

BOCC MEETING APPROVAL APRIL 8, 2020

2. PROTECTIVE CLOTHING FOR STRUCTURAL FIREFIGHTING COATS AND PANTS -- SEDGWICK COUNTY FIRE DISTRICT #1

FUNDING -- SEDGWICK COUNTY FIRE DISTRICT #1

(Request sent to 59 vendors)

RFP #20-0008 Contract

Protective Clothing for Structural Firefighting Coats and Pants	1st Due Emergency Response Solutions LLC dba 1st Due	Danko Emergency Equipment	JETS Fire & Safety, Inc. dba Delta Industrial Service & Supply	Emergency Fire Equipment, Inc.	Municipal Emergency Services, Inc.
Honeywell KSEDW00155 Morning Pride Tails Coat		\$1,366.41			
Honeywell KSEDW00156 Morning Pride Pants		\$1,082.05			
Fire-Dex FX-R TECGEN71 Structural Firefighters Coat*	\$1,142.00				
Itemization Includes:					
Topeka Contract Gold TG71 Coat Cost	\$1,023.00				
Upgrade to 'Black' TG71 Outershell add \$75.00 per garment (\$150.00 set)	\$75.00				
Custom SGFD Screened Patch, Installed (per Coat)	\$44.00				
Fire-Dex FX-R TECGEN71 Structural Firefighters Pant (includes suspenders)*	\$827.00				
Itemization Includes:					
Topeka Contract Gold TG71 Pant Cost	\$752.00				
Upgrade to 'Black' TG71 Outershell add \$75.00 per garment (\$150.00 set)	\$75.00				
Ala a Carte Items:					
Additional Suspenders	\$49.00				
Fire-Dex DexPro Structural Gloves	\$74.00				
Fire-Dex H41 PBI Particulate Barrier Hood	\$105.00				
Fire-Dex XL200 Leather Structural Boot	\$265.00				
Fire-Dex 1910 Traditional Helmet	\$178.00				
Fire-Dex TECGEN51 Level 3 Dual Certified Wildland & Rescue Coat	\$187.50				
Optional Removeable winter liner for coat	\$155.00				
Fire-Dex TECGEN51 Level 3 Dual Certified Wildland & Rescue Pant	\$187.50				
Optional Padded Suspender for pant add	\$45.00				
Lakeland, Stealth Coat - PBI Max Black, Stedair 4000, Omni Synergy SL2			\$1,362.00		
Lakeland, Stealth Pant - PBI Max Black, Stedair 4000, Omni Synergy SL2			\$1,064.00		
Quaker Radius Coat - PBI Outer Shell, per enclosed specifications*				\$1,212.00	
Quaker Axis PBI Pant, PBI outer shell, per enclosed specifications*				\$924.00	
Oversize charge on size chest 62 and above				\$270.00	
Oversize charge on size waist 58 and above				\$216.00	
Oversize charge on inseam above 33"				\$72.00	
HFRP Tail Coat LTO 62IG Tail Black (Fire Coat Per your Specs)					\$1,540.12
HFRP Tail Pant LTO 62IG Pants Black (Fire Pants Per your Specs)					\$1,174.84
TOTAL, per pair/set	\$1,969.00	\$2,448.46	\$2,426.00	\$2,136.00	\$2,714.96
No Bid	Baysinger Police Supply	Elbeco, Inc.	Jerry Ingram Fire & Rescue	Med-Tech Resource LLC	Northern Safety Co., Inc.
	Thermo Fisher Scientific				

On behalf of Sedgwick County Fire District #1 (SCFD #1), recommend to **accept the proposal from Danko Emergency Equipment and establish contract rates of three (3) years with two (2) one (1) year options to renew.**

A review committee consisting of Brad Crisp, Keith Wilson, Eddie Fajardo, Daniel Wegner - SCFD #1; Crystal Andreen - Risk Management; and Josh Lauber - Purchasing evaluated all proposals and unanimously selected Danko Emergency Equipment.

The personal protective equipment (PPE) for this proposal includes the following structural firefighting gear: structural protective bunker coat and structural protective bunker pants. These items are designed to be worn in conjunction with structural PPE such as gloves, boots, helmets, hoods and Self-Contained Breathing Apparatus (SCBA) to provide firefighters with the maximum protection against heat and particulates per NFPA 1971 Standard. These items are in constant need of replacement during the course of a firefighter's career due to normal wear and tear and useful life expectancy of the PPE.

The awarded vendor will provide free of charge: Repairs and alteration support to include NFPA 1971 – certified thread and repair materials; Gear repair training certification support to include onsite training at their facility on basic repair of turnouts for the life of the contract for a minimum of two Fire Department members per contract year. Outside of Municipal Emergency Services, Inc. all other respondents were not able to provide this service or charged for it after a specified length of time.

Firefighting turnout gear is replaced every five years per NFPA 1971 Standard. The county has worked with Danko as our current gear vendor in the past and they continue to provide our organization with the most technologically advanced safety gear on the market.

Note:

\*Price based on quantity of 15-30 sets.

Danko and MES were the only vendors that met all of the technical specifications in our proposal.

The evaluation team agreed that **Jets Fire & Safety, Inc.** did not meet specs due to too many, "partially meets," or not available to meet answers on the technical specifications grading chart for each item for gear manufacturing. For instance, under 20-0008 appendix, general category # 4 (product country of origin), it states for liability reasons garments must be manufactured in the United States of America or Canada by companies with their assets and incorporation within the United States of America or Canada. Jets Fire & Safety stated that their company, Lakeland Inc. is located in the USA. Gear is made in Mexico and the USA. They also could not provide gear repair and alterations support or certified gear repair training for our organization. This is very vital to our organization as it saves us thousands of dollars on shipping and repair costs to our gear, as well as, reduced downtime for gear out of service.

The evaluation team agreed that **Emergency Fire Equipment** did not meet specs due to too many, "partially meets" answers on the technical specifications grading chart. Their explanations on some of the, "partially meets" answers during research by our team were found to not meet the base requirements for these specs as they had stated. Emergency Fire Equipment charges for their cleaning and repair services. They could not provide free gear repair and alterations support, or certified gear repair training at an onsite location for our organization. They only offered online training which is not adequate for our organization.

The evaluation team agreed that although **1<sup>st</sup> Due** offered some alternatives their explanations on some of the, "partially meets" answers during research by our team were found to not meet the base requirements for these specs as they had stated. 1<sup>st</sup> Due is looking at a 60 day delivery date, whereas Danko has a 30-45 day delivery date. 1<sup>st</sup> Due provided no explanation about how their different proprietary design met or exceeded our current specifications. They only stated that they meet specifications which was unsatisfactory for the evaluation team.

The evaluation team agreed that although **MES** met the technical specifications put forth in our proposal, they were significantly more costly than DANKO for the same product.

The annual replacement of structural firefighting gear is anticipated to be a cost of \$41,650.00 - \$61,250.00. Annual quantities is expected to be between 17 -25 sets.