

Decision Packages - Sedgwick County - 2021 Sedgwick County Budget

Page	Division Priority	Dept Priority	Title	2020 Revenue	2021 Revenue	2020 Expenditure	2021 Expenditure	FTEs
GENERAL GOVERNMENT								
Fleet Management								
1	1	1	Sheriff Airplane Replacement				1,500,000	
FLEET MANAGEMENT TOTAL							1,500,000	
Division of Information & Technology								
3			Tax System Maintenance				386,000	
DIVISION OF INFORMATION & TECHNOLOGY TOTAL							386,000	
GENERAL GOVERNMENT TOTALS							1,886,000	
PUBLIC SAFETY								
Emergency Medical Services								
5		1	EMS Durable Medical Equipment				1,579,614	
21		3	Power Load Cot System				372,150	
47		4	EMS Commodities Budget				30,000	
EMERGENCY MEDICAL SERVICES TOTAL							1,981,764	
Regional Forensic Science Center								
50	1	1	Forensic Science Center Chief Toxicologist				124,764	1.00
REGIONAL FORENSIC SCIENCE CENTER TOTAL							124,764	1.00

Decision Packages - Sedgwick County - 2021 Sedgwick County Budget

Sedgwick County Sheriff

55	1	1	Out of County Inmate Housing	1,000,000	
60	2	2	Recurring Equipment Costs	310,000	
144	3	3	Judicial Division Courtroom Security Deputies	343,817	2.00
150	4	4	Medical Contract Increase-Sheriff's & Corrections	1,685,372	
SEDGWICK COUNTY SHERIFF TOTAL				3,339,189	2.00

District Attorney

155			Docket Assistant - Trial Division (5)	269,642	5.00
DISTRICT ATTORNEY TOTAL				269,642	5.00

PUBLIC SAFETY TOTALS	5,715,359	8.00
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PUBLIC WORKS

Highways

162	2	1	CDL Program Manager	37,719	1.00
PUBLIC WORKS - HIGHWAY TOTAL				37,719	1.00

PUBLIC WORKS TOTALS	37,719	1.00
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PUBLIC SERVICES

Health Department

165		1	Epidemiologist Position	80,438	1.00
HEALTH DEPARTMENT TOTAL				80,438	1.00

PUBLIC SERVICES TOTALS	80,438	1.00
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ORGANIZATION-WIDE TOTALS	7,719,516	10.00
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Totals by Fund:		
	Expenditure	FTE
General Fund	4,200,033	9.00
Fleet	1,500,000	-
EMS	1,981,764	-
Highway	37,719	1.00

2021 Sedgwick County Budget

[710] Sheriff Airplane Replacement

Division:	Fleet Management	Contact Name:	Penny Poland
Department Priority:	1	Division Priority:	1
Primary Fund Center:	16007-602	Fund:	602
Funding Frequency:	One-time	Request Status:	Submitted
Reason:	Other	Attachments:	0

Summary

The current aircraft is 45 years and has not been manufactured for several years. Replacements parts for this aircraft are rebuilt as new parts are not available and those parts are becoming very expensive. There are only a handful of certified service centers in the country and only one place to receive simulator training and it is in Orlando Florida. A newer aircraft can be serviced in multiple places, possibly in Wichita. Parts for a newer aircraft are readily available and there are multiple options for pilot training, again possibly in Wichita.

Legal Reference:

Legal Requirement:

Expenditure Impact

Commit Item	Fund	Fund Center	2020 Budget	2021 Budget
47000 - Equipment	602	16006-602		1,500,000
TOTAL			0	1,500,000

Question Responses

How will this request assist in obtaining your performance objective(s) or impact services you deliver?

The Sheriff's Office is statutorily required to extradite citizens to appear before a Judge. The current aircraft maintenance costs will continue to climb as the aircraft ages. Our studies have shown flying commercially is possible but overall is more expensive, not as safe for Sheriff's Office employees, not as safe for the general public, and not very convenient. This request is a need and will allow the Sheriff's Office to further our Mission: In partnership with the citizens of Sedgwick County, we will provide effective public service to all, holding everyone accountable in an impartial, ethical and professional manner. This necessity also meets the mission of Sedgwick County: to provide quality public service to our community so everyone can pursue freedom and prosperity in a safe, secure, and healthy environment.

Discuss problems the department/community will experience if this request was not approved and what other alternatives you've considered? Please provide a demonstration or scenario of the service at the current time.

The Sheriff's Office is statutorily required to extradite citizens to appear before a Judge. The current aircraft maintenance costs will continue to climb as the aircraft ages. Our studies have shown flying commercially is possible but overall is more expensive, not as safe for Sheriff's Office employees, not as safe for the general

public, and not very convenient. This request is a need and will allow the Sheriff's Office to further our Mission: In partnership with the citizens of Sedgwick County, we will provide effective public service to all, holding everyone accountable in an impartial, ethical and professional manner. This necessity also meets the mission of Sedgwick County: to provide quality public service to our community so everyone can pursue freedom and prosperity in a safe, secure, and healthy environment.

Will the funding of this request be from existing resources, or from a new revenue? Please outline how any new revenue was estimated.

Funds will be used from Fleet Set Aside Fund, we are estimating acquisition cost of \$1.5M, however; we anticipate the current Sheriff airplane to be worth \$500,000 and we will recoup those funds either by trading it in or by selling as surplus. So actual acquisition cost expended will be \$1M (estimated)

Other:

Please provide information regarding any type of study done to support your current request.

On February 5, 2020 we began to compare all of the flights made to pick up prisoners in 10 states. The total cost of those flights using the County owned aircraft was \$20, 832.25. We compared those trips to flying on commercial flights which resulted in a total of \$27, 391.67. This resulted in a savings of \$6559.42. These states included Florida, South Carolina, Michigan, and Ohio just to name a few.

During the last three years the aircraft has averaged 95 flights per year.

For personnel related requests, please provide information regarding the department's ability to fulfill day to day tasks and what challenges currently exist.

This request is a need. The current aircraft is 45 years old and keeping it properly maintained is becoming expensive. The Sheriff's office is statutorily required to provide extradition for those arrested on outstanding warrants. Our research shows the most cost effective, safest, and most convenient way to transport many of these individuals back to Sedgwick County is to use an aircraft operated by the Sedgwick County Sheriff's office. Acquiring a newer aircraft will cut down on costs by reducing maintenance cost and the ability for local pilot training.

Sheriff's Office to further our Mission: In partnership with the citizens of Sedgwick County, we will provide effective public service to all, holding everyone accountable in an impartial, ethical and professional manner. This necessity also meets the mission of Sedgwick County: to provide quality public service to our community so everyone can pursue freedom and prosperity in a safe, secure, and healthy environment.

Please determine if this request is a want or a need for your department. Please detail how this request will support your department or division's strategic plan.

Sheriff's Office to further our Mission: In partnership with the citizens of Sedgwick County, we will provide effective public service to all, holding everyone accountable in an impartial, ethical and professional manner. This necessity also meets the mission of Sedgwick County: to provide quality public service to our community so everyone can pursue freedom and prosperity in a safe, secure, and healthy environment.

Please provide 3 years worth of data to support your request.

Consulting with Sheriff department to compile historical data

2021 Sedgwick County Budget

[644] Tax System Maintenance

Division: Division of Information & Technology **Contact Name:** Kelly Looney

Department Priority: **Division Priority:**

Primary Fund Center: 92003-110 **Fund:** 110

Funding Frequency: Recurring **Request Status:** Submitted

Reason: Budget Enhancement **Attachments:** 0

Process

Summary

This request is for funding to cover portion of the software/hardware maintenance fees for the County's tax application system, outside of the Information & Technology 2021 budget allocation.

Legal Reference: No legal requirements exist regarding the type of software system utilized to maintain

Legal Requirement:

Expenditure Impact

Commit Item	Fund	Fund Center	2020 Budget	2021 Budget
42412 - Software Maintenance	110	92003-110		386,000
TOTAL			0	386,000

KPI Impact

Performance Indicator	Previous Year KPI	Current Year Target	Projected If Addressed	Projected If Not Addressed
95% IT sys maint	95%	95%	95%	75%

Question Responses

How will this request assist in obtaining your performance objective(s) or impact services you deliver?

It will help to maintain a viable tax system that is kept up-to-date with new patches and enhancements that not just address technology changes, but also changes in the application to address County tax process changes. For the system, most customizations related to how the tax process works in the jurisdiction are developed and implemented by the vendor.

Discuss problems the department/community will experience if this request was not approved and what other alternatives you've considered? Please provide a demonstration or scenario of the service at the current time.

If not approved, the Division would reduce other expenditures for other software deemed less mission critical because this is an essential piece of software. This will be a difficult task and likely frustrate other divisions

who will also view their software as mission critical.

Will the funding of this request be from existing resources, or from a new revenue? Please outline how any new revenue was estimated.

Existing resources. Since 2013, maintenance expenses for the County's Tax System have been paid through two sources: 1) the Technology Enhancement Fund, whose resources are generated from allocations by the Register of Deed's (RoD) Office from unexpended resources within their Land Technology Fund; and 2) General Fund from within the Division, the amount of which paid out of the General Fund varying year to year based upon availability in the Technology Enhancement Fund. If additional resources are not allocated by the RoD to the Technology Enhancement Fund, all maintenance costs will be required to be paid from the General Fund. The estimated total cost for 2020 is \$377,176.95. Cost is expected to rise 4% each year. The estimated total cost for 2021 is expected to be \$386,000.

Other:

Please provide information regarding any type of study done to support your current request.

A recent study has not been done. Prior to this system's implementation circa 2012, the County went through a rigorous process that included RFIs / RFPs etc. The Tax departments (Treasurer, Clerk, RoD, Appraiser) and their respective leaders along with Finance concluded a software system to manage the County's Tax Revenue operations was necessary.

For personnel related requests, please provide information regarding the department's ability to fulfill day to day tasks and what challenges currently exist.

This is not a personnel request.

Please determine if this request is a want or a need for your department. Please detail how this request will support your department or division's strategic plan.

For the Tax departments (Treasurer, Clerk, RoD, Appraiser) this system is mission critical, and without it would not be able to provide services or meet statutory requirements or deadlines. The Division would be unable to provide critical support to a Tax system without the vendor support.

Please provide 3 years worth of data to support your request.

Since 2013, maintenance expenses for the County's Tax System have been paid through two sources: 1) the Technology Enhancement Fund, whose resources are generated from allocations by the RoD Office from unexpended resources within their Land Technology Fund; and 2) General Fund from within the Division, the amount of which paid out of the General Fund varying year to year based upon availability in the Technology Enhancement Fund.

2021 Sedgwick County Budget

[664] EMS Durable Medical Equipment

Division: Emergency Medical Services **Contact Name:** John Gallagher MD
Department Priority: 1 **Division Priority:**
Primary Fund Center: 12017-203 **Fund:** 203
Funding Frequency: Other **Request Status:** Submitted
Reason: Budget Enhancement **Attachments:** 5
Process

Summary

Several pieces of durable medical equipment are approaching end of life, specifically 1 Oxygen Bottle Lift \$2,500, 22 suction devices \$66,239, 30 Stairchairs \$102,108, 7 Physio-Control Lucas automatic chest compression devices \$99,344 100 Physio-Control Automatic External Defibrillators (AED's) \$223,127 with 40 Physio-Control Lifepak 15 monitor/defibrillator \$1,086,296.

Legal Reference: K.A.R 109 109-2-8 Standards for ground ambulances and equipment.

Legal Requirement:

Equipment mandated to maintain Advanced Life Support (ALS) state certification by the Board of EMS.

4188-8 Agreement with City of Wichita for Providing EMS

2. Scope of Service- Maintain and operate ALS Emergency Medical Service and furnish all personnel, labor, medical equipment, ambulances, communication equipment, supplies, and other items that may be necessary and required for the provision of such services.

Expenditure Impact

Commit Item	Fund	Fund Center	2020 Budget	2021 Budget
47000 - Equipment	203	12017-203		1,579,614
TOTAL			0	1,579,614

Question Responses

How will this request assist in obtaining your performance objective(s) or impact services you deliver?

This is core equipment for achieving the primary mission of EMS.

Discuss problems the department/community will experience if this request was not approved and what other alternatives you've considered? Please provide a demonstration or scenario of the service at the current time.

Sedgwick County EMS will be legally prohibited from delivering EMS care in Kansas if mandatory equipment is not present on all ambulances. As an alternative to outright purchase, the vendor (Stryker) for our monitor/defibrillators, automatic external defibrillators and Lucas chest compression devices has proposed a

lease agreement which would significantly reduce the initial cash outlay and protect against damage related loss and technology outdateding, but may result in higher total costs.

Will the funding of this request be from existing resources, or from a new revenue? Please outline how any new revenue was estimated.

Existing resources. We understand that the previous EMS leadership team started an annual set-aside program to limit the budgetary impact for some of these items, however, that set aside was reallocated after the in-house billing attempt of 2018 failed to make budgetary targets. It is our understanding that nothing remains of that set-aside and this cost will have to come from existing resources.

Other:

Please provide information regarding any type of study done to support your current request.

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For personnel related requests, please provide information regarding the department's ability to fulfill day to day tasks and what challenges currently exist.

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Please determine if this request is a want or a need for your department. Please detail how this request will support your department or division's strategic plan.

This request is a critical need for our department to achieve the strategic goals of Mission Viability and Patient Care. Without requested equipment, the minimally requirements for the standard of care cannot be met.

Please provide 3 years worth of data to support your request.

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Sedgwick PowerLOAD

Quote Number: 10167309
Version: 1
Prepared For: SEDGWICK COUNTY EMS
Attn:

Remit to: P.O. Box 93308
Chicago, IL 60673-3308
Rep: Bryce Wheeler
Email: bryce.wheeler@stryker.com
Phone Number:

Quote Date: 03/24/2020
Expiration Date: 06/22/2020

Delivery Address

Name: SEDGWICK COUNTY EMS

Account #: 1067237

Address: 1015 STILLWELL

WICHITA

Kansas 67213

End User - Shipping - Billing

Name: SEDGWICK COUNTY EMS

Account #: 1067237

Address: 1015 STILLWELL

WICHITA

Kansas 67213

Bill To Account

Name: SEDGWICK COUNTY
ACCOUNTING DEPT

Account #: 1170625

Address: 525 N MAIN STE 823

WICHITA

Kansas 67203

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	6252000000	Stair-PRO Model 6252	1	\$3,403.62	\$3,403.62
1.1	7777881664	2 year parts only			
1.2	6252009001	Stair-Pro Operations Manual			
1.3	6250001162	In-Service Video (DVD)			
1.4	6252026000	Common Components			
1.5	6250021000	2 Piece ABS Panel Seat			
1.6	6250160000	Polypropelene Restraint Set(Plastic Buckles)			
1.7	6252022000	Main Frame Assy Option			
1.8	6250024000	Standard Length Lower LiftHandles			
1.9	6252027000	Footrest Option			
1.10	6252024000	No IV Clip Option			
Equipment Total:					\$3,403.62

Price Totals:

Grand Total: \$3,403.62

Prices: In effect for 60 days.

Terms: Net 30 Days



Sedgwick PowerLOAD

Quote Number:	10167309	Remit to:	P.O. Box 93308
Version:	1		Chicago, IL 60673-3308
Prepared For:	SEDGWICK COUNTY EMS	Rep:	Bryce Wheeler
Attn:		Email:	bryce.wheeler@stryker.com
		Phone Number:	

Quote Date: 03/24/2020
Expiration Date: 06/22/2020

Ask your Stryker Sales Rep about our flexible financing options.

AUTHORIZED CUSTOMER SIGNATURE

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule.

Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency.

Terms: Net 30 days. FOB origin. A copy of Stryker Medical's standard terms and conditions can be obtained by calling Stryker Medical's Customer Service at 1-800-Stryker.

In the event of any conflict between Stryker Medical's Standard Terms and Conditions and any other terms and conditions, as may be included in any purchase order or purchase contract, Stryker's terms and conditions shall govern.

Cancellation and Return Policy: In the event of damaged or defective shipments, please notify Stryker within 30 days and we will remedy the situation. Cancellation of orders must be received 30 days prior to the agreed upon delivery date. If the order is cancelled within the 30 day window, a fee of 25% of the total purchase order price and return shipping charges will apply.



Helping Emergency Services Save Lives!!

Estimate

Date	Estimate
3/24/2020	2454

Job #	Unit #
	numbers and l...

Year	Make

Mileage	Model

Liquid Spring S/N	Last 8 of the VIN #
	4X4

Name / Address
Sedgwick County EMS ATTN: PAUL GIBSON 1015 Stillwell Wichita, KS. 67213

Description	Qty	U/M	Cost	Total
Sedgwick County Per Paul Gibson SSCOR VX-2 FLAT BACK. lightweight, portable, powerful and "firefighter" tough, battery powered suction unit. The VX-2 is powerful enough to meet state, national and international standards for portable suction equipment (>30 lpm airflow and >525mmHg negative pressure).	1	EA	1,307.20	1,307.20
SSCOR VX-2 WITH CHARGING RETENTION BRACKET. When the device is on the charging/retention bracket the device runs using the vehicle battery and uses the vehicle battery to charge the internal sealed lead acid battery	1	EA	1,678.65	1,678.65
Shipping	1		25.00	25.00

RETURNS: All ordered parts returned will be subject to a 25% restocking fee.

Total \$3,010.85

Approval Signature _____

521 Hillsdale Rd, Columbia, MO 65201
573-443-8881 Toll: 888-448-8881 Fax: 573-815-0051
www.arvambulance.com



SCEMS LP15 2021

Quote Number: 10165899
 Version: 1
 Prepared For: SEDGWICK COUNTY EMS
 Attn:

Remit to: P.O. Box 93308
 Chicago, IL 60673-3308
 Rep: Bryce Wheeler
 Email: bryce.wheeler@stryker.com
 Phone Number:

Quote Date: 03/20/2020
 Expiration Date: 06/18/2020

Delivery Address		End User - Shipping - Billing		Bill To Account	
Name:	SEDGWICK COUNTY EMS	Name:	SEDGWICK COUNTY EMS	Name:	SEDGWICK COUNTY EMS
Account #:	1067237	Account #:	1067237	Account #:	1067237
Address:	1015 STILLWELL	Address:	1015 STILLWELL	Address:	1015 STILLWELL
	WICHITA		WICHITA		WICHITA
	Kansas 67213		Kansas 67213		Kansas 67213

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99577-001955	LIFEPAK 15 V4 Monitor/Defib - Manual & AED, Trending, Noninvasive Pacing, SpO2, NIBP, 12-Lead ECG, EtCO2, BT. Incl at N/C: 2 pr QC Electrodes (11996-000091) & 1 Test Load (21330-001365) per device, 1 Svc Manual CD (26500-003612) per order	1	\$26,505.09	\$26,505.09
2.0	41577-000284	Ship Kit -QUIK-COMBO Therapy Cable; 2 rolls100mm Paper; RC-4, Patient Cable, 4ft.; NIBP Hose, Coiled; NIBP Cuff, Reusable, adult; 12-Lead ECG Cable, 4-Wire Limb Leads, 5ft; 12-Lead ECG Cable, 6-Wire Precordial attachment	1	\$0.00	\$0.00
3.0	11577-000004	Station Battery Charger - For the LP15	1	\$1,569.96	\$1,569.96
4.0	21330-001176	LP 15 Lithium-ion Battery 5.7 amp hrs	1	\$395.69	\$395.69
5.0	11140-000098	LP15 AC Power Adapter (power cord not included)	1	\$1,377.72	\$1,377.72
6.0	11140-000015	AC power cord	1	\$66.48	\$66.48
7.0	11171-000046	Masimo™M-LNCS® DCI, Adult Reusable SpO2 only Sensor. For use with RC Patient Cable.	1	\$241.10	\$241.10
8.0	21300-008159	LIFEPAK 15 NIBP Straight Hose, 6'	1	\$58.47	\$58.47
9.0	11160-000011	NIBP Cuff-Reusable, Infant	1	\$18.42	\$18.42
10.0	11160-000013	NIBP Cuff-Reusable, Child	1	\$20.83	\$20.83
11.0	11160-000015	NIBP Cuff-Reusable, Adult	1	\$25.63	\$25.63
12.0	11160-000017	NIBP Cuff -Reusable, Large Adult	1	\$28.84	\$28.84
13.0	11160-000019	NIBP Cuff-Reusable, Adult X Large	1	\$40.85	\$40.85
14.0	11577-000002	LIFEPAK 15 Basic carry case w/right & left pouches; shoulder strap (11577-000001) included at no additional charge when case ordered with a LIFEPAK 15 device	1	\$269.94	\$269.94
15.0	11220-000028	LIFEPAK 15 Carry case top pouch	1	\$48.86	\$48.86



SCEMS LP15 2021

Quote Number: 10165899
Version: 1
Prepared For: SEDGWICK COUNTY EMS
Attn:

Remit to: P.O. Box 93308
Chicago, IL 60673-3308
Rep: Bryce Wheeler
Email: bryce.wheeler@stryker.com
Phone Number:

Quote Date: 03/20/2020
Expiration Date: 06/18/2020

#	Product	Description	Qty	Sell Price	Total
16.0	11260-000039	LIFEPAK 15 Carry case back pouch	1	\$69.69	\$69.69
17.0	11577-000001	LIFEPAK 15 Shoulder strap	1	\$32.04	\$32.04
18.0	21996-000109	Titan III WiFi Gateway	1	\$829.04	\$829.04
19.0	11111-000018	ECG Cable, 12-Lead, 5ft. - Trunk cable with AHA limb leads	1	\$313.99	\$313.99
20.0	11111-000022	ECG Cable, 12-Lead, 6-Wire Precordial Attachment (AHA)	1	\$126.56	\$126.56
21.0	11240-000032	Strip chart recorder paper, 100mm, 2 rolls/pkg	1	\$18.42	\$18.42
22.0	11113-000004	QUIK-COMBO therapy cable for use w/LIFEPAK 15	1	\$326.81	\$326.81
23.0	11996-000311	QUIK-COMBO 12-lead Patient Simulator	1	\$772.97	\$772.97
Equipment Total:					\$33,157.40

Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
50994-000105	Trade in of LIFEPAK 15 4+ features towards the purchase of a Stryker device	1	-\$6,000.00	-\$6,000.00

Price Totals:

Grand Total: \$27,157.40

Prices: In effect for 60 days.

Terms: Net 30 Days

Ask your Stryker Sales Rep about our flexible financing options.



SCEMS LP15 2021

Quote Number: 10165899
Version: 1
Prepared For: SEDGWICK COUNTY EMS
Attn:

Remit to: P.O. Box 93308
Chicago, IL 60673-3308
Rep: Bryce Wheeler
Email: bryce.wheeler@stryker.com
Phone Number:

Quote Date: 03/20/2020
Expiration Date: 06/18/2020

AUTHORIZED CUSTOMER SIGNATURE

PENDING APPROVAL

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule.

Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency.

Terms: Net 30 days. FOB origin. A copy of Stryker Medical's standard terms and conditions can be obtained by calling Stryker Medical's Customer Service at 1-800-Stryker.

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SCEMS LP15 2021

Quote Number: 10165942
Version: 1
Prepared For: SEDGWICK COUNTY EMS
Attn:

Remit to: P.O. Box 93308
Chicago, IL 60673-3308
Rep: Bryce Wheeler
Email: bryce.wheeler@stryker.com
Phone Number:

Quote Date: 03/20/2020
Expiration Date: 06/18/2020

Delivery Address

Name: SEDGWICK COUNTY EMS
Account #: 1067237
Address: 1015 STILLWELL
WICHITA
Kansas 67213

End User - Shipping - Billing

Name: SEDGWICK COUNTY EMS
Account #: 1067237
Address: 1015 STILLWELL
WICHITA
Kansas 67213

Bill To Account

Name: SEDGWICK COUNTY EMS
Account #: 1067237
Address: 1015 STILLWELL
WICHITA
Kansas 67213

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99576-000063	LUCAS 3, v3.1 Chest Compression System, Includes Hard Shell Case, Slim Back Plate, (2) Patient Straps, (1) Stabilization Strap, (2) Suction Cups, (1) Rechargeable Battery and Instructions for use With Each Device	1	\$13,275.80	\$13,275.80
2.0	11576-000060	LUCAS Desk-Top Battery Charger	1	\$1,012.70	\$1,012.70
3.0	11576-000071	LUCAS External Power Supply	1	\$320.62	\$320.62
4.0	11576-000080	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	1	\$619.10	\$619.10
5.0	11576-000046	LUCAS Disposable Suction Cup (3 pack)	1	\$121.36	\$121.36
6.0	11576-000094	LUCAS Carrying Case, Hard Shell, STRYKER	1	\$387.86	\$387.86
7.0	11576-000050	LUCAS Patient Wrist Straps (1 Pair)	1	\$89.38	\$89.38
8.0	21576-000074	LUCAS Stabilization Strap	1	\$79.54	\$79.54
Equipment Total:					\$15,906.36

Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
50994-000112	Trade in of legacy Stryker device towards the purchase of a Stryker device	1	-\$3,000.00	-\$3,000.00

Price Totals:

Grand Total: \$12,906.36

Prices: In effect for 60 days.



SCEMS LP15 2021

Quote Number:	10165942	Remit to:	P.O. Box 93308
Version:	1		Chicago, IL 60673-3308
Prepared For:	SEDGWICK COUNTY EMS	Rep:	Bryce Wheeler
Attn:		Email:	bryce.wheeler@stryker.com
		Phone Number:	

Quote Date: 03/20/2020
Expiration Date: 06/18/2020

Terms: Net 30 Days

Ask your Stryker Sales Rep about our flexible financing options.

AUTHORIZED CUSTOMER SIGNATURE

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Terms: Net 30 days. FOB origin. A copy of Stryker Medical's standard terms and conditions can be obtained by calling Stryker Medical's Customer Service at 1-800-Stryker.

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SCEMS LP15 2021

Quote Number: 10165962
Version: 1
Prepared For: SEDGWICK COUNTY EMS
Attn:

Remit to: P.O. Box 93308
Chicago, IL 60673-3308
Rep: Bryce Wheeler
Email: bryce.wheeler@stryker.com
Phone Number:

Quote Date: 03/20/2020
Expiration Date: 06/18/2020

Delivery Address

Name: SEDGWICK COUNTY EMS
Account #: 1067237
Address: 1015 STILLWELL
WICHITA
Kansas 67213

End User - Shipping - Billing

Name: SEDGWICK COUNTY EMS
Account #: 1067237
Address: 1015 STILLWELL
WICHITA
Kansas 67213

Bill To Account

Name: SEDGWICK COUNTY EMS
Account #: 1067237
Address: 1015 STILLWELL
WICHITA
Kansas 67213

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99425-000023	LIFEPAK 1000 Graphical Display w/Carrying Case. Incl at N/C: Battery (11141-000156), Carrying Case Strap (11425-000012) and QUIK-COMBO REDI-PAK Electrodes (2 pair per unit) (11996-000017)	1	\$2,226.78	\$2,226.78
2.0	41425-000034	Ship Kit - Literature, LP1000, W RCHG, English	1	\$0.00	\$0.00
3.0	11141-000100	LIFEPAK 1000 Non-Rechargeable Battery	1	\$311.59	\$311.59
4.0	11996-000017	Electrode QUIK-COMBO w/REDI-PAK preconnect	1	\$34.44	\$34.44
5.0	11101-000017	Infant/Child Reduced Energy Defibrillation Electrode Starter Kit	1	\$159.40	\$159.40
6.0	99996-000117	LP1000 Trainer	1	\$849.06	\$849.06
7.0	11250-000012	Training Electrodes Kit - QUIK-PAK	1	\$68.89	\$68.89
Equipment Total:					\$3,650.16

Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
50994-000113	Trade in of Stryker AED device towards the purchase of a Stryker device	1	-\$300.00	-\$300.00

Price Totals:

Grand Total: \$3,350.16

Prices: In effect for 60 days.



SCEMS LP15 2021

Quote Number:	10165962	Remit to:	P.O. Box 93308
Version:	1		Chicago, IL 60673-3308
Prepared For:	SEDGWICK COUNTY EMS	Rep:	Bryce Wheeler
Attn:		Email:	bryce.wheeler@stryker.com
		Phone Number:	

Quote Date: 03/20/2020
Expiration Date: 06/18/2020

Terms: Net 30 Days

Ask your Stryker Sales Rep about our flexible financing options.

AUTHORIZED CUSTOMER SIGNATURE

PENDING APPROVAL

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2021 Sedgwick County Budget

[666] Power Load Cot System

Division: Emergency Medical Services **Contact Name:** John Gallagher MD
Department Priority: 3 **Division Priority:**
Primary Fund Center: 12017-203 **Fund:** 203
Funding Frequency: One-time **Request Status:** Submitted
Reason: Budget Enhancement **Attachments:** 8
Process

Summary

Safety initiative to reduce employee injury. Electric/Hydraulic lift system installed in the ambulance for automatic loading/unloading of patients. These systems are becoming the industry standard and have been scientifically validated to reduce injury claims. This device will be included in our 2020 specifications for new ambulances. This decision package proposal is to retrofit 50% of our existing ambulances (15). Without retrofitting existing ambulances, it will take 8 years to equip the fleet.

Legal Reference: none

Legal Requirement:

none

Expenditure Impact

Commit Item	Fund	Fund Center	2020 Budget	2021 Budget
47103 - Vehicular Equipment	203	12017-203		372,150
TOTAL			0	372,150

Question Responses

How will this request assist in obtaining your performance objective(s) or impact services you deliver?

This represents a direct improvement to the work environment of field providers due to the reduction in repetitive heavy lifts required in the current system. Increase in patient safety and decrease in legal exposure due to the elimination of cot drops while loading and unloading.

Discuss problems the department/community will experience if this request was not approved and what other alternatives you've considered? Please provide a demonstration or scenario of the service at the current time.

Power load systems are rapidly becoming the industry standard and promote a safer work environment which increased morale, recruiting and retention. In 2019, EMS experienced a 443% increase in work comp hour usage over the previous year which equates to a loss of 4.8 FTE's. The reduction of lifting injuries is the key target of the power load initiative.

Will the funding of this request be from existing resources, or from a new revenue? Please outline how any new revenue was estimated.

Existing sources with the belief that reduced overtime liability and reduced injury claims will offset a significant portion of the cost. See ROI in attachments.

Other:

Please provide information regarding any type of study done to support your current request.

See attachments for five studies supporting injury reduction and an increase in employee performance and satisfaction.

For personnel related requests, please provide information regarding the department's ability to fulfill day to day tasks and what challenges currently exist.

n/a

Please determine if this request is a want or a need for your department. Please detail how this request will support your department or division's strategic plan.

This request directly supports Employee Care which is Goal 2 of the strategic plan.
"Decrease employee injury rate to ensure availability of employees."

Please provide 3 years worth of data to support your request.

	2017 hrs	2018 hrs	% increase	2019 hrs	% increase
*Work Comp-Injury	132	1,942	1371%	10,552	443%



Sedgwick PowerLOAD

Quote Number: 10134728

Version: 1

Prepared For: SEDGWICK COUNTY EMS

Attn:

Remit to: P.O. Box 93308

Chicago, IL 60673-3308

Rep: Bryce Wheeler

Email: bryce.wheeler@stryker.com

Phone Number:

Quote Date: 02/13/2020

Expiration Date: 05/13/2020

Delivery Address		End User - Shipping - Billing		Bill To Account	
Name:	SEDGWICK COUNTY EMS	Name:	SEDGWICK COUNTY EMS	Name:	SEDGWICK COUNTY ACCOUNTING DEPT
Account #:	1067237	Account #:	1067237	Account #:	1170625
Address:	1015 STILLWELL	Address:	1015 STILLWELL	Address:	525 N MAIN STE 823
	WICHITA		WICHITA		WICHITA
	Kansas 67213		Kansas 67213		Kansas 67203

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	639005550001	MTS POWER LOAD	30	\$23,000.00	\$690,000.00
2.0	6506700001	6506 PWRLD COMPAT UPGRADE KIT	30	\$1,500.00	\$45,000.00
Equipment Total:					\$735,000.00

ProCare Products:

#	Product	Description	Qty	Sell Price	Total
3.0	77100003	Cot Upgrade or Install	30	\$310.00	\$9,300.00
ProCare Total:					\$9,300.00

Price Totals:

Grand Total:					\$744,300.00
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Prices: In effect for 60 days.

Terms: Net 30 Days

Ask your Stryker Sales Rep about our flexible financing options.



Sedgwick PowerLOAD

Quote Number: 10134728
Version: 1
Prepared For: SEDGWICK COUNTY EMS
Attn:

Remit to: P.O. Box 93308
Chicago, IL 60673-3308
Rep: Bryce Wheeler
Email: bryce.wheeler@stryker.com
Phone Number:

Quote Date: 02/13/2020
Expiration Date: 05/13/2020

AUTHORIZED CUSTOMER SIGNATURE

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EMSStat

Norman Regional Health System

As an early adopter of the Stryker Powered System, EMSStat has experienced the benefits of the Power PRO XT cot and Power-LOAD cot fastening system since 2013. Since then, they have seen:



More calls

42%

Increase

Increase in call volume from 2014 to 2017.

Fewer injuries

100%

Reduction

Reduction in cot related injuries from August, 2013 to December, 2017.

Cost savings

\$545K

Savings

Estimated cost savings of \$545,500 in first 4.5 years of use (in dollars paid out in direct correlation to cot related injury)

EMSStat

By the numbers

118

field employees

21

ambulances

21

Powered Systems

Stryker's Powered System

continues to drive positive results

EMSStat serves the people of central Oklahoma, covering over 400 square miles in the Norman, Moore and immediate surrounding areas. As the paramedic department of the Norman Regional Health System, EMSStat is dedicated to the highest quality patient care, patient outcomes and community service.

In 2014, Stryker released a case study highlighting the injury reductions experienced by EMSStat in their first year using the Powered System. After implementation in August, 2013, EMSStat decreased their cot lifting injuries to zero in the first full year of service. Since that study was released, EMSStat has seen a 42% increase in call volume and added seven ambulances to their fleet¹. In spite of these increases, EMSStat has not experienced a single cot related injury,² which has resulted in significant cost savings.

“

For Norman Regional Health System, the Powered System has extended the careers of our paramedics, protected patients, and reduced on the job injuries costs by hundreds of thousands of dollars.

”

Shane Cohea

Director of Safety and Security for Norman Regional Health System

Year-over-year injury reduction brings significant cost savings

In the years 2011 and 2012, EMSStat recorded 28 injury claims costing the organization \$343,000. Of the 28 claims, 10 resulted from lifting cots which accounted for more than 73% of total injury costs at an average of \$25,176.90 per claim³. With this in mind, EMSStat knew there must be an opportunity for improvement. As Director of Safety and Security for Norman Regional Health System, Shane Cohea took on the task of finding ways to reduce injuries for medics.

"After 1.5 years of research it was clear that the Stryker Power-PRO and Power-LOAD would be a key asset for injury reduction". - Cohea

Since implementing the Powered System in August, 2013, EMSStat has not experienced a single cot related injury. Assuming that EMSStat experienced the same number of claims and the average cost of \$25,176.90 per injury was carried over through the end of 2017, cot related injuries would have cost the organization \$545,499.50 in direct costs paid out for cot related injury claims.

"This is one of the best Cost Analysis I have ever compiled for our Executive Team". - Cohea

Healthy and Happy

In addition to sustained injury reduction and organizational cost savings, EMSStat has seen improvements in caregiver satisfaction⁴. 41 field employees responded to a survey with their perceptions on the Powered System.

98%

Agree the Powered System has made their job easier.

88%

Agree their on the job satisfaction has improved with the Powered System.

93%

Agree that, all else equal, they are more likely to work for a service that uses the Powered System than one that does not.

Take their word for it

When asked to describe the difference in how they feel at the end of shift when using the Stryker Powered System vs. when they used to use a manual cot and cot fastening system, EMSStat employees responded positively.

“ ”

My back and neck don't hurt like they did with the manual cots.

If not for the Power-LOAD, my career would have ended in 2013 due to severe orthopedic injuries.

Absolutely the best thing to happen in EMS in my 23 year career.

EMSStat looks to continue to be on the leading edge of prehospital care, and adopting the Powered System is just one way that they are taking care of their employees. As a part of the larger Norman Regional Health System, EMSStat is proud to provide the organization with a positive return on investment since implementation, and is hopeful to see continued improvements in staff satisfaction, efficiencies, and patient care for years to come.

1. Statistics provided by EMSStat Crew Chief.

2. Through December 31, 2017.

3. Injury costs and statistics provided by Director of Safety and Security, Norman Regional Health System.

4. Statistics and statements gathered from employees of EMSStat via survey approved by Crew Chief, Norman Regional Health System. The views and opinions expressed herein are those of the survey respondents. Percentages include "Strongly Agree" and "Agree" responses combined and are rounded to the nearest whole percentage.

Emergency care

by the numbers

EMS personnel face a myriad of challenges on the job each day – both for themselves and their patients. To create solutions that best address these challenges, it's imperative to maintain awareness and to have a deep understanding of the state of the industry.

