

BOCC APPROVED MARCH 10, 2021

BOARD OF BIDS AND CONTRACTS MARCH 4, 2021

**3. CUSTODIAL SERVICES FOR THE SEDGWICK COUNTY KELLOGG AND DOUGLAS TAG OFFICES -- SEDGWICK COUNTY TAG OFFICES
FUNDING -- TREASURER'S OFFICE**

(Request sent to 118 vendors)

RFP #20-0073 Contract

	Able Janitorial, Inc.		Stephen's Industries dba Air Capitol Building Maintenance		Amazing Touch Cleaning		Aztec Property Management	
	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
Douglas Tag Office - 2525 W. Douglas	\$1,253.42	\$20,220.00	\$1,685.00	\$20,220.00	\$1,329.16	\$15,949.92	\$3,375.00	\$40,500.00
Kellogg Tag Office - 5620 E. Kellogg	\$843.75	\$10,125.00	\$1,168.50	\$14,022.00	\$894.43	\$10,733.16	\$2,500.00	\$30,000.00
Day(s) / Shift	Cost		Cost		Cost		Cost	
Monday thru Friday 1st Shift - per sq. ft.	\$0.075		\$0.08		0.0795		\$0.08	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.075		\$0.08		0.0795		\$0.08	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.075		\$0.08		0.0795		\$0.08	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.075		\$0.08		0.0795		\$0.08	
Periodic Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):								
Dry Vapor Steam Clean: per sq. ft.	\$0.15		\$0.25		\$0.25		\$0.35	
Grout Sealer: per sq. ft.	\$0.45		\$0.25		\$0.25		\$1.50	
Stain Protector: per sq. ft.	\$0.20		\$0.40		\$0.50		\$0.30	
Floor: non-carpet, tiled surface: Machine Scrub and Spray Buff (typically, no wax floors) per sq. ft.	\$0.15		\$0.15		\$0.15		\$0.12	
Floor: carpet, clean by extraction, agitation, and shampoo per sq. ft.	\$0.17		\$0.18		\$0.20		\$0.15	
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.21		\$0.25		\$0.30		\$0.25	
Upholstered chairs: Clean and shampoo each	\$10.00		\$4.00		\$4.00		\$20.00	

Service Call Rates:								
Monday thru Friday (1st shift) per person, per hour	\$21.77		\$27.50		\$20.00		\$27.00	
Monday thru Friday (2nd shift) per person, per hour	\$21.77		\$27.50		\$20.00		\$27.00	
Saturday and Sunday (1st shift) per person, per hour	\$21.77		\$27.50		\$20.00		\$27.00	
Saturday and Sunday (2nd shift) per person, per hour	\$21.77		\$27.50		\$20.00		\$27.00	
Holidays per person, per hour	\$32.67		\$27.50		\$20.00		\$35.00	
Prices for years 2, 3, and 4 shall not exceed:								
Year 2	0.0%		0.0%		1%		2%	
Year 3	2.0%		0.0%		1%		2%	
Year 4	2.0%		0.0%		2%		2%	
	Cleaning Technologies, Inc.		Crowder's Cleaning Services		Harris' Dream Clean, LLC		IMJ Enterprises LLC	
	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
Douglas Tag Office - 2525 W. Douglas	\$3,510.99	\$42,131.88	\$1,300.00	\$15,600.00	\$1,390.05	\$16,680.60	\$1,500.00	\$18,000.00
Kellogg Tag Office - 5620 E. Kellogg	\$2,362.50	\$28,350.00	\$800.00	\$9,600.00	\$987.85	\$11,854.20	\$1,100.00	\$13,200.00
Day(s) / Shift	Cost		Cost		Cost		Cost	
Monday thru Friday 1st Shift - per sq. ft.	\$0.21		\$0.80		\$0.85		\$0.36	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.21		\$0.80		\$0.85		\$0.36	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.28		\$0.80		\$0.85		\$0.36	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.28		\$0.80		\$0.85		\$0.36	
Periodic Cleaning Service Rates (Should include price per person, per hour, including equipment. be utilized as an additional service or an elimination of service):								Prices to
Dry Vapor Steam Clean: per sq. ft.	\$0.20		\$0.25		\$0.35		\$0.12	
Grout Sealer: per sq. ft.	\$0.20		\$0.25		\$0.35		\$0.35	
Stain Protector: per sq. ft.	\$0.15		\$0.80		\$0.85		\$0.30	
Floor: non-carpet, tiled surface: Machine Scrub and Spray Buff (typically, no wax floors) per sq. ft.	\$0.15		\$0.15		\$0.20		\$0.40	
Floor: carpet, clean by extraction, agitation, and shampoo per sq. ft.	\$0.18		\$0.22		\$0.30		\$0.10	
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.18		\$0.25		\$0.25		\$0.50	
Upholstered chairs: Clean and shampoo each	\$5.00		\$3.00		\$5.50		\$0.30	

