

ITEMS REQUIRING BOCC APPROVAL
MARCH 18, 2021
(3 ITEMS)

1. ROAD IMPROVEMENTS (R175-E) 2021 BM-1 OVERLAYS -- PUBLIC WORKS
FUNDING -- R175 PREVENTATIVE MAINTENANCE 16+

(Request sent to 46 vendors)

RFB #21-0012 SC# 8000180603

Engineer's Estimate: \$1,989,094.40	APAC-Kansas, Inc. Shears Division	Conspec Inc., dba Kansas Paving
Road Improvement (R175-E) 2021 BM-1 Overlays	\$1,526,534.05	\$1,659,037.80
Bid Bond	Yes	Yes
	Cornejo & Sons LLC	Pearson Construction LLC
Road Improvement (R175-E) 2021 BM-1 Overlays	\$2,031,737.80	\$1,492,472.80
Bid Bond	Yes	Yes
No Bid	Dondlinger & Sons Construction Co.	L & M Contractors, Inc.
	Nowak Construction Co., Inc.	Unruh Excavating
	Wildcat Construction Co., Inc.	

On the recommendation of Josh Lauber, on behalf of Public Works, Tim Myers moved to **accept the low bid from Pearson Construction LLC in the amount of \$1,492,472.80**. Linda Kizzire seconded the motion. The motion passed unanimously.

Sedgwick County Project 2021 BM-1 Overlays (R175-E) will result in asphalt overlays and pavement markings on approximately 23.4 miles of roadway in Sedgwick County, Kansas.

Questions and Answers

Tim Myers: Have we used Pearson Construction LLC before?

Lynn Packer: Yes. Pearson has worked with us before.

Tim Myers: We have been satisfied with the work they have provided?

Lynn Packer: Yes.

Russell Leeds: What are BM-1 overlays?

Lynn Packer: It is basically one (1) inch of asphalt that we put on top of all of our roads as a preventative maintenance program. It strengthens the road and helps smooth out minor irregularities as well as help with cracking.

BOARD OF BIDS AND CONTRACTS MARCH 18, 2021

2. DENTAL PRODUCTS AND SERVICES -- HEALTH DEPARTMENT

FUNDING -- HEALTH DEPARTMENT

(Joint Governmental Purchase MMCAP Infuse State of Minnesota Contract MMS1900120, MMS1900156, MMS1900158, MMS1900159)

#21-2019 Contract

Dental Products and Services	Benco Dental Supply Company
	Darby Dental Supply, LLC
	Dental Health Products, Inc. (DHPI)
	Henry Schein, Inc.
	Pricing listed on above MMCAP Infuse - State of Minnesota contracts

On the recommendation of Josh Lauber, on behalf of the Health Department, Russell Leeds moved to **utilize the MMCAP Infuse - State of Minnesota Master Agreements (listed above) with Henry Schein, Inc. good through December 31, 2021, Benco Dental Supply Company, Darby Dental Supply, LLC, and Dental Health Products, Inc. (DHPI) good through January 31, 2022 with all agreements having three (3) one (1) year options to renew through January 2025.** Anna Meyerhoff seconded the motion. The motion passed unanimously.

Sedgwick County's dental program is a fully functioning comprehensive dental office. Sedgwick County provides services for low-income, uninsured children ages 5-15 years old who do not qualify for state managed insurance