Retention and recruitment

56%

of EMS professionals said their organization struggles to recruit quality candidates³



Projected demand for EMT's and paramedics expected to increase

15%

between 2014 - 2024²



\$71,613

weighted median annual total cost of turnover across agencies that experienced turnover¹

25%

turnover rate for full time EMT/ Paramedic⁴



1/3

of EMS professionals say they would not recommend the career path because of wear and tear on the body³

Patient care realities

Up to

395,000

out-of-hospital sudden cardiac arrest victims in the US every year. <8% survive.⁵



65%

of EMS professionals agree that mobile integrated healthcare and community paramedicine programs are paving the way for the future of EMS³

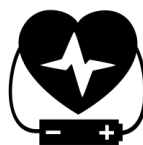
30-40%

of patients who have achieved return of spontaneous circulation (ROSC) on scene will re-arrest prior to hospital arrival⁶



5-11%

of cardiac arrest patients are difficult-to-defibrillate and may benefit from escalating energy protocols⁷



CPR causes back pain in

62%

of ambulance officers⁸



Caregiver injuries

Average of

22,000

EMS personnel visit the emergency room each year for work related injuries⁹



Average strain injury costs¹⁰

\$69,213

90%

of back injuries occur from lifting, carrying and transferring a patient and or equipment¹¹



71.6%

of the US adult population is overweight or obese¹²



Average age of an EMS provider in the US is

40

years old¹³



References

1. Patterson PD, Jones CB, Hubble MW, Carr M, Weaver MD, Engberg J, Castle NG. The longitudinal study of turnover and the cost of turnover in emergency medical services. *Prehosp Emerg Care*. 2010;14:209–221.
2. Reichard, A.A., Wijetunge, G.U., Marsh, S.M., Konda, S. (2017). 5 causes of high injury rate in EMS providers. EMS1.com. Retrieved from <https://www.ems1.com/paramedic-chief/articles/359102048-5-causes-of-high-injury-rate-in-EMS-providers/>. Accessed on December 12, 2018.
3. Fitch & Associates. (2018). 2018 EMS trend report. EMS1.com. Retrieved from <http://publications.ems1.com/2018/2018-EMS-Trend-Report.pdf>. Accessed on December 12, 2018.
4. Friese, G. (2018). AAA study sets a benchmark for turnover in the EMS industry. EMS1.com. Retrieved from <https://www.ems1.com/ems-management/articles/387159048-AAA-study-sets-a-benchmark-for-turnover-in-the-EMS-industry/>. Accessed on December 12, 2018.
5. Committee on the Treatment of Cardiac Arrest: Current Status and Future Directions, Board on Health Sciences Policy, Institute of Medicine. *Strategies to Improve Cardiac Arrest Survival: A Time to Act*. (2015). National Academy of Sciences. Retrieved from <https://www.ncbi.nlm.nih.gov/pubmed/26225413>. Accessed on December 12, 2018.
6. Salcido DD, Stephenson AM, Condle JP et al., Incidence of rearrest of spontaneous circulation in out-of-hospital cardiac arrest *Prehosp Emerg Care* 2010;14(4):413-8.
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8. Jones A, Lee R. Cardiopulmonary resuscitation and back injury in ambulance officers. *International Archives of Occupational and Environmental Health*. 2005 May; 78 (4); 332-336
9. Reichard, A.A., Wijetunge, G.U., Marsh, S.M., Konda, S. (2017). 5 causes of high injury rates in EMS providers. EMS1.com. Retrieved from <https://www.ems1.com/paramedic-chief/articles/359102048-5-causes-of-high-injury-rate-in-EMS-providers/>. Accessed on December 12, 2018.
10. Estimated costs of occupational injuries and illnesses and estimated impact on a company's profitability worksheet. N.D. United States Department of Labor. Retrieved from <https://www.osha.gov/dcsp/smallbusiness/safetypays/estimator.html>. Accessed on December 12, 2018.
11. Reichard, A.A., Marsh, S.M., Tonozzi, T.R., Konda, S., Gormley, M.A. (2016). Occupational injuries and exposures among emergency medical services workers. *Prehospital Emergency Care Journal*. Retrieved from <https://www.tandfonline.com/doi/abs/10.1080/10903127.2016.1274350?journal-Code=ipec20>. Accessed on December 12, 2018.
12. Obesity and Overweight. 2016. Centers for Disease Control and Prevention. Retrieved from <https://www.cdc.gov/nchs/fastats/obesity-overweight.htm>. Accessed on December 12, 2018.
13. EMS 101. (2011). EMS recruitment strategies for managers. EMS1.com. Retrieved from <https://www.ems1.com/ems-management/articles/1193622-EMS-recruitment-strategiesfor-managers/>. Accessed on December 12, 2018.

Ada County Paramedics

Stryker's Powered System Brings Injury Reduction and Improved Patient Handling



Power-PRO™ XT Cot & Power-LOAD® Fastening System

When Shawn Rayne, Deputy Director for the Ada County Paramedics considered the current status quo, he found a few things to be alarming. The average tenure had decreased to around eight years, and back injuries continued to be a key contributor to that reduction.

"We want people to retire from here without the life-long effects of a back injury, and every time a patient is lifted, there is a small toll taken on the back."

Shawn and the Ada County team began to re-evaluate their current fleet of Ferno 93H and 93P cots and consider different lift assisting options in EMS that would better serve their patients and providers. 2010 through 2013 saw injury rates of 17, 18, 11, and 14 respectively, and Ada County was ready to look at options that could improve these yearly statistics.

Making strides towards injury reduction

In 2014, the research and consideration for new products had come to completion. Ada County began the process of outfitting their rigs with the Stryker EMS Powered System (Power-PRO™ XT cots and Power-LOAD® cot fasteners). The change was strongly influenced by the interest in improving their employee's well-being and finding ways to best serve their large population in Idaho's Treasure Valley. The team considered multiple options, and in the end determined the Stryker Powered System of equipment would be best in serving their demographic of patients both large and small.

Proven innovation that brings tangible results

Ada County decreased their back injuries from a peak of 10 in 2010 to ZERO in 2014 and 2015 with the assistance of the Power-LOAD cot fastening system and Power-PRO XT cot. This is a reduction that they are proud to provide to their employees.

Keeping a crew of 105 full-time employees healthy is a tall task and one that the Ada County team focuses on each and every day. The service handles a large volume of calls in the highly populated Treasure Valley area and needs employees that are healthy and engaged to keep up with the high demand for care.

Having 13% of their employees experience on the job injuries in 2013 brought a need for action and one that has had a positive impact on the Ada County team.

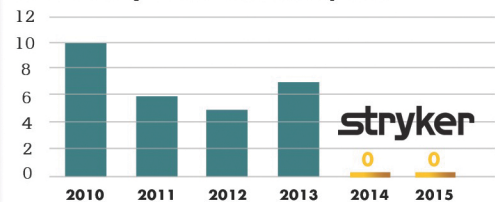
"The investment was worth the reward; and the community has been affected in a positive way through the improved patient handling during loading and unloading."

Ada County was initially attracted to the design and function of the Power-PRO XT and Power-LOAD, but has since become increasingly attracted to the injury reduction and cost savings that the products have provided them.

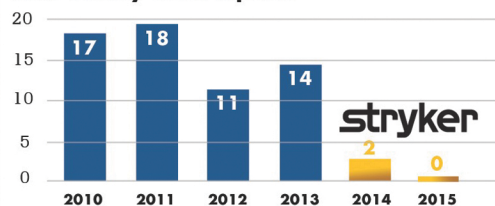
"These Stryker products are now used in our recruitment efforts and advertising for our service. We believe these to be a positive differentiation point for Ada County."

Ada County now sports a full line of Stryker EMS equipment that supports them through all points of the call. Their Stair-PRO chairs assist in the processes involved in going up and down the stairs and extracting patients from facilities, while their powered cots and fasteners dramatically improve the raising and lowering and loading and unloading of patients.

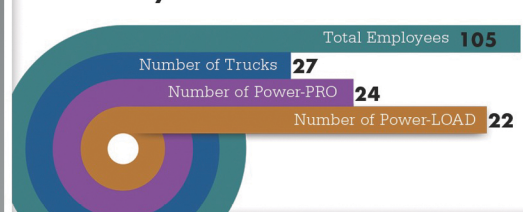
Ada County Back Related Injuries



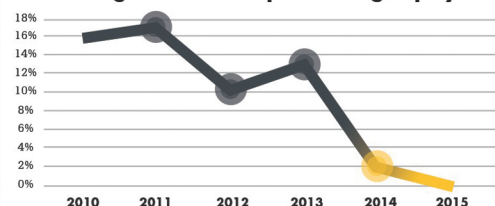
Ada County Total Injuries



Ada County Paramedics



Percentage of Staff Experiencing Injury



Power and Ergonomics that Provide Benefits

Ada County Paramedics realized many of the primary benefits of the Stryker Power-PRO and Power-LOAD including:

- Substantial reduction in patient handling-related injuries
- Improved safety during loading and unloading processes
- Increased productivity by reducing lost and modified days

Improved dynamic crash safety aligning with changing industry requirements

Improvements for EMS Patients

When considering the effects that the Stryker EMS products have had on patients during transport, a few standout thoughts come to mind. Shawn Rayne shared that "Patients have continuously referenced a more comfortable transport environment on these cots and loading systems."

"We believe that this system eliminates multiple lifts from the equation. That goes a long way in our industry and can work to extend our employees careers significantly."

In an industry with a growing obese population, Power-LOAD provides a safe working load of 870 lbs. A 700 lb. patient). The strength of this equipment allows a decreased need to request backup for large patients and truly makes a difference in handling patients of all sizes.

"In 2015 we've experienced ZERO patient drops, and we attribute that largely to the safety mechanisms put into place on both the Power-PRO and Power-LOAD devices."

The team at Ada County has confidence that their investment in safety and improved equipment is one that provides them a return on investment each and every day.

When Deputy Director, Shawn Rayne was asked if he would recommend other services invest in the Stryker Power-PRO XT and Power-LOAD, his simple response was "Absolutely."

Contact your Stryker EMS Account Manager for more information on this important field research.



Powered System

Power-PRO XT & Power-LOAD

Clinical Benefits
Zero Lifting
Battery Management
Guided Load/Unload
Modular System
Crash Rated
Powered Bariatric Solution (XPS)

References

1. Power-PRO XT and Power-LOAD implemented in 2014
2. Power-LOAD only
3. NAEMT. "NAEMT. Four in Five Medics Injured on the Job." EMSWorld.com. Perry, Nancy. 19 Nov. 2005. EMS World. 10 Sept. 2012. <<http://www.emsworld.com/article/10323499/naemt-four-in-five-medics-injured-on-the-job>>.
4. Bureau of Labor Statistics, U.S. Department of Labor. "EMTs and Paramedics." Occupational Outlook Handbook, 2012-2013 Edition. 29 March 2012. Web. <<http://www.bls.gov/ooh/healthcare/emts-and-paramedics.htm#tab-3>>.
5. Bureau of Labor Statistics, U.S. Department of Labor. "Firefighters." Occupational Outlook Handbook, 2012-2013 Edition. 11 July 2012. Web. <<http://www.bls.gov/ooh/protective-service/firefighters.htm#tab-3>>.
6. Liberty Mutual Research Institute for Safety. 2011 Liberty Mutual Workplace Safety Index. 2011. <www.libertymutual.com>.

MedStar Mobile Healthcare

MedStar Mobile Healthcare is at the forefront of adopting powered EMS technology at their services in the Fort Worth, Texas area. After implementation of our Power-PRO XT cots with Power-LOAD cot fastener systems, paired with additional training and education, MedStar saw:

Fewer injuries

89%
Decrease

Injuries related to ambulance cots have decreased over the previous years from 19 to 2 injuries

Back injury reduction

88%
Reduction

88% reduction in back injury related to cots in first full year of implementation of Powered Systems

Cost savings

\$32K
Savings

Cost savings of \$32,434 (in dollars paid out in correlation to cot related injury)

Stryker's Powered System helps bring injury reduction and cost savings

MedStar Mobile Healthcare serves the 436 square mile radius and over 978,000 residents of the Fort Worth, Texas metropolitan area. Their mission is "To provide world class mobile healthcare with the highest quality customer service and clinical excellence in a fiscally responsible manner." The service responds to around 125,000 emergency calls per year with their fleet of 57 ambulances and counting.¹ MedStar strives to keep employees and patients safe in the pursuit to provide optimal care day-in and day-out. As a performance driven, high value governmental EMS agency operating without tax subsidy, MedStar constantly innovates to improve efficiency and provide the best care possible for their patients.

In recent years MedStar identified a continuous issue with strain and sprain injuries related to lifting and loading manual ambulance cots. MedStar began to proactively seek alternative options for their employees.

MedStar By the numbers

57
Power-LOAD
cot fastener systems

60
Power-PRO XT
ambulance cots



338
field employees

57
ambulances

Taking a stand against strain and sprain injuries

In the years 2013-2015 MedStar recorded 49 manual cot related injuries totaling \$158,200 in workers' compensation costs. With this in mind, MedStar knew there must be an opportunity for improvement. MedStar was using a mixed fleet of Stryker manual cots and powered cots in the years 2014 and 2015. In 2015, the service decided a trial period gave them the best opportunity to test new powered equipment from both Stryker and Ferno. After both trial periods the decision was clear; Medstar partnered with Styker in 2016 to introduce a full fleet of powered EMS cots and cot fasteners, choosing Stryker's Power-PRO XT and Power-LOAD. MedStar anticipated the powered equipment would help to reduce injuries related to lifting and loading ambulance cots when utilized in powered mode.

One of MedStar's motivators for purchasing Stryker's Powered System was the opportunity to provide a tangible return on investment to their leadership. After one full year with the new Stryker powered equipment and the implementation of an ergonomic lifting program*, MedStar saw undeniable improvements in cot related injuries to their caregivers. MedStar went from 19 cot related injuries in 2015 to only two cot related injuries to medics in 2016, which is an 89% reduction in this category. MedStar also noted an 88% reduction in back injuries related to ambulance cots in the first full year of implementing Power-PRO XT with Power-LOAD. Reduction in injury accounted for \$32,434 in cost savings on the year.

*Additional procedural changes leading to improvements

In 2016, MedStar implemented an ergonomic lifting training for all medics. Medics were trained by a third party on proper body mechanics for lifting while on the job, helping to ease the strain placed on the body while out in the field. MedStar also uses Stair-PRO chairs to bring patients downstairs and out of buildings as standard procedure. New equipment, paired with additional training, helped MedStar start a new trend of injury reduction for their caregivers.

Added caregiver satisfaction on the job

Along with a reduction in caregiver injury and an increase in cost savings, MedStar has seen improvements in caregiver satisfaction. When medics from around the organization were asked if the Powered System has helped them on the job, the results were positive.

Sentiment from end users²

“I don't have to worry
about dropping a patient.”

“Best investment we've ever made.”

“We can move larger patients much
easier, even with just two people.”

“I don't know what we'd
do without them.”

Shaun Curtis, the Risk and Safety Manager for MedStar Mobile Healthcare stated that the resounding response from the crew was “My back doesn't hurt anymore.” MedStar continues to push for excellence in employee satisfaction on the job, and adopting the Powered System is just one way in which they keep the interest of their medics in mind. The MedStar team is confident their investment in powered equipment has provided positive returns since implementation, and they are hopeful for continued improvements in staff satisfaction and efficiencies in the years to come.

1. <http://www.medstar911.org/about-us>

2. Statements made by employees of MedStar Mobile Healthcare, provided by Risk and Safety Manager, MedStar Mobile Healthcare

Power-LOAD[®] cot compatibility

The Power-LOAD compatibility option is available for the Power-PRO XT, Power-PRO IT and Performance-PRO XT. Power-LOAD and Power-PRO XT with X-Restraints meet dynamic crash test standards for occupant safety* and will automatically charge the Power-PRO XT SMRT battery.



Power-PRO XT



Performance-PRO XT



Power-PRO IT

100%

reduction in cot related injuries saved one service \$545,500 in 4.5 years.⁴

99%

of those surveyed agree our Powered System has made their job easier.⁵

\$69,594

cost of a typical strain injury (\$33,140 direct and \$36,454 indirect costs)⁶

* Meets dynamic crash standards for Power-PRO XT (AS/NZS-4535, BS EN-1789 and SAE J3027 with X-restraints) and Performance-PRO XT (BS EN-1789).

Specifications

Model Number	6390
Length	
Overall length	95 in. (241 cm)
Minimum length	89.5 in. (228 cm)
Width	24.5 in. (62 cm)
Weight	
Total weight	211.5 lb (96.5 kg)
Floor plate assembly	16.5 lb (7.5 kg)
Anchor assembly	23 lb (10.5 kg)
Transfer assembly	67 lb (30.5 kg)
Trolley assembly	105 lb (48 kg)
Maximum weight capacity*	700 lb (318 kg)
Minimum operator required	
Occupied cot	2
Unoccupied cot	1
Recommended loading height	22 in to 36 in (56 cm to 91 cm)
Battery	12VCD, 5 Ah lead acid battery (6390-001-468)

Stryker reserves the right to change specifications without notice.

Warranty

- One-year parts, labor, and travel or two-year parts only
- Lifetime on all welds

Extended warranties available.

7-year service life.

Maintenance agreements are available for service beyond its expected service life.

Stryker Corporation or its divisions or other corporate affiliated entities own, use or have applied for the following trademarks or service marks: **Flex Financial, Performance-PRO, Power-LOAD, Power-PRO, ProCare, Stryker**. All other trademarks are trademarks of their respective owners or holder.

*Maximum weight capacity represents patient weight and accessories. Safe working load of 870 lb (395 kg) represents the sum of the cot total weight and patient.
The Power-LOAD Cot Fastener System is designed to conform to the Federal Specification for the Star-of-Life Ambulance KKK-A-1822.

1. Sanders, Mick J. (2011) Mosby’s Paramedic Textbook (4th ed., p. 36)
2. Please contract your sales representative to see if you qualify for the EMS Guarantee.
3. Subject to the terms and conditions of EMS proven to save guarantee agreement.
4.Reference: Stryker (2018). EMSStat – Norman Regional Health System Case Study (Case Study on Power-PRO XT cots and Power-LOAD cot fastening systems). Retrieved from: <http://ems.stryker.com>
5 Reference: Stryker. (2012). Superior Ambulance Case Study [Case Study on Power-PRO XT cots]. Retrieved from: <http://ems.stryker.com>
6. <https://www.osha.gov/dcspp/smallbusiness/safetypays/estimator.html>. As of August 1, 2018 with a 3% profit margin for strain.

Technical support

Our Technical Support comprises a team of professionals available to help with your Performance-LOAD needs. Contact via phone at 1 800 STRYKER or email at medicaltechnicalsupport@stryker.com

Stryker’s ProCare Services

When lives are at stake, you need someone who takes a proactive approach to keeping your equipment up and running.

Imagine having someone dedicated to managing your equipment, who truly understands the intricacies of EMS and can anticipate your needs before an issue even arises. We’ll make sure your lifesaving devices and back-saving equipment is ready when you need it. With ProCare Service, you can count on trusted experts dedicated to caring for your equipment, so you can focus on what truly matters – saving lives.

All ProCare plans include:

- Stryker original equipment manufacturer parts
- Labor and travel expenses.
- Unlimited repairs to restore equipment to manufacturer specifications
- Responsive support from your field service representative
- Option to include preventive maintenance inspections
- Option to include battery service and replacement

Flex Financial Program

Our financial programs provide a range of smart alternatives designed to fit your organization’s needs. We offer flexibility beyond a cash purchase with payment structures that can be customized to meet budgetary needs and help to build long-term financial stability. Contact your account manager for more information.

3800 E. Centre Avenue
Portage, MI 49002 USA
t: 269 329 2100
toll free: 800 327 0770

www.ems.stryker.com



Power-LOAD[®]
powered fastener system

stryker

Page 36



Reduce the risk

of injuries when
loading and
unloading cots

Being an EMS worker is a demanding job, both physically and emotionally. The repetition of loading and unloading cots in and out of an ambulance day after day can take its toll on the body.

1 in 4

EMS workers suffer from a career-ending back injury within the first four years of employment.¹



A vertical yellow and black Stryker cot fastening system is shown on the left side of the page. It features a yellow upper section with the Stryker logo and a black lower section with a red safety hook and a yellow warning triangle.

Proven to save guarantee^{2,3}

100% **reduction** in
missed safety hooks

At Stryker we stand behind our products. For qualifying purchasers², upon standardization, Stryker offers a program that guarantees at least a **50% reduction** in cot-related injuries pertaining to raising, lowering, loading and unloading cots and **100% reduction** in missed safety hooks while unloading cots with the Power-PRO and Power-LOAD in full power operation. If not, Stryker will refund the price paid for the Power-PRO cots and Power-LOAD cot fastening systems.³

50% **reduction**
in cot related injuries

Safe

- Dynamically crash tested with the Power-PRO XT cot to meet AS/NZS-4535, BS EN-1789 and SAE J3027, improving caregiver safety in the back of the ambulance.
- Helps minimize patient drops by supporting the cot until its wheels are on the ground.

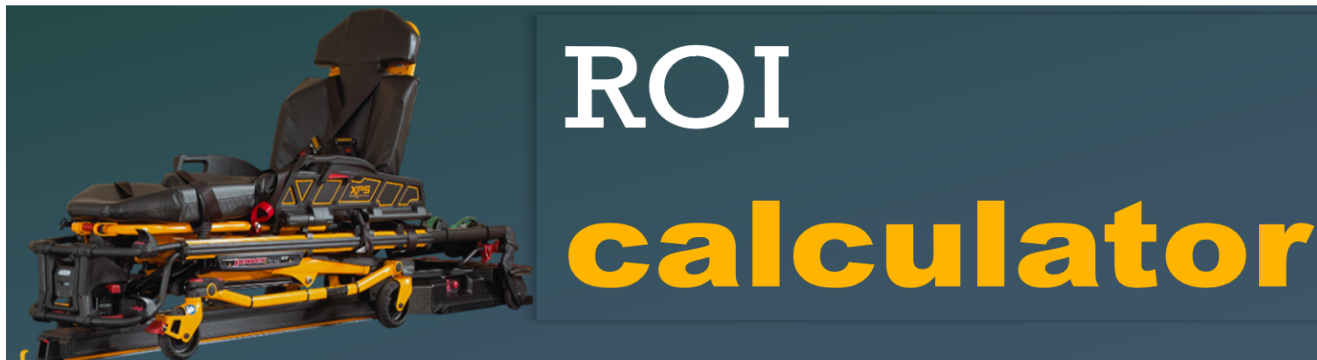
Durable

- Ergonomically designed to help reduce caregiver injuries, Power-LOAD lifts patients weighing up to 700 pounds.
- Power-LOAD and Power-PRO have been rigorously tested as a system to be reliable throughout the life of the products.

Easy to Use

- Inductively charges your Power-PRO cot SMRT battery when in the transport position.
- Improved guided load and unloaded functionality eliminate the need to steer the cot into and out of the ambulance.
- Wirelessly communicates with your Power-PRO cot to control cot functionality when loading and unloading.





A third party study estimated that the initial investment of the Stryker Powered System can be recovered in it's service life.¹ Below is an estimated Return on Investment for **Sedgwick County EMS** using injury cost data specific to your service.

Service information

Service name	Sedgwick County
Number of ambulances	14
Number of cot related injuries per year	5
Average cost of cot related injury	\$33,140
Total cot related injury cost per year	\$165,700
Injury reduction goal	50%
Adjusted cot related injury cost per year	\$82,850

Equipment information

Product name	Power-LOAD
Price per vehicle	\$21,000
Total fleet price	\$294,000
Planned equipment replacement cycle (years)	8
Annual equipment cost over planned equipment replacement cycle - total fleet	\$36,750
Annual equipment cost over planned equipment replacement cycle - per vehicle	\$2,625

ROI calculation

Total cot related injury cost over planned equipment replacement cycle - without Power-LOAD	\$1,325,600
Total cot related injury cost over planned equipment replacement cycle - with Power-LOAD	\$662,800
Cost savings associated with cot related injuries over planned equipment replacement cycle	\$662,800

ROI (years)

3.5

ROI (over planned equipment replacement cycle)

\$737,600

1. Armstrong, D.P., Ferron, R., Taylor, C., McLeod, B., Fletcher, S., MacPhee, R.S., Fischer, S.L., 2017. Implementing powered stretcher and load systems was a cost effective intervention to reduce the incidence rates of stretcher related injuries in a paramedic service. Applied Ergonomics. 2017;62:34-42.

Evaluation of Medical Cot Design Considering the Biomechanical Impact on Emergency Response Personnel

Tycho K. Fredericks, Steven E. Butt, Kimberly S. Harms, and James D. Burns

Department of Industrial & Manufacturing Engineering
College of Engineering & Applied Sciences
Western Michigan University
Kalamazoo, MI 49008-5536 USA

Corresponding author's Email: tycho.fredericks@wmich.edu

Author Note: Tycho K. Fredericks, Ph.D., CPE, Professor, IEE Program Coordinator and Director, Human Performance Institute; Steven E. Butt, Ph.D., Professor and Interim Chairman; Kimberly S. Harms, B.S. I.E.; James D. Burns, M.S. I.E., Doctoral Associate.

Abstract: Emergency medical service (EMS) response personnel face significant risk of developing musculoskeletal disorders (MSDs) through work-related activities. Lifting and loading cots into the back of an ambulance is one important and common responsibility of EMS personnel. This physically demanding task presents a potentially harmful situation due to awkward working postures and high loading forces. In this study, the biomechanical impacts on paramedics and emergency medical technicians (EMTs) were evaluated when lifting and loading three cot designs into an ambulance using three different cot fastener systems. Measurements for working posture and reaction forces at the hands were direct inputs for biomechanical analysis using the University of Michigan's Three-Dimensional Static Strength Prediction Program (3DSSPP) to determine loading forces on the low back. Additionally, this research compared cot designs based on subjective ratings of perceived exertion (RPE). The results of this research show that design features, specifically powered mechanisms, may reduce the severity of biomechanical risks placed on paramedics and EMTs.

Keywords: emergency medical service, lift, musculoskeletal, biomechanical

1. Introduction

Patient transport can be a potentially dangerous task routinely carried out by medical professionals. Patient transport by emergency medical service (EMS) professionals includes the use of devices such as backboards, stair chairs, and ambulance cots. Lavender et al. (2000a & 2000b) studied biomechanical implications for emergency medical personnel when performing tasks such as transporting patients down stairs using different devices. Previous work in this area has also included the investigation of the impact of ambulance cot design on the strain of the muscles and circulatory system (Kluth & Strasser, 2006) and the investigation of the impact of different ambulance loading systems on the biomechanical loads experienced by ambulance workers (Cooper, 2007).

Patient transport procedures and equipment offer a growing opportunity for research that leads to better working environments for emergency response personnel and others in the medical field. Studnek et al. (2012) tracked a decrease in the number of work-related injuries resulting from the use of powered transport equipment. The goal of this research was to evaluate the biomechanical impacts on emergency response personnel from using different ambulance cot and fastener designs during the lifting and loading process. Manual and powered systems were analyzed through objective and subjective measures. Additionally, North American and European models of cots and fastening systems were evaluated to illustrate possible biomechanical differences among commercially available equipment. By informing equipment designers, future researchers, and healthcare stakeholders of the inherent risks associated with the EMS profession and use of its associated equipment, better equipment, research, and practices may be developed to further reduce instances of MSDs.

2. Evaluation and Experiment Methodology

2.1 Evaluation Criteria

The basis for evaluation in this study is a comparison of objective and subjective responses that result from operating cots during simulated lifting and loading of a patient into an ambulance. Two participants are necessary for the task; one person located at the end of the cot nearest a patient's feet and the other nearest the patient's head (Note: the head end of a cot is loaded into an ambulance first). This study includes North American and European style cots. Three basic steps are involved in loading a patient using a North American style cot: 1. Raising the cot from a lowered position (Lift). 2. Holding the foot end of the cot with the head end supported by the ambulance while the cot legs are retracted (Hold). 3. Loading the cot into an ambulance by maneuvering the cot into the correct position to be secured by the fastener system (Load). For a European style cot, Step 1 and Step 3 are performed, but Step 2 is unnecessary as the cot is supported by the platform and frame as it is loaded.

The objective comparisons for this study center on biomechanical measures of compression and shear forces acting on the L4/L5 disc of the lower back and assessment of risk of Low Back Disorder (LBD) (Marras, 1993). Static biomechanical analyses were performed for two aspects of the operation that may be considered the most physically demanding on the low back: The initial movement of the lifting operation, and holding the cot prior to loading. Analyses using LBD risk models, which are well suited to evaluate dynamic material handling activities, were employed for the lifting and loading portions of the task. Task completion time and the subjective measurement of perceived exertion were also analyzed.

2.2 Participants

Participants for this study included males and females recruited from local Emergency Medical Services organizations. Because the operation of the cots required the presence of two individuals, two-person EMT/Paramedic teams were recruited. Individuals who frequently work together or had previously worked together were encouraged to participate during the same session. Participants were asked to wear normal work clothing and footwear. Table 1 presents a summary of participant information and select anthropometric measurements.

Table 1. Study Participant Information and Select Anthropometric Measurements (Mean (SD))

	<i>n</i>	Age (years)	Stature (mm)	Weight (kg)	Shoulder Height (mm)	Elbow Height (mm)
Female	5	29.0 (8.69)	1,646.4 (36.77)	74.7 (7.51)	1,312.0 (58.05)	1,020.0 (38.08)
Male	5	30.0 (8.69)	1,749.0 (94.90)	87.3 (14.95)	1,385.8 (94.13)	1,081.0 (78.15)
Overall	10	29.5 (8.21)	1,697.7 (86.76)	81.0 (12.97)	1,348.9 (24.63)	1,050.5 (219.08)

2.3 Equipment

Equipment used in this study consisted of the individual cots being tested, their associated fastener systems, and data collection equipment. Table 2 presents a summary of each of the six testing segments and the associated data collection points for each combination of cot (COT), position relative to the patient (POSITION), and fastener type (FASTENER).

2.3.1 Cots

The study centered on the evaluation of three unique commercially available cots with varying design features. Two

Table 2. Testing Segment Summary

COT	Weight* (kg)	Cot Type	Platform	FASTENER	POSITION = Foot				POSITION = Head			
					No.	Lift	Hold	Load	No.	Lift	Hold	Load
NA1	63.5	Power Lift	Deck	Powered	1	(A)	-	(D)	3	-	-	-
				Antler	2	(A)	(B)	(B)		(A)	(B)	(B)
NA2	41.5	Manual Lift	Deck	Antler	4	(A)	(C)	(D)	5	(A)	-	-
E1	59.0	Manual Lift	Tray	Roll-in	6	(A)	-	(D)		-	-	-

* Approximate weight as measured during study provided for illustrative purposes, rounded to nearest 0.5 kg.
 () Identifies data collection and analysis points., with parenthetical notation of Subject Position as shown in Figure 1.

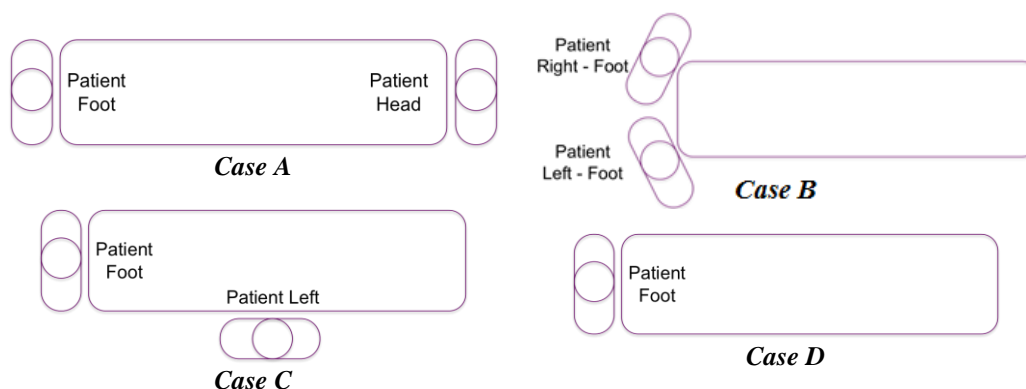


Figure 1. Subject Positions

of the cots used were classified as North American (NA1, NA2), and one was considered European (E1). Both manual lift cots (NA2 & E1) were tested using only one cot fastener system, while a powered cot (NA1) was tested on two fastener systems. Of these four combinations, two are completed with the participant rotating through each of the two positions (Foot and Head) on the cot. This results in six testing combinations. Figure 1 depicts the participant positions listed in Table 2.

The powered cot (NA1) allows for the cot to be raised or lowered by controls located in the right handle of the Foot position, eliminating the need for EMS workers to manually raise the cot from a lowered position or to collapse the frame when loading into an ambulance. NA1 has two fixed handle heights at the Foot, and the Head has one handle bar. Two fasteners are evaluated for the NA1 Hold and Load procedure. The powered fastener required only one operator (Case D) to load the cot while the antler fastener required two operators (Case B). Holding and loading with the antler fastener shifted the participant from the Head position to the patient-right side of the Foot position and the participant in the Foot position moved to the patient-left side of the Foot position (Case B).

For the manual lift of NA2, the operator located at the Foot activates a release lever with the left hand to permit the cot frame to extend. Following the lift, the participant at the Head rotates to the patient-left side of the cot for the Hold procedure (Case C). During the Hold, the Foot operator and platform bear the weight of the cot while the Head operator retracts the legs by lifting the carriage. Only the Foot operator controls the cot during loading (Case D).

Lifting for the European model requires both the Foot and Head operators to use a release lever since the two sets of legs operate independently. This study only evaluated the operator at the Foot, of which the release lever is positioned for the right hand. The European cot was loaded into a tray fastener termed a *roll-in* system, requiring a fully lifted cot to be guided forward onto the fastener (Case D). The E1 design has a safety mechanism built into the Foot-controlled leg release. A button located on the left handle is used in conjunction with a release lever to release the legs at the Head. The handle on the right, used to extend the legs during the lift, then releases the Foot legs to retract during loading.

All cots were weighted for data collection with a 167 lb. (75 kg) dummy to represent the human weight distribution on the cot (Cooper, 2007). Each of the ten participants was an experienced user of the NA2 testing segment.

2.3.2 Loading Platforms and Fastener Systems

To simulate the loading of a cot into an ambulance, two unique loading apparatuses were constructed to accommodate either a North American or European style cot. North American style cots were loaded onto a platform with an approximate height of 815mm, and a flat deck fitted with mounts for both the powered and antler fasteners. The European style cot was loaded onto a tray with an approximate height of 700mm. In industry, these trays are fitted with a cot-specific rail that creates a track to guide the cot during loading.

2.3.3 Data Collection Equipment

Instrumentation sufficient to facilitate a biomechanical analysis and LBD risk assessment for the different cot styles were used. An anthropometric kit was used to collect participant information. During data collection, participants were outfitted with a Lumbar Motion Monitor (LMM, The Biodynamics Laboratory, The Ohio State University) to record trunk position and motion. A digital video system was used to capture images orthogonal to the primary planes of the body suitable for extracting body segment angles using reflective markers placed on the lateral side of the ankle, knee, greater trochanter, acromion process, and mid-line of the elbow and wrist. An ErgoPak (Hogan Health Industries, West Jordan, UT) load cell was used to estimate reaction forces on the hands. Body angles, spine posture, hand forces, and subject

anthropometry were inputs of the University of Michigan's Three-Dimensional Static Strength Prediction Program (3DSSPP).

2.4 Experimental Procedures

Upon arrival, both participants completed HSIRB consent and were screened for back disorders with a questionnaire and body discomfort map (Marley, 1994). Participants were then introduced to the cots and fastener systems used in the study, along with the procedure for data collection. Any questions asked by the participants were answered.

Subjects were tasked with lifting the cot from the lowest position up to transport height, maneuvering the cot into position for loading, and then loading the cot onto the platform and/or into the fastener system. Subjects were also instructed to allow the power lifting mechanism to do the work while still maintaining control during the lift by keeping both hands on the cot. After each trial, the research team unloaded the cot from the platform and staged the cot for the next trial.

At the start of each segment, participants were given instruction on cot operation and were given adequate unloaded trials to become familiar with the lifting and loading procedure of that cot onto the respective fastener. Again, questions were answered as the participants became comfortable with the equipment. Once consistency was achieved in the process, the cot was weighted with the dummy and data collection began.

Task completion time was defined as the moment when the Subject's hands first touched the cot for the Lift until their hands left the cot following the Load. Back posture and body angles were recorded during each trial. After each trial, the Subject was asked to respond with a rating of perceived exertion (RPE) using a 6-20 scale (Borg, 1990). A minimum of four and maximum of seven trials were performed for each combination. Three trials were used for analysis. After each testing combination was complete, load cells were attached to the cot's handles to capture reaction forces on the hands.

3. Results & Discussion

3.1 Statistical Comparisons

The study consisted of a randomized block design, with the combinations of COT, POSITION, and FASTENER presented randomly to the study participants (SUBJECT). Variables of interest included responses for task completion time (TIME), RPE, L4/L5 compression (COMP) and shear forces (SHEAR), and risk of low back disorder (LBD). The experiment called for the EMT/paramedic team to perform the basic steps required to complete the simulated task of lifting and loading a cot into an ambulance. For each data collection session, one participant was designated as the SUBJECT with the other designated as the *helper*. Data was collected for the SUBJECT only. Upon completion of all combinations, the roles were reversed and a new session started. Analysis of variance (ANOVA) techniques were used to test for the main effects representing either combinations of COT and POSITION, or main effects representing combinations of COT and FASTENER. Effects due to gender were investigated, but did not impact groupings of any main effect of interest. Tukey's pairwise comparisons ($\alpha = 0.05$) were used to identify differences in mean responses.

For this study, responses for TIME and RPE (Table 3) are representative of the overall effect of using the cot, and are independent of the effect of POSITION. For each combination of COT and FASTENER the main effect for TIME ($F(3, 167) = 114.58, p < 0.001, R^2 = 0.73$) and RPE ($F(3, 167) = 103.46, p < 0.001, R^2 = 0.72$) were both significant. For comparisons between biomechanical variables (Table 4), main effects for the Lift portion of the study consist of combinations of COT and POSITION. Responses for both COMP ($F(4, 163) = 136.68, p < 0.001, R^2 = 0.80$) and SHEAR ($F(4, 163) = 81.45, p < 0.001, R^2 = 0.74$) were significant. For the Hold portion (North American cots only), combinations of COT and FASTENER were modeled and revealed COMP ($F(2, 90) = 33.82, p < 0.001, R^2 = 0.70$) and SHEAR ($F(2, 90) = 47.38, p < 0.001, R^2 = 0.71$) to be significant. For responses of LBD (Table 5), combinations of COT and POSITION were modeled and found to be significant ($F(4, 46) = 60.00, p < 0.001, R^2 = 0.85$) for the Lift portion. For Load, responses of LBD were significant when modeling COT and FASTENER ($F(3, 37) = 14.60, p < 0.001, R^2 = 0.70$).

