W Tack Board: HLSL48TW.FACT25
Power Module: HPWRMOD2WC.SNW

Specified translucent sliding doors. Does not have an option for translucent doors (laminate only).
Does not have an option for 2 doors.

Metal Storage

- D1:
Flagship Lateral Files with Storage Doors – 36"D x 18"D x 64"H
Model # H9185LSA.LP8T
Specified 30"W x 20" D x 63" H cabinet.
- D2:
This product is ok.

Systems Furniture

- Notes which apply to most of E furniture:
Frameless glass was specified. They showed framed glass in the images, however it does appear to be an option. HON's list price for frameless is higher than framed, so less expensive option was priced.

Specified one solid and one translucent sliding locking doors. By addendum allowed the option to price one sliding door and two sliding doors, but must indicate availability of options and what was priced. HON does not have an option for 2 doors. Does not have an option for translucent doors (lamine only).

- E1:
31"H panels specified in front of window to corridor. They showed tall panels with overhead storage.
31"H panel specified at ADA counter. They show an open modesty panel and no transaction counter.
Specified (1) 36"W x 20"D x 27.5"H Locking storage cabinet with adjustable shelf below. They show a lateral file.
- E2:
They did not include all specified overhead storage (only half of it). Contrasting tiled panel specified below overhead storage that they did not include.
42"H panel with glass above specified by addendum between stations on south wall. They show a solid 68"H panel.
- E3:
Specified 42"H panels with glass above between stations. They only show one section of glass instead of the full length.
42"H panel with glass above specified by addendum between south workstations. They show a solid 68"H panel. Cannot tell if they plan to provide contrasting tiled panel below overhead storage as specified.
- E4:
Specified 42"H panels with glass above between stations. They only show one section of glass instead of the full length.
42"H panel specified for wing panels between stations. They show full height.
- E5:
31"H panel specified at ADA counter. They show an open modesty panel and no transaction counter.
- E6:
They did not include all specified overhead storage (missing more than half of it). Contrasting tiled panel specified below overhead storage that they did not include.
42"H panel with glass above specified by addendum between workstations. They show a solid 68"H panel.
Reference general notes for group E above.
- E7:
They did not include all specified overhead storage (2/3 of it). Contrasting tiled panel specified below overhead storage that they did not include.
By addendum specified 31"H panels everywhere except at overhead storage. They have shown all 68"H panels.
- E8:
31"H panel specified at ADA counter. They show an open modesty panel and no transaction counter.
Specified 42"H panels with glass above between stations. They only show one section of glass instead of the full length.
- E9:
By addendum specified 42"H panels at all locations not indicated with overheads or glass screens. They show 68"H panels.
- E10:
31"H panel specified at ADA counter. They show an open modesty panel and no transaction counter.
They did not include all specified overhead storage. Contrasting tiled panel specified below overhead storage that they did not include.