Service Call Rates:						
Monday thru Friday (1st shift) per person, per hour	\$20.00	\$15.00	\$22.00	\$50.00		
Monday thru Friday (2nd shift) per person, per hour	\$20.00	\$15.00	\$22.00	\$100.00		
Saturday and Sunday (1st shift) per person, per hour	\$25.00	\$15.00	\$22.00	\$75.00		
Saturday and Sunday (2nd shift) per person, per hour	\$25.00	\$15.00	\$22.00	\$75.00		
Holidays per person, per hour	\$30.00	\$15.00	\$22.00	\$150.00		
Prices for years 2, 3, and 4 shall not exceed:						
Year 2	3%	0%	1.0%	3%		
Year 3	3%	1%	1.0%	3%		
Year 4	4%	1%	1.5%	3%		
	MIT Cleaning and Restoration, Inc.		Solid Rock Companies dba Solid Rock Facility Solutions		Southwest Janitorial Services	
	Monthly	Annual	Monthly	Annual	Monthly	Annual
Douglas Tag Office - 2525 W. Douglas	\$1,556.00	\$18,672.00	\$1,304.08	\$15,648.96	\$1,350.00	\$16,200.00
Kellogg Tag Office - 5620 E. Kellogg	\$1,246.00	\$14,952.00	\$877.50	\$10,530.00	\$900.00	\$10,800.00
Day(s) / Shift	Cost		Cost		Cost	
Monday thru Friday 1st Shift - per sq. ft.	\$0.10		\$0.078		\$0.15	
Monday thru Friday 2nd Shift - per sq. ft.	\$0.10		\$0.078		\$0.15	
Saturday and Sunday 1st Shift - per sq. ft.	\$0.10		\$0.078		\$0.15	
Saturday and Sunday 2nd Shift - per sq. ft.	\$0.10		\$0.078		\$0.15	
Periodic Cleaning Service Rates (Should include price per person, per hour, including equipment. Prices to be utilized as an additional service or an elimination of service):						
Dry Vapor Steam Clean: per sq. ft.	\$0.08	\$0.25	\$0.25	\$0.25		
Grout Sealer: per sq. ft.	\$0.20	\$0.25	\$0.25	\$0.20		
Stain Protector: per sq. ft.	\$0.02	\$0.50	\$0.50	\$0.35		
Floor: non-carpet, tiled surface: Machine Scrub and Spray Buff (typically, no wax floors) per sq. ft.	\$0.08	\$0.15	\$0.15	\$0.25		
Floor: carpet, clean by extraction, agitation, and shampoo per sq. ft.	\$0.08	\$0.30	\$0.30	\$0.20		
Wall: tiled, stone wall panels or Acoustical wall clean and scrub per sq. ft.	\$0.05	\$0.30	\$0.30	\$0.15		
Upholstered chairs: Clean and shampoo each	\$10.00	\$3.50	\$3.50	\$2.50		

Service Call Rates:			
Monday thru Friday (1st shift) per person, per hour	\$18.00	\$20.00	\$18.50
Monday thru Friday (2nd shift) per person, per hour	\$18.00	\$20.00	\$18.50
Saturday and Sunday (1st shift) per person, per hour	\$20.00	\$20.00	\$18.50
Saturday and Sunday (2nd shift) per person, per hour	\$20.00	\$20.00	\$18.50
Holidays per person, per hour	\$20.00	\$32.50	\$18.50
Prices for years 2, 3, and 4 shall not exceed:			
Year 2	3%	1%	5%
Year 3	3%	2%	5%
Year 4	3%	3%	5%
No Bid	Digital Dolphin Supplies	MedX One, Inc.	Omega Janitorial Services
	P & E Building Services, LLC	Renew Cleaning Solutions and Care	Wichita Maid Service
	Wilson Building Maintenance, Inc.		

On the recommendation of Britt Rosencutter, on behalf of the Sedgwick County Tag Offices, Tim Myers moved to **accept the proposal from Harris' Dream Clean, LLC and establish contract pricing at the rates listed above for one (1) year with three (3) one (1) year options to renew.** Anna Meyerhoff seconded the motion. The motion passed four (4) to one (1) with Randy Bargdill abstaining.

A review committee consisting of Natalie Terrill and Jennifer Tindel - Tag Office; David Portley and David Perricone - Facilities Maintenance; and Britt Rosencutter - Purchasing evaluated all proposal responses based on criteria set forth in the RFP and unanimously chose Harris' Dream Clean, LLC.

Questions and Answers:

Russell Leeds: Mr. Bargdill will you be participating in this one?

Kirk Sponsel: Mr. Bargdill you have indicated that you are not discussing this particular purchase. Are you recusing yourself?

Randy Bargdill: I am.

Kirk Sponsel: What is your basis for that?

Randy Bargdill: I oversee the tag offices.

Russell Leeds: Your title?

Randy Bargdill: Chief Deputy Treasurer.

Kirk Sponsel: Just so we can cover ourselves, was this the lowest bid?

Britt Rosecutter: It was not the lowest bid price but it was the highest scoring from the committee.

Kirk Sponsel: Could you indicate what factors were considered in your evaluation?

Joe Thomas: Keep in mind, this was a proposal.

Kirk Sponsel: Right.

Britt Rosecutter: The scoring criteria, the first is Qualifications experience, capabilities and technical competence. The breadth and depth of the proposer's organization's experience in the performance of comparable services was fully developed and presented. References were considered as part of this evaluation item as well as employee retention. That was given 50 points. The second is demonstrate clearly and completely your organization's ability and capacity to meet the all Request for Proposal Conditions and respond to all instructions as outlined herein. That was given 20 points. The pricing and service rates was the third, it was given 20 points also. The last is implementation of schedule. The proposed start up schedule appears reasonably relative to the requirements in the Scope of Work and the quality and thoroughness of the work proposed. That was 10 points, for a total of 100 points that we go by.

Kirk Sponsel: Thank you and as a RFP that was the best value selection. That is based upon objective criteria related to price, features, functions, life cycle costs and other factors. Based on that, I do feel comfortable proceeding, thank you.