3.2 Task Completion Time and Ratings of Perceived Exertion

Table 3 presents mean responses, standard deviations, and statistical grouping information regarding all cot segments for both task completion time and ratings of perceived exertion. The grouping of time reveals that manual cots are statistically faster than powered units, and the use of a power fastener significantly increases the task completion time.

Table 3. Time & RPE (Mean Response/SD/Tukey Grouping)

COT	FASTENER	TIME <i>M (SD)</i>		RPE <i>M (SD)</i>	
NA1	Powered	28.79 (3.08)	A	6.30 (0.47)	D
	Antler	21.06 (3.77)	B	8.45 (1.76)	C
NA2	Antler	15.54 (4.57)	D	9.65 (2.08)	B
E1	Roll-in	18.58 (4.62)	C	13.10 (2.92)	A

* Tukey Grouping Convention: A = Group A independent of position.

Differences were also found for RPE responses, with the powered cot and fastener system resulting in comparatively less perceived exertion than any other cot and fastener combination. The NA1 manual load had the next lowest perceived exertion, followed by the NA2 design. The E1 cot had significantly greater responses of perceived exertion.

3.3 Biomechanics & Low Back Disorder Risk

The biomechanics results are shown in Table 4. For Lift, responses for compression and shear forces at the L4/L5 disc for the NA2 cot were significantly higher than the powered cot in both the Head and Foot positions. Lifting of the European cot had statistically higher compression forces compared to both NA1 and NA2. For the Hold, statistically lower L4/L5 compression force resulted with the use of a powered fastener. Cot NA2 produced statistically higher responses of compression and shear forces than both NA1 COT/FASTENER combinations.

The LBD risk assessment percentages are shown in Table 5. For Lift, the powered cot (NA1) has significantly lower responses for LBD than the manual cot (NA2), regardless of position, and the European cot (E1). Significant differences were also identified among combinations of COT and FASTENER for the Load segment, with a powered fastener producing statistically lower responses versus an antler fastener, and a powered cot having statistically lower responses versus a manual cot. Although no statistical difference was identified in the pairwise comparison between E1 and NA1 using a powered fastener, the inherent differences in the loading process and equipment suggest that a practical difference is masked by the comparatively large standard deviation of E1 and the small sample size of the study. For this reason, a Paired t-test on responses of LBD, paired on SUBJECT, was performed for NA1 with a powered fastener and E1, and was found to be significant at $p = 0.057$.

4. Conclusion

The purpose of this study was to investigate potential biomechanical effects of different medical cot design features on EMS workers. Six combinations from three cot designs and three fastener systems were evaluated, and the results suggest

Table 4. Spine Loadings (Mean Response/SD/Tukey Grouping)

Lift										Hold			
COT	FASTENER	POSITION=Foot				POSITION=Head				Combined			
		L4/L5 Comp		L4/L5 Shear		L4/L5 Comp		L4/L5 Shear		L4/L5 Comp	L4/L5 Shear		
		<i>M (SD)</i>		<i>M (SD)</i>		<i>M (SD)</i>		<i>M (SD)</i>		<i>M (SD)</i>	<i>M (SD)</i>		
NA1	Powered	506.20	C _F	39.70	B _F	557.20	B _H	38.00	B _{NA}	157.70	C	40.40	B
		(131.20)		(14.01)		(178.80)		(15.64)		(58.90)		(10.67)	
	Antler									227.60	B	44.25	B
										(90.80)		(11.21)	
NA2	Antler	1,001.70	B _F	74.17	A _F	1,300.10	A _H	91.33	A _{NA}	290.40	A	59.57	A
		(315.80)		(13.48)		(333.60)		(32.32)		(107.90)		(11.96)	
E1	Roll-in	1,315.20	A _F	75.13	A _F	-		-		-		-	
		(369.00)		(29.76)		-		-		-		-	

* Tukey Grouping Convention: A_F = Group A for Foot position, A_H = Group A for Head position, A = Group A independent of position.

Table 5. LBD Risk Assessment (Mean Response/SD/Tukey Grouping)

COT	FASTENER	LBD for Lifting						LBD for Loading		
		POSITION=Foot			POSITION=Head			Combined		
		<i>M (SD)</i>			<i>M (SD)</i>			<i>M (SD)</i>		
NA1	Powered	24.80	(6.96)	B _F	29.10	(7.03)	B _F	11.20	(5.65)	C
	Antler							19.65	(8.51)	B
NA2	Antler	48.00	(5.08)	A _F	51.60	(5.44)	A _F	28.90	(8.71)	A
E1	Roll-in	47.30	(8.26)	A _F	-	-		15.80	(10.08)	B C

* Tukey Grouping Convention: A_{NA} = Group A for North American Cots, A_E = Group A for European Cots.

the addition of powered mechanisms may provide a significant reduction in biomechanical stresses. In this study, decreases of compression forces on the L4/L5 disc of up to 50% were observed when raising a cot with a power lift feature over a manual cot and up to 60% over a European cot. The power lift feature also reduces compression forces when a cot is being held in preparation for loading into an ambulance, and an even greater reduction is possible when using a powered load system which eliminates the need for supporting the weight of a cot prior to loading. Although the L4/L5 shear forces observed in this study are far below that which is generally assumed to cause acute injury (Marras, 2008), percent reductions similar to those of compression forces were observed. Likewise, lower LBD responses for the load approach improvements of 60% from the manual cot, suggesting the risk of low back disorders may also be reduced by adding a powered lift and load. Physiological benefits may also be realized through the addition of powered features. Responses for perceived exertion were up to 35% lower when operating a cot with a power lift and a power loading feature versus a manual cot and up to 50% lower versus the European cot.

Although there are natural limitations stemming from difficulties in reproducing real-world conditions, the study results are no less important. Testing with only one patient weight and two attending emergency personnel are examples of the limitations of this research. In practice, lighter patients may be loaded by only one EMS worker while heavier patients may be lifted and loaded by three or more EMS personnel. Cot and fastener designs should continue to be evaluated through biomechanics and other metrics, and future research should include the usability aspects of the equipment. It was noticed that release lever accessibility and function was an impeding factor for operators with smaller grip spans. Lifting and loading is an essential process of providing emergency medical service and the results discussed here suggest a difference in the magnitude of risk to the service provider of using different cot and fastener designs.

5. References

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- Studnek, J.R., Crawford, J.M., & Fernandez, A.R. (2012). Evaluation of Occupational Injuries in an Urban Emergency Medical Services System Before and After Implementation of Electrically Powered Stretchers. *Applied Ergonomics*, 43, 198-202.

2021 Sedgwick County Budget

[680] EMS Commodities Budget

Division: Emergency Medical Services **Contact Name:** John Gallagher MD
Department Priority: 4 **Division Priority:**
Primary Fund Center: 12017-203 **Fund:** 203
Funding Frequency: Recurring **Request Status:** Submitted
Reason: Budget Enhancement **Attachments:** 1
Process

Summary

Request additional commodities funding due to the increase cost of medications and medical supplies experienced over the last several years caused by an increasing call volume and volatility in the medication market.

Legal Reference: City/County Services Agreement

Legal Requirement:

Expenditure Impact

Commit Item	Fund	Fund Center	2020 Budget	2021 Budget
45000 - Commodities	203	12017-203		30,000
TOTAL			0	30,000

Question Responses

How will this request assist in obtaining your performance objective(s) or impact services you deliver?

Adding these funds will enable the division to continue to purchase the essential medications, to deliver the standard of care outlined in EMS clinical protocols, achieve the Divisions' mission, and appropriately treat patients.

Discuss problems the department/community will experience if this request was not approved and what other alternatives you've considered? Please provide a demonstration or scenario of the service at the current time.

The market for medications has steadily increased year to year and is further complicated in that the industry is extremely volatile and plagued with back orders and regulations. For example, medications on back order commonly have a 20-40% price increase when they come off back order. If this is not approved, we will need begin rationing medications/commodities or develop plans for how to operate when we run out.

Will the funding of this request be from existing resources, or from a new revenue? Please outline how any new revenue was estimated.

Existing resources.

Other:

Please provide information regarding any type of study done to support your current request.

n/a

For personnel related requests, please provide information regarding the department's ability to fulfill day to day tasks and what challenges currently exist.

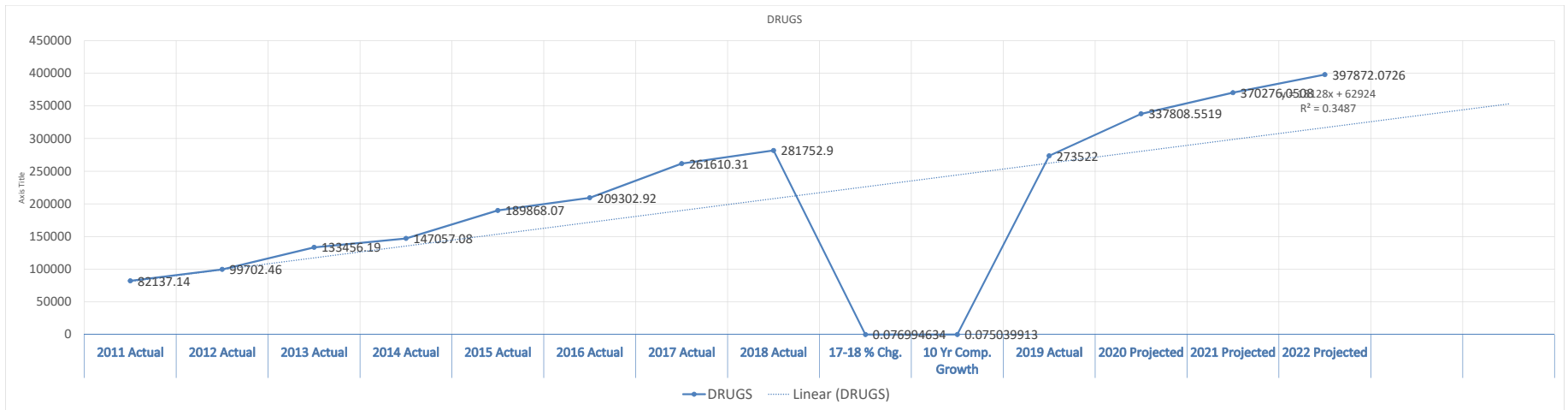
n/a

Please determine if this request is a want or a need for your department. Please detail how this request will support your department or division's strategic plan.

This is a need. Inadequate funding of medications and other commodities will result in ambulances without appropriate medications and or equipment. This directly links to our primary function of delivering patient care. Strategic Plan: "Ensuring resources to efficiently and effectively meet the immediate health care demands of the community."

Please provide 3 years worth of data to support your request.

See attachment demonstrating a 9% average annual increase in medication cost and 1.8% average annual increase in commodities cost over the last 10 years.



		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
SC0145108	Drug % change		-5%	-37%	21%	34%	10%	29%	10%	25%	8%	-3%	Projected 9%	Projected 9%	Projected 9%
SC0145109	DRUGS	136,654	129,508	82,137	99,702	133,456	147,057	189,868	209,303	261,610	281,753	273,522	298139	324971	354219
Avg Annual % increase in medication costs 2009-2019		9.0%													

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
		-26%	16%	7%	9%	-16%	11%	6%	5%	0%	5%	Projected 1.8%	Projected 1.8%	Projected 1.8%
SC01COMMODTY	Total Ops Commodities	1,128,210	833,457	965,449	1,035,126	1,131,913	954,995	1,059,469	1,126,921	1,179,019	1,176,193	1,237,092	1,259,360	1,282,028
Avg Annual % increase in commodities costs 2009-2019		1.8%												

2021 Sedgwick County Budget

[696] Forensic Science Center Chief Toxicologist

Division:	RFSC	Contact Name:	Russell Leeds
Department Priority:	1	Division Priority:	1
Primary Fund Center:	15004-110	Fund:	110
Funding Frequency:	Recurring	Request Status:	Submitted
Reason:	Budget Enhancement Process	Attachments:	3

Summary

Historically, the Forensic Science Center Director and the Center's Chief Toxicologist roles were fulfilled through a single job description and contract with a single individual. It is not practical, following the retirement of the former Director / Chief Toxicologist in October 2019 to fulfill these two roles with a single, well qualified PhD, board certified toxicologist. The availability, and ability to attract Chief Toxicologist applicants with the specialized education and experience required to maintain lab accreditation standards and serve the needs of the Coroner's Office, law enforcement and prosecutors necessitate the separation of the Director and Chief Toxicologist positions and roles.

The request for additional funding to support the separation of the two position, thus adding salary and benefits for one, exempt, non pay-grade (contract) Chief Toxicologist. The cost ranges from a savings of \$352.00 to an overstated maximum increase of \$54,661, assuming a hire at grade maximum.

Legal Reference:

Legal Requirement:

Expenditure Impact

Commit Item	Fund	Fund Center	2020 Budget	2021 Budget
41100 - EARNINGS	110	15004-110		89,186
41300 - BENEFITS	110	15004-110		35,578
TOTAL			0	124,764

Staffing Impact

Type	Position Title	Pay Scale	FTEs	Salary	Benefits
Exempt - Salary	Chief Toxicologist	GRADE142	1.00	89,186	35,578
TOTAL			1.00	89,186	35,578

Question Responses

How will this request assist in obtaining your performance objective(s) or impact services you deliver?

The Chief Toxicologist provides support to the Coroner's Office, law enforcement and prosecutors by reviewing and interpreting data in death cases, DUI alcohol and drug cases and providing expert advice, consultation and

testimony. The Chief Toxicologist also provides oversight of the toxicology lab personnel and processes.

The facility director is responsible for overall management of all divisions of the RFSC, the physical facility, the budget, grants, accreditation, and employee development, discipline and order. Separating the roles and responsibilities of the Director and Chief Toxicologist will improve efficiency and address input from Center employees.

The estimated cost of separating the Director and Chief Toxicologist positions ranges from a savings of \$352.00 (hiring both at range minimum) to a maximum increase of \$54,661, which is overstated because it is based on the Chief Toxicologist being paid at range maximum (range \$90 K - \$135K).

Discuss problems the department/community will experience if this request was not approved and what other alternatives you've considered? Please provide a demonstration or scenario of the service at the current time.

The Chief Toxicologist position has been vacant since the end of October 2019. Though advertised in appropriate professional publications and marketed through the forensic science and toxicologist professional organizations, no qualified applicants have been identified. The availability of qualified applicants is a challenge.

The Center needs a permanent Director to provide strategic direction and leadership relative to the County's updated strategic plan and the Center's need to review and update policies, practices and programming.

This action is necessary to keep the Center and the Coroner's Office contemporary and effective in its service to Criminal Justice agencies and the public.

Will the funding of this request be from existing resources, or from a new revenue? Please outline how any new revenue was estimated.

There are no new revenues.

Other:

N/A

Please provide information regarding any type of study done to support your current request.

Discussions with FSC managers, review of roles and responsibilities of the former Director/Chief Toxicologist and review of staffing models from other forensic centers.

For personnel related requests, please provide information regarding the department's ability to fulfill day to day tasks and what challenges currently exist.

Currently, the toxicology manager has taken on additional duties and responsibilities in the absence of a chief toxicologist, delegating downward duties and responsibilities to tox scientists. The overall, long term effect is a reduction in timely completion of testing and reporting. Any staff absence or separation will continue to negatively impact the toxicology division of the FSC. The Coroner's Office depends upon toxicology reports to complete death investigation and produce final death certificates, and the expert consultation and interpretations of a qualified Chief Toxicologist.

Please determine if this request is a want or a need for your department. Please detail how this request will support your department or division's strategic plan.

The FSC needs a dedicated department director focused on the overall capabilities and capacity of all divisions of the Center, and managing the out facing relationships with criminal justice, academic institutions, governing bodies, and other professional partners.

The Chief Toxicologist needs to focus on the efficient and contemporary operation of the toxicology lab, training and development of tox lab staff, and the delivery of timely, expert support to the Coroner's Office, law enforcement and prosecutors.

Dividing the roles and responsibilities creates a more focused and effective work environment for Center management that staff identified as a concern, and that system partners seek from the FSC.

Please provide 3 years worth of data to support your request.

N/A

Budget Impact
March 27, 2020

Requested				
Position	Grade	Salary	Benefits	Total
Chief Toxicologist	Contract	\$ 135,000	\$ 44,777	\$ 179,777
Cost				\$ 179,777

This budget impact is informational only and does not constitute an actual departmental impact.

Based on 2020 Compensation Plan

*** Planning information only**

Budget Impact
March 17, 2020

Requested				
Position	Grade	Salary	Benefits	Total
RFSC Director	141	\$ 84,935	\$ 35,495	\$ 120,430
Cost				\$ 120,430

This budget impact is informational only and does not constitute an actual departmental impact.

Based on 2020 Compensation Plan

*** Planning information only**

2021 Sedgwick County Budget

[632] Out of County Inmate Housing

Division:	Sedgwick County Sheriff	Contact Name:	Colonel Brian White
Department Priority:	1	Division Priority:	1
Primary Fund Center:	17015-110	Fund:	110
Funding Frequency:	Recurring	Request Status:	Submitted
Reason:	Budget Enhancement Process	Attachments:	1

Summary

In 2018, the Sedgwick County Sheriff's Office conducted a lengthy study of inmate population for the years of 2015, 2016, and 2017. The study showed Average Daily Population (ADP) to be 1350 per year. Due to this, a proposal was given to the Board of County Commissioners to repurpose the Work Release Center into a full purpose jail, housing up to 180 inmates. The proposal was accepted and for budget cycle 2019, \$1,000,000 was transferred from Sheriff Budget to Corrections Budget due to work release being reassigned.

In 2019, the Sheriff's Office opened the Jail Annex. In doing so, we reduced our out-of-county housing budget by \$1.5M anticipating that adding beds to the jail annex would reduce the number of inmates housed out of county. In October 2019, the number of inmates housed out-of-county had not been reduced and the Sheriff's Office had to request additional funding to meet financial obligations. As a result of the number of inmates being housed out-of-county not being reduced, the Sheriff's Office is requesting \$1M be added to out-of-county housing funds.

Legal Reference: US Supreme Court Case Law

Legal Requirement:

Statutory obligation to house inmates.

Expenditure Impact

Commit Item	Fund	Fund Center	2020 Budget	2021 Budget
42615 - FEE FOR SERVICE CONT	110	17015-110		1,000,000
TOTAL			0	1,000,000

Question Responses

How will this request assist in obtaining your performance objective(s) or impact services you deliver?

Funding will allow the Sheriff's Office to pay the expense of housing inmates out-of-county.

Discuss problems the department/community will experience if this request was not approved and what other alternatives you've considered? Please provide a demonstration or scenario of the service at the current time.

Will not be able to pay to house inmates out-of-county and the Sedgwick County Adult Detention Facility and Jail Annex do not have enough beds to house within our local facilities.

Will the funding of this request be from existing resources, or from a new revenue? Please outline how any new revenue was estimated.

Existing resources.

Other:

Please provide information regarding any type of study done to support your current request.

See inmate daily population attachment.

In 2018, the Sedgwick County Sheriff's Office conducted a lengthy study of inmate population for the years of 2015, 2016, and 2017. The study showed Average Daily Population (ADP) to be 1350 per year. Due to this, a proposal was given to the Board of County Commissioners to repurpose the Work Release Center into a full purpose jail, housing up to 180 inmates. The proposal was accepted and for budget cycle 2019, \$1,000,000 was transferred from Sheriff Budget to Corrections Budget due to work release being reassigned.

For personnel related requests, please provide information regarding the department's ability to fulfill day to day tasks and what challenges currently exist.

N/A

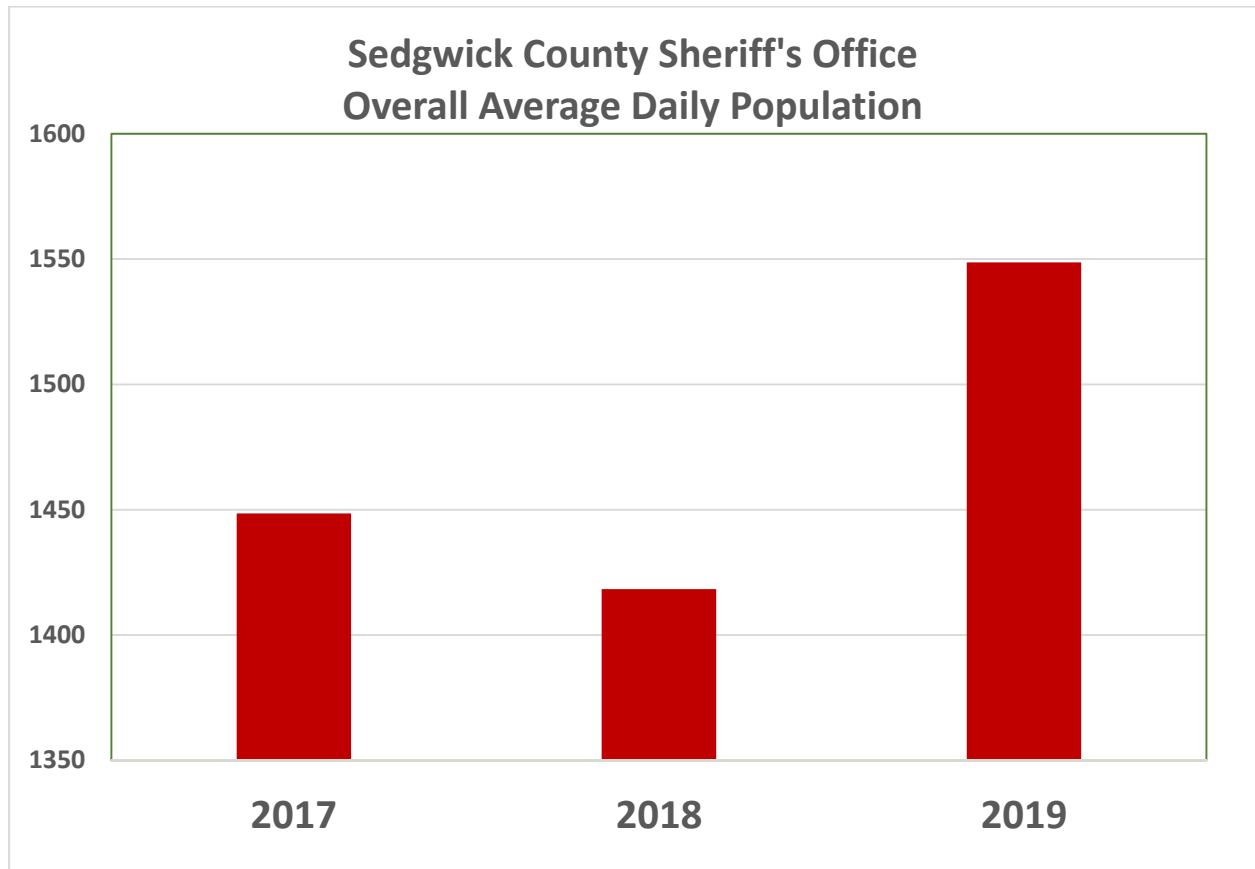
Please determine if this request is a want or a need for your department. Please detail how this request will support your department or division's strategic plan.

Need to fulfill statutory obligation of housing inmates.

Please provide 3 years worth of data to support your request.

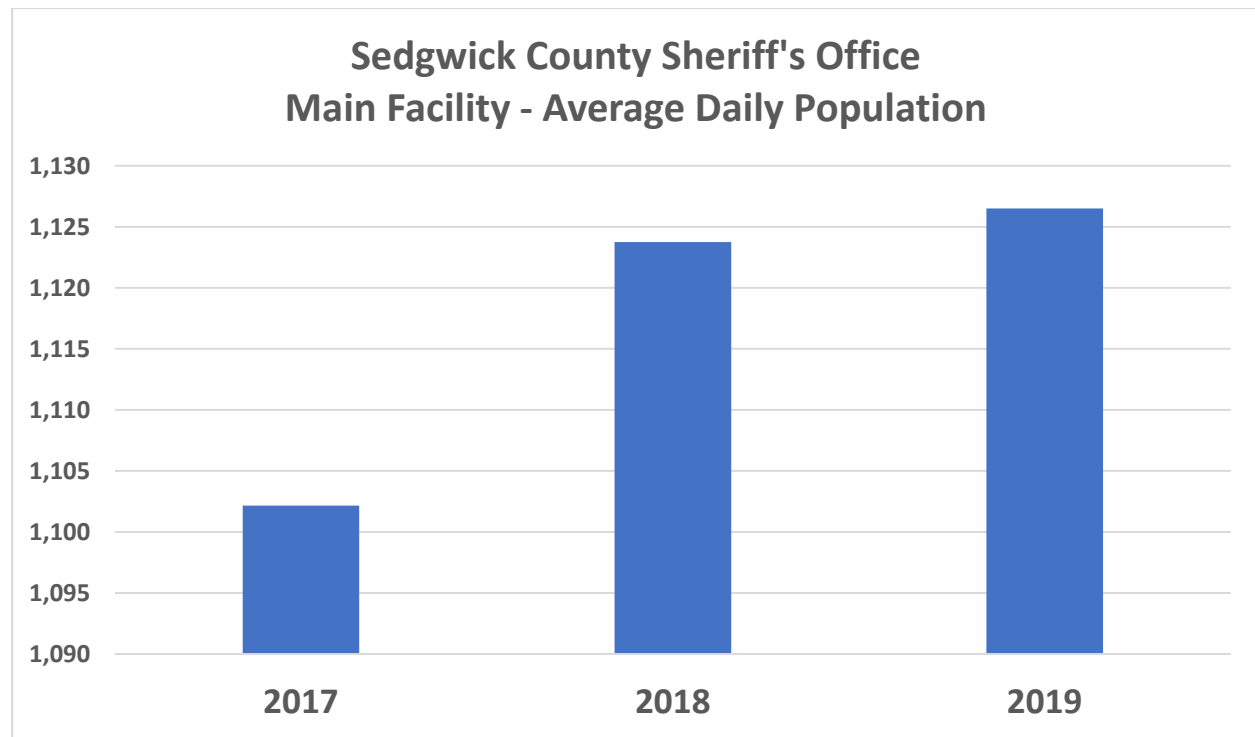
See daily inmate population attachment.

Sedgwick County Sheriff's Office Inmate Population Growth 2017 - 2019



In early 2017 the Sedgwick County Sheriff's Office averaged an overall inmate population of 1370 inmates. In mid-2019, the inmate population significantly increased and the Sheriff's Office exceeded 1600 inmates. A spike in population in summer months is not historically uncommon, which is typically followed by a reduction in population through winter months. In 2019, no such winter reduction occurred and inmate population has continued to rise. So far in 2020, the average overall inmate population is 1673 inmates.

Main Facility Capacity Expansion

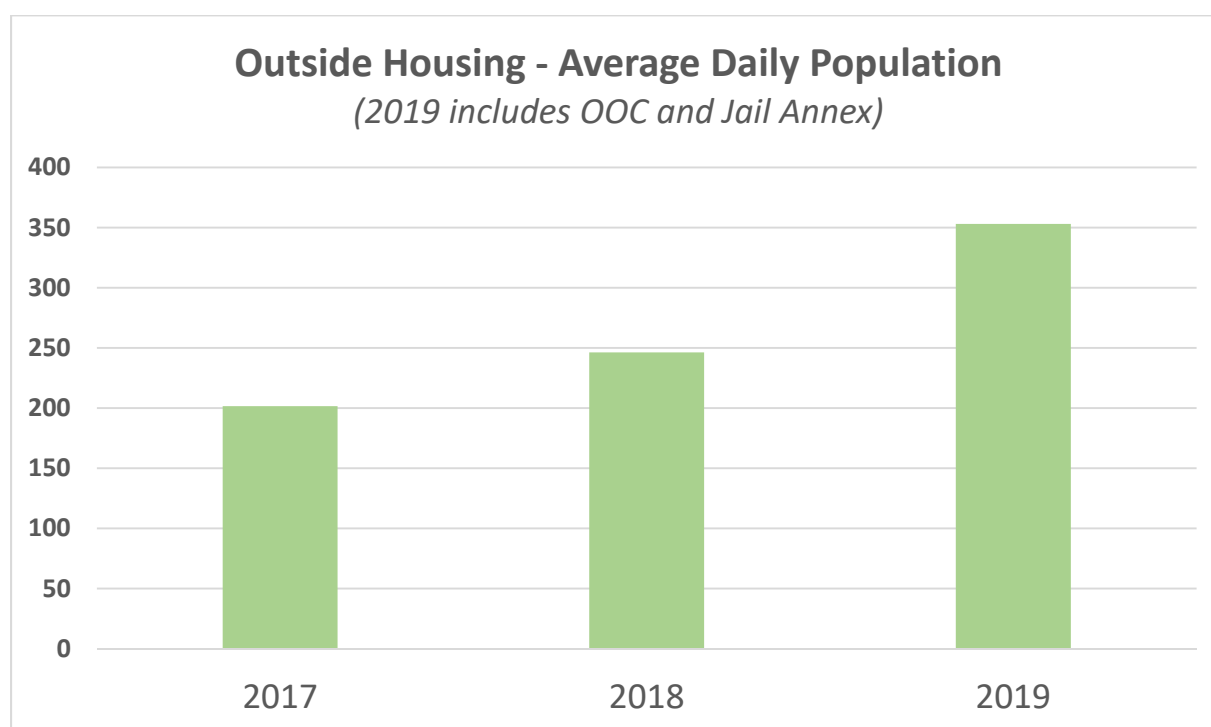


In 2019 the Detention Facility was able to add 63 additional beds to the Detention Facility. These additional beds increased the main facility's population capacity to 1,226 inmates.

Out of County Housing

Cost of Housing Outside Main Facility			
Year	2017	2018	2019
Out Of County Housing (Man-Days)	68,970	78,251	66,684
Jail Annex Housing (Man-Days)			61,077
Total Days Housed Outside Main Facility	68,970	78,251	127,760
Cost Per Day OOC Housing	\$35.00	\$35.00	\$35.00
Outside Housing Costs	\$2,413,960	\$2,738,790	\$2,333,934
Housing Cost w/out Jail Annex			\$4,471,617

In 2018, the Work Release facility was remodeled and repurposed as the Jail Annex. In January 2019 the 180 bed facility opened. The intent of the new facility was to reduce the total number of inmates housed out of county. In 2019, the Jail Annex housed a total of 61,077 Man-Days. Without the Jail Annex, these inmates would have been housed out of county at a rate of \$35.00 per day, which would have equated to an additional \$2,137,683 in out of county housing costs. In 2018, the total Man-Days of inmates housed outside the main facility was 78,251. In 2019, that number ballooned to 127,760, an increase of 63%.



Between the Jail Annex and the Detention Facility's bed expansion, the Sheriff's Office can house an additional 243 inmates. The intent of these additions were to minimize the need for out of county housing. Unfortunately, the number of inmates requiring outside housing has significantly increased over the past two years.

2021 Sedgwick County Budget

[634] Recurring Equipment Costs

Division:	Sedgwick County Sheriff	Contact Name:	Colonel David Mattingly
Department Priority:	2	Division Priority:	2
Primary Fund Center:	17001-110	Fund:	110
Funding Frequency:	Recurring	Request Status:	Submitted
Reason:	Budget Enhancement Process	Attachments:	3

Summary

In 2018, the Sheriff's Office purchased body cameras and dash cameras to enhance deputy safety, public safety and provide better collection of evidence and transparency. In 2019, the Sheriff's Office purchased new interview room cameras. The purchase price of all systems includes video storage and backend evidence management. When these systems were purchased, the Sheriff's Office was realizing salary savings of over a million dollars due to have as many 77 unfilled detention deputy positions. The year one payment for the above systems was paid using funds from salary savings. Through an aggressive recruiting campaign in 2019 and continuing into 2020, the 77 unfilled positions has been reduced to less than ten, eliminating the salary savings. The Sheriff's Office is requesting \$310,000 be added to our budget to pay the remaining expense.

Legal Reference: Kansas Records Retention Schedule

Legal Requirement:

Required to maintain evidence per retention schedule, See K.A.R. 53-2-133.

Expenditure Impact

Commit Item	Fund	Fund Center	2020 Budget	2021 Budget
47104 - Operating Equipment >	110	17001-110		310,000
TOTAL			0	310,000

Question Responses

How will this request assist in obtaining your performance objective(s) or impact services you deliver?

This will allow the Sheriff's Office to continue our deployment of body cameras, dash cameras and interview room cameras. Additionally, it will provide for the maintenance of all captured digital evidence.

Discuss problems the department/community will experience if this request was not approved and what other alternatives you've considered? Please provide a demonstration or scenario of the service at the current time.

Not having these cameras will negatively impact deputy safety, citizen safety, collection of evidence and transparency.

Will the funding of this request be from existing resources, or from a new revenue? Please outline how any new revenue was estimated.

Existing resources.

Other:

Please provide information regarding any type of study done to support your current request.

N/A

For personnel related requests, please provide information regarding the department's ability to fulfill day to day tasks and what challenges currently exist.

N/A

Please determine if this request is a want or a need for your department. Please detail how this request will support your department or division's strategic plan.

Based on the demand from the public and law makers alike, we consider this a need.

Goal 2 over our strategic plan is: Enhance and Integrate Technology/Equipment

Specifically, 2.1.3 is: Research/Implement Body Cameras and Dash Cameras. This request directly supports the Sheriff's Office Strategic Plan.

Kansas Records Retention Schedule requires video to be stored for a minimum of 15 years and a maximum of 80 years (K.A.R. 53-2-133). The evidence storage provided by the vendor allows us to meet this requirement.

Please provide 3 years worth of data to support your request.

N/A

Title: Master Services and Purchasing Agreement between Axon and Agency
 Department: Sales/Customer Service
 Version: 4.0
 Release Date: 4/2/2018



Master Services and Purchasing Agreement

This Master Services and Purchasing Agreement (the **Agreement**) by and between Axon Enterprise, Inc., (**Axon or Party**) a Delaware corporation having its principal place of business at 17800 N 85th Street, Scottsdale, Arizona, 85255, and Sedgwick County, Kansas (**Agency, Party** or collectively **Parties**), is entered into as of the last signature date on this Agreement (**the Effective Date**).

This Agreement sets forth the terms and conditions for the purchase, delivery, use, and support of Axon Products and Services as detailed in the Quote Appendix (the **Quote**), which is hereby incorporated by reference. In consideration of this Agreement, the Parties agree as follows:

- 1 **Term.** This Agreement will commence on the Effective Date and will remain in full force and effect until December 31, 2023. The Agency may renew the terms and conditions of this Agreement for an additional 5 years upon the execution of a new pricing Quote. New products and services may require additional terms and conditions. Axon services will not be authorized until a signed Quote or Purchase Order is accepted by Axon, whichever is first.
- 2 **Definitions.**

"Confidential Information" means information disclosed by the Parties, their affiliates, business partners, or their respective employees, contractors or agents that is clearly designated as confidential.

"Evidence.com Service" means Axon web services for Evidence.com, the Evidence.com site, Evidence Sync software, Axon Capture App, Axon View App, other software, maintenance, storage, and any product or service provided by Axon under this Agreement for use with Evidence.com. This does not include any third-party applications, hardware warranties, or my.evidence.com services.

"Products" means all hardware, software, cloud based services, and software maintenance releases and updates provided by Axon under this Agreement.

"Quote" is an offer to sell, and is valid only for products and services listed on the quote at prices on the quote. Any terms and conditions contained within the Agency's purchase order in response to the Quote will be null and void and shall have no force or effect. Axon is not responsible for pricing, typographical, or other errors in any offer by Axon and Axon reserves the right to cancel any orders resulting from such errors.

"Services" means all services provided by Axon pursuant to this Agreement.
- 3 **Payment Terms.** Axon invoices upon shipment, unless otherwise specified in the Quote. Invoices are due to be paid within 30 days of the date of invoice, unless otherwise specified by Axon. All orders are subject to prior credit approval. Payment obligations are non-cancelable, fees paid are non-refundable, and all amounts payable will be made without setoff, deduction, or withholding. If a delinquent account is sent to collections, the Agency is responsible for all collection and attorneys' fees. In the event the Agency chooses a phased deployment for the Products in the Quote, the Quote pricing is subject to change if the phased deployment changes.
- 4 **Taxes.** Unless Axon is provided with a valid and correct tax exemption certificate applicable to the purchase and ship-to location, the Agency is responsible for sales and other taxes associated with the order.
- 5 **Shipping; Title; Risk of Loss; Rejection.** Axon reserves the right to make partial shipments and

Title: **Master Services and Purchasing Agreement between Axon and Agency**
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Products may ship from multiple locations. All shipments are FOB Shipping Point via common carrier and title and risk of loss pass to the Agency upon delivery to the common carrier by Axon. The Agency is responsible for any shipping charges on the Quote. Shipping dates are estimates only. The Agency may reject Products that do not match the Products listed in the Quote, are damaged, or non-functional upon receipt (**Nonconforming Product**) by providing Axon written notice of rejection within 10 days of shipment. In the event the Agency receives a Nonconforming Product, the Agency's sole remedy is to return the Product to Axon for repair or replacement as further described in the Warranties Section. Failure to notify Axon within the 10-day rejection period will be deemed as acceptance of Product.

6 **Returns.** All sales are final and no refunds or exchanges are allowed, except for warranty returns or as provided by state or federal law.

7 **Warranties.**

7.1 **Hardware Limited Warranty.** Axon warrants that its law enforcement hardware Products are free from defects in workmanship and materials for a period of ONE (1) YEAR from the date of receipt. Extended warranties run from the date of purchase of the extended warranty through the balance of the 1-year limited warranty term plus the term of the extended warranty measured from the date of expiration of the 1-year limited warranty. CEW cartridges and Smart cartridges that are expended are deemed to have operated properly. Axon-manufactured accessories are covered under a limited 90-DAY warranty from the date of receipt. Non-Axon manufactured accessories, including all Apple and Android devices, are covered under the manufacturer's warranty. In the event of a warranty claim for an Apple or Android device, the Agency should contact the manufacturer. If Axon determines that a valid warranty claim is received within the warranty period, as further described in the Warranty Limitations section, Axon agrees to repair or replace the Product. Axon's sole responsibility under this warranty is to either repair or replace with the same or like Product, at Axon's option.

7.2 **Warranty Limitations.**

7.2.1 The warranties do not apply to and Axon will not be responsible for any loss, data loss, damage, or other liabilities arising from damage: (a) from failure to follow instructions relating to the Product's use; (b) caused by use with non-Axon products or from the use of cartridges, batteries or other components that are not manufactured or recommended by Axon; (c) caused by abuse, misuse, intentional or deliberate damage to the Product, or force majeure; (d) to a Product or part that has been repaired or modified by persons other than Axon authorized personnel or without the written permission of Axon; or (e) to any Axon Product whose serial number has been removed or defaced.

7.2.2 **To the extent permitted by law, the warranties and the remedies set forth above are exclusive and Axon disclaims all other warranties, remedies, and conditions, whether oral or written, statutory, or implied, as permitted by applicable law. If statutory or implied warranties cannot be lawfully disclaimed, then all such warranties are limited to the duration of the express warranty described above and limited by the other provisions contained in this Agreement.**

7.2.3 Axon's cumulative liability to any Party for any loss or damage resulting from any claims, demands, or actions arising out of or relating to any Axon Product will not exceed the purchase price paid to Axon for the Product or if for Services, the amount paid for such Services over the prior 12 months preceding the claim. In no event will either Party be liable for any direct, special, indirect, incidental, exemplary, punitive or consequential damages, however caused, whether for breach of warranty, breach of contract, negligence, strict liability, tort or under any other legal theory.

Title: Master Services and Purchasing Agreement between Axon and Agency
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- 7.3 **Warranty Returns.** If a valid warranty claim is received by Axon within the warranty period, Axon agrees to repair or replace the Product that Axon determines in its sole discretion to be defective under normal use, as defined in the Product instructions. Axon's sole responsibility under this warranty is to either repair or replace with the same or like Product, at Axon's option.
- 7.3.1 For warranty return and repair procedures, including troubleshooting guides, please go to Axon's websites www.axon.com/support or www.evidence.com, as indicated in the appropriate Product user manual or quick start guide.
- 7.3.2 Before delivering Product for warranty service, it is the Agency's responsibility to upload the data contained in the Product to the Evidence.com Service or download the Product data and keep a separate backup copy of the contents. Axon is not responsible for any loss of software programs, data, or other information contained on the storage media or any other part of the Product.
- 7.3.3 A replacement Product will be new or like new and have the remaining warranty period of the original Product or 90 days from the date of replacement or repair, whichever period is longer. When a Product or part is exchanged, any replacement item becomes Agency's property and the replaced item becomes Axon's property.
- 8 **Product Warnings.** See Axon's website at www.axon.com/legal for the most current Axon product warnings.
- 9 **Design Changes.** Axon reserves the right to make changes in the design of any of Axon's products and services without incurring any obligation to notify the Agency or to make the same change to products and services previously purchased.
- 10 **Insurance.** Axon will maintain, at Axon's own expense and in effect during the Term, Commercial General Liability Insurance, and Workers' Compensation Insurance and Commercial Automobile Insurance, and will furnish certificates of insurance or self-insurance upon request.
- 11 **Indemnification.** Axon will indemnify and defend the Agency's officers, directors, and employees (**Agency Indemnitees**) from and against all claims, demands, losses, liabilities, reasonable costs and expenses arising out of a claim by a third party against an Agency Indemnitee resulting from any negligent act, error or omission, or willful misconduct of Axon under or related to this Agreement, except in the case of negligent acts, omissions or willful misconduct of the Agency or claims that fall under Workers Compensation coverage.
- 12 **IP Rights.** Axon owns and reserves all right, title, and interest in the Axon Products and Services, and related software, as well as any suggestions made to Axon.
- 13 **IP Indemnification.** Axon will defend, indemnify, and hold the Agency Indemnitees harmless from and against any claims, damages, losses, liabilities, costs, and expenses (including reasonable attorneys' fees) arising out of or relating to any third-party claim alleging that use of Axon Products or Services as permitted under this Agreement infringes or misappropriates the intellectual property rights of a third party. The Agency must provide Axon with prompt written notice of such a claim, tender to Axon the defense or settlement of such a claim at Axon's expense, and cooperate fully with Axon in the defense or settlement of such a claim.

Axon has no liability to the Agency or any third party if any alleged infringement or claim of infringement is to any extent based upon: (a) any modification of the Evidence.com Service by the Agency or any third party not approved by Axon; (b) use of the Evidence.com Service in connection or in combination with equipment, devices, or services not approved or recommended by Axon; (c) the use of Evidence.com Service other than as permitted under this Agreement or in a manner for which it was not intended; or (d)

Title: Master Services and Purchasing Agreement between Axon and Agency
 Department: Sales/Customer Service
 Version: 4.0
 Release Date: 4/2/2018



the use of other than the most current release or version of any software provided by Axon as part of or in connection with the Evidence.com Service. Nothing in this Section will affect any warranties in favor of the Agency that are otherwise provided in or arise out of this Agreement.

- 14 **Agency Responsibilities.** The Agency is responsible for (i) use of Axon Products (including any activities under the Agency Evidence.com account and use by Agency employees and agents), (ii) breach of this Agreement or violation of applicable law by the Agency or any of the Agency's end users, (iii) Agency Content or the combination of Agency Content with other applications, content or processes, including any claim involving alleged infringement or misappropriation of third party rights by Agency Content or by the use of Agency Content, (iv) a dispute between the Agency and any third party over Agency use of Axon Products or the collection or use of Agency Content, (v) any hardware or networks that the Agency connects to the Evidence.com Service, and (vi) any security settings the Agency establishes to interact with or on the Evidence.com Service.

15 **Termination.**

15.1 **By Either Party.** Either Party may terminate for cause upon 30 days advance notice to the other Party if there is any material default or breach of this Agreement by the other Party, unless the defaulting Party has cured the material default or breach within the 30-day notice period. In the event that the Agency terminates this Agreement due to Axon's failure to cure the material breach or default, Axon will issue a refund of any prepaid amounts on a prorated basis from the date of notice of termination.

15.2 **By Agency.** The Agency is obligated to pay the fees under this Agreement as may lawfully be made from funds budgeted and appropriated for that purpose during the Agency's then current fiscal year. In the event that sufficient funds will not be appropriated or are not otherwise legally available to pay the fees required under this Agreement, this Agreement may be terminated by the Agency. The Agency agrees to deliver notice of termination under this Section at least 90 days prior to the end of the Agency's then current fiscal year, or as soon as reasonably practicable under the circumstances.

- 15.3 **Effect of Termination.** Upon any termination of this Agreement: (a) all Agency rights under this Agreement immediately terminate; (b) the Agency remains responsible for all fees and charges incurred through the date of termination; and (c) Payment Terms, Warranty, Product Warnings, Indemnification, and Agency Responsibilities Sections, as well as the Evidence.com Terms of Use Appendix Sections on Agency Owns Agency Content, Data Storage, Fees and Payment, Software Services Warranty, IP Rights and License Restrictions will continue to apply in accordance with their terms. If the Agency purchases Products for a value less than MSRP and this Agreement is terminated before the end of the term for a reason other than due to Axon's failure to cure a material breach or default then (a) the Agency will be invoiced for the remainder of the MSRP for the Products received and not already paid for; or (b) only in the case of termination for non-appropriations, return the Products to Axon within 30 days of the date of termination."

16 **General.**

16.1 **Confidentiality.** Both Parties will take reasonable measures to avoid disclosure, dissemination or unauthorized use of either Party's Confidential Information. Except as required by applicable law, neither Party will disclose either Party's Confidential Information during the Term or at any time during the 5-year period following the end of the Term. Unless the Agency is legally required to disclose Axon's pricing, all Axon pricing is considered confidential and competition sensitive. To the extent allowable by law and so long as the Sheriff's Office Legal Advisor is aware of the disclosure, Agency will provide notice to Axon prior to any such disclosure. Notwithstanding the above, Axon retains the right to publicly announce information pertaining to this Agreement. As a

Title: Master Services and Purchasing Agreement between Axon and Agency

Department: Sales/Customer Service

Version: 4.0

Release Date: 4/2/2018



publicly traded company, Axon has a duty to provide shareholders with information on material agreements. Sedgwick County, as a governmental entity, has a duty to Sedgwick County taxpayers to be open and transparent regarding expenditures. Notwithstanding other provisions of this section 16.1, Sedgwick County intends for this agreement to be interpreted in compliance with the Kansas Open Records Act (K.S.A. 45-215 *et seq.*).

- 16.2 Excusable delays.** Axon will use commercially reasonable efforts to deliver all Products and Services ordered as soon as reasonably practicable. In the event of interruption of any delivery due to causes beyond Axon's reasonable control, Axon has the right to delay or terminate the delivery with reasonable notice.
- 16.3 Force Majeure.** Neither Party will be liable for any delay or failure to perform any obligation under this Agreement where the delay or failure results from any cause beyond the Parties' reasonable control, including acts of God, labor disputes or other industrial disturbances, systemic electrical, telecommunications, or other utility failures, earthquake, storms or other elements of nature, blockages, embargoes, riots, acts or orders of government, acts of terrorism, or war.
- 16.4 Proprietary Information.** The Agency agrees that Axon has and claims various proprietary rights in the hardware, firmware, software, and the integration of ancillary materials, knowledge, and designs that constitute Axon products and services, and that the Agency will not directly or indirectly cause any proprietary rights to be violated.
- 16.5 Independent Contractors.** The Parties are independent contractors. Neither Party, nor any of their respective affiliates, has the authority to bind the other. This Agreement does not create a partnership, franchise, joint venture, agency, fiduciary, or employment relationship between the Parties.
- 16.6 No Third-Party Beneficiaries.** This Agreement does not create any third-party beneficiary rights in any individual or entity that is not a party to this Agreement.
- 16.7 Non-discrimination and Equal Opportunity.** During the performance of this Agreement, neither the Parties nor the Party's employees will discriminate against any person, whether employed by a Party or otherwise, on the basis of basis of race, color, religion, gender, age, national origin, handicap, marital status, or political affiliation or belief. In all solicitations or advertisements for employees, agents, subcontractors or others to be engaged by a Party or placed by or on behalf of a Party, the solicitation or advertisement shall state all qualified applicants shall receive consideration for employment without regard to race, color, religion, gender, age, national origin, handicap, marital status, or political affiliation or belief.
- 16.8 U.S. Government Rights.** Any Evidence.com Service provided to the U.S. Government as "commercial items," "commercial computer software," "commercial computer software documentation," and "technical data" will have the same rights and restrictions generally applicable to the Evidence.com Service. If the Agency is using the Evidence.com Services on behalf of the U.S. Government and these terms fail to meet the U.S. Government's needs or are inconsistent in any respect with federal law, the Agency will immediately discontinue use of the Evidence.com Service. The terms "commercial item," "commercial computer software," "commercial computer software documentation," and "technical data" are defined in the Federal Acquisition Regulation and the Defense Federal Acquisition Regulation Supplement.
- 16.9 Import and Export Compliance.** In connection with this Agreement, each Party will comply with

Title: Master Services and Purchasing Agreement between Axon and Agency
Department: Sales/Customer Service
Version: 4.0
Release Date: 4/2/2018



all applicable import, re- import, export, and re-export control laws and regulations.

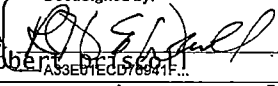
- 16.10 Assignment.** Neither Party may assign or otherwise transfer this Agreement without the prior written approval of the other Party. Axon may assign or otherwise transfer this Agreement or any of its rights or obligations under this Agreement without consent (a) for financing purposes, (b) in connection with a merger, acquisition or sale of all or substantially all of its assets, (c) as part of a corporate reorganization, or (d) to an affiliate or subsidiary corporation. Subject to the foregoing, this Agreement will be binding upon the Parties and their respective successors and assigns.
- 16.11 No Waivers.** The failure by either Party to enforce any provision of this Agreement will not constitute a present or future waiver of the provision nor limit the Party's right to enforce the provision at a later time.
- 16.12 Severability.** This Agreement is contractual and not a mere recital. If any portion of this Agreement is held to be invalid or unenforceable, the remaining portions of this Agreement will remain in full force and effect.
- 16.13 Governing Law; Venue.** The laws of the state where the Agency is physically located, without reference to conflict of law rules, govern this Agreement and any dispute of any sort that might arise between the Parties. The United Nations Convention for the International Sale of Goods does not apply to this Agreement.
- 16.14 Notices.** All communications and notices to be made or given pursuant to this Agreement must be in the English language. Notices provided by posting on the Agency's Evidence.com site will be effective upon posting. Notices provided by email at the email address listed below will be effective when the email was sent. Notices provided by personal delivery will be effective immediately. Contact information for notices:
- | | | |
|-------|---|---|
| Axon: | Axon Enterprise, Inc.
Attn: Contracts
17800 N. 85th Street
Scottsdale, Arizona 85255
contracts@axon.com | Agency: Joseph E. Thomas, Purchasing Director
Sedgwick County, Kansas
525 N. Main, Suite 823
Wichita, KS 67203 |
|-------|---|---|
- 16.15 Entire Agreement.** This Agreement, including the Evidence.com Terms of Use Appendix, Professional Services Appendix, Technology Assurance Plan Appendix, Axon Integration Services Appendix, Axon Fleet Appendix, Sedgwick County Mandatory Contractual Provisions Attachment and the Quote provided by Axon, represents the entire agreement between the Parties. This Agreement supersedes all prior or contemporaneous representations, understandings, agreements, or communications between the Parties, whether written or verbal, regarding the subject matter of this Agreement. No modification or amendment of any portion of this Agreement will be effective unless in writing and signed by the Parties to this Agreement. If Axon provides a translation of the English language version of this Agreement, the English language version of the Agreement will control if there is any conflict.
- 16.16 Counterparts.** If this Agreement form requires the signatures of the Parties, then this Agreement may be executed by electronic signature in multiple counterparts, each of which is considered an original.

Title: Master Services and Purchasing Agreement between Axon and Agency
Department: Sales/Customer Service
Version: 4.0
Release Date: 4/2/2018




IN WITNESS WHEREOF, the Parties hereto have caused this Agreement to be duly executed. Each Party warrants and represents that its respective signatories, whose signatures appear below, have been and are, on the date of signature, duly authorized to execute this Agreement.

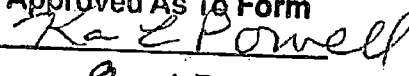
Axon Enterprise, Inc.

Signature: 
Name: Robert E. Thomas
Title: VP, Associate General Counsel
Date: 9/13/2018

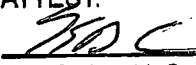
Sedgwick County, Kansas

Signature: 
Name: Joseph E. Thomas
Title: Purchasing Director
Date: 9-14-2018

Approved As To Form


9-13-18

ATTEST:


Kelly B. Arnold, County Clerk



Evidence.com Terms of Use Appendix

- 1 **Evidence.com Subscription Term.** The Evidence.com Subscription Term will begin after shipment of the Axon body worn cameras. If shipped in 1st half of the month, the start date is on the 1st of the following month. If shipped in the last half of the month, the start date is on the 15th of the following month. For phased deployments, the Evidence.com Subscription begins upon the shipment of the first phase. For purchases that consist solely of Evidence.com licenses, the Subscription will begin upon the Effective Date.

- 2 **Access Rights. "Agency Content"** means software, data, text, audio, video, images or other Agency content or any of the Agency's end users (a) run on the Evidence.com Service, (b) cause to interface with the Evidence.com Service, or (c) upload to the Evidence.com Service under the Agency account or otherwise transfer, process, use or store in connection with the Agency account. Upon the purchase or granting of a subscription from Axon and the opening of an Evidence.com account, the Agency will have access and use of the Evidence.com Service for the storage and management of Agency Content during the Evidence.com Subscription Term.

The Evidence.com Service and data storage are subject to usage limits. The Evidence.com Service may not be accessed by more than the number of end users specified in the Quote. If Agency becomes aware of any violation of this Agreement by an end user, the Agency will immediately terminate that end user's access to Agency Content and the Evidence.com Services. For Evidence.com Lite licenses, the Agency will have access and use of Evidence.com Lite for only the storage and management of data from TASER CEWs and the TASER CAM during the subscription Term. The Evidence.com Lite Service may not be accessed to upload any non-TASER CAM video or any other files.

- 3 **Agency Owns Agency Content.** The Agency controls and owns all right, title, and interest in and to Agency Content and except as otherwise outlined herein, Axon obtains no interest in the Agency Content, and the Agency Content are not business records of Axon. The Agency is solely responsible for the uploading, sharing, withdrawal, management and deletion of Agency Content. Axon will have limited access to Agency Content solely for providing and supporting the Evidence.com Service to the Agency and Agency end users. The Agency represents that the Agency owns Agency Content; and that none of Agency Content or Agency end users' use of Agency Content or the Evidence.com Service will violate this Agreement or applicable laws.

- 4 **Evidence.com Data Security.**

4.1. Generally. Axon will implement commercially reasonable and appropriate measures designed to secure Agency Content against accidental or unlawful loss, access or disclosure. Axon will maintain a comprehensive Information Security Program (ISP) that includes logical and physical access management, vulnerability management, configuration management, incident monitoring and response, encryption of digital evidence uploaded, security education, risk management, and data protection. The Agency is responsible for maintaining the security of end user names and passwords and taking steps to maintain appropriate security and access by end users to Agency Content. Login credentials are for Agency internal use only and Agency may not sell, transfer, or sublicense them to any other entity or person. The Agency agrees to be responsible for all activities undertaken by the Agency, Agency employees, Agency contractors or agents, and Agency end users that result in unauthorized access to the Agency account or Agency Content. Audit log tracking for the video data is an automatic feature of the Services that provides details as to who accesses the video data and may be downloaded by the Agency at any time. The Agency shall contact Axon immediately if an unauthorized third party may be using the Agency account or Agency Content or if account information is lost or stolen.

4.2. FBI CJIS Security Addendum. Axon agrees to the terms and requirements set forth in the Federal Bureau of Investigation (FBI) Criminal Justice Information Services (CJIS) Security Addendum for the Term of this Agreement.

5. Axon's Support. Axon will make available updates as released by Axon to the Evidence.com Services. The Agency is responsible for maintaining the computer equipment and Internet connections necessary for use of the Evidence.com Services.

5.1. Support of Android Applications. For Android applications, including Axon View, Axon Device Manager, and Axon Capture, Axon will use reasonable efforts to continue supporting previous version of such applications for 45 days after the change. In the event Agency does not update their Android application to the most current version within 45 days of release, Axon may disable the application or force updates to the non-supported application.

6. Data Privacy. Axon will not disclose Agency Content or any information about the Agency except as compelled by a court or administrative body or required by any law or regulation. Axon will give notice if any disclosure request is received for Agency Content so the Agency may file an objection with the court or administrative body. The Agency agrees to allow Axon access to certain information from the Agency in order to: (a) perform troubleshooting services upon request or as part of Axon's regular diagnostic screenings; (b) enforce this agreement or policies governing use of Evidence.com Services; or (c) perform analytic and diagnostic evaluations of the systems.

7. Data Storage. Axon will determine the locations of the data centers in which Agency Content will be stored and accessible by Agency end users. For United States customers, Axon will ensure that all Agency Content stored in the Evidence.com Services remains within the United States, including any backup data, replication sites, and disaster recovery sites. Axon may transfer Agency Content to third parties for the purpose of storage of Agency Content. Third party subcontractors responsible for storage of Agency Content are contracted by Axon for data storage services. Ownership of Agency Content remains with the Agency.

For use of an Unlimited Evidence.com License, unlimited data may be stored in the Agency's Evidence.com account only if the data originates from an Axon Body Worn Camera or Axon Capture device. Axon reserves the right to charge additional fees for exceeding purchased storage amounts or for Axon's assistance in the downloading or exporting of Agency Content. Axon may place into archival storage any data stored in the Agency's Evidence.com accounts that has not been viewed or accessed for 6 months. Data stored in archival storage will not have immediate availability, and may take up to 24 hours to access.

8. Suspension of Evidence.com Services. Axon may suspend Agency access or any end user's right to access or use any portion or all of the Evidence.com Services immediately upon notice, in accordance with the following:

8.1. The Termination provisions of the Master Service Agreement apply;

8.2. The Agency or an end user's use of or registration for the Evidence.com Services (i) poses a security risk to the Evidence.com Services or any third party, (ii) may adversely impact the Evidence.com Services or the systems or content of any other customer, (iii) may subject Axon, Axon's affiliates, or any third party to liability, or (iv) may be fraudulent;

8.3. If Axon suspends the right to access or use any portion or all of the Evidence.com Services, the Agency remains responsible for all fees and charges incurred through the date of suspension without any credits for any period of suspension. Axon will not delete any of Agency Content on Evidence.com as a result of a suspension, except as specified elsewhere in this Agreement.

9. Software Services Warranty. Axon warrants that the Evidence.com Services will not infringe or misappropriate any patent, copyright, trademark, or trade secret rights of any third party. Axon disclaims any warranties or responsibility for data corruption or errors before the data is uploaded

to the Evidence.com Services.

- 10 **License Restrictions.** Neither the Agency nor any Agency end users (including, without limitation, employees, contractors, agents, officers, volunteers, and directors), may, or may attempt to: (a) permit any third party to access the Evidence.com Services, except as permitted in this Agreement; (b) modify, alter, tamper with, repair, or otherwise create derivative works of any of the Evidence.com Services; (c) reverse engineer, disassemble, or decompile the Evidence.com Services or apply any other process or procedure to derive the source code of any software included in the Evidence.com Services, or allow any others to do the same; (d) access or use the Evidence.com Services with the intent to gain unauthorized access, avoid incurring fees or exceeding usage limits or quotas; (e) copy the Evidence.com Services in whole or part, except as expressly permitted in this Agreement; (f) use trade secret information contained in the Evidence.com Services, except as expressly permitted in this Agreement; (g) resell, rent, loan, or sublicense the Evidence.com Services; (h) access the Evidence.com Services in order to build a competitive product or service or copy any features, functions, or graphics of the Evidence.com Services; (i) remove, alter, or obscure any confidentiality or proprietary rights notices (including copyright and trademark notices) of Axon's or Axon's licensors on or within the Evidence.com Services or any copies of the Evidence.com Services; or (j) use the Evidence.com Services to store or transmit infringing, libelous, or otherwise unlawful or tortious material, to store or transmit material in violation of third party privacy rights, or to store or transmit malicious code. All licenses granted in this Agreement are conditional on continued compliance this Agreement, and will immediately and automatically terminate if the Agency does not comply with any term or condition of this Agreement. The Agency may only use Axon's trademarks in accordance with the Axon Trademark Use Guidelines (located at www.axon.com).
- 11 **After Termination.** Axon will not delete any Agency Content as a result of a termination during a period of 90 days following termination. During this 90-day period the Agency may retrieve Agency Content only if all amounts due have been paid (there will be no application functionality of the Evidence.com Services during this 90-day period other than the ability to retrieve Agency Content). The Agency will not incur any additional fees if Agency Content is downloaded from Evidence.com during this 90-day period. Axon has no obligation to maintain or provide any Agency Content after this 90-day period and will thereafter, unless legally prohibited delete all of Agency Content stored in the Evidence.com Services. Upon request, Axon will provide written proof that all Agency Content has been successfully deleted and fully removed from the Evidence.com Services.
- 12 **Post-Termination Assistance.** Axon will provide Agency with the same post-termination data retrieval assistance that Axon generally makes available to all customers. Requests for Axon to provide additional assistance in downloading or transferring Agency Content, including requests for Axon's Data Egress Services, will result in additional fees and Axon will not warrant or guarantee data integrity or readability in the external system.

Professional Services Appendix

1 Professional Services Term. Amounts pre-paid for professional services as outlined in the Quote and the Professional Service Appendix must be used within 6 months of the Effective Date.

2 Scope of Services. The project scope will consist of the Services identified on the Quote.

2.1. The Full Service Package for the Axon and Evidence.com related Services includes 4 consecutive days of on-site services and a professional services manager who will work closely with the Agency to assess the Agency's deployment scope and determine which on-site services are appropriate. If more than 4 consecutive days of on-site services are needed, additional on-site assistance is available for \$7,000 per week (4 consecutive days) or \$2000 per day. The full set of service options includes:

System set up and configuration

- Setup Axon View on smart phones (if applicable).
- Configure categories & custom roles based on Agency need.
- Register cameras to Agency domain.
- Troubleshoot IT issues with Evidence.com and Axon Dock (Dock) access.
- Work with IT to install Evidence Sync software on locked-down computers (if applicable).
- One on-site session included.

Dock configuration

- Work with Agency to decide ideal location of Dock setup and set configurations on Dock if necessary.
- Authenticate Dock with Evidence.com using "admin" credentials from Agency.
- On-site assistance included

Best practice implementation planning session

- Provide considerations for establishment of video policy and system operations best practices based on Axon's observations with other agencies.
- Discuss importance of entering metadata in the field for organization purposes and other best practice for digital data management.
- Provide referrals of other agencies using the Axon camera products and Evidence.com Service
- Recommend rollout plan based on review of shift schedules.

System Admin and troubleshooting training sessions

Step-by-step explanation and assistance for Agency's configuration of security, roles & permissions, categories & retention, and other specific settings for Evidence.com.

Axon instructor training (Train the Trainer)

Training for Agency's in-house instructors who can support the Agency's Axon camera and Evidence.com training needs after Axon's Professional Service team has fulfilled its contracted on-site obligations

Evidence sharing training

Tailored workflow instruction for Investigative Units on sharing Cases and Evidence with local prosecuting agencies.

End user go live training and support sessions

Assistance with device set up and configuration. Training on device use, Evidence.com and Evidence Sync.

Implementation document packet

Evidence.com administrator guides, camera implementation guides, network setup guide, sample policies, and categories & roles guide

Post go live review session

2.2. The Package for the CEW-related Services are detailed below:

System set up and configuration <ul style="list-style-type: none"> • Configure Evidence.com categories & custom roles based on Agency need. • Troubleshoot IT issues with Evidence.com. • Work with IT to install Evidence Sync software on locked-down computers (if applicable). • Register users and assign roles in Evidence.com. • For the Full Service Package: On-site assistance included • For the Starter Package: Virtual assistance included
Dedicated Project Manager Assignment of a specific Axon representative for all aspects of planning the Product rollout (Project Manager). Ideally, the Project Manager will be assigned to the Agency 4–6 weeks prior to rollout.
Best practice implementation planning session to: <ul style="list-style-type: none"> • Provide considerations for establishment of CEW policy and system operations best practices based on Axon's observations with other agencies. • Discuss importance of entering metadata for organization purposes and other best practice for digital data management. • Provide referrals to other agencies using the TASER CEW Products and Evidence.com Service. • For the Full Service Package: On-site assistance included • For the Starter Package: Virtual assistance included
System Admin and troubleshooting training sessions On-site sessions—each providing a step-by-step explanation and assistance for Agency's configuration of security, roles & permissions, categories & retention, and other specific settings for Evidence.com.
Evidence.com Instructor training <ul style="list-style-type: none"> • Axon's on-site professional services team will provide training on the Evidence.com system with the goal of educating instructors who can support the Agency's subsequent Evidence.com training needs. • For the Full Service Package: Training for up to 3 individuals at the Agency • For the Starter Package: Training for up to 1 individual at the Agency
TASER CEW inspection and device assignment Axon's on-site professional services team will perform functions check on all new TASER CEW Smart weapons and assign them to a user on Evidence.com.
Post go live review session For the Full Service Package: On-site assistance included. For the Starter Package: Virtual assistance included.

- 3 **Officer Safety Plan (OSP) Full Service and Starter Service.** The Package for OSP Full Service includes both the Axon Full Service and CEW Full Service items. The Package for OSP Starter Service includes both the Axon Starter Service and CEW Starter Service items.
- 4 **Out of Scope Services.** Axon is responsible to perform only the Services described on the Quote. Any additional services discussed or implied that are not defined explicitly by the Quote will be considered out of the scope. Additional training days may be added on to any service package for additional fees set forth in the Quote.
- 5 **Delivery of Services.**
 - 5.1. **Hours and Travel.** Axon personnel will work within normal business hours, Monday through Friday, 8:30 a.m. to 5:30 p.m., except federal holidays, unless otherwise agreed in advance. All tasks on-site will be performed over a consecutive timeframe, unless otherwise agreed to by the Parties in advance. Travel time by Axon personnel to Agency premises will not be charged as work hours performed.
 - 5.2. **Changes to Services.** Changes to the scope of Services must be documented and agreed upon by the Parties in a change order. Changes may require an equitable adjustment in the charges or schedule.
- 6 **Authorization to Access Computer Systems to Perform Services.** The Agency authorizes Axon to access relevant Agency computers and network systems, solely for performing the Services. Axon will work diligently to identify as soon as reasonably practicable the resources and information Axon expects to use, and will provide an initial itemized list to the Agency. The

Agency is responsible for, and assumes the risk of any problems, delays, losses, claims, or expenses resulting from the content, accuracy, completeness, and consistency of all data, materials, and information supplied by the Agency.

- 7 **Site Preparation and Installation.** Prior to delivering any Services, Axon will provide 1 copy of the then-current user documentation for the Services and related Products in paper or electronic form (**Product User Documentation**). The Product User Documentation will include all environmental specifications that must be met in order for the Services and related Products to operate in accordance with the Product User Documentation. Prior to the installation of Product (whether performed by the Agency or Axon), the Agency must prepare the location(s) where the Products are to be installed (**Installation Site**) in accordance with the environmental specifications set forth in the Product User Documentation. Following the installation of the Products, the Agency must maintain the Installation Site where the Products have been installed in accordance with the environmental specifications set forth in the Product User Documentation. In the event that there are any updates or modifications to the Product User Documentation for any Products provided by Axon under this Agreement, including the environmental specifications for the Products, Axon will provide the updates or modifications to Agency when they are generally released by Axon to Axon customers.
- 8 **Acceptance Checklist.** Axon will present an Acceptance Form (**Acceptance Form**) upon completion of the Services. The Agency will sign the Acceptance Form acknowledging completion of the Services once the on-site service session has been completed. If the Agency reasonably believes that Axon did not complete the Services in substantial conformance with this Agreement, the Agency must notify Axon in writing of the specific reasons for rejection of the Services within 7 calendar days from delivery of the Checklist. Axon will address the issues and then will re-present the Acceptance Form for approval and signature. If Axon does not receive the signed Acceptance Form or a written notification of the reasons for the rejection of the performance of the Services within 7 calendar days of delivery of the Acceptance Form, the absence of the Agency response will constitute affirmative acceptance of the Services, and a waiver of any right of rejection.
- 9 **Liability for Loss or Corruption of Data.** The Agency is responsible for: (i) instituting proper and timely backup procedures for any files and programs on the Agency's network, not including any Agency Content on Evidence.com (**Agency Software and Data**); (ii) creating timely backup copies of Agency Software and Data that may be damaged, lost, or corrupted due to Axon's provision of Services; and (iii) using backup copies to restore any Agency Software and Data in the event of any loss of, damage to, or corruption of the operational version of Agency Software and Data, even if such damage, loss, or corruption is due to Axon's negligence. However, regardless of any assistance provided by Axon: (i) Axon will in no way be liable for the accuracy, completeness, success, or results of efforts to restore Agency Software and Data; (ii) any assistance provided by Axon under this Section is without warranty, express or implied; and (iii) in no event will Axon be liable for loss of, damage to, or corruption of Agency Software and Data from any cause.

Technology Assurance Plan Appendix

The Technology Assurance Plan ("TAP") is an optional plan the Agency may purchase. If TAP is included on the Quote, this TAP Appendix applies. TAP may be purchased as a standalone plan. TAP for Axon body worn cameras is also included as part of the Unlimited Evidence.com License, as well as under the Officer Safety Plan. TAP provides hardware extended warranty coverage, Spare Products, and a hardware refresh. TAP only applies to the Axon hardware Products listed in the Quote.

- 1 **TAP Warranty Coverage.** TAP includes the extended warranty coverage described in the current hardware warranty. TAP warranty coverage starts at the end of the Hardware Limited Warranty term and continues as long as the Agency continues to pay the required annual fees for TAP. TAP for Axon body worn cameras also includes free replacement of the Axon Flex controller battery and Axon Body battery during the TAP Term for any failure that is not specifically excluded from the Hardware Warranty.
- 2 **TAP Term.** The TAP Term start date is based upon the shipment date of the hardware covered under TAP. If the shipment of the hardware occurred in the first half of the month, then the Term starts on the 1st of the following month. If the shipment of the hardware occurred in the second half of the month, then the Term starts on the 15th of the following month.
- 3 **SPARE Product.** Axon will provide a predetermined number of spare Products for those hardware items and accessories listed in the Quote (**Spare Products**) to keep at the Agency location to replace broken or non-functioning units in order to improve the availability of the units to officers in the field. The Agency must return to Axon, through Axon's Return Merchandise Authorization (**RMA**) process, any broken or non-functioning units for which a Spare Product is utilized, and Axon will repair the non-functioning unit or replace with a replacement Product. Axon will repair or replace the unit that fails to function for any reason not excluded by the TAP warranty coverage, during the TAP Term with the same Product or a like Product, at Axon's sole option.
- 4 **Officer Safety Plan (OSP).** The Officer Safety Plan includes the benefits of the Evidence.com Unlimited License (which includes unlimited data storage for Axon camera and Axon Capture generated data in the Evidence.com Services and TAP for the Axon Camera), TAP for Evidence.com Dock, one Axon brand CEW with a 4-year Warranty, one CEW battery, and one CEW holster.

The OSP must be purchased for a period of 5 years (**OSP Term**). At any time during the OSP Term, the Agency may choose to receive the CEW, battery and holster by providing a \$0 purchase order. At the time elected to receive the CEW, the Agency may choose from any CEW model available as of the Effective Date of this Agreement. If the OSP is terminated before the end of the term and the Agency did not receive a CEW, battery or holster, Axon has no obligation to reimburse for those items not received.

If OSP is terminated before the end of the OSP Term and the Agency received a CEW, battery and/or holster then (a) the Agency will be invoiced for the remainder of the MSRP for the Products received and not already paid as part of the OSP before the termination date; or (b) only in the case of termination for non-appropriations, return the CEW, battery and holster to Axon within 30 days of the date of termination.

- 5 **TAP Upgrade Models.** Any Products replaced within 6 months prior to the scheduled upgrade will be deemed the upgrade. Within 30 days of receiving an upgrade, the Agency must return the original Products to Axon or destroy the Products locally and provide a certificate of destruction to Axon that includes the serial numbers for the destroyed Products. If the Agency does not return

the Products to Axon or destroy the Products, Axon will deactivate the serial numbers for the Products received by the Agency.

- 6 **TAP for Axon Body Worn Cameras.** If the Agency purchases 3 years of Evidence.com Unlimited Licenses or TAP as a stand-alone service and makes all payments, Axon will provide the Agency with a new Axon body worn camera (**Body Worn Upgrade Model**) 3 years after the TAP Term begins. If the Agency purchases 5 years of Evidence.com Unlimited Licenses, OSP, or TAP as a stand-alone service and makes all payments, Axon will provide the Agency with a Body Worn Upgrade Model 2.5 years after the TAP Term begins and once again 5 years after the TAP Term begins.
 - 6.1. **TAP as a stand-alone.** If the Agency purchased TAP for Axon cameras as a stand-alone service, then Axon will upgrade the Axon camera (and controller if applicable), free of charge, with a new on-officer video camera that is the same Product or a like Product, at Axon's sole option. Axon makes no guarantee that the Body Worn Upgrade Model will utilize the same accessories or Dock. If the Agency would like to change product models for the Body Worn Upgrade Model, then the Agency must pay the price difference in effect at the time of the upgrade between the MSRP for the offered Body Worn Upgrade Model and the MSRP for the model that will be acquired. No refund will be provided if the MSRP of the new model is less than the MSRP of the offered Body Worn Upgrade Model.
 - 6.2. **OSP or Unlimited TAP.** If the Agency purchased an Unlimited License or OSP, then Axon will upgrade the Axon camera (and controller if applicable), free of charge, with a new on-officer video camera of the Agency's choice.
- 7 **TAP Dock Upgrade Models.** If the Agency purchased TAP for the Axon Docks, or if the Agency purchased OSP, Axon will upgrade the Dock free of charge, with a new Dock with the same number of bays that is the same product or a like product, at Axon's sole option (**Dock Upgrade Model**). If the Agency purchased 3 years of Dock TAP, Axon will provide the Dock Upgrade Model 3 years after the TAP term begins. If the Agency purchased 5 years of Dock TAP, Axon will provide the Dock Upgrade Model 2.5 years after the TAP Term begins and once again 5 years after the TAP Term begins. If the Agency would like to change product models for the Dock Upgrade Model or add additional bays, then the Agency must pay the price difference in effect at the time of the upgrade between the MSRP for the offered Dock Upgrade Model and the MSRP for the model desired. No refund will be provided if the MSRP of the new model is less than the MSRP of the offered Dock Upgrade Model.
- 8 **TAP Termination.** If an invoice for TAP is more than 30 days past due or the Agency defaults on its payments for the Evidence.com Services, then Axon may terminate TAP and all outstanding Product related TAPs. Axon will provide notification that TAP coverage is terminated. Once TAP coverage is terminated for any reason, then:
 - 8.1. TAP coverage will terminate as of the date of termination and no refunds will be given.
 - 8.2. Axon will not and has no obligation to provide the free upgrades.
 - 8.3. The Agency will be invoiced for and are obligated to pay to Axon the MSRP then in effect for all Spare Products provided under TAP. If the Spare Products are returned within 30 days of the Spare Product invoice date, credit will be issued and applied against the Spare Product invoice.
 - 8.4. The Agency will be responsible for payment of any missed payments which led to termination before being allowed to purchase any future TAP.

Axon Integration Services Appendix

If CAD/RMS Service is included on the Quote, this Axon Integration Services Appendix applies.

- 1 **Term.** The term of this Appendix commences on the Effective Date. The actual work to be performed by Axon is not authorized to begin until Axon receives the signed Quote or a purchase order for the services described in this Appendix (**Integration Services**), whichever is first.

- 2 **Scope of Integration Services.** The project scope will consist of the development of an integration module that allows the Evidence.com Service to interact with the Agency's Computer-Aided Dispatch (**CAD**) or Records Management Systems (**RMS**), so that Agency's licensees may use the integration module to automatically tag the Axon recorded videos with a case ID, category, and location. The integration module will allow the Integration Module License holders to auto populate the Axon video meta-data saved to the Evidence.com Service based on data already maintained in the Agency's CAD or RMS. Axon is responsible to perform only the Integration Services described in this Appendix and any additional services discussed or implied that are not defined explicitly by this Appendix will be considered outside the scope of this Agreement and may result in additional fees.

- 3 **Pricing.** All Integration Services performed by Axon will be rendered in accordance with the fees and payment terms set forth in the Quote. The Agency must purchase Axon Integration licenses for every Evidence.com user in the Agency, even if the user does not have an Axon body camera.

- 4 **Delivery of Integration Services.**
 - 4.1. **Support After Completion of the Integration Services.** After completion of the Integration Services and acceptance by the Agency, Axon will provide up to 5 hours of remote (phone or Web-based) support services at no additional charge to the Agency. Axon will also provide support services that result because of a change or modification in the Evidence.com Service at no additional charge as long as the Agency maintains Evidence.com subscription licenses and Integration Module Licenses, and as long as the change is not required because the Agency changes its CAD or RMS. Thereafter, any additional support services provided to the Agency will be charged at Axon's then current standard professional services rate.
 - 4.2. **Changes to Services.** Changes to the scope of the Integration Services must be documented and agreed upon by the Parties in a change order. If the changes cause an increase or decrease in any charges or cause a scheduling change from that originally agreed upon, an equitable adjustment in the charges or schedule will be agreed upon by the Parties and included in the change order, signed by both Parties.
 - 4.3. **Warranty.** Axon warrants that it will perform the Integration Services in a good and workmanlike manner.

- 5 **Agency's Responsibilities.** Axon's successful performance of the Integration Services depends upon the Agency's:
 - 5.1. Making available its relevant systems, including its current CAD or RMS, for assessment by Axon (including making these systems available to Axon via remote access if possible);
 - 5.2. Making any required modifications, upgrades or alterations to Agency's hardware, facilities, systems and networks related to Axon's performance of the Integration Services;
 - 5.3. Providing access to the building facilities and where Axon is to perform the Integration Services, subject to safety and security restrictions imposed by the Agency (including providing security passes or other necessary documentation to Axon representatives performing the Integration Services permitting them to enter and exit Agency premises with laptop personal computers and any other materials needed to perform the

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- 5.4. Integration Services); Providing all necessary infrastructure and software information (TCP/IP addresses, node names, and network configuration) necessary for Axon to provide the Integration Services;
 - 5.5. Promptly installing and implementing any and all software updates provided by Axon;
 - 5.6. Ensuring that all appropriate data backups are performed;
 - 5.7. Providing to Axon the assistance, participation, review and approvals and participating in testing of the Integration Services as requested by Axon;
 - 5.8. Providing Axon with remote access to the Agency's Evidence.com account when required for Axon to perform the Integration Services;
 - 5.9. Notifying Axon of any network or machine maintenance that may impact the performance of the integration module at the Agency; and
 - 5.10. Ensuring the reasonable availability by phone or email of knowledgeable staff and personnel, system administrators, and operators to provide timely, accurate, complete, and up-to-date documentation and information to Axon (these contacts are to provide background information and clarification of information required to perform the Integration Services).
6. **Authorization to Access Computer Systems to Perform Services.** Agency authorizes Axon to access Agency's relevant computers, network systems, and CAD or RMS solely for performing the Integration Services. Axon will work diligently to identify as soon as reasonably practicable the resources and information Axon expects to use, and will provide an initial itemized list to Agency. Agency is responsible for, and assumes the risk of any problems, delays, losses, claims, or expenses resulting from the content, accuracy, completeness, and consistency of all data, materials, and information supplied by Agency.

Axon Fleet Appendix

If Axon Fleet is included on the Quote, this Axon Fleet Appendix applies.

- 1 **Axon Fleet Evidence.com Subscription Term.** The Evidence.com Subscription for Axon Fleet will begin after the first shipment of the Axon Fleet hardware (**Axon Fleet Subscription**) if shipped in 1st half of the month, the start date is on the 1st of the following month. If shipped in the last half of the month, the start date is on the 15th of the following month. For phased deployments, the Axon Fleet Subscription begins upon the shipment of the first phase, and subsequent phases will begin upon shipment of that phase.

- 2 **Agency Responsibilities.** The Agency is responsible for ensuring its infrastructure and vehicles adhere to the minimum requirements needed to effectively operate Axon Fleet as established by Axon during the on-site assessment at the Agency's facility and/or in Axon's technical qualifying questions. The Quote is based upon the Agency's accurate representation of its infrastructure. Any inaccuracies the Agency provides to Axon regarding the Agency's infrastructure and vehicles may subject the Quote to change.

- 3 **CradlePoint.** If the Agency purchases CradlePoint Enterprise Cloud Manager, the Agency is responsible for complying with the CradlePoint end user license agreement. The Agency acknowledges that the term of the CradlePoint license may differ from the term of the Evidence.com license. The Agency further acknowledges that CradlePoint installation services are not within the scope of this Agreement. All CradlePoint hardware is warranted under CradlePoint's manufacturer's warranty. In the event that the Agency requires support for its CradlePoint hardware, the Agency will contact CradlePoint directly.

- 4 **Statement of Work.** If the Agency has purchased installation services for Axon Fleet, the Statement of Work (**Fleet SOW**) attached to this Appendix will detail Axon's deliverables to the Agency with respect to the installation of Axon Fleet and any related hardware. Axon is responsible to perform only the services described in this Fleet SOW. Any additional services discussed or implied that are not defined explicitly by the Fleet SOW will be considered out of the scope. Axon may subcontract any part of the Fleet SOW to a qualified subcontractor.

- 5 **Warranty Coverage.** Axon's standard Hardware Warranty applies to Axon Fleet when installed by Axon trained personnel.
 - 5.1. If the Agency chooses (i) to install the Axon Fleet cameras and related hardware on its own without "train the trainer" services provided by Axon nor does not follow instructions provided by Axon during "train the trainer services", or (ii) a third party to install the hardware (collectively, **Third Party Installer**), Axon will not be responsible for Third Party Installer's failure to follow instructions relating to the implementation and use of Axon Fleet hardware, including (a) any degradation in performance that does not meet Axon's specifications or (b) any damage to the Axon Fleet hardware that occurs from such Third Party Install.
 - 5.2. Additional charges for Axon services may apply in the event Axon is required to (a) replace hardware that is damaged because of a Third Party Installer; (b) provide extensive remote support; or (c) send Axon personnel to the Agency's site to replace hardware damaged by a Third Party Installer.
 - 5.3. If Agency utilizes a Third Party Installer or their own IT infrastructure, Axon is not responsible for any system failure, including but not limited to, the failure of the Axon Fleet hardware to operate in accordance with Axon's specifications.

- 6 **Fleet Wireless Offload Service.**
 - 6.1. **License Grant.** Axon grants a non-exclusive, royalty-free, worldwide perpetual right and license to use Fleet Wireless Offload Software (**Fleet WOS**), where "use" and "using" in

- this Agreement mean storing, loading, installing, or executing Fleet WOS exclusively for data communication with Axon Products for the number of server licenses purchased.
- 6.2. License Start Date.** The Fleet WOS term will begin upon the start of the Axon Fleet Evidence.com Subscription.
- 6.3. License Restrictions.** The Agency may not use Fleet WOS in any manner or for any purpose other than as expressly permitted by this Agreement. The Agency may not: (a) modify, alter, tamper with, repair, or otherwise create derivative works of Fleet WOS; (b) reverse engineer, disassemble, or decompile Fleet WOS or apply any other process or procedure to derive the source code of Fleet WOS, or allow any others to do the same; (c) access or use Fleet WOS in a way intended to avoid incurring fees or exceeding usage limits or quotas; (d) copy Fleet WOS in whole or part, except as expressly permitted in this Agreement; (e) use trade secret information contained in Fleet WOS, except as expressly permitted in this Agreement; (f) resell, rent, loan or sublicense Fleet WOS; (g) access Fleet WOS in order to build a competitive product or service or copy any features, functions or graphics of Fleet WOS; or (h) remove, alter or obscure any confidentiality or proprietary rights notices (including copyright and trademark notices) of Axon or Axon's licensors on or within Fleet WOS or any copies of Fleet WOS. All licenses granted in this Appendix are conditional on continued compliance with this Appendix, and will immediately terminate if the Agency does not comply with any term or condition of this Appendix.
- 6.4. Updates.** If the Agency purchases maintenance for Fleet WOS, Axon will make available updates and error corrections (**WOS Updates**) to Fleet WOS. WOS Updates may be provided electronically via the Internet or via media as determined solely by Axon. It is the Agency's responsibility to establish and maintain adequate access to the Internet in order to receive the updates. The Agency is responsible for maintaining the computer equipment necessary for use of Fleet WOS. The maintenance term will be detailed in the Quote.
- 6.5. Fleet WOS Support.** If the Agency has purchased Fleet WiFi Services, upon request by Axon, the Agency will provide Axon with access to the Agency's store and forward servers for the sole purpose of troubleshooting and maintenance.
- 7. Axon Fleet Unlimited Storage.** For use of an Axon Fleet Unlimited Evidence.com License, unlimited data may be stored as part of the Axon Fleet unlimited storage only if the data originates from Axon Fleet hardware.
- 8. Axon Fleet Unlimited.** Axon Fleet Unlimited is a 5-year term. If the Agency purchases Axon Fleet Unlimited, the Axon Fleet camera hardware is covered by a 4-year extended warranty. Axon will also provide the Agency with a new front Axon Fleet camera and a new rear Axon Fleet camera that is the same Product or a like Product, at Axon's sole option (**Axon Fleet Upgrade Model**) 5 years after the start of the Axon Fleet Subscription. The Agency may elect to receive the Axon Fleet Upgrade Model anytime in the 5th year of the Axon Fleet Subscription Term so long as the final Axon Fleet Unlimited payment has been made.
- If the Agency would like to change product models for the Axon Fleet Upgrade Model, then the Agency must pay the price difference in effect at the time of the upgrade between the MSRP for the offered Axon Fleet Upgrade Model and the MSRP for the model desired. The Agency will be responsible for the installation of any Axon Fleet Upgrade Models received from Axon.
- 9. Fleet Unlimited Termination.** If an invoice for Axon Fleet Unlimited is more than 30 days past due or the Agency defaults on its payments for the Evidence.com Services then Axon may terminate Axon Fleet Unlimited and all outstanding Product related to Axon Fleet Unlimited. Axon will provide notification that Axon Fleet Unlimited coverage is terminated. Once Axon Fleet Unlimited coverage is terminated for any reason, then:
- 9.1.** Axon Fleet Unlimited coverage will terminate as of the date of termination and no refunds will be given.
- 9.2.** Axon will not and has no obligation to provide the free Axon Fleet Upgrade Models.

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- 9.3.** The Agency will be invoiced for, and is obligated to pay to Axon, the MSRP then in effect for all Spare Products provided under Axon Fleet Unlimited. If the Spare Products are returned within 30 days of the Spare Product invoice date, credit will be issued and applied against the Spare Product invoice.
- 9.4.** The Agency will be responsible for payment of any missed payments which led to termination before being allowed to purchase any future Axon Fleet Unlimited.

The "Delta Logo," the "Axon + Delta Logo," Axon, Axon Commander, Axon Convert, Axon Detect, Axon Dock, Axon Five, Axon Forensic Suite, Axon Interview, Axon Mobile, Axon Signal Sidearm, Evidence.com, Evidence Sync, TASER, and TASER CAM are trademarks of Axon Enterprise, Inc., some of which are registered in the US and other countries. For more information visit www.axon.com/legal. All rights reserved. © 2018 Axon Enterprise, Inc.

SEDGWICK COUNTY MANDATORY CONTRACTUAL PROVISIONS ATTACHMENT

Important: This form contains mandatory contract provisions and must be attached to or incorporated in all copies of any contractual agreement. If it is attached to the vendor/contractor's standard contract form, then that form must be altered to contain the following provision:

"The Provisions found in the Sedgwick County Mandatory Contractual Provisions Attachment, which is attached hereto, are hereby incorporated in this Agreement and made a part thereof. In the event of conflict between the provisions of this Agreement and the Sedgwick County Mandatory Contractual Provisions Attachment, the terms of the Sedgwick County Mandatory Contractual Provisions Attachment will control."

The parties agree that the following provisions are hereby incorporated into the Agreement to which it is attached and made a part thereof, said contract being the 14 day of Sept, 2018.

1. **Terms Herein Controlling Provisions:** It is expressly agreed that the terms of each and every provision in this attachment shall prevail and control over the terms of any other conflicting provision in any other document relating to and a part of the Agreement in which this attachment is incorporated.
2. **Choice of Law:** This Agreement shall be interpreted under and governed by the laws of the State of Kansas. The parties agree that any dispute or cause of action that arises in connection with this Agreement will be brought before a court of competent jurisdiction in Sedgwick County, Kansas.
3. **Termination Due To Lack of Funding Appropriation:** If, in the judgment of the Chief Financial Officer, sufficient funds are not appropriated to continue the function performed in this Agreement and for the payment of the charges hereunder, County may terminate this Agreement at the end of its current fiscal year. County agrees to give written notice of termination to Contractor at least thirty (30) days prior to the end of its current fiscal year, and shall give such notice for a greater period prior to the end of such fiscal year as may be provided for in the Agreement, except that such notice shall not be required prior to ninety (90) days before the end of such fiscal year. Contractor shall have the right, at the end of such fiscal year, to take possession of any equipment provided to County under the Agreement. County will pay to Contractor all regular contractual payments incurred through the end of such fiscal year, plus contractual charges incidental to the return of any related equipment. Upon termination of the Agreement by County, title to any such equipment shall revert to Contractor at the end of County's current fiscal year. The termination of the Agreement pursuant to this paragraph shall not cause any penalty to be charged to the County or the Contractor.
4. **Disclaimer of Liability:** County shall not hold harmless or indemnify any contractor beyond that liability incurred under the Kansas Tort Claims Act (K.S.A. 75-6101 *et seq.*).
5. **Acceptance of Agreement:** This Agreement shall not be considered accepted, approved or otherwise effective until the statutorily required approvals and certifications have been given.
6. **Arbitration, Damages, Jury Trial and Warranties:** Notwithstanding any language to the contrary, no interpretation shall be allowed to find the County has agreed to binding arbitration, or the payment of damages or penalties upon the occurrence of a contingency. Notwithstanding any language to the contrary, no interpretation shall be allowed to find the County has consented to a jury trial to resolve any disputes that may arise hereunder. Contractor waives its right to a jury trial to resolve any disputes that may arise hereunder. No provision of any Agreement and/or this Contractual Provisions Attachment will be given effect which attempts to exclude, modify, disclaim or otherwise attempt to limit implied warranties of merchantability and fitness for a particular purpose.
7. **Representative's Authority to Contract:** By signing this Agreement, the representative of the Contractor thereby represents that such person is duly authorized by the Contractor to execute this Agreement on behalf of the Contractor and that the Contractor agrees to be bound by the provisions thereof.
8. **Federal, State and Local Taxes:** Unless otherwise specified, the proposal price shall include all applicable federal, state and local taxes. Contractor shall pay all taxes lawfully imposed on it with respect to any product or service delivered in accordance with this Agreement. County is exempt from state sales or use taxes and federal excise taxes for direct purchases. These taxes shall not be included in the Agreement. Upon request, County shall provide to the Contractor a certificate of tax exemption.

County makes no representation as to the exemption from liability of any tax imposed by any governmental entity on the Contractor.
9. **Insurance:** County shall not be required to purchase any insurance against loss or damage to any personal property to which this Agreement relates, nor shall this Agreement require the County to establish a "self-insurance" fund to protect against any such loss or damage. Subject to the provisions of the Kansas Tort Claims Act (K.S.A. 75-6101 *et seq.*), Contractor shall bear the risk of any loss or damage to any personal property to which Contractor holds title.
10. **Conflict of Interest:** Contractor shall not knowingly employ, during the period of this Agreement or any extensions to it, any professional personnel who are also in the employ of the County and providing services involving this Agreement or services similar in nature to the scope of this Agreement to the County. Furthermore, Contractor shall not knowingly employ, during the period of this Agreement or any extensions to it, any County employee who has participated in the making of this Agreement until at least two years after his/her termination of employment with the County.
11. **Confidentiality:** Contractor may have access to private or confidential data maintained by County to the extent necessary to carry out its responsibilities under this Agreement. Contractor must comply with all the requirements of the Kansas Open Records Act (K.S.A. 45-215 *et seq.*) in providing services and/or goods under this Agreement. Contractor shall accept full responsibility for providing adequate supervision and training to its agents and employees to ensure compliance with the Act. No private or confidential data collected, maintained or used in the course of performance of this Agreement shall be disseminated by either party except as authorized by statute, either during the period of the Agreement or thereafter. Contractor must agree to return any or all data furnished by the County promptly at the request of County in whatever form it is maintained by Contractor. Upon the termination or expiration of this Agreement, Contractor shall not use any of such data or any material derived from the data for any purpose and, where so instructed by County, shall destroy or render such data or material unreadable.

12. **Cash Basis and Budget Laws.** The right of the County to enter into this Agreement is subject to the provisions of the Cash Basis Law (K.S.A. 10-1112 and 10-1113), the Budget Law (K.S.A. 79-2935), and all other laws of the State of Kansas. This Agreement shall be construed and interpreted so as to ensure that the County shall at all times stay in conformity with such laws, and as a condition of this Agreement the County reserves the right to unilaterally sever, modify, or terminate this Agreement at any time if, in the opinion of its legal counsel, the Agreement may be deemed to violate the terms of such laws.
13. **Anti-Discrimination Clause.** Contractor agrees: (a) to comply with the Kansas Act Against Discrimination (K.S.A. 44-1001 *et seq.*) and the Kansas Age Discrimination in Employment Act (K.S.A. 44-1111 *et seq.*) and the applicable provisions of the Americans with Disabilities Act (42 U.S.C. 12101 *et seq.*) (ADA) and to not discriminate against any person because of race, religion, color, sex, disability, national origin or ancestry, or age in the admission or access to, or treatment or employment in, its programs and activities; (b) to include in all solicitations or advertisements for employees the phrase "equal opportunity employer;" (c) to comply with the reporting requirements set out at K.S.A. 44-1031 and K.S.A. 44-1116; (d) to include those provisions in every subcontract or purchase order so that they are binding upon such subcontractor or vendor; (e) that a failure to comply with the reporting requirements of (c) above or if the Contractor is found guilty of any violation of such acts by the Kansas Human Rights Commission, such violation shall constitute a breach of contract and the Agreement may be cancelled, terminated or suspended, in whole or in part by County, without penalty thereto; and (f) if it is determined that the Contractor has violated applicable provisions of the ADA, such violation shall constitute a breach of the Agreement and the Agreement may be cancelled, terminated or suspended, in whole or in part by County, without penalty thereto.

Parties to this Agreement understand that the provisions of this paragraph 13 (with the exception of those provisions relating to the ADA) are not applicable to a contractor who employs fewer than four employees during the term of this Agreement or whose contracts with the County cumulatively total \$5,000 or less during the County's fiscal year.
14. **Suspension/Debarment.** Contractor acknowledges that as part of the Code of Federal Regulations (2 C.F.R. Part 180) a person or entity that is debarred or suspended in the System for Award Management (SAM) shall be excluded from federal financial and nonfinancial assistance and benefits under federal programs and activities. All non-federal entities, including Sedgwick County, must determine whether the Contractor has been excluded from the system and any federal funding received or to be received by the County in relation to this Agreement prohibits the County from contracting with any Contractor that has been so listed. In the event the Contractor is debarred or suspended under the SAM, the Contractor shall notify the County in writing of such determination within five (5) business days as set forth in the Notice provision of this Agreement. County shall have the right, in its sole discretion, to declare the Agreement terminated for breach upon receipt of the written notice. Contractor shall be responsible for determining whether any sub-contractor performing any work for Contractor pursuant to this Agreement has been debarred or suspended under the SAM and to notify County within the same five (5) business days, with the County reserving the same right to terminate for breach as set forth herein.
15. **HIPAA Compliance.** Contractor agrees to comply with the requirements of the Health Insurance Portability and Accountability Act of 1996, Pub. L. No. 104-191 (codified at 45 C.F.R. Parts 160 and 164), as amended ("HIPAA"); privacy and security regulations promulgated by the United States Department of Health and Human Services ("DHHS"); title XIII, Subtitle D of the American Recovery and Reinvestment Act of 2009, Pub. L. No. 111-5, as amended ("HITECH Act"); the Genetic Information Nondiscrimination Act of 2008 ("GINA"); provisions regarding Confidentiality of Alcohol and Drug Abuse Patient Records (codified at 42 C.F.R. Part 2), as amended (collectively referred to as "HIPAA"), to the extent that the Contractor uses, discloses or has access to protected health information as defined by HIPAA. Under the final Omnibus Rule effective March 2013, Contractor may be required to enter into a Business Associate Agreement pursuant to HIPAA.
16. **Compliance with Law.** Contractor shall comply with all applicable local, state and federal laws and regulations in carrying out this Agreement, regardless of whether said local, state and federal laws are specifically referenced in the Agreement to which this attached is incorporated.
17. **Tax Set-Off.** If, at any time prior to or during the term of any executed agreement, Contractor is delinquent in the payment of real and/or personal property taxes to Sedgwick County, and the delinquency exists at the time payment is due under the agreement, County will offset said delinquent taxes by the amount of the payment due under the agreement and will continue to do so until the delinquency is satisfied, pursuant to K.S.A. 79-2012.



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-155844-43325.631SS

Issued: 08/13/2018

Quote Expiration: 08/15/2018

Account Number: 126256

Start Date: 10/01/2018

Payment Terms: Net 30

Delivery Method: Fedex - Ground

SHIP TO

David Mattingly
Sedgwick County Sheriff's Office - KS
141 W. Elm St.
WICHITA, KS 67203
US

BILL TO

Sedgwick County Sheriff's Office - KS
141 W. Elm St
WICHITA, KS 67203
US

SALES REPRESENTATIVE

Stefan Schurman

Phone:

Email: sschurman@axon.com

Fax:

PRIMARY CONTACT

David Mattingly

Phone: (316) 660-3798

Email: dmatting@sedgwick.gov

Phase 1 - BWCs- (Est. Ship Date 9/01/2018)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80075	OSP BWC & CEW BUNDLE: YEAR 1 PAYMENT	119	1,188.00	1,002.90	119,345.10
85110	EVIDENCE.COM INCLUDED STORAGE	4,760	0.00	0.00	0.00
80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	10	468.00	468.00	4,680.00
85110	EVIDENCE.COM INCLUDED STORAGE	300	0.00	0.00	0.00
85079	TASER ASSURANCE PLAN DOCK ANNUAL PAYMENT	1	36.00	36.00	36.00
80012	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	1	180.00	180.00	180.00
85110	EVIDENCE.COM INCLUDED STORAGE	10	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	2	240.00	204.00	408.00
Hardware					
11528	FLEX 2 CAMERA, (ONLINE)	119	449.00	0.00	0.00
11532	FLEX 2 CONTROLLER	119	250.00	0.00	0.00
11509	BELT CLIP, RAPIDLOCK	119	0.00	0.00	0.00
11534	USB SYNC CABLE, FLEX 2	119	0.00	0.00	0.00
11545	COLLAR MOUNT, FLEX 2	119	0.00	0.00	0.00
11554	CLIP, OAKLEY, FLEX 2	54	0.00	0.00	0.00
80108	5 YEAR OFFICER SAFETY PLAN FLEX 2 CAMERA	119	0.00	0.00	0.00
80117	FIVE YEAR OFFICER SAFETY PLAN FLEX 2 CONTROLLER	119	0.00	0.00	0.00

260 403.79 = 807.58

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Protect Life.

Phase 1 - BWCs- (Est. Ship Date 9/01/2018) (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	20	42.00	0.00	0.00
11537	DOCK, FLEX 2, 6-BAY + CORE	20	1,495.00	0.00	0.00
80111	5 YEAR DOCK 2 OFFICER SAFETY PLAN SIX BAY + HUB DOCK 2	20	0.00	0.00	0.00
11002	HANDLE, BLACK, CLASS III, X26P	119	0.00	0.00	0.00
11004	WARRANTY, 4 YEAR, X26P	119	0.00	0.00	0.00
70116	PPM, SIGNAL	119	0.00	0.00	0.00
22013	KIT, DATAPORT DOWNLOAD, USB, X2/X26P	1	188.00	178.61	178.61
11501	HOLSTER, BLACKHAWK, RIGHT, X26P	105	0.00	0.00	0.00
11504	HOLSTER, BLACKHAWK, LEFT, X26P	14	0.00	0.00	0.00
11546	EPAULETTE MOUNT, FLEX 2	50	0.00	0.00	0.00
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	2	499.00	403.79	807.58
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	2	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	2	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	2	0.00	0.00	0.00
74009	AXON DOCK, SINGLE BAY + CORE, AXON BODY 2	1	375.00	251.99	251.99
Services					
85055	AXON FULL SERVICE	1	15,000.00	0.00	0.00
Subtotal					125,887.28
Estimated Shipping					0.00
Estimated Tax					0.00
Total					125,887.28

BWC - Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
11528	FLEX 2 CAMERA, (ONLINE)	3	0.00	0.00	0.00
11509	BELT CLIP, RAPIDLOCK	3	0.00	0.00	0.00
11534	USB SYNC CABLE, FLEX 2	3	0.00	0.00	0.00
11545	COLLAR MOUNT, FLEX 2	3	0.00	0.00	0.00
11554	CLIP, OAKLEY, FLEX 2	3	0.00	0.00	0.00
80108	5 YEAR OFFICER SAFETY PLAN FLEX 2 CAMERA	3	0.00	0.00	0.00
80117	FIVE YEAR OFFICER SAFETY PLAN FLEX 2 CONTROLLER	3	0.00	0.00	0.00

BWC - Spares (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (Continued)					
11532	FLEX 2 CONTROLLER	3	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Phase 2 - Fleet - (Est. Ship Date 11/01/2018)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80156	FLEET 2 UNLIMITED PACKAGE: YEAR 1 PAYMENT	79	1,290.00	1,290.00	101,910.00
Hardware					
71079	CAMERA SYSTEM, FRONT, FLEET 2	79	0.00	0.00	0.00
71080	CAMERA MOUNT, FRONT, FLEET 2	79	0.00	0.00	0.00
71081	CAMERA SYSTEM, REAR, WITH MOUNT, FLEET 2	79	0.00	0.00	0.00
71082	CAMERA CONTROLLER, REAR, FLEET 2	79	0.00	0.00	0.00
71083	CONTROLLER MOUNT, REAR CAMERA, FLEET 2	79	0.00	0.00	0.00
70112	AXON SIGNAL UNIT	79	0.00	0.00	0.00
71084	JUNCTION BOX, FLEET 2	79	80.00	0.00	0.00
71085	CABLE ASSEMBLY, BATTERY BOX TO JUNCTION BOX, FLEET 2	79	0.00	0.00	0.00
74024	BATTERY SYSTEM, AXON FLEET	158	0.00	0.00	0.00
71022	FLEET CABLE ASSEMBLY, POWER	158	0.00	0.00	0.00
74027	Axon Fleet Dongle	79	0.00	0.00	0.00
80186	5 YEAR TAP, FLEET 2 FRONT CAMERA SYSTEM	79	0.00	0.00	0.00
80187	5 YEAR TAP, FLEET 2 REAR CAMERA SYSTEM	79	0.00	0.00	0.00
80188	5 YEAR TAP, FLEET 2 REAR CAMERA CONTROLLER	79	0.00	0.00	0.00
80189	5 YEAR TAP, FLEET 2 JUNCTION BOX	79	0.00	0.00	0.00
11605	CRADLEPOINT ROUTER - IBR900LP6	79	880.00	78.18	6,176.22
74110	CABLE, CAT6 ETHERNET 25 FT, FLEET	79	0.00	0.00	0.00
11511	ROUTER ANTENNA, FLEET	79	270.00	222.64	17,588.56
11521	CRADLEPOINT - NETCLOUD + CRADLECARE - 5 YEARS	79	550.00	350.00	27,650.00
71023	FLEET CABLE ASSEMBLY, BATTERY BOX TO CAMERA	2	15.00	0.00	0.00
71023	FLEET CABLE ASSEMBLY, BATTERY BOX TO CAMERA	79	15.00	0.00	0.00
80179	FLEET 2 TAP TRUE-UP PAYMENT	79	116.00	60.57	4,785.03

Phase 2 - Fleet - (Est. Ship Date 11/01/2018) (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services					
80131	TRAIN INSTALLER OR INSTALLATION FACILITY, PER DAY, PER SITE	1	2,500.00	0.00	0.00
WiFi Offload					
74074	WI-FI OFFLOAD SERVER HARDWARE	2	3,500.00	1,500.00	3,000.00
71039	WI-FI OFFLOAD, SOFTWARE LICENSE	2	600.00	303.60	607.20
74067	WI-FI OFFLOAD SOFTWARE MAINT, YEAR 1 PAYMENT	2	0.00	0.00	0.00
Subtotal					161,717.01
Estimated Tax					0.00
Total					161,717.01

Fleet 2.0 - Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
71079	CAMERA SYSTEM, FRONT, FLEET 2	2	0.00	0.00	0.00
71080	CAMERA MOUNT, FRONT, FLEET 2	2	0.00	0.00	0.00
71081	CAMERA SYSTEM, REAR, WITH MOUNT, FLEET 2	2	0.00	0.00	0.00
71082	CAMERA CONTROLLER, REAR, FLEET 2	2	0.00	0.00	0.00
71083	CONTROLLER MOUNT, REAR CAMERA, FLEET 2	2	0.00	0.00	0.00
70112	AXON SIGNAL UNIT	2	0.00	0.00	0.00
71084	JUNCTION BOX, FLEET 2	2	80.00	0.00	0.00
71085	CABLE ASSEMBLY, BATTERY BOX TO JUNCTION BOX, FLEET 2	2	0.00	0.00	0.00
74024	BATTERY SYSTEM, AXON FLEET	4	0.00	0.00	0.00
71022	FLEET CABLE ASSEMBLY, POWER	4	0.00	0.00	0.00
80189	5 YEAR TAP, FLEET 2 JUNCTION BOX	2	0.00	0.00	0.00
Subtotal					0.00
Estimated Tax					0.00
Total					0.00

Year 2 - BWCs

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80076	OSP BWC & CEW BUNDLE: YEAR 2 PAYMENT	119	1,188.00	1,188.00	141,372.00
85110	EVIDENCE.COM INCLUDED STORAGE	4,760	0.00	0.00	0.00
80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	10	468.00	468.00	4,680.00
85110	EVIDENCE.COM INCLUDED STORAGE	300	0.00	0.00	0.00

Year 2 - BWCs (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)					
85079	TASER ASSURANCE PLAN DOCK ANNUAL PAYMENT	1	36.00	36.00	36.00
80013	BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	1	180.00	180.00	180.00
85110	EVIDENCE.COM INCLUDED STORAGE	10	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	2	240.00	204.00	408.00
Subtotal					146,676.00
Estimated Tax					0.00
Total					146,676.00

Year 2 - Fleet

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80157	FLEET 2 UNLIMITED PACKAGE: YEAR 2 PAYMENT	79	1,548.00	1,548.00	122,292.00
WiFi Offload					
74068	WI-FI OFFLOAD SOFTWARE MAINT, YEAR 2 PAYMENT	2	600.00	300.00	600.00
Subtotal					122,892.00
Estimated Tax					0.00
Total					122,892.00

Year 3 - BWCs

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80077	OSP BWC & CEW BUNDLE: YEAR 3 PAYMENT	119	1,188.00	1,188.00	141,372.00
85110	EVIDENCE.COM INCLUDED STORAGE	4,760	0.00	0.00	0.00
80024	PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	10	468.00	468.00	4,680.00
85110	EVIDENCE.COM INCLUDED STORAGE	300	0.00	0.00	0.00
85079	TASER ASSURANCE PLAN DOCK ANNUAL PAYMENT	1	36.00	36.00	36.00
80014	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	1	180.00	180.00	180.00
85110	EVIDENCE.COM INCLUDED STORAGE	10	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	2	240.00	204.00	408.00
Subtotal					146,676.00
Estimated Tax					0.00
Total					146,676.00

Year 3 - Fleet

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80158	FLEET 2 UNLIMITED PACKAGE: YEAR 3 PAYMENT	79	1,548.00	1,548.00	122,292.00
WiFi Offload					
74069	WI-FI OFFLOAD SOFTWARE MAINT, YEAR 3 PAYMENT	2	600.00	300.00	600.00
Subtotal					122,892.00
Estimated Tax					0.00
Total					122,892.00

Year 4 - BWCs

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80078	OSP BWC & CEW BUNDLE: YEAR 4 PAYMENT	119	1,188.00	1,188.00	141,372.00
85110	EVIDENCE.COM INCLUDED STORAGE	4,760	0.00	0.00	0.00
80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	10	468.00	468.00	4,680.00
85110	EVIDENCE.COM INCLUDED STORAGE	300	0.00	0.00	0.00
85079	TASER ASSURANCE PLAN DOCK ANNUAL PAYMENT	1	36.00	36.00	36.00
80015	BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	1	180.00	180.00	180.00
85110	EVIDENCE.COM INCLUDED STORAGE	10	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	2	240.00	204.00	408.00
Subtotal					146,676.00
Estimated Tax					0.00
Total					146,676.00

Year 4 - Fleet

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80159	FLEET 2 UNLIMITED PACKAGE: YEAR 4 PAYMENT	79	1,548.00	1,548.00	122,292.00

Year 4 - Fleet (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
WiFi Offload					
74070	WI-FI OFFLOAD SOFTWARE MAINT, YEAR 4 PAYMENT	2	600.00	300.00	600.00
Subtotal					122,892.00
Estimated Tax					0.00
Total					122,892.00

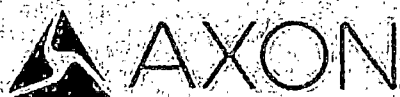
Year 5 - BWCs

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80079	OSP BWC & CEW BUNDLE: YEAR 5 PAYMENT	119	1,188.00	1,188.00	141,372.00
85110	EVIDENCE.COM INCLUDED STORAGE	4,760	0.00	0.00	0.00
80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	10	468.00	468.00	4,680.00
85110	EVIDENCE.COM INCLUDED STORAGE	300	0.00	0.00	0.00
85079	TASER ASSURANCE PLAN DOCK ANNUAL PAYMENT	1	36.00	36.00	36.00
80016	BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	1	180.00	180.00	180.00
85110	EVIDENCE.COM INCLUDED STORAGE	10	0.00	0.00	0.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	2	240.00	204.00	408.00
Subtotal					146,676.00
Estimated Tax					0.00
Total					146,676.00

Year 5 - Fleet

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80160	FLEET 2 UNLIMITED PACKAGE: YEAR 5 PAYMENT	79	1,548.00	1,548.00	122,292.00
WiFi Offload					
74071	WI-FI OFFLOAD SOFTWARE MAINT, YEAR 5 PAYMENT	2	600.00	300.00	600.00
Subtotal					122,892.00
Estimated Tax					0.00
Total					122,892.00

Grand Total 1,365,876.29



Discounts (USD)

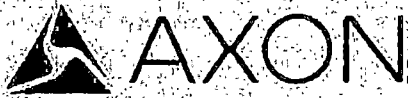
Quote Expiration: 09/15/2018

List Amount	1,621,959.00
Discounts	256,082.71
Total	1,365,876.29

*Total excludes applicable taxes and shipping

Summary of Payments

Payment	Amount (USD)
Phase 1 - BWCs- (Est. Ship Date 9/01/2018)	125,887.28
BWC - Spares	0.00
Phase 2 - Fleet - (Est. Ship Date 11/01/2018)	161,717.01
Fleet 2.0 - Spares	0.00
Year 2 - BWCs	146,676.00
Year 2 - Fleet	122,892.00
Year 3 - BWCs	146,676.00
Year 3 - Fleet	122,892.00
Year 4 - BWCs	146,676.00
Year 4 - Fleet	122,892.00



Summary of Payments (Continued)

Payment	Amount (USD)
Year 5 - BWCs	146,676.00
Year 5 - Fleet	122,892.00
Grand Total	1,365,876.29

STATEMENT OF WORK & CONFIGURATION DOCUMENT

Axon Fleet In-Car Recording Platform

This document details a proposed system design

Agency Created For: Sedgwick County Sheriff's Office - KS





Quote: Q-155844-43325.631SS

Sold By:	Stefan Schuman
Designed By:	Marvin England
Installed By:	Customer
Target Install Date:	

V-3.26.18

Q-155844-43325.631SS

VEHICLE OVERVIEW

SITE NAME		CUSTOMER NAME	
Headquarters		Sedgwick County Sheriff's Office - KS	
Total Configured Vehicles		 Axon Camera  Signal Unit  In-Car Router  Battery Box	
<ul style="list-style-type: none">• 79	Total Vehicles with this Configuration		
Video Capture Sources			
<ul style="list-style-type: none">• 158	Total Cameras Deployed		
<ul style="list-style-type: none">• 1	Axon Signal Unit(s) Per Vehicle		
Mobile Data Terminal Per Vehicle			
<ul style="list-style-type: none">• 1	Located In Each Vehicle		
Mobile Router Per Vehicle			
<ul style="list-style-type: none">• 1	Cradlepoint IBR900 Series		
Offload Mechanism			
<ul style="list-style-type: none">• Wi-Fi			
Evidence Management System			
<ul style="list-style-type: none">• Evidence.com			

SYSTEM CONFIGURATION DETAILS

The following sections detail the configuration of the Axon Fleet In-Car System

Vehicle Hardware

Vehicle Hardware	2	Axon Fleet Cameras will be installed in each vehicle
	2	Axon Fleet Battery Boxes will be installed in each vehicle
	1	Axon Signal Units will be installed in each vehicle
	1	Cradlepoint IBR900 Series router will be installed in each vehicle
Axon Battery Boxes	The battery box provides power to its connected camera for up to 4 hours allowing for video offload while the vehicle ignition state is OFF and the MDT is connected and available.	
Signal Activation Methods	When triggered, the Axon Signal Vehicle (ASV) device will activate the recording mechanism for all configured Axon cameras within 30 feet of the vehicle.	
Mobile Data Terminal	Each vehicle will be equipped with a Mobile Data Terminal provided by the customer.	
Mobile Data Terminal Requirements	Operating System: Windows 7 or Windows 10 - x32 or x64 with the most current service packs and updates Hard Drive: Must have 25GB+ of free disk space RAM/Memory: Windows 7 - 4GB or greater Windows 10 - 8GB or greater Ethernet Port: The system requires the MDT to have one dedicated and available Ethernet port reserved for an Ethernet cable from router. The Ethernet port can be located on an electronic and stationary mobile docking station. If a docking station is used, it is the preferred location for the Ethernet port. Wi-Fi Card: The system requires an 802.11n compatible Wi-Fi card using 5Ghz band. USB Ports: If the computer is assigned to the officer and does not remain with the vehicle, then the number dongles ordered should equal the number of officers or the number of computers assigned. At least one dedicated and available USB 2.0 port for the Fleet USB dongle USB Port on MDT or Dock.	

Additional Considerations:	If the customer has a MiFi hotspot, embedded cellular, or USB 4G, then the customer must purchase a Cradlepoint router with an external antenna and Cradlecare. For agencies that use NetMotion Mobility, Axon traffic must be passed through; such that it does not use the Mobility VPN tunnel. Customer must provide IT and / or Admin resources at time of installation to ensure data routing is functional for Axon Fleet operation.	
	In the event an Agency is unable to support the IT requirements associated with the installation, Axon reserves the right to charge the Agency for additional time associated with on-site work completed by an Axon Employee.	
Hardware Provisioning	Axon will provide the following router for all vehicles:	Cradlepoint IBR900 Series
	The customer will provide a MDT for each vehicle	

In-Car Network Considerations

Network Requirements	Cradlepoint IBR900 Series will create a dedicated 5Ghz WiFi network within each vehicle. This network will join the Axon Fleet cameras and Mobile Data Terminal together.			
Network Addressing	IP Addressing		Total IPs Required	
	Axon Fleet Cameras	158	316	
	Mobile Data Terminal	79		
	Cradlepoint IBR900 Series	79		
Hardware Provisioning	Customer to provide all IP addressing and applicable network information			

Network Consideration Agreement

Network Consideration Agreement	Customer acknowledges the minimum requirements for the network to support this Statement of Work.
	All Axon employees performing services under this SOW are CJIS certified.
	If the network provided by Customer does not meet the minimum requirements, or in the event of a requested change in scope of the project, a Change Order will be required and additional fees may apply. Additional fees would also apply if Axon is required to extend the installation time for reasons caused by the customer or the customer network accessibility.

Professional Services & Training

Project Management	Axon will assign a Project Manager that will provide the expertise to execute a successful Fleet camera deployment and implementation. The Project Manager will have knowledge and experience with all phases of the project management lifecycle and with all application modules being implemented. He/she will work closely with the customer's project manager and project team members and will be responsible for completing the tasks required to meet all contract deliverables.
Vehicle Installation	Customer will be performing the installation of all Axon Fleet vehicle hardware. Installation services purchased from Axon include a "clip" and removal of existing in-car system hardware. This does not include "full removal" of existing wiring. A "full removal" of all existing hardware and wiring is subject to additional fees. Axon provides basic Fleet operation overview to the customer lead and/or Admin at the time of install.
Custom Trigger Installation	Axon Signal Units have multiple trigger configuration options. Any trigger configurations that include a door or magnetic door switch are considered "custom" and may be subject to additional fees.
Training	End-user go-live training provides individual device set up and configuration assistance, training on device use, Evidence.com and AXON View XL. End-user go-live training and support is not included in the installation fee scope.

WiFi Offload Considerations

WiFi Offload Standards	There will be a maximum of 14 concurrent vehicles offloading at any given time.
	2 servers are required to facilitate the offload of in-car data to Evidence.com
	6 wireless access point(s) are required to facilitate the offload of data to Evidence.com
	When in proximity, the Cradlepoint IBR900 Series will connect to the agency's wireless access point(s) and initiate the upload of recorded video content
Hardware Provisioning	Customer will provide all wireless access points for installation.
	Axon will provide all server(s) for this installation.

Network Considerations

Agency Provided Metrics	Camera Bitrate (see Comments)	7	Mbps
	Shifts per Day	3	Shifts
	Maximum Offline Time	0	Days
	Hours Of video Recorded Per Shift	3	Hours
	Number of Vehicles per Shift at Site	14	Vehicles
	Max Concurrent Vehicles Offloading	14	Vehicles
	Available Internet Upload Bandwidth	100	Mbps
Variables	Vehicle Offload Time	30	Minutes
	Wi-Fi Overhead	0	Percent
	Network Protocol Overhead	12	Percent
	Max Storage Utilization %	80	Percent
Results	Data Size per Vehicle / Shift	9450	MB
	Required Throughput Per Vehicle	42	Mbps
	Minimum Wi-Fi Speed	42	Mbps
	Total Data per Shift	129.2	GB
	Total Data per Day	387.6	GB
	Total Offload Bandwidth	589	Mbps
	Total Storage	0	GB
	Required Sustained Network Bandwidth	626	Mbps
	Sustained Disk Write Speed	74	Mbps
	Min. Supportable Throughput to E.com	36.75	Mbps
	E.com Throughput Difference	113.25	Mbps

Notes

State of Kansas Cooperative Contract used for purchasing justification.

This device has not been authorized as required by the rules of the Federal Communications Commission. The sale of this device is therefore subject and conditional to the approval of the Federal Communications Commission. The device will comply with the appropriate rules upon sale and before delivery or distribution of the device.

Officer Safety Plan Includes:

- Evidence.com Pro License
- Upgrades to your purchased AXON cameras and Docks at years 2.5 and 5 under TAP
- Extended warranties on AXON cameras and Docks for the duration of the Plan
- Unlimited Storage for your AXON devices and data from the Evidence Mobile App
- One TASER CEW of your choice with a 4 year extended warranty (5 years total of warranty coverage)
- One CEW holster and battery pack of your choice
- 40 GB of included storage for other digital media
- Additional terms apply. Please refer to the Evidence.com Master Service Agreement for a full list of terms and conditions for the Officer Safety Plan.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature:**Date:****Name (Print):****Title:****PO# (Or write N/A):**Please sign and email to Stefan Schurman at sschurman@axon.com or fax toThank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-155844-43325.631SS

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14

Protect Life.

BOCC APPROVAL SEPTEMBER 5, 2018
BOARD OF BIDS AND CONTRACTS AUGUST 30, 2018

5. CONDUCTIVE ENERGY WEAPONS AND CAMERAS -- SHERIFF'S OFFICE
FUNDING -- SHERIFF'S OFFICE

(Joint Governmental Purchase State of Kansas Contract 42523)

#18-2031 Contract

	Axon Enterprise, Inc.		
	Estimated Quantity	Price Per Each	Total
Flex 2 Body Worn Cameras (BWC)	119	5981.3756**	\$711,783.70
Body 2 Cameras	2	\$403.79	\$807.58
Taser X26P Conductive Energy Weapons* (CEW)	119	Included in above price	Included in above price
Fleet 2 Vehicle Mounted Cameras (VMC)	79	8269.4305**	\$653,285.01
Five (5) Year Estimated Total			\$1,365,876.29

On the recommendation of Paul Regehr, on behalf of the Sheriff's Office, Linda Kizzire moved to **utilize the State of Kansas contract 42523, valid through 12/31/2023. Total purchases during this five year (5) contract are estimated to be \$1,365,876.29.** Jennifer Dombaugh seconded the motion. The motion passed unanimously with Tim Myers abstaining from the vote.

The Sedgwick County Sheriff's Office currently utilizes Axon body worn cameras in the Detention Facility and the Patrol Division. The Sheriff's Office also deploys the Axon Taser, Conductive Energy Weapon (CEW) System as a less lethal control option throughout the agency. The current cameras are being replaced with the Axon Flex 2 system and deployment is being expanded across the Sheriff's Office.

The Sheriff's Office currently uses the Arbitrator mobile camera system, manufactured by Panasonic, in its patrol fleet to capture and document citizen interactions from the patrol car. The Arbitrator system consists of the in-car cameras, digital recording equipment, wireless data offload, back end video evidence management system and on-site data storage. The current Arbitrator system was purchased in 2009. The equipment is no longer supported by the manufacturer and requires replacement in order to meet the needs of the agency in documenting law enforcement and citizen encounters.

The Sheriff's Office conducted a test and evaluation of the Axon Flex 2 body worn cameras and the Fleet video system from January 22, 2018 to February 28, 2018.

The Axon Fleet system has been upgraded with the introduction of the Fleet 2 system with enhanced features, including redesigned front and rear cameras with infrared lighting and image zoom, over the air software updates, and a wireless microphone with a 1000' range.

The integration of the Fleet system with the Axon Flex body worn cameras through the Evidence.com data management console allows for the synchronization and simultaneous viewing of up to four (4) separate videos to aid in the prosecution of criminal defendants, internal reviews, and assessment for training or policy changes.

The Axon Fleet 2, Flex 2 and Taser CEW all have remote camera activation capability. This allows for the activation of the camera to coincide with the activation of a Taser CEW, the activation of vehicles emergency equipment (lights, siren), the activation of another camera system nearby, and can be expanded to include the sidearm signaling system which activates the camera when a deputy's side arm is drawn from a signal device equipped holster.

BOCC APPROVAL SEPTEMBER 5, 2018
BOARD OF BIDS AND CONTRACTS AUGUST 30, 2018

The use of a single platform video collection system is needed to insure the Sheriff's Office can adequately document, retain, and release video as required by policy and applicable statute. With the recent changes in statute authorizing the viewing of video by certain parties within the required timelines, the use of the Evidence.com data management system gives the Sheriff's Office a secure environment to respond to legal requests for video review. The built in redaction and editing features also allow for the public release of video, when deemed appropriate, while protecting the identities of bystanders, juveniles, and unrelated parties.

The Axon Fleet 2 is the only system reviewed by the Sheriff's Office, which has all of the aforementioned functionality and meets the needs of the organization to provide the level of public safety consistent with the values of the Sheriff's Office and the responsibilities this office has to the public.

Notes:

The 5 year agreement includes the Axon Technology Assurance Plan (TAP). The TAP provides warranty coverage for existing Axon cameras for two and a half years, after which they are replaced by the newest model at no cost. Additional on-site spares and up-to-date access to Evidence.com management features are also included.

The features tested during the T & E (Test and Evaluation) period of the Fleet system included:

- Dual camera system with front facing and rear facing (prisoner camera)

- Independent audio recording, no audio transmitter

- Pre-event buffer

- No removable media storage

- Up to 8 input triggers to activate the Fleet camera

- Remote activation with Flex 2 body camera

- Remote activation options with sidearm signal

- Video classification through Evidence.com

- GEO coding of videos:

 - Active mapping

 - GPS speed display-1 second update

 - Multiple video synchronization

- Axon Fleet and Flex 2 Remote Activation:

 - Customized configuration

 - Multiple unit/cameras activated

 - Taser electronic control system compatible

Breakdown of payment each year:

2018	\$287,604.29
2019	\$269,568.00
2020	\$269,568.00
2021	\$269,568.00
2022	<u>\$269,568.00</u>
	\$1,365,876.29

119 Flex 2 Body Worn Cameras, 2 Body 2 cameras

Price for the 5 year contract: **\$712,591.28**

Includes all associated hardware

TAP hardware replacement of BWCs and docks at 30 and 60 months

5 year, no-questions-asked, warranty on all cameras and docks

2 mounts per camera

Licensing with ongoing software updates and support

Built-in redaction capabilities

Axon Citizen 1:1 for all officers

Unlimited cloud storage on Evidence.com

Charging/offload docks

3 spare Flex BWCs

119 Taser X26P CEWs

**Included in pricing with BWC under Officer Safety Plan*

79 Fleet 2 Vehicle Mounted Cameras

Price for the 5 year contract: **\$653,285.01**

Includes all associated hardware with 5 year warranty

Axon View XL software for MDTs

Cradle point routers with 5 year warranty and Netcloud software

Wi-Fi antennas with LTE and GPS support

Fleet hardware upgrade in year 5

Unlimited cloud storage on Evidence.com

Offload servers

Installation training

Axon Enterprise, Inc. was formerly known as TASER International, Inc.

****These unit prices include ancillary items.**

Questions and Answers

Tom Stolz: So we are going to buy 119 body cams. Does that outfit everybody?

Lanon Thompson: We are purchasing 119 Flex 2 body cameras to equip the positions in the detention facility, which is about twenty positions in the detention facility throughout the Patrol Division and to identify positions in the Judicial Services Division.

Tom Stolz: Do any detention deputies have body cams or is this a new item for them?

Lanon Thompson: We currently have eighteen deployed in the detention facility. Those are on sergeants. They are expanding that to include the new design flex team because of the level of contact in some of the activities they do in the jail.

Tom Stolz: So this is twenty in addition to the eighteen we already have operational. Do you have Axons already?

Lanon Thompson: We have the Axon cameras currently. We have eighteen in the jail and we have nine deployed in the Patrol Division in specialized positions.

Tom Stolz: The Patrol Division now only has nine but they will totally be outfitted by the time we get done with this. That is the goal?

Lanon Thompson: Correct.

Tom Stolz: Does Judicial have any today?

Lanon Thompson: No.

Tom Stolz: These would be new additions for them?

Lanon Thompson: We will begin outfitting our warrant deputies with this. Those positions who have contact outside the court with citizens.

Tom Stolz: Everybody who is getting a body cam is also getting a taser. Same staffing line up? Same personnel? Surely all the field deputies have tasers today?

Lanon Thompson: Currently, yes. Most of our personnel have tasers. We are identifying certain positions such as mine, which will not have a body camera or taser, on administrative personnel. There's no reason to spend money on equipment on someone like me who works in an office. Deputies who have contact with citizens on a daily basis will have the equipment.

Tom Stolz: Will these replace the old tasers on the deputies? I assume we already have X26s already?

Lanon Thompson: The X26s, which are end of life, are starting to have failures and this will replace some of them and will take care of the lion's share of it.

Tom Stolz: Is there any other competitor that can touch Axon on body cams and tasers?

Lanon Thompson: We did a Request for Information in late 2017 and had six vendors who applied. The only two who responded who could meet our needs was Panasonic, who we currently use for car cameras, and Axon. We want to stay away from a body-mounted camera, which we typically see. We asked for a head-mounted camera. We asked for product demonstrations and after viewing everything, Axon provided that to us for evaluation. Panasonic said they were working on it. They provided us with a prototype mount that did not work and we learned they are still working on it.

Tom Stolz: Is this the same body cam system WPD uses?

Lanon Thompson: Yes it is.

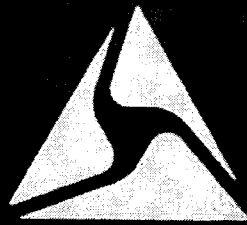
Tom Stolz: There's a lot of interactivity here that these systems all talk to one another. If an officer pulls his gun, it's going to turn everything on for him automatically?

Lanon Thompson: We're not asking for that at this time, but we have the ability to expand to that. The signaling technology that Axon uses through both the fleet system and the Flex 2 body system, if a taser is armed then it would activate the camera automatically. If a patrol deputy is in his car and activates the emergency equipment, it activates the police system and also activates their body camera. If two or three deputies are on an incident and one of them activates their taser, all of the cameras activate automatically if within thirty feet of each other. So there is some automatic activation where they talk to each other. We do have the ability to expand this to the sidearm signaling system where we can put a device on the deputies' holster. For example, if a deputy stops at a QT to get a beverage or something and he walks in on a robbery, he draws his sidearm, and the camera is activated. We have a thirty second buffer and we capture the entire incident.

Tom Stolz: None of the competitors have that kind of interaction between all these systems right?

Lanon Thompson: No, they do not.

Linda Kizzire: I assume there will be training on the new equipment for everyone who is getting the new



AXON

Sedgwick County Sheriff's Office - KS

AXON SALES REPRESENTATIVE

Brian Moutinho

9168062275

bmoutinho@axon.com

ISSUED

10/30/2019

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Axon Enterprise, Inc.
17800 N 85th St
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-232531-43768.877BM

Issued: 10/30/2019

Quote Expiration: 12/15/2019

Account Number: 126256

Payment Terms: Net 30
Delivery Method: Fedex - Ground

SHIP TO

Lanon Thompson
Sedgwick County Sheriff's Office - KS
141 W. Elm St.
WICHITA, KS 67203
US

BILL TO

Sedgwick County Sheriff's Office - KS
141 W. Elm St
WICHITA, KS 67203
US

SALES REPRESENTATIVE

Brian Moutinho
Phone: 9168062275
Email: bmoutinho@axon.com
Fax:

PRIMARY CONTACT

Lanon Thompson
Phone: (316) 660-3880
Email: lanon.thompson@sedgwick.gov

Year 1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
50071	AXON STREAMING SERVER LICENSE (PER SERVER)	2	1,750.00	1,750.00	3,500.00
50070	AXON TOUCH PANEL SOFTWARE	5	1,500.00	750.00	3,750.00
50055	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 1 PAYMENT	10	1,188.00	1,053.30	10,533.00
80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	5	468.00	468.00	2,340.00
85110	EVIDENCE.COM INCLUDED STORAGE	150	0.00	0.00	0.00
80012	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	5	180.00	180.00	900.00
85110	EVIDENCE.COM INCLUDED STORAGE	50	0.00	0.00	0.00
Hardware					
50288	AXIS CAMERA, AXIS P3235-LV NETWORK CAMERA	10	775.00	0.00	0.00
50118	LOUROE DV-ML MICROPHONE (POE)	10	196.50	0.00	0.00
50223	POS-X TOUCHPANEL W/ 8GB RAM, 500GB SSD HD - NON SER	5	2,600.00	0.00	0.00
74062	INTERVIEW ROOM 5 YR EXTENDED WARRANTY	5	1,240.99	0.00	0.00
74056	TOUCH PANEL WALL MOUNT	5	64.00	0.00	0.00

Q-232531-43768.877BM

2

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Year 1 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services					
85170	INTERVIEW ROOM, INSTALL AND SETUP	5	2,500.00	1,250.00	6,250.00
				Subtotal	27,273.00
				Estimated Shipping	0.00
				Estimated Tax	0.00
				Total	27,273.00

Complimentary move to new building

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services					
85170	INTERVIEW ROOM, INSTALL AND SETUP	5	2,500.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	2	350.00	350.00	700.00
50074	AXON TOUCH PANEL SOFTWARE MAINTENANCE ANNUAL PAYMENT	5	300.00	300.00	1,500.00
50056	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 2 PAYMENT	10	1,188.00	2,183.30	21,833.00
80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	5	468.00	468.00	2,340.00
85110	EVIDENCE.COM INCLUDED STORAGE	150	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	50	0.00	0.00	0.00
80013	BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	5	180.00	180.00	900.00
				Subtotal	27,273.00
				Estimated Tax	0.00
				Total	27,273.00

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	2	350.00	350.00	700.00

Year 3 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)					
50074	AXON TOUCH PANEL SOFTWARE MAINTENANCE ANNUAL PAYMENT	5	300.00	300.00	1,500.00
50057	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 3 PAYMENT	10	1,188.00	2,183.30	21,833.00
80024	PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	5	468.00	468.00	2,340.00
85110	EVIDENCE.COM INCLUDED STORAGE	150	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	50	0.00	0.00	0.00
80014	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	5	180.00	180.00	900.00
Subtotal					27,273.00
Estimated Tax					0.00
Total					27,273.00

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	2	350.00	350.00	700.00
50074	AXON TOUCH PANEL SOFTWARE MAINTENANCE ANNUAL PAYMENT	5	300.00	300.00	1,500.00
50058	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 4 PAYMENT	10	1,188.00	2,183.30	21,833.00
80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	5	468.00	468.00	2,340.00
85110	EVIDENCE.COM INCLUDED STORAGE	150	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	50	0.00	0.00	0.00
80015	BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	5	180.00	180.00	900.00
Subtotal					27,273.00
Estimated Tax					0.00
Total					27,273.00

Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
50072	AXON STREAMING SERVER SOFTWARE MAINTENANCE ANNUAL PAYMENT	2	350.00	350.00	700.00
50074	AXON TOUCH PANEL SOFTWARE MAINTENANCE ANNUAL PAYMENT	5	300.00	300.00	1,500.00

Year 5 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)					
50059	INTERVIEW ROOM UNLIMITED EVIDENCE.COM LICENSE YEAR 5 PAYMENT	10	1,188.00	2,183.30	21,833.00
80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	5	468.00	468.00	2,340.00
85110	EVIDENCE.COM INCLUDED STORAGE	150	0.00	0.00	0.00
85110	EVIDENCE.COM INCLUDED STORAGE	50	0.00	0.00	0.00
80016	BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	5	180.00	180.00	900.00
Subtotal					27,273.00
Estimated Tax					0.00
Total					27,273.00
Grand Total					136,365.00

Q-232531-43768.877BM

5

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Discounts (USD)

Quote Expiration: 12/15/2019

List Amount	149,639.95
Discounts	13,274.95
Total	136,365.00

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	27,273.00
Complimentary move to new building	0.00
Year 2	27,273.00
Year 3	27,273.00
Year 4	27,273.00
Year 5	27,273.00
Grand Total	136,365.00

STATEMENT OF WORK & CONFIGURATION DOCUMENT

Axon Interview Recording Platform

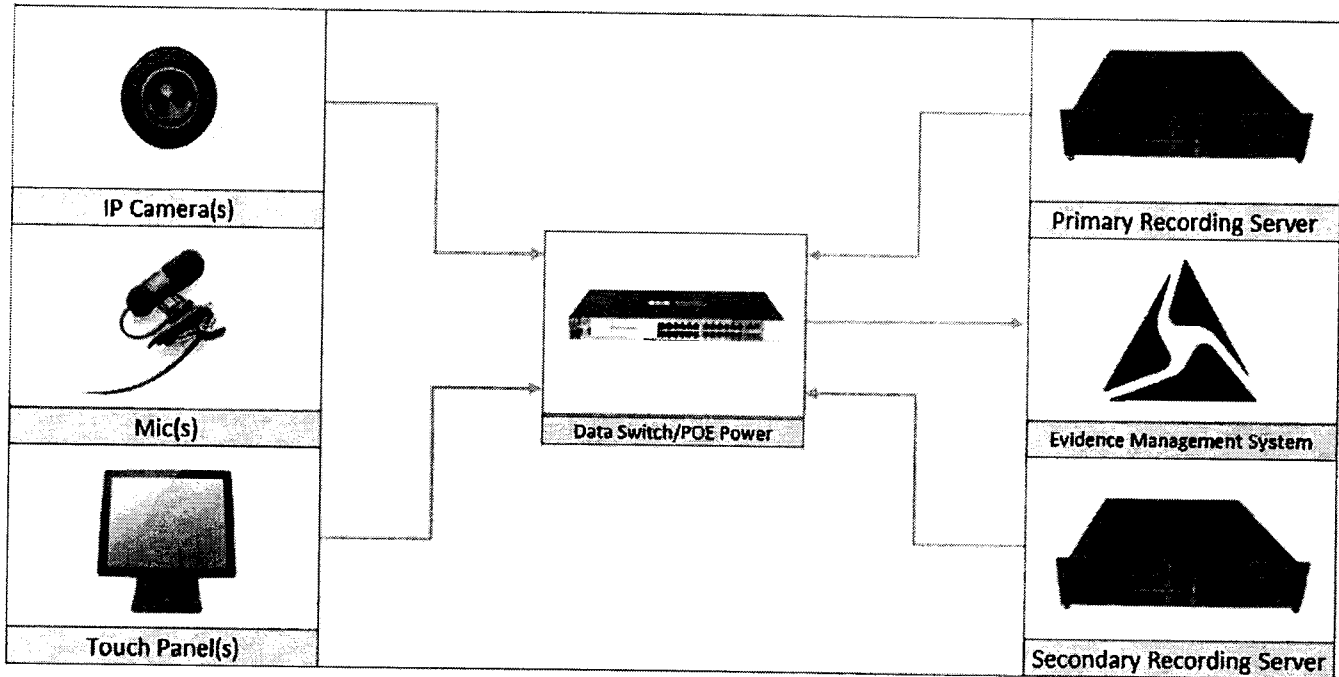
This document details a proposed system design

Agency Created For: Sedgwick County Sheriff's Office - KS

Sold By:	Brian Moutinho
Designed By:	Evan Bates
Installed By:	Axon Professional Services
Customer Contact:	
Target Install Date:	01/01/2020

AXON INTERVIEW RECORDING PLATFORM

This image is intended to be a general visual of how Interview Room is configured. Please read through the SOW for configuration specific to this deal.



AXON-PROVIDED HARDWARE SUMMARY

The following section offers a broad summary of the Axon-provided hardware needed to configure this order. With the exception of server quantities, QUANTITIES DO NOT REFLECT CUSTOMER-PROVIDED ITEMS.

Total Camera Configurations

		<u>Locations</u>	<u># Rooms</u>
10	Camera(s)	Headquarters	5
0	Covert Enclosure(s)		
10	Microphone(s)		
	Injector(s)		

Total Switches

0	POE Switch(es)
---	----------------

Total Servers

2	Server(s) (customer-provided included)
---	--

Total Touch Panels

5	Touch Panel(s) (virtual not included)
5	Wall Mount(s)

Total Camera Configurations

0	I/O Box(es)
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INTERVIEW ROOM OVERVIEW

The following sections detail the configuration of the Axon Interview recording system at all locations.

Network Considerations

Network Requirements	Each IP Camera will be connected to a POE switch that provides the device with power and network connectivity.		
	Each Recording Server must be given a static IPv4 network address that is routable across the network.		
	Each IP Camera must be given a static IPv4 network address that is routable across the network.		
	Each touch panel/kiosk must be given a static IPv4 network address that is routable across the network.		
Network Addressing	Network Device	Static IPs	Total IPs
	Qty of IP Cameras	10	17
	Qty of Touch Panels	5	
	Qty of Recording Servers	2	
Data Switch Provisioning	This install will require POE data switches at each location.		
Virtual Kiosks	0 workstations will require virtual kiosk software to be installed.		
Customer Provided Items	Customer to provide all device IP addresses Customer to also provide: <ul style="list-style-type: none">• Subnet Mask• Gateway IP• DNS/WINS IP• Time Server IP		
	Customer IT staff will configure all switches with proper network configuration.		

Metadata Tags

Metadata Tagging	The system will collect metadata information prior to, and after, the interview recording process (i.e. Interviewer Name, Interviewee Name, Case Number).
Metadata Tags	Information collected prior to recording: <ul style="list-style-type: none"> • Interviewee first and last name • Case number • Case type • Interviewee type
	Information collected post recording: <ul style="list-style-type: none"> • Interviewer name(s)
Customer Provided Items	Customer to provide preferred metadata fields.
Axon Provided Items	Axon to facilitate the creation of metadata fields.

NETWORK CONFIGURATION DETAILS

The following section offers a broad summary of the Axon-provided hardware needed to configure this order.

Network Configuration Details

Evidence Management System	Evidence.com
Application Features	<p>Network Applications:</p> <ul style="list-style-type: none">• Remote monitoring application <p>Evidence.com Application Features:</p> <ul style="list-style-type: none">• Secure Cloud Storage• Redaction• Download/Sharing• Audit Trail• Reporting

Training

Application Package	<p>This solution will include on-site application training covering:</p> <ul style="list-style-type: none">• Touch panel overview• Initiating interview wizard• Entering metadata• Controlling the interview process• Closing an interview• Evidence.com functionality
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Additional General Deal Notes

Notes	
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LOCATION DETAILS: Headquarters

The following sections detail the configuration of the Axon Interview recording system at HEADQUARTERS

Location Name	Headquarters
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Cable Considerations

Cabling Runs	Customer will install the networking cables using a Cat5e Cable.	
	17	cable runs are required for this installation.
	9	110v power outlets are required for this installation (Customer Responsibility).
Cabling Requirements	<p>All Devices: Network cabling must be provided for the following devices:</p> <ul style="list-style-type: none"> • Axis IP Camera • Server • Touch Panel or PC running a virtual Touch Panel • POE Switch 	

Servers, Switches, Touch Panels

Servers	Customer-Provided Virtual (VM) Server (with USB port)	Quantity:	1
	Customer-Provided Virtual (VM) Server (with USB port)		1
Redundancy	This system includes recording redundancy		
Data Switch/POE Power	Customer will provide data switch	Quantity:	0
	N/A		
Touch Panels	POS-X Touch Panel		
Touch Panel Location	Wall mounted outside each room		
Number of I/O Boxes Required	0		

Additional Location Notes

Notes	<p>2 camera angles per room:</p> <p>Angle 1: Positioned to provide an entire overview of the room.</p> <p>Angle 2: Positioned directly across from where the suspect is sitting.</p>
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ROOM DETAILS: Room 1

The following sections detail the configurations specific to ROOM 1

Location Name	Headquarters
Room Name	Room 1

Camera Configuration

Camera 1	Camera 1 will be a(n) : Axis P3235-LV Overt Dome Camera Mic: Louroe Tamper Proof Mic
Camera 2	Camera 2 will be a(n) : Axis P3235-LV Overt Dome Camera Mic: Louroe Tamper Proof Mic
Recording Activation	Recording will be triggered via Touch Panel
External Recording-In-Progress Visual	N/A
Wall Configuration	Drywall
Ceiling Configuration	Standard Tile

Additional Location Notes

Notes	
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ROOM DETAILS: Room 2

The following sections detail the configurations specific to ROOM 2

Location Name	Headquarters
Room Name	Room 2

Camera Configuration

Camera 1	Camera 1 will be a(n) : Axis P3235-LV Overt Dome Camera Mic: Louroe Tamper Proof Mic
Camera 2	Camera 2 will be a(n) : Axis P3235-LV Overt Dome Camera Mic: Louroe Tamper Proof Mic
Recording Activation	Recording will be triggered via Touch Panel
External Recording-In-Progress Visual	N/A
Wall Configuration	Drywall
Ceiling Configuration	Standard Tile

Additional Location Notes

Notes	
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ROOM DETAILS: Room 3

The following sections detail the configurations specific to ROOM 3

Location Name	Headquarters
Room Name	Room 3

Camera Configuration

Camera 1	Camera 1 will be a(n) : Axis P3235-LV Overt Dome Camera Mic: Louroe Tamper Proof Mic
Camera 2	Camera 2 will be a(n) : Axis P3235-LV Overt Dome Camera Mic: Louroe Tamper Proof Mic
Recording Activation	Recording will be triggered via Touch Panel
External Recording-In-Progress Visual	N/A
Wall Configuration	Drywall
Ceiling Configuration	Standard Tile

Additional Location Notes

Notes	
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ROOM DETAILS: Room 4

The following sections detail the configurations specific to ROOM 4

Location Name	Headquarters
Room Name	Room 4

Camera Configuration

Camera 1	Camera 1 will be a(n) : Axis P3235-LV Overt Dome Camera Mic: Louroe Tamper Proof Mic
Camera 2	Camera 2 will be a(n) : Axis P3235-LV Overt Dome Camera Mic: Louroe Tamper Proof Mic
Recording Activation	Recording will be triggered via Touch Panel
External Recording-In-Progress Visual	N/A
Wall Configuration	Drywall
Ceiling Configuration	Standard Tile

Additional Location Notes

Notes	
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ROOM DETAILS: Room 5

The following sections detail the configurations specific to ROOM 5

Location Name	Headquarters
Room Name	Room 5

Camera Configuration

Camera 1	Camera 1 will be a(n) : Axis P3235-LV Overt Dome Camera Mic: Louroe Tamper Proof Mic
Camera 2	Camera 2 will be a(n) : Axis P3235-LV Overt Dome Camera Mic: Louroe Tamper Proof Mic
Recording Activation	Recording will be triggered via Touch Panel
External Recording-In-Progress Visual	N/A
Wall Configuration	Drywall
Ceiling Configuration	Standard Tile

Additional Location Notes

Notes	
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Axon International, Inc's Sales Terms and Conditions for Direct Sales to End User Purchasers

This Statement of Work is bound to the applicable signed quote. Upon confirmation of the installation dates, to be confirmed in writing, the agency will give no less than a 2-week advanced notice of cancellation or change from the date of the scheduled installation. In the event the Agency cancels 2 weeks or less from the date of the scheduled installation, the agency will be responsible for all travel booked, and resource costs associated with the cancelled installation. Rescheduling of the installation will be at the discretion of Axon Professional Services based on available dates within the installation schedule calendar.

Changes to the scope of this SOW must be documented and agreed upon by the Parties in a change order. If the changes cause an increase or decrease in any charges or cause a scheduling change from that originally agreed upon, an equitable adjustment in the charges or schedule will be agreed upon by the Parties and included in the change order, signed by both Parties.

Notes

National Purchasing Partners (NPP) - Axon Contract No. VH11629 used for pricing and terms.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: Joseph Thomas Date: 11-22-19
Name (Print): Joseph Thomas Title: Director of Purchasing
PO# (Or write N/A): _____

Please sign and email to Brian Moutinho at bmoutinho@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

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ATTEST:

Kelly B. Arnold, County Clerk



Approved As To Form

Justin M. Waggoner
Assistant County Counselor

Axon Internal Use Only		
		SFDC Contract #:
		Order Type:
		RMA #:
		Address Used:
		SO #:
Review 1	Review 2	
Comments:		

Q-232531-43768.877BM

18

Protect Life.

ADDENDUM FOR SEDGWICK COUNTY PURCHASE OF AXON INTERVIEW SYSTEM

by and between:
SEDGWICK COUNTY, KANSAS
and
AXON ENTERPRISES, INC.

This Addendum applies to agreement between Sedgwick County ("County") and Axon Enterprises, Inc. ("Axon"), where County agreed to purchase the Axon interview system, as indicated within such agreement. This Addendum is intended to add terms and conditions specific to this agreement that would prevail over any of the terms within the agreement document and any other documents that may be incorporated within such agreement, including but not limited to such terms included by reference through a URL address.

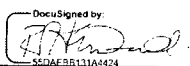
1. **Hold Harmless.** Axon shall indemnify County, and its elected and appointed officials, officers, managers, members, employees and agents, against any and all loss or damage to the extent such loss and/or damage arises out of Axon's negligence and/or willful, wanton or reckless conduct in the provision of goods and equipment or performance of services under this Agreement. This indemnification shall not be affected by other portions of the Agreement relating to insurance requirements.

2. **Cash Basis and Budget Laws.** The right of the County to enter into this Agreement is subject to the provisions of the Cash Basis Law (K.S.A. 10-1112 and 10-1113), the Budget Law (K.S.A. 79-2935), and all other laws of the State of Kansas. This Agreement shall be construed and interpreted so as to ensure that the County shall at all times stay in conformity with such laws, and as a condition of this Agreement the County reserves the right to unilaterally sever, modify, or terminate this Agreement at any time if, in the opinion of its legal counsel, the Agreement may be deemed to violate the terms of such laws.

3. **Anti-Discrimination Clause.** Axon agrees: (a) to comply with the Kansas Act Against Discrimination (K.S.A. 44-1001 *et seq.*) and the Kansas Age Discrimination in Employment Act (K.S.A. 44-1111 *et seq.*) and the applicable provisions of the Americans with Disabilities Act (42 U.S.C. 12101 *et seq.*) (ADA) and to not discriminate against any person because of race, religion, color, sex, disability, national origin or ancestry, or age in the admission or access to, or treatment or employment in, its programs and activities; (b) to include in all solicitations or advertisements for employees the phrase "equal opportunity employer;" (c) to comply with the reporting requirements set out at K.S.A. 44-1031 and K.S.A. 44-1116; (d) to include those provisions in every subcontract or purchase order so that they are binding upon such subcontractor or vendor; (e) that a failure to comply with the reporting requirements of (c) above or if the Axon is found guilty of any violation of such acts by the Kansas Human Rights Commission, such violation shall constitute a breach of contract and the Agreement may be cancelled, terminated or suspended, in whole or in part by County, without penalty thereto; and (f) if it is determined that the Axon has violated applicable provisions of the ADA, such violation shall constitute a breach of the Agreement and the Agreement may be cancelled, terminated or suspended, in whole or in part by County, without penalty thereto.

Parties to this Agreement understand that the provisions of this paragraph 13 (with the exception of those provisions relating to the ADA) are not applicable to a contractor who employs fewer than four employees during the term of this Agreement or whose contracts with the County cumulatively total \$5,000 or less during the County's fiscal year. Also, pursuant to K.A.R. 21-50-6, Axon's obligations under this section are only applicable to the extent that Axon would have facilities located within Kansas.

Axon Enterprises, Inc.

Signature:  _____
DocuSigned by: 5C7A65B131A6424

Name: Robert Driscoll

Title: VP, Assoc. General Counsel

Date: 11/22/2019 | 10:22 AM MST

Sedgwick County, Kansas

Signature: Joseph Thomas

Name: Joseph Thomas

Title: Director of Purchasing

Date: 11-22-19

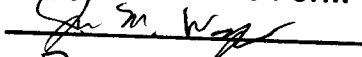
ATTEST:



Kelly B. Arnold, County Clerk



Approved As To Form



Justin M. Waggoner,
Assistant County Counselor

PUBLIC PROCUREMENT AUTHORITY
Public Safety Cameras and Related Equipment
Solicitation Synopsis
Solicitation No. 1505

Intent

The Public Procurement Authority (PPA) served as Lead Agency to solicit proposals for Public Safety Cameras and Related Equipment. PPA works in cooperation with National Purchasing Partners "NPP" and its Government Division dba NPPGov, dba FireRescue GPO, dba Law Enforcement GPO and dba Public Safety GPO (collectively hereinafter "NPPGov"), to service the PPA and NPPGov membership. The published Request for Proposal (RFP) contained provisions that permitted all members of PPA and NPPGov throughout the nation to "piggy-back" off the resulting Master Price Agreement.

Determination for issuing RFP vs. Sealed Bid

PPA has determined that it is advantageous for PPA to procure Public Safety Cameras and Related Equipment using the competitive RFP process rather than sealed bidding. Sealed bidding limits evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, prohibits revision of the offers, and uses price as the predominate deciding factor. Such limitations prevent PPA from awarding the most advantageous contract(s) for PPA and its members.

Procedure

PPA issued an RFP (1505) on January 14, 2015.

The RFP was published in the Daily Journal of Commerce on January 14, 2015.

The RFP was published in USA Today on January 19, 2015.

The RFP closed on March 4, 2015.

The RFP was awarded on May 26, 2015.

The RFP was posted to the following web sites: www.nppgov.com, www.procurementauthority.org, and www.findrfp.com

The text of the published notice of solicitation is as follows:

Public Procurement Authority (PPA)

NOTICE OF SOLICITATION

PPA intends to enter into a master price agreement for the procurement of the following products and services to PPA members and available to all members of the national cooperative purchasing program National Purchasing Partners, LLC ("NPPGov").

- Public Safety Cameras and Related Equipment #1505
- Law Enforcement Equipment #1510
- Unmanned Vehicles and Related Equipment #1515
- Data and Communications Solutions, Applications, Related Equipment and Accessories #1520

Responses due 5:00 pm March 4, 2015

For information or a copy of the Request for Proposal contact PPA, Heidi Arnold at 855-524-4572, questions@procurementauthority.org or download at www.procurementauthority.org

PPA received proposals from the following vendors:

1. Digital Ally
2. Municipal Emergency Services/Lawmen Supply
3. TASER International

A copy of the log for proposals received is attached hereto.

Proposals were evaluated by PPA based on the criteria contained in the RFP and the following successful proposers were selected:

National:

- Digital Ally
- Municipal Emergency Services/Lawmen Supply
- TASER International

Evaluation

The evaluation was based on the following criteria as described in the RFP (weighted):

Component Evaluated	Weight
<u>Pricing</u> : Product price analysis and discounts proposed including favorable pricing for cooperative purchasing	25
<u>Product Line (by category)</u> : Breadth, variety, quality of product line and warranties available.	10
<u>Availability</u> : Product line offered in indicated coverage area, considering geographic distribution limitations, any sub-proposers and coordination of manufacturer and distribution in response.	10
<u>Conformance</u> : Completeness of proposal and the degree to which the Proposer responds to the terms and all requirements of the RFP requirements and specifications.	5
<u>Marketing</u> : The Proposer's marketing plan to promote the resulting contractual agreement and ability to incorporate use of agreement in their sales system throughout indicated coverage region.	15
<u>Customer Service</u> : Support dedicated to Lead Contracting and Participating Agencies. Ability to conduct e-commerce and meet promised delivery timelines. Additional services offered.	15
<u>Coverage</u> : Ability to provide products and services for indicated coverage region including distribution, retail & service facilities and staff availability. <i>*Note Exhibit 1 from PPW</i>	10
<u>Proven Experience & References</u> : Proposer's success in providing products and services in a timely manner including Past Performance Information (PPI) review.	10
<u>TOTAL</u>	100

Pricing Structure

Digital Ally: Proposer provided a discount off list. See Price List Attachment in the resulting Master Price Agreement.

Municipal Emergency Services/Lawmen Supply: Proposer provided a discount off list. See Price List Attachment in the resulting Master Price Agreement.

TASER International: Proposer did not provide a base discount; however Proposer did provide volume discounts. See Price List Attachment in the resulting Master Price Agreement.

Additional Information

National Purchasing Partners
1100 Olive Way
Suite #1020
Seattle, WA 98101

Bruce Busch, Senior VP and Legal Counsel
bruce.busch@mynpp.com
(206) 494-4556
www.nppgov.com

AFFIDAVIT OF MAILING

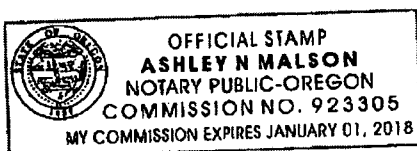
STATE OF Oregon)
) ss.
 COUNTY OF Washington)

I, Heidi Arnold, being first duly sworn on oath, depose and state that I am a Contract Manager for Public Procurement Authority, a government entity performing public procurement functions. On this 13 day of January, 2015, I caused to be deposited in the United States mail at Wilsonville, Washington County, Oregon, with first class postage prepaid, one each copy of the attached NOTICE OF SOLICITATION #1505 for the MASTER AGREEMENT FOR PUBLIC SAFETY CAMERAS AND RELATED EQUIPMENT to the following addresses:

BodyCam 8625-B Byron Commerce Dr. Byron Center, MI 49315 (616) 583-1520	Phazzer Steven M Abbound International Sales 808 N. Hoagland Blvd Kissimmee, FL 34741	Vievu Joe Pioli Director of Sales 105 West John St. Seattle, WA 98119
Chiefsupply.com Jeff Touse President & CEO 8604 Cliff Cmm Drive 105 Charlotte, NC 28269	Police Bike Store Michael Espejo President 179 RT 46W STE 9-278 Rockaway, NJ 07866	Wolfcom Enterprises 5910 Sunset Blvd Los Angeles, CA 90028
Digital Ally 9705 Loiret Blvd Lenexa, KS 66219	PoliceOne.com 200 Green St. 2nd Floor San Francisco, CA 94111	
Galle David Frye Merchandiser 1340 Russell Cave Rd. Lexington, KY 40505	TASER Mandy Duffy Sales Operations Manager 17800 North 85th Street Scottsdale, AZ 85255	
L.N. Curtis & Sons Nick Lawrence Director, Special Programs 1800 Peralta St. Oakland, CA 94067	Viccie 1196 Borregas Ave. Suite 200 Sunnyvale, CA 94089	

Heidi Arnold
 Heidi Arnold

SUBSCRIBED AND SWORN TO before me this 12ⁿ day of January, 2015 by Heidi Arnold.



Ashley Malson
 NOTARY PUBLIC in the State of Oregon
 Residing at Wilsonville, Oregon
 My commission expires: 1/1/18

AFFIDAVIT OF PUBLICATION

DJC



921 S.W. Washington St. Suite 210 / Portland, OR 97205-2810
(503) 226-1311

STATE OF OREGON, COUNTY OF MULTNOMAH--ss.

I, **Betty Oden**, being first duly sworn, depose and say that I am a **Project Center Manager** of the **Daily Journal of Commerce**, a newspaper of general circulation in the counties of **CLACKAMAS, MULTNOMAH, and WASHINGTON** as defined by ORS 193.010 and 193.020; published at Portland in the aforesaid County and State; that I know from my personal knowledge that the Goods and Services notice described as

Multiple Goods and Services

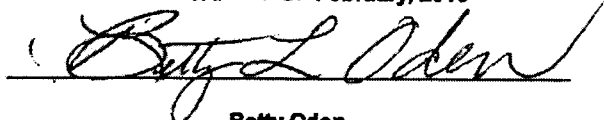
Public Procurement Authority; Bid Location Wilsonville, OR, Clackamas County; Due 03/04/2015 at 05:00 PM

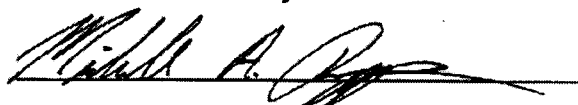
a printed copy of which is hereto annexed, was published in the entire issue of said newspaper for 1 time(s) in the following issues:

1/14/2015

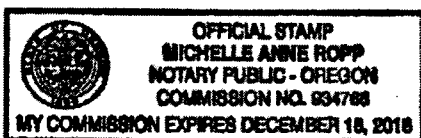
State of Oregon
County of Multnomah

SIGNED OR ATTESTED BEFORE ME
ON THE 3rd DAY OF February, 2015


Betty Oden


Michelle A. Ropp

Notary Public-State of Oregon



**PUBLIC PROCUREMENT
AUTHORITY (PPA)**

MULTIPLE GOODS AND SERVICES

Bids due 5:00 PM, March 4, 2015

NOTICE OF SOLICITATION

PPA intends to enter into a master price agreement for the procurement of the following products and services to PPA members and available to all members of the national cooperative purchasing program National Purchasing Partners, LLC (NPPGov).

Public Safety Cameras and Related Equipment #1505

Law Enforcement Equipment #1510

Unmanned Vehicles and Related Equipment #1515

Data and Communications Solutions, Applications, Related Equipment and Accessories #1520

Responses due 5:00 pm March 4, 2015

For information or a copy of the Request for Proposal contact PPA, Heidi Arnold at 855-624-4572, questions@procurementauthority.org or download at www.procurementauthority.org
Published Jan. 14, 2015 10668098

Heidi Arnold
Western Fire Chiefs Assn
25030 SW Parkway Ave Ste 330
Wilsonville, OR 97070-9609

Order No.: 10668098
Client Reference No:

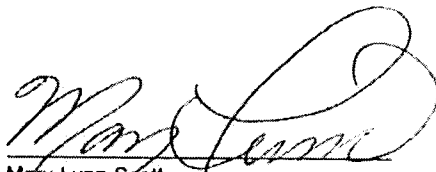


June 15, 2015

To Whom It May Concern:

I am a duly authorized representative of Russell Johns Associates LLC, company handling the advertising matters for USA TODAY, a daily newspaper distributed within the US.

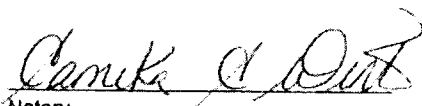
The ad for Public Procurement Authority was published in said newspaper within the National Marketplace Today section of the January 19, 2015 edition of USA TODAY.


Mary-Lynn Scott
Executive Assistant

CAMIKA C. WINTER
Notary Public, State of Florida
My Comm. Expires Apr 07, 2018
No. FF 110232

State of Florida
County of Pinellas

On this 17th day of June, I attest that the attached document is a true, exact, complete, and unaltered
tearsheet.


Notary

MARKETPLACE TODAY

For advertising information: 1-800-397-0070 www.russelljohns.com/usat

NOTICES

PUBLIC CHOICE

Public Procurement Authority (PPA)

NOTICE OF SOLICITATION

PPA intends to enter into a contract price agreement for the procurement of the following products and services to PPA members and available to all members of the national cooperative purchasing program NPPGov (www.nppgov.com):

- Public Safety Cameras and Related Equipment #1506
- Law Enforcement Equipment #1510
- Unarmed Vehicles and Related Equipment #1515
- Data and Communications Solutions, Applications, Related Equipment and Accessories #1528

Responses due 5:00 pm PST March 4, 2015.

For information or a copy of the Request for Proposal contact PPA Heidi Arnold at 855-324-4572.

questioning procurement authority by or download at www.procurement-authority.org

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Mission: Aug 16,
Age 44
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RFP PROPOSAL RECEIPT LOG

Solicitation: # 1505 – Public Safety Cameras and Related Equipment
Due Date: March 4, 2015
Time: 5:00 pm

Public Procurement Authority (PPA) has received the following responses to the solicitation listed above.

✓ Name Digital Alley Date & Time 3/3/15
Shipping Carrier Fed ex Notes 10:25 am

✓ Name MES Date & Time 3/3/15
Shipping Carrier Fed ex Notes 10:25 am

✓ Name Taser International Date & Time 3/2/15
Shipping Carrier Fed ex Notes 10:00 am

Name _____ Date & Time _____
Shipping Carrier _____ Notes _____

Name _____ Date & Time _____
Shipping Carrier _____ Notes _____

Name _____ Date & Time _____
Shipping Carrier _____ Notes _____

I hereby certify that the above proposals were received prior to the due date and time listed:

Signed Heidi Arnold
Printed Heidi Arnold
Date 3/4/15

Witnessed by _____
Printed _____
Date _____

Note: PPA Staff will initial each entry and note the last response received, lining out the remaining spaces.



Search this site

Joseph Thomas (<https://nppgov.com/account>) | Logout (</lib/logout.php>)

Member ID: M-5712257

EXPLORE CONTRACTS ▼

FOR MEMBERS ▼

FOR VENDORS ▼

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AXON – Public Safety Cameras



Publicly Solicited Contract

START DATE:

October 28, 2015

POTENTIAL END DATE:

October 28, 2021

CONTRACT NUMBER:

VH11629

LEAD AGENCY:

Public Procurement Authority

This is a publicly solicited contract established through an RFP process conducted by a Lead Public Agency. This contract satisfies formal competitive bid requirements of most states. All NPPGov members are urged to seek independent review by their legal counsel to ensure compliance with all state and local requirements.

Products on Contract

- Body Worn Cameras
- Accessories

Instructions to Access This Contract

Please contact your local AXON representative or dealer to purchase from this contract. If you don't have a representative, you can contact AXON Customer Service. Provide your NPPGov member ID and include it on your purchase order. If you have any questions, please contact NPPGov. (<https://nppgov.com/contact-us>)

Contract Documents

Synopsis

Public Safety Cameras Synopsis (<https://s3-us-west-2.amazonaws.com/cms-nppgov.resources/app/uploads/2017/06/09211804/Synopsis-Public-Safety-Cameras-1505.pdf>)

RFP


Public Safety Cameras and Related Equipment RFP (<https://s3-us-west-2.amazonaws.com/cms-nppgov.resources/app/uploads/2017/06/09211824/RFP-Public-Safety-Cameras-and-Related-Equipment-1505.pdf>)


IGA | MPA

Intergovernmental Agreement (https://s3-us-west-2.amazonaws.com/cms-nppgov.resources/app/uploads/2017/05/09143001/IGA_PPA.pdf)

 AXON Cameras Master Price Agreement (<https://s3-us-west-2.amazonaws.com/cms-nppgov.resources/app/uploads/2017/06/19193512/MPA-TASER-Public-Safety-Cameras-and-Related-Equipment-1505.pdf>)

Additional Resources

 Axon Resources (<https://s3-us-west-2.amazonaws.com/cms-nppgov.resources/app/uploads/2017/06/15145726/TASER-Camera-Axon-Resources.pdf>)

 AXON Contract Overview (https://s3-us-west-2.amazonaws.com/cms-nppgov.resources/app/uploads/2017/06/29190724/AXON_NPPGov_ContractOverview_V2.pdf)

Contact NPPGov

Testimonial

“ The purchase went great with no problems whatsoever. I do plan on checking/using NPPGov for any future purchases. **”**

Jeffrey Peebles
Lyon County Sheriff's Office



AXON Overview

AXON provides body-worn cameras to Law Enforcement, and has been providing these services for 9 years. AXON uses customer input to continuously improve products. AXON's mission to protect life endures, but they are going about it in new ways—with Smart Weapons that protect life in the moment of conflict, cameras that depict the truth and help prevent civil unrest, and automated reporting and evidence management that will triple the amount of time officers can spend serving their communities.

Additional Company Information

 AXON Website (<https://www.taser.com/>)

Contact Info

Customer Service

cs@taser.com (<mailto:cs@taser.com>)

Sales

sales@taser.com (<mailto:sales@taser.com>)

Mailing Address

17800 N. 85th Street
Scottsdale, AZ 85255-9603

OTHER CONTRACTS FROM THIS VENDOR

Publicly Solicited



Contract #: VH11630



AXON - Law Enforcement Equipment

(<https://nppgov.com/contract/taser-law-enforcement-equipment>)

- Conducted Electrical Weapons (CEW)
- Accessories

START DATE:
October 28, 2015

POTENTIAL END DATE:
October 28, 2021





ADDRESS

1100 Olive Way
Suite 1020
Seattle, WA 98101

CONTACT

Phone: 877.329.8847
Fax: 206.515.5445
customerservice@nppgov.com (<mailto:customerservice@nppgov.com>)

SOCIAL

 (<https://www.facebook.com/NPPGov>)  (<https://twitter.com/NPPGov>)  (<https://www.youtube.com/channel/UCf7Kha5PPKp4-t0QZcy9NGg>)
 (<https://www.linkedin.com/company-beta/4787537/>)

Terms and Conditions (<https://nppgov.com/terms-and-conditions>) Privacy Policy (<https://nppgov.com/privacy-policy>)
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BOCC APPROVAL NOVEMBER 6, 2019
BOARD OF BIDS AND CONTRACTS OCTOBER 31, 2019

2. AXON INTERVIEW SYSTEM -- SHERIFF'S OFFICE
FUNDING -- SHERIFF'S OFFICE
 (Single Source utilizing NPPGov Contract #VH11629)

#19-2075 Contract

	Axon Enterprise, Inc.
Year 1	
Software: Licenses and Storage	\$21,023.00
Hardware	Included
Warranty (5 year extended)	Included
Interview room install and setup	\$6,250.00
Year 2	
Software: Licenses, Storage, and Maintenance (annual payment)	\$27,273.00
Year 3	
Software: Licenses, Storage, and Maintenance (annual payment)	\$27,273.00
Year 4	
Software: Licenses, Storage, and Maintenance (annual payment)	\$27,273.00
Year 5	
Software: Licenses, Storage, and Maintenance (annual payment)	\$27,273.00
Total	\$136,365.00

On recommendation of Joe Thomas, on behalf of the Sheriff's Office, Angela Caudillo moved to **accept the proposal from Axon Enterprise, Inc. based on NPPGov Contract #VH11629 for total estimated purchases during this five (5) year period in the amount of \$136,365.00.** Randy Bargdill seconded the motion. The vote passed three to one with Jared Schechter abstaining from the vote.

The Sedgwick County Sheriff's Office currently utilizes Axon body worn cameras in the Detention Facility Judicial Services and the Patrol Division along with the Axon Fleet in-car video. The Sheriff's Office also deploys the Axon Taser (Conductive Energy Weapon System) as a less lethal control option throughout the agency.

The Axon video system utilizes a cloud-based storage solution, Evidence.com. As part of the service, this cloud-based solution encompasses storage, playback, cataloging, audio, and video redaction along with electronic transfer of recorded media. Along with the media created by Axon products, the Sheriff's Office is also uploading other digital media (including photographs) to Evidence.com for review, retention, and dissemination. Evidence.com also provides inventory control and functional status of Axon devices belonging to the Sheriff's Office.

The use of a single source for technology to capture, view, store digital media, and include video evidence obtained by the Sedgwick County Sheriff's Office exists to satisfy the agencies' standards and the public's expectations of competency and transparency from law enforcement. The use of a single platform video collection and retention system ensures the Sheriff's Office can adequately document, categorize, retain, release video, and ensure evidence integrity. The built-in redaction and editing features also allow for the public release of video, when deemed appropriate, while protecting the identities of bystanders, juveniles, and unrelated parties.

As Evidence.com is a web-based service, it is not dependent on computer operating systems or local storage. The current interview capture system used by the Sheriff's Office is operating system dependent and does not function with the current Windows 10, necessitating an upgrade.

Axon Interview is a digital audio and video collection system designed for law enforcement use in capturing and memorializing formal interviews of victims, witnesses, and suspects in official investigations. The Axon Interview system leverages the same Evidence.com media management service as the body cameras and in-car camera system. The use of the Evidence.com platform for digital media reduces training requirements for personnel, gives investigators valuable investigative tools, streamlines criminal case review, submission, and enhances public confidence in the services provided to them by the Sheriff's Office.

Questions and Answers

Russell Leeds: Questions from the Board on this item?

Lanon Thompson: Lanon Thompson, Special Projects Unit, Sheriff's Office.

Russell Leeds: Thank you for being here this morning. Looking at this, I just want you to talk about this and clarifying on the cost. We're talking about \$136,365.00 based on the table in front of us, it appears that Axon is providing the hardware essentially at no cost. We're paying for licensing and storage. Then we're paying an annually maintenance fee in year one. That maintenance fee represents the install and set up. Then in subsequent years the \$6,250.00 goes toward maintenance, which I would assume would be repair and replacement of any faulty hardware and software upgrades.

Lanon Thompson: The hardware is included in total package price. They use a licensed base model for how they price. The hardware is negligible cost. It is actually the software base solution they provide is what we're paying for the solution and cloud storage. We're planning on installing this here in the Courthouse, along with that we're moving to the new facility eventually and they're including that move as far as transferring that technology over to new facility. That is part of what they're going to do. Along with that the initial one year cost, those funds are coming from our asset forfeiture and of course from that point forward it will be a budgetary item. But that initial cost is coming from forfeiture fund, I believe our federal asset forfeiture.

Russell Leeds: As stated in the text, obviously the purpose of going with this particular stationary system is to integrate with the video and cloud storage that already exists, so that you have a single evidence platform for video, digital information, and evidence.

Lanon Thompson: Yes, it's that software solution that gives us the ability currently. So currently we're using the body worn cameras, in the facility, on patrol, and for our warrant section. We have our in car systems, which we've had since the '90's. We've just recently upgraded to Axon. That digital management system will allow all of those to be stored, categorized, and compiled together.

So we have an incident: patrol responds to an incident in the field, they will capture it with the body cameras and with car cameras. Say they bring it into convictions and victims to investigations and they're interviewed up there. Subsequently, let's say one of those people are booked into jail and there is an incident in the jail. All of that video evidence can be put into a case module where it's all collected together and stored together and cataloged together. Then we prepare for prosecution, we digitally transfer access to the charging attorney in the District Attorney's Office.

We never burned any CDs and along with that we have an audit trail. We know who accessed this evidence. We can maintain complete control of this evidence. We can restrict access to it, if it is a sensitive issue we can say only certain people can have access to it. We can say when somebody has access to it. We can go back as far as long as it exists and know who had access. It allows us to use our current retention policies. When this evidence is no longer legally needed to be maintained, it ceases to exist and we're not paying for storage fees.

Russell Leeds: Additional questions from the Board on this item?

Vendor # 16691

OCT - 4 2018

Cart# 8000135583PO # 4300065868Conf# 5600153466

ATTENTION: Colonel Powell

SUBJECT: REQUEST FOR PURCHASE OF SUPPLIES/EQUIPMENT/CLOTHING

REQUESTED BY: Lanon Thompson D1086

DATE: 10/3/2018

COST CENTER:

G/L #:

Legend: Bottle = Btl Box= Bx Can= Cn Case= Cs Each= Ea Sleeve= Slv

Item Description	Evidence.com basic license, yearly			
Model # or Size				
Packaged	1	Unit Price	\$90.00	Quantity 60
TOTAL ITEM COST		\$5,400.00		Est'd Freight 0

Item Description	<i>Freight Charges</i>			
Model # or Size				
Packaged		Unit Price	<i>12.96</i>	Quantity 1
TOTAL ITEM COST		<i>\$12.96</i>		Est'd Freight 0

Item Description				
Model # or Size				
Packaged		Unit Price		Quantity
TOTAL ITEM COST		\$0.00		Est'd Freight 0

Item Description				
Model # or Size				
Packaged		Unit Price		Quantity
TOTAL ITEM COST		\$0.00		Est'd Freight 0

Item Description				
Model # or Size				
Packaged		Unit Price		Quantity
TOTAL ITEM COST		\$0.00		Est'd Freight 0

TOTAL COST THIS REQUEST *\$5,412.96*

Item Justification: Additional licenses for evidence.com to be used by investigators and administrative personnel. Per year cost, for 5 years priced at 50% discount. Quote # Q-184457-43376-578SS attached.

Point of Contact: Lanon Thompson

Suggest Source: Company Axon
 Address 17800 N 8th St
 City, State & Zip code Scottsdale AZ 85255
 Phone 800-978-2737
 Source Contact Person, if known Stefan Schurman

Web Site

Fax

E-mail

Signatures

Date

Comments

[Signature] *10-03-18*
C. S. J. *10/3/18*

We must have these. Approved.
Approval required for Evidence.com

Col. Richard Powell *10-10-18*

17800-110 45 110

ADM047 10/2003



Axon Enterprise, Inc.
PO BOX 29661
DEPARTMENT 2018
PHOENIX, AZ 85038-9661
Ph: (480) 991-0797
Fax: (480) 991-0791
AR@axon.com
www.axon.com

Invoice

Page 1 of 2

Invoice No SI-1559254
Invoice Date 31-Oct-18
Payment Term Net 30
Payment Due Date 30-Nov-18
Sales Order [SO180414053](#)
Customer account [126256](#)
Purchase Order 4300065868

NOV 05 2018

BILL TO:

SEDGWICK CO SHERIFF'S OFFICE
141 W ELM ST
WICHITA, KS 67203
USA

SHIP TO:

SEDGWICK CO SHERIFF'S OFFICE
141 W ELM ST
WICHITA, KS 67203
USA

Item number	Description	Quantity	Unit price	[USD]Amount
80012	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	60	90.00	5,400.00
85110	EVIDENCE.COM INCLUDED STORAGE	600	0.00	0.00

Please see <https://www.axon.com/legal/sales-terms-and-conditions> for all sales terms and conditions

Invoice Total	5,400.00
Shipping	0.00
Sales Tax	0.00
Total	5,400.00
Amount Received	0.00
BALANCE DUE	USD 5,400.00

Continued on next page



Axon Enterprise, Inc.
PO BOX 29661
DEPARTMENT 2018
PHOENIX, AZ 85038-9661
Ph: (480) 991-0797
Fax: (480) 991-0791
AR@axon.com
www.axon.com

Invoice

Page 2 of 2

Invoice No	SI-1559254
Invoice Date	31-Oct-18
Payment Term	Net 30
Payment Due Date	30-Nov-18
Sales Order	SO180414053
Customer account	126256
Purchase Order	4300065868

RETURN THIS PORTION WITH YOUR PAYMENT

SEDGWICK CO SHERIFF'S OFFICE
141 W ELM ST
WICHITA, KS 67203
USA

BALANCE DUE	5,400.00
Currency	USD

For ACH Payments:(Preferred Method)

Account Name	Axon Enterprise, Inc.
Account Number	634912729
Bank Routing/Transit	122100024
Reference Number	SI-1559254

For Wire Transfers:

Beneficiary	Axon Enterprise, Inc.
Account Number	634912729
Bank Routing/Transit	021000021
SWIFT Code	CHASUS33
Reference Number	SI-1559254

For Lockbox Payments Mail To:

Axon Enterprise, Inc.
PO BOX 29661
DEPARTMENT 2018
PHOENIX, AZ 85038-9661.
Reference Number SI-1559254

Please reference the invoice number on your ACH, Wire or Check payment

Important Note: By selecting the wire transfer payment method, you agree to accept the processing & transaction fees charged by the bank relating to this wire transfer

The rest of this page is intentionally left blank

End



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-184457-43376.578SS

Issued: 10/03/2018

Quote Expiration: 10/31/2018

Account Number: 126256

Start Date: 11/01/2018

Payment Terms: Net 30

Delivery Method: Fedex - Ground

Contract Number: 00018616

SALES REPRESENTATIVE

Stefan Schurman

Phone:

Email: sschurman@axon.com

Fax:

PRIMARY CONTACT

David Mattingly

Phone: (316) 660-3798

Email: dmatting@sedgwick.gov

SHIP TO

David Mattingly
Sedgwick County Sheriff's Office - KS
141 W. Elm St.
WICHITA, KS 67203
US

BILL TO

Sedgwick County Sheriff's Office - KS
141 W. Elm St
WICHITA, KS 67203
US

Year 1

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80012	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	60	180.00	90.00	5,400.00
85110	EVIDENCE.COM INCLUDED STORAGE	600	0.00	0.00	0.00
Subtotal					5,400.00
Estimated Shipping					12.96
Estimated Tax					0.00
Total					5,412.96

Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80013	BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	60	180.00	90.00	5,400.00
85110	EVIDENCE.COM INCLUDED STORAGE	600	0.00	0.00	0.00
Subtotal					5,400.00
Estimated Tax					0.00
Total					5,400.00

Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87301	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	60	180.00	90.00	5,400.00

Q-184457-43376.578SS

1

Protect Life.

Year 3 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages (Continued)					
85110	EVIDENCE.COM INCLUDED STORAGE	600	0.00	0.00	0.00
				Subtotal	5,400.00
				Estimated Tax	0.00
				Total	5,400.00

Year 4

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
80015	BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	60	180.00	90.00	5,400.00
85110	EVIDENCE.COM INCLUDED STORAGE	600	0.00	0.00	0.00
				Subtotal	5,400.00
				Estimated Tax	0.00
				Total	5,400.00

Year 5

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87501	BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	60	180.00	90.00	5,400.00
85110	EVIDENCE.COM INCLUDED STORAGE	600	0.00	0.00	0.00
				Subtotal	5,400.00
				Estimated Tax	0.00
				Total	5,400.00
Grand Total					27,012.96

Discounts (USD)

Quote Expiration: 10/31/2018

List Amount	54,000.00
Discounts	27,000.00
Total	27,000.00

**Total excludes applicable taxes and shipping*

Summary of Payments

Payment	Amount (USD)
Year 1	5,412.96
Year 2	5,400.00
Year 3	5,400.00
Year 4	5,400.00
Year 5	5,400.00
Grand Total	27,012.96

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature:

Col Richard Powell

Date:

10/11/12

Name (Print):

RICHARD POWELL

Title:

UNDERSHERIFF

PO# (Or write
N/A):

N/A

Please sign and email to Stefan Schurman at sschurman@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-184457-43376.578SS

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2021 Sedgwick County Budget

[643] Judicial Division Courtroom Security Deputies

Division:	Sedgwick County Sheriff	Contact Name:	Colonel Greg Pollock
Department Priority:	3	Division Priority:	1
Primary Fund Center:	17012-110	Fund:	110
Funding Frequency:	Recurring	Request Status:	Submitted
Reason:	Budget Enhancement Process	Attachments:	2

Summary

The Sedgwick County Sheriff's Office, Judicial Division currently has 23 deputies in the Court Security Section staffing table. The primary duties of these deputies are to ensure inmates are in court on time and transport inmates to and from medical facilities. In 2019, there were 22,035 of these assignments, requiring an average of 27 deputies per day. In order to meet these demands, law enforcement deputies from the Warrant, Civil Process, Investigations, and Patrol sections had to be re-tasked to assist Court Security. The Office of the Sheriff is required by the State to perform all of these duties. The Warrant Section used 2,300 hours of overtime in 2019 to make up for time spent doing Court Security duties. It should be noted that Warrant and Civil Process Deputies were filling court assignments during the peak hour of 0900-1130 and 1300-1500. Due to this fact it became necessary to search for wanted person outside of the normal 0800-1700 judicial working day. In addition there were several days deputies from Patrol and Detectives from Investigations were required to assist with court assignments. In 2017, the Kansas Supreme Court directed the 18th Judicial District Courts to move from the "central assignment" system to a "permanent assignment" system. This means, instead of 4 to 5 judges having proceedings taking place at the same time, 10 or more judges are having proceedings taking place. We do not have the staffing to accommodate all the judges hearings taking place on a daily basis. Since 2017 there has been a slow decrease in the total number of inmates in court, however there has been a significant increase in court assignments requiring two or more deputies. In 2017 5.69% percent of the court assignments required two or more deputies. In 2018 this percentage increased to 9% and then in 2019 to 11.65%. To date in 2020 22.87% of court assignments required two or more deputies. The Sheriff's Office is requesting funding for four additional deputy positions.

Legal Reference: K.S.A. 19-812

Legal Requirement:

State Statute: K.S.A. 19-812 Process, writs, precepts and orders; court attendance; fees. The sheriff, in person or by his undersheriff or deputy, shall serve and execute, according to law, all process, writs, precepts and orders issued or made by lawful authority and to him directed, and shall attend upon the several courts of record held in his county, and shall receive such fees for his services as are allowed by law.

History: G.S. 1868, ch. 25, § 106; Oct. 31; R.S. 1923, 19-812.

Expenditure Impact

Commit Item	Fund	Fund Center	2020 Budget	2021 Budget
41100 - EARNINGS	110	17012-110		180,032
41300 - BENEFITS	110	17012-110		139,574
45112 - Other Equipment <\$10,000	110	17012-110		24,211
TOTAL			0	343,817

Staffing Impact

Type	Position Title	Pay Scale	FTEs	Salary	Benefits
Permanent FT - Hourly	Sheriff Deputy	GRADE127	4.00	180,032	139,574
TOTAL			4.00	180,032	139,574

Question Responses**How will this request assist in obtaining your performance objective(s) or impact services you deliver?**

Increasing staffing from 23 to 27 in the Court Security Section will help us meet the court and transportation statutory requirements and reduce the negative impact in the Warrant and Civil Process sections.

Discuss problems the department/community will experience if this request was not approved and what other alternatives you've considered? Please provide a demonstration or scenario of the service at the current time.

Untimely Warrant and Civil Process service. All services require a commissioned law enforcement deputy to perform. This request is a need and will allow the Sheriff's Office to further our Mission: In partnership with the citizens of Sedgwick County, we will provide effective public service to all, holding everyone accountable in an impartial, ethical and professional manner. This necessity also meets the mission of Sedgwick County: to provide quality public service to our community so everyone can pursue freedom and prosperity in a safe, secure, and healthy environment.

Will the funding of this request be from existing resources, or from a new revenue? Please outline how any new revenue was estimated.

Existing revenue sources.

Other:

N/A

Please provide information regarding any type of study done to support your current request.

The Sedgwick County Sheriff's Office, Judicial Division currently has 23 deputies in the Court Security Section staffing table. The primary duties of these deputies are to ensure inmates are in court on time and transport inmates to and from medical facilities. In 2019, there were 22,035 of these assignments, requiring an average of 27 deputies per day. In order to meet these demands, law enforcement deputies from the Warrant, Civil Process, Investigations, and Patrol sections had to be re-tasked to assist Court Security. The Office of the Sheriff is required by the State to perform all of these duties. The Warrant Section used 2,300 hours of overtime in 2019 to make up for time spent doing Court Security duties. It should be noted that Warrant and Civil Process Deputies were filling court assignments during the peak hour of 0900-1130 and 1300-1500. Due to this fact it became necessary to search for wanted person outside of the normal 0800-1700 judicial working day. In addition there were several days deputies from Patrol and Detectives from Investigations were required to assist with court assignments. Since 2017 there has been a slow decrease in the total number of inmates in court, however there has been a significant increase in court assignments requiring two or more deputies. In 2017 5.69% percent of the court assignments required two or more deputies. In 2018 this percentage increased to 9% and then in 2019 to 11.65%. To date in 2020 22.87% of court assignments required two or more deputies. The Sheriff's Office is requesting funding for four additional deputy positions.

For personnel related requests, please provide information regarding the department's ability to fulfill day to day tasks and what challenges currently exist.

The Sedgwick County Sheriff's Office, Judicial Division currently has 23 deputies in the Court Security Section staffing table. The primary duties of these deputies are to ensure inmates are in court on time and transport inmates to and from medical facilities. In 2019, there were 22,035 of these assignments, requiring an average of 27 deputies per day. In order to meet these demands, law enforcement deputies from the Warrant, Civil Process, Investigations, and Patrol sections had to be re-tasked to assist Court Security. The Office of the Sheriff is required by the State to perform all of these duties. The Warrant Section used 2,300 hours of overtime in 2019 to make up for time spent doing Court Security duties. It should be noted that Warrant and Civil Process Deputies were filling court assignments during the peak hour of 0900-1130 and 1300-1500. Due to this fact it became necessary to search for wanted person outside of the normal 0800-1700 judicial working day. In addition there were several days deputies from Patrol and Detectives from Investigations were required to assist with court assignments. Since 2017 there has been a slow decrease in the total number of inmates in court, however there has been a significant increase in court assignments requiring two or more deputies. In 2017 5.69% percent of the court assignments required two or more deputies. In 2018 this percentage increased to 9% and then in 2019 to 11.65%. To date in 2020 22.87% of court assignments required two or more deputies. The Sheriff's Office is requesting funding for four additional deputy positions.

Please determine if this request is a want or a need for your department. Please detail how this request will support your department or division's strategic plan.

This request is a need. In 2017, we requested and were approved to add four courtroom security deputies. In our research for that request, we actually found that we needed as many as 10 deputies to meet the needs of the courts. We chose to request only four to give us time to further examine the actual need.

Goal 1 of our Strategic Plan is Cultivate a Quality Workforce.

Strategy 4 is Positions

1.4.6 specifically states Add Four Judicial Deputies.

Since the addition of the deputies in 2018, we have realized some relief. However, our continued research clearly shows the need for an additional four deputies.

Please provide 3 years worth of data to support your request.

The Sedgwick County Sheriff's Office, Judicial Division currently has 23 deputies in the Court Security Section staffing table. The primary duties of these deputies are to ensure inmates are in court on time and transport inmates to and from medical facilities. In 2019, there were 22,035 of these assignments, requiring an average of 27 deputies per day. In order to meet these demands, law enforcement deputies from the Warrant, Civil Process, Investigations, and Patrol sections had to be re-tasked to assist Court Security. The Office of the Sheriff is required by the State to perform all of these duties. The Warrant Section used 2,300 hours of overtime in 2019 to make up for time spent doing Court Security duties. It should be noted that Warrant and Civil Process Deputies were filling court assignments during the peak hour of 0900-1130 and 1300-1500. Due to this fact it became necessary to search for wanted person outside of the normal 0800-1700 judicial working day. In addition there were several days deputies from Patrol and Detectives from Investigations were required to assist with court assignments. Since 2017 there has been a slow decrease in the total number of inmates in court, however there has been a significant increase in court assignments requiring two or more deputies. In 2017 5.69% percent of the court assignments required two or more deputies. In 2018 this percentage increased to 9% and then in 2019 to 11.65%. To date in 2020 22.87% of court assignments required two or more deputies. The Sheriff's Office is requesting funding for four additional deputy positions.

ITEM ISSUED	NUMBER ISSUED	TRACKER NUMBER	COST
Acorn Hat Band	1		\$7.62
Asp	1		\$96.46
Asp Scabbard	1		\$34.79
Badge	1		\$85.00
Hat Badge	1		\$83.00
Badge Holder	1		\$7.60
Ball Cap	1		\$15.00
Belt Keeper	4		\$71.44
Belt (under)	1		\$20.81
Body Armour	1		\$658.00
Boots/Shoes	1		\$136.75
Collar Stars	2		\$10.18
Credential Case	1		\$13.26
Flashlite	1		\$129.00
Flashlight Holder	1		\$21.94
Gun Belt	1		\$64.59
Duty Holster	1		\$115.85
Off Duty Holster	1		\$57.30
Glove Case	1		\$16.58
Gloves (Kevlar)	1		\$33.87
Gym Shorts	1		\$16.56
Gym t-shirt	1		\$12.79
Gym Sweatpants	1		\$29.99
Gym Sweatshirt	1		\$24.99
Handcuff Case	2		\$114.28
Handcuff Key	1		\$6.99
Handcuffs	2		\$54.20
Hat (campaign felt)	1		\$110.08
Hat Raincover	1		\$5.93
Raincoat	1		\$109.76
Jacket (Commission)	1		\$229.71
Key Holder	1		\$9.31
Pepper Spray	1		\$12.95
Pepper Spray Holder	1		\$28.23
Magazine Pouch	1		\$34.49
Name Tag	1		\$5.07
Necktie	1		\$4.66
Radio Holder	1		\$25.36
Riot Helmet	1		\$118.14
Shoes	1		\$59.46
Soft Uniform Shirt	2		\$70.58
Soft Uniform Pant	2		\$101.98
Uniform Shirts SS	4		\$129.76
Uniform Shirts LS	4		\$150.96
Trousers	4		\$294.08
Traffic Vest	1		\$17.43
Citation Holder	1		\$18.00
Gas Mask	1		\$428.00
Gas Mask Cannister	1		\$59.34
Taser Holster	1		\$32.26

Taser Cartridges	2		\$60.00
Taser Battery	1		\$45.00
Watch Cap	1		\$5.79
Taser	1		\$932.00
Glock 17	1		\$489.00
Shotgun	1		\$526.50

\$6,052.67

Budget Impact
Annual
3.4.20

Position	Classification	Grade	Salary	Benefits	Total
Minimum					
	Sheriff Deputy	Range 127	\$ 45,011	\$ 33,933	\$ 78,944
Cost for 4 positions					\$ 315,776

This budget impact is informational only and does not constitute an actual departmental impact.

Based on 2020 Compensation Plan

* Planning information only

2021 Sedgwick County Budget

[635] Medical Contract Increase-Sheriff's & Corrections

Division:	Sedgwick County Sheriff	Contact Name:	Colonel Brian White/Glenda
Department Priority:	4	Division Priority:	2
Primary Fund Center:	17016-110	Fund:	110
Funding Frequency:	Recurring	Request Status:	Submitted
Reason:	Budget Enhancement Process	Attachments:	1

Summary

The Sedgwick County Sheriff's Office is in the process of securing a new medical contract for the detention facility. This contract would also include medical services for Corrections at the Juvenile Residential Facility (JRF) and the Juvenile Detention Facility (JDF). The average daily population has steadily increased and is estimated, for purposes of the medical contract, at 1450 inmates. This is an increase of 70 inmates more than the previous contract. Increases in services have also been seen at JRF & JDF. The estimated cost of the new medical contract is up to 8 million dollars. An additional \$1,595,820 is being requested for the Sheriff's Office and an additional \$345,000 for the Department of Corrections to cover the increased contract costs.

Legal Reference: US Supreme Court case law (Sheriff's Office); K.S.A. 38-3202 q (Department of

Legal Requirement:

US Supreme Court case law

JDF is "used for the lawful custody of alleged or adjudicated juvenile offenders" in Sedgwick County (K.S.A. 38-3202 q). JDF is licensed by the Kansas Department for Children and Families, which requires the detention facility to provide medical care for youth admitted to the facility. The Medicaid Inmate Exclusion Policy prohibits Medicaid reimbursement for services provided while a person is incarcerated in a public institution.

Expenditure Impact

Commit Item	Fund	Fund Center	2020 Budget	2021 Budget
42341 - MEDICAL PROF SERVICE	110	17016-110		1,685,372
TOTAL			0	1,685,372

Question Responses

How will this request assist in obtaining your performance objective(s) or impact services you deliver?

Providing medical service to inmates is required by US Supreme Court case law. The requested funding will also cover the increase in medical care contract and projected costs for offsite medical care for JDF and JRF.

Discuss problems the department/community will experience if this request was not approved and what other alternatives you've considered? Please provide a demonstration or scenario of the service at the current time.

Civil Liability for the Sheriff's Office and potential loss of license for the Department of Corrections.

Will the funding of this request be from existing resources, or from a new revenue? Please outline how any new revenue was estimated.

Additional funding will be requested from General Fund. Requested increase is an estimate based on current contract negotiations.

Other:

Please provide information regarding any type of study done to support your current request.

The County is in the process of negotiating a new medical contract that will cover inmate medical for the Sheriff's Office and medical services at JRF and JDF.

For personnel related requests, please provide information regarding the department's ability to fulfill day to day tasks and what challenges currently exist.

N/A

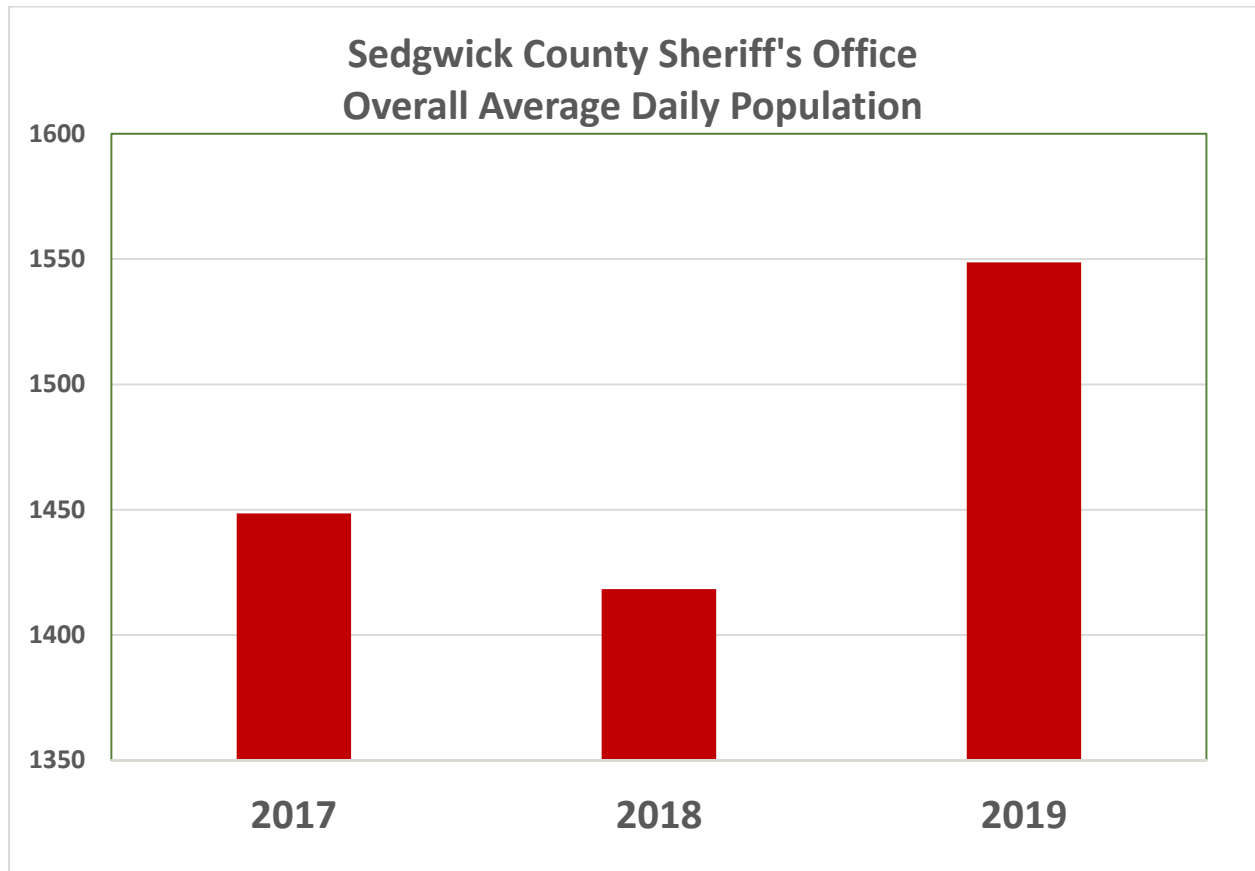
Please determine if this request is a want or a need for your department. Please detail how this request will support your department or division's strategic plan.

This request is a need, as the Sheriff's Office is required to provide this service to inmates and the Department of Corrections is required to provide this service to juveniles at JDF and JRF.

Please provide 3 years worth of data to support your request.

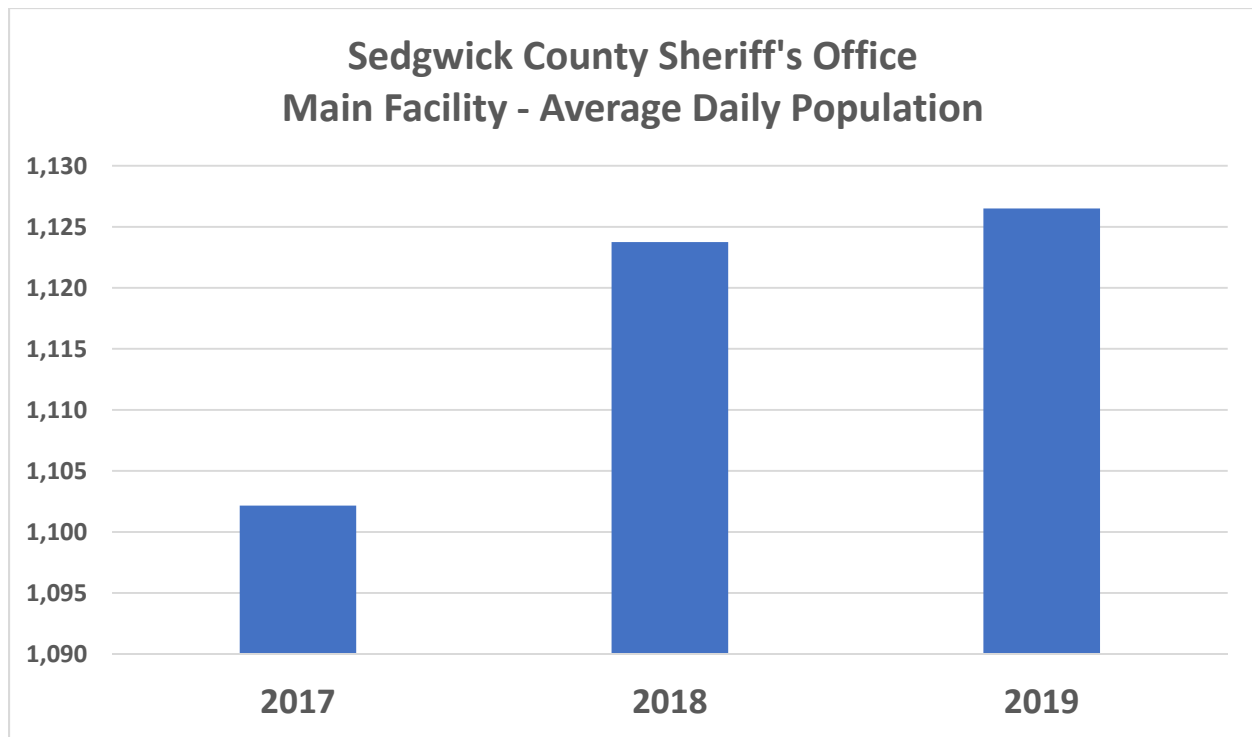
See attachment.

Sedgwick County Sheriff's Office Inmate Population Growth 2017 - 2019



In early 2017 the Sedgwick County Sheriff's Office averaged an overall inmate population of 1370 inmates. In mid-2019, the inmate population significantly increased and the Sheriff's Office exceeded 1600 inmates. A spike in population in summer months is not historically uncommon, which is typically followed by a reduction in population through winter months. In 2019, no such winter reduction occurred and inmate population has continued to rise. So far in 2020, the average overall inmate population is 1673 inmates.

Main Facility Capacity Expansion

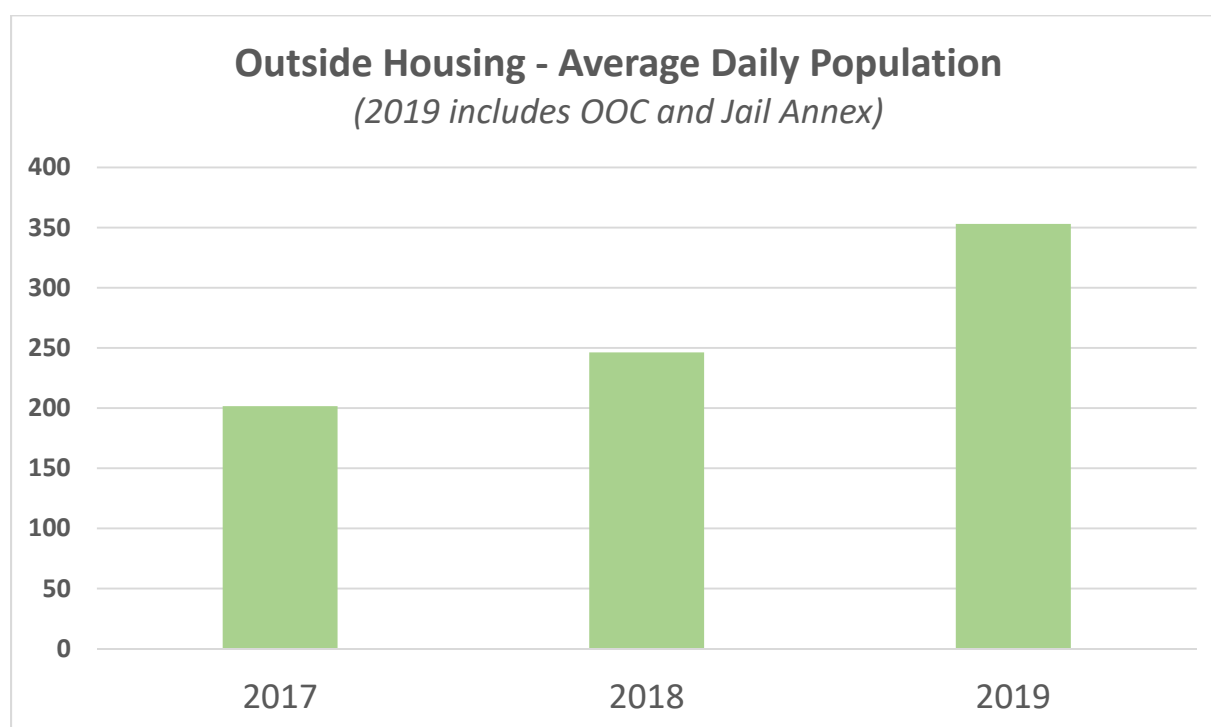


In 2019 the Detention Facility was able to add 63 additional beds to the Detention Facility. These additional beds increased the main facility's population capacity to 1,226 inmates.

Out of County Housing

Cost of Housing Outside Main Facility			
Year	2017	2018	2019
Out Of County Housing (Man-Days)	68,970	78,251	66,684
Jail Annex Housing (Man-Days)			61,077
Total Days Housed Outside Main Facility	68,970	78,251	127,760
Cost Per Day OOC Housing	\$35.00	\$35.00	\$35.00
Outside Housing Costs	\$2,413,960	\$2,738,790	\$2,333,934
Housing Cost w/out Jail Annex			\$4,471,617

In 2018, the Work Release facility was remodeled and repurposed as the Jail Annex. In January 2019 the 180 bed facility opened. The intent of the new facility was to reduce the total number of inmates housed out of county. In 2019, the Jail Annex housed a total of 61,077 Man-Days. Without the Jail Annex, these inmates would have been housed out of county at a rate of \$35.00 per day, which would have equated to an additional \$2,137,683 in out of county housing costs. In 2018, the total Man-Days of inmates housed outside the main facility was 78,251. In 2019, that number ballooned to 127,760, an increase of 63%.



Between the Jail Annex and the Detention Facility's bed expansion, the Sheriff's Office can house an additional 243 inmates. The intent of these additions were to minimize the need for out of county housing. Unfortunately, the number of inmates requiring outside housing has significantly increased over the past two years.

2021 Sedgwick County Budget

[688] Docket Assistant - Trial Division (5)

Division:	District Attorney	Contact Name:	Jeanette Allaire
Department Priority:		Division Priority:	
Primary Fund Center:	18005-110	Fund:	110
Funding Frequency:	Recurring	Request Status:	Submitted
Reason:	Budget Enhancement Process	Attachments:	1

Summary

Changes occurring the last few years, as well as those expected to begin August 2020, have already and will continue to directly impact the ability of the District Attorney's criminal division to meet daily demands without additional personnel to provide clerical support and assistance.

July 2018, at the direction of the Kansas Supreme Court, the local District Court implemented a plan to "decentralize" the criminal court system. This change in the operations of the court has had a negative impact on the operations of the District Attorney's Office and has created a need to restructure certain processes and place support staff within the courtroom. Staff would assist with daily dockets, record the court's action, ensure related documents are processed, ensure documents are filed with the court and disseminate necessary documents to other agencies.

The Supreme Court of Kansas is replacing FullCourt the case management system (CMS) used by district courts across Kansas. FullCourt is being replaced by Odyssey and the local court is scheduled to go-live in August 2020. The Office of the Judicial Administration (OJA) recently announced that criminal justice agencies would no longer have direct access to data and documents contained within the court's CMS. Inter-agency interfaces are also being restricted. This is a significant shift from the 25+ year practice of being able to directly access and view information stored within the court's CMS and having inter-agency sharing of data via system interfaces.

The District Attorney's office and other local criminal justice agencies are working with OJA staff to facilitate access to relevant and necessary information, although OJA has indicated data/document sharing will be limited. The method of access to documents and case related information will be primarily accessible through a web based "portal" and initial testing has shown the process is very inefficient and labor intensive compared to existing access.

To restrict access or sever the interface will have an immediate impact upon the ability of criminal justice agencies to perform daily routine tasks, to meet statutory responsibilities and will require reentry of data into each agency's respective CMS. The District Attorney's office is required to restructure to accommodate the additional tasks resulting from Odyssey implementation and the restrictions being imposed by OJA.

Staff will need to manually enter data into Justware. Clerical staff will be able to monitor court hearings, attend dockets and update Justware with relevant information based upon court action. This information is invaluable to the prosecution process and will be utilized by the entire department.

Legal Reference: 22a-104

Legal Requirement:

On behalf of the State of Kansas, the District Attorney has the responsibility to prosecute criminal cases arising

under the laws of the state.

Expenditure Impact

Commit Item	Fund	Fund Center	2020 Budget	2021 Budget
41100 - EARNINGS	110	18005-110		145,140
41300 - BENEFITS	110	18005-110		124,502
TOTAL			0	269,642

Staffing Impact

Type	Position Title	Pay Scale	FTEs	Salary	Benefits
Permanent FT - Hourly	Office Specialist	GRADE119	5.00	145,140	124,502
TOTAL			5.00	145,140	124,502

Question Responses

How will this request assist in obtaining your performance objective(s) or impact services you deliver?

Clerical staff will be able to monitor court hearings, attend dockets and update Justware with relevant information based upon action taken by the court. This information is invaluable and will be utilized by the entire department. Such purposes would include speedy trial calculations, the creation of victim notification letters, generation of tens of thousands of subpoenas each year, bond forfeitures, bench warrants, etc.

Discuss problems the department/community will experience if this request was not approved and what other alternatives you've considered? Please provide a demonstration or scenario of the service at the current time.

There are no other alternatives.

Will the funding of this request be from existing resources, or from a new revenue? Please outline how any new revenue was estimated.

Existing resources. No new revenue sources exist.

Other:

Please provide information regarding any type of study done to support your current request.

The court has modified operational processes and these modifications negatively impact DA functions. Odyssey implementation will bring with it major inefficiencies and require additional staff. Almost every area of the office has experienced an increase in newly filed cases.

For personnel related requests, please provide information regarding the department's ability to fulfill day to day tasks and what challenges currently exist.

The District Attorney's office cannot meet demands without additional support personnel.

Additional staff assigned to the criminal division are necessary to meet rising demands resulting from district court decentralization, Odyssey implementation and to effectively manage the increased number of cases in the 18th Judicial District.

Please determine if this request is a want or a need for your department. Please detail how this request will support your department or division's strategic plan.

Need.

Please provide 3 years worth of data to support your request.

Almost every area of the office has experienced an increase in newly filed cases. Below is a review of the percentage of change between 2016 and 2019:

Criminal - Up 4%;
Traffic - Up 28%;
CINC - Up 22%;
Consumer - Up 139%;
IAD - Up 22%;
Homicide cases - Up 28%,
JV - Down 13%

SEDGWICK COUNTY JOB DESCRIPTION

Docket Assistant-Trial Services

Working Title:	Docket Asst – Trial Services	Work Location:	535 N Main
Position Number:		Expected Hours of Work:	M-F 8-5
Classification:	Records Assistant Equivalent	Supervisor: Yes / No	No
Reports to (position):		Number of staff supervised:	0
Date Revised:	March 29, 2020		

Job Summary (Major objectives of this position. Why does the job exist?)		
<p>Performs assistance with docket settings for the Office of the District Attorney Trial Division. This position monitors scheduled court hearings for attorneys and follow up for new dates. Enters data into case management system to effectuate scheduled document generation in accordance with established and accepted policies and procedures.</p>		
Primary Job Functions (List three job categories with specific tasks listed)		
<p>Monitor court hearings and report to docket coordinator and other office staff</p> <ul style="list-style-type: none"> Coordinate with attorneys to attend docket hearings Accompany and assist Attorneys at dockets for two assigned judges Complete hearing minute sheet for each case Monitor and communicate hearing changes <p>Update case management system</p> <ul style="list-style-type: none"> Enter hearing date information into case management system as needed Ensure hearings are resulted out in accordance with established procedures Efile hearing minute sheets as instructed <p>Special Projects</p> <ul style="list-style-type: none"> Maintain and prepare reports for statistical information regarding hearings Monitor court entry of hearing information and update as necessary Assist attorneys with schedules for hearings on assigned cases 		
Secondary Job Functions (list no more than five)		
<ul style="list-style-type: none"> Assist other staff as required Train as backup for other positions Perform other duties as assigned 		
Competencies (Select five from Core Competency list and specify Behavioral Indicators specific to position)		
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 20%; background-color: #d9e1f2;">Dependability</td> <td>Takes personal responsibility for the quality and timeliness of work, and achieves results with little oversight.</td> </tr> </table> <p>Behavioral Indicators:</p> <ul style="list-style-type: none"> Shows up to work on time, and follows instructions, policies, and procedures. Meets productivity standards, deadlines, and work schedules. Stays focused on tasks in spite of distractions and interruptions. Makes the best use of available time and resources. Does not make excuses for errors or problems; acknowledges and corrects mistakes. Recognizes the relative importance of certain tasks and responsibilities and has the ability to prioritize to ensure that deadlines are met. 	Dependability	Takes personal responsibility for the quality and timeliness of work, and achieves results with little oversight.
Dependability	Takes personal responsibility for the quality and timeliness of work, and achieves results with little oversight.	

SEDGWICK COUNTY JOB DESCRIPTION

Docket Assistant-Trial Services

<ul style="list-style-type: none"> Actively demonstrates commitment by maintaining a consistent and predictable work schedule. 	
Detail-Oriented	Ensures information is complete and accurate; follows up with others to ensure that agreements and commitments have been fulfilled. Follows process steps as outlined in standard operating procedures. Reviews materials to ensure they are accurate, clear, and concise. Performs follow-up to ensure quality of work product and/or actions are completed.
Behavioral Indicators: <ul style="list-style-type: none"> Provides information on a timely basis and in a usable form to others who need to act on it. Maintains a checklist, schedule, calendar, etc., to ensure that small details are not overlooked. Double-checks the accuracy of information and work product. Carefully monitors the details and quality of own and others' work. Completes all reports and documents according to procedures and standards. Takes necessary actions to produce work that requires little or no checking. 	
Initiative	Takes action without being asked or required to. Achieves goals beyond job requirements. Identifies opportunities and issues, and proactively acts and follows through on work activities to capitalize or resolve them. Actively seeks and identifies opportunities to contribute to and achieve goals. Maintains a sense of purpose, value, and ownership of their work. Seizes opportunities when they arise. Works independently with little direction.
Behavioral Indicators: <ul style="list-style-type: none"> Completes assignments without the need for prompting from his/her supervisor or others. Successfully completes most tasks independently but asks for additional support, as appropriate, when faced with unfamiliar tasks or situations. Goes beyond expectations in the assignment, task, or job description without being asked. Seeks out and/or accepts additional responsibilities in the context of the job. Creates opportunities or minimizes potential problems by anticipating and preparing for these in advance. 	
Personal Effectiveness	The ability to adapt one's interpersonal style, skills and qualities so that high quality results are achieved. Modifying behaviors to accommodate tasks, situations and individuals. Maintain and enhance own self-esteem. Adapt approach or style to a range of individuals and circumstances. Continue to work effectively when under pressure. Show perseverance in dealing with difficulties. Have an insight into own strengths and weaknesses. Seek feedback on performance and take positive steps to improve.
Behavioral Indicators: <ul style="list-style-type: none"> Takes personal responsibility for the quality and timeliness of work, and achieves results with little oversight. Adapts to changing business needs, conditions, and work responsibilities. Diligently attends to details and pursues quality in accomplishing tasks. Earns others' trust and respect through consistent honesty and professionalism in all interactions. Focuses on results and desired outcomes and how best to achieve them. Gets the job done. Manages own time, priorities, and resources to achieve goals. 	
Teamwork	Participates as an active and contributing member of a team to achieve team goals. Works cooperatively with other team members, involves others, shares information as appropriate, and shares credit for team accomplishments.
Behavioral Indicators: <ul style="list-style-type: none"> Consistently works with others to accomplish goals and tasks. Treats all team members with a respectful, courteous, and professional manner; supports team despite different points of view or setbacks. 	

SEDGWICK COUNTY JOB DESCRIPTION

Docket Assistant-Trial Services

<ul style="list-style-type: none"> Consistently works well with a variety of different people; rarely encounters someone he/she cannot work effectively with on a task/project.
Supervisory Responsibilities (Provide title of employee managed and the number of employees)
N/A
Minimum Qualifications as defined by classification
Educational Requirements: High School diploma or equivalent including or supplemented by courses in data entry and criminal justice system.
Years of Experience: Two years' experience in office setting or any combination of training and experience that provides the required knowledge, skills and abilities.
License, certifications, etc...
Preferred Qualifications
Educational Requirements: Paralegal Certificate or Associates or Bachelors degree in criminal justice or related field
Years of Experience: 2 years' experience in legal field with specific criminal system knowledge
License, certifications, etc... Bilingual Spanish
Physical Requirements & Working Conditions (must be directly tied to Essential Functions)
Physical Activity of position
<ul style="list-style-type: none"> Fingering. Picking, pinching, typing or otherwise working, primarily with fingers rather than with the whole hand as in handling. Talking. Expressing or exchanging ideas by means of the spoken word. Those activities in which they must convey detailed or important spoken instructions to other workers accurately, loudly, or quickly. Hearing. Perceiving the nature of sounds at normal speaking levels with or without correction. Ability to receive detailed information through oral communication, and to make the discriminations in sound. Repetitive motion. Substantial movements (motions) of the wrists, hands, and/or fingers.
Physical Requirements of Position
<ul style="list-style-type: none"> Light work. Exerting up to 20 pounds of force occasionally, and/or up to 10 pounds of force frequently, and/or a negligible amount of force constantly to move objects. If the use of arm and/or leg controls requires exertion of forces greater than that for sedentary work and the worker sits most of the time, the job is rated for light work.
Visual Acuity Requirements
<ul style="list-style-type: none"> The worker is required to have close visual acuity to perform an activity such as: preparing and analyzing data and figures; transcribing; viewing a computer terminal; extensive reading; visual inspection involving small defects, small parts, and/or operation of machines (including inspection); using measurement devices; and/or assembly or fabrication parts at distances close to the eyes.
Work Environment / Conditions Employee will be subject to
<ul style="list-style-type: none"> None. The employee is not substantially exposed to adverse environmental conditions (such as in typical office or administrative work.)
Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

SEDGWICK COUNTY JOB DESCRIPTION

Docket Assistant-Trial Services

Signatures	
Supervisor:	Date:
Employee signature below constitutes employee's understanding of the requirements, primary functions and duties of the position.	
Employee:	Date:

2021 Sedgwick County Budget

[646] CDL Program Manager

Division:	Public Works - Highway	Contact Name:	Jim Weber
Department Priority:	1	Division Priority:	2
Primary Fund Center:	21001-206	Fund:	206
Funding Frequency:	Recurring	Request Status:	Submitted
Reason:	New Legal Mandate	Attachments:	0

Summary

Changes in federal regulations will require that applicants for commercial drivers licenses (CDL) obtain training from federally approved training programs before they will be allowed to test for a license. Training programs exist in the private sector but the cost to train a driver is expected to cost as much as \$4,000.

The new regulations also require use of the national CDL Clearinghouse to track driving records as well as positive drug and alcohol testing results. The Program Manager would be responsible for management of clearinghouse data and interactions for active Public Works drivers.

Due to low pay, Public Works ends up hiring untrained drivers into our entry level Operator 1 position. Drivers with a Class B CDL will need formal training before testing to move up to a Class A CDL. In a typical year, more than 20 operators need to obtain a new CDL or upgrade from Class B to Class A.

Local governments are eligible to create in house training programs but must still meet the federal training requirements. Public Works requests the addition of a new position for a CDL Trainer. While not evaluated at this time, there may be revenue producing opportunities if the county were to provide training for other local units of government.

Legal Reference: CFR Title 49 Part 380

Legal Requirement:

Entry level driver training is required prior to testing for a commercial drivers license. The implementation date has been moved to February 2022.

Expenditure Impact

Commit Item	Fund	Fund Center	2020 Budget	2021 Budget
41100 - EARNINGS	206	21001-206		23,647
41300 - BENEFITS	206	21001-206		14,072
TOTAL			0	75,438

Staffing Impact

Type	Position Title	Pay Scale	FTEs	Salary	Benefits
Permanent FT - Hourly	CDL Program Manager	GRADE129	1.00	23,647	14,072
TOTAL			1.00	23,647	14,072

Question Responses

How will this request assist in obtaining your performance objective(s) or impact services you deliver?

New federal regulations require that entry level CDL drivers obtain specific training from approved training programs prior to sitting to license exams. Training in the private sector is expected to cost up to \$4,000 per driver. Pay for the county's entry level operator position is low in the market and Public Works must frequently hire operators who do not yet have a CDL.

Current practice is for supervisors to provide very basic training on vehicle operation and help new employees to understand the state drivers manual. County trucks are provided for testing. In the future, a much more demanding training program will be required. A full time program manager would be able to provide the training at a lower cost than the private sector and provide additional county driven safety and equipment training.

Public Works needs to license 20 or more people each year. Addition of a dedicated trainer would assist Public Works in filling critical operator positions requiring CDLs. Almost all field personnel are required to hold a CDL so this program would help insure that field work can continue.

Discuss problems the department/community will experience if this request was not approved and what other alternatives you've considered? Please provide a demonstration or scenario of the service at the current time.

It's already difficult to find licensed CDL drivers. New regulations will require entry level job seekers to obtain required training before applying for county CDL positions. This training is expected to cost up to \$4,000 which is a significant investment for someone who will make \$25,000 per year. This will result in a high vacancy rate.

Offering in-house training would open up the supply of applicants for entry level positions by allowing Public Works to offer training that meets federal requirements.

Will the funding of this request be from existing resources, or from a new revenue? Please outline how any new revenue was estimated.

Existing resources.

Other:

Please provide information regarding any type of study done to support your current request.

The high turnover rate is a matter of record with Human Resources. The regulation changes have an implementation date. Once implemented, applicants will no longer be able to hire on for positions requiring a CDL and get training at Sedgwick County.

For personnel related requests, please provide information regarding the department's ability to fulfill day to day tasks and what challenges currently exist.

If Public Works can not fill vacant positions due to federal training requirements and low pay, field work will have to scale back based on the size of the crews available.

Please determine if this request is a want or a need for your department. Please detail how this request will support your department or division's strategic plan.

This request fills a need by providing a pipeline into Public Works for entry level workers who don't hold a CDL license. CDL workers are required to perform all types of road, bridge and stream work. This type of work is the backbone of every part of the Public Works and Stream Maintenance Strategic Plan.

Please provide 3 years worth of data to support your request.

The training is a federal requirement.

2021 Sedgwick County Budget

[723] Epidemiologist Position

Division:	Health Department	Contact Name:	Adrienne Byrne
Department Priority:	1	Division Priority:	
Primary Fund Center:	38005-110	Fund:	110
Funding Frequency:	Recurring	Request Status:	Submitted
Reason:	Budget Enhancement Process	Attachments:	1

Summary

To provide policy-makers and our community with analyzed data to make decisions affecting the community's health, this decision package includes a request for an Epidemiologist dedicated to data collection, analysis, and reporting of infectious diseases, reportable conditions, and public health emergencies. The data would be from within the Sedgwick County Health Department (SCHD) and from state, national, and international sources. The Epidemiologist would manage data on the Sedgwick County website, write risk communications messaging, and take a lead role in planning for and responding to public health emergencies.

Currently at SCHD, there are two staff-level Epidemiologists positions. Both positions perform disease investigations in addition to analyzing data. Because of disease investigation work, they are unable to devote the necessary time for infectious disease data analysis and monitoring. Hiring another Epidemiologist will enable SCHD to have a dedicated position to understand the data and assist in developing community interventions and prevention activities to decrease disease spread in the community. This information will inform the SCHD Emergency Operations Plan, Mass Dispensing Annex, and Pandemic Plan to better prepare us for the next public health emergency.

Legal Reference:

Legal Requirement:

Expenditure Impact

Commit Item	Fund	Fund Center	2020 Budget	2021 Budget
41100 - EARNINGS	110	38005-110		47,295
41300 - BENEFITS	110	38005-110		28,143
45102 - Operating Supplies	110	38005-110		5,000
TOTAL			0	80,438

Staffing Impact

Type	Position Title	Pay Scale	FTEs	Salary	Benefits
Permanent FT - Hourly	Epidemiologist	GRADE129	1.00	47,295	28,143
TOTAL			1.00	47,295	28,143

Question Responses

How will this request assist in obtaining your performance objective(s) or impact services you deliver?

Within SCHD, Epidemiology, Sexually Transmitted Infection (STI) Control and Tuberculosis (TB) Control are mandated by State Statute (KSA 65-116 a-m, 65-118, 65-119) to investigate and control diseases to stop disease spread. Adding the Epidemiologist position will enable SCHD to analyze and report infectious disease data in a timely manner to decrease disease spread in the community during non-emergency and public health emergency situations. The data will help SCHD plan for the next public health emergency and give policy-makers decision-making information.

Discuss problems the department/community will experience if this request was not approved and what other alternatives you've considered? Please provide a demonstration or scenario of the service at the current time.

SCHD doesn't have the capacity to perform the amount of work needed without interfering with communicable disease investigations and current levels of disease monitoring. Not approving this request would mean not having an accurate picture of what is occurring in Sedgwick County around infectious diseases and not being able to implement interventions driven by evidence from the data that can reduce disease spread.

Will the funding of this request be from existing resources, or from a new revenue? Please outline how any new revenue was estimated.

No current funds are available for this position.

Other:

Please provide information regarding any type of study done to support your current request.

We have known SCHD has needed more data analysis capabilities due to inability to do the studies needed to understand our infectious disease and reportable condition data. Health's COVID-19 response magnified the need for more people with data analysis skills.

For personnel related requests, please provide information regarding the department's ability to fulfill day to day tasks and what challenges currently exist.

Current staffing levels are unable to perform the work this position would fulfill. Current challenges include that current staff do not have the time to analyze data because much of their time is spent doing disease investigations.

Please determine if this request is a want or a need for your department. Please detail how this request will support your department or division's strategic plan.

The SCHD's 2024 Strategic Plan includes a "Technology and Data Analysis" component. This position would help with the data analysis needs of SCHD. Since this is a particular skill set, many people are not able to perform this work. It takes a trained person to analyze data. A Master of Public Health degree with an emphasis in Epidemiology provides that training.

Please provide 3 years worth of data to support your request.

Over the past 3 years, the Epidemiology program has had to rely on Student interns to complete the tasks and research needed to help sustain the program. As the workload has increased, the amount of students has had to increase as well. In 2016 and 2017 we only needed 1 student a year, in 2018 we utilized 2 students, 2019 had 4 students and so far, in 2020 we have had 3 students in the Epidemiology program.

Budget Impact
April 13, 2020

Current				
Position	Grade	Salary	Benefits	Total
Epidemiologist	129	\$ 47,294	\$ 28,478	\$ 75,772
Cost				\$ 75,772

This budget impact is informational only and does not constitute an actual departmental impact.

Based on 2020 Compensation Plan

*** Planning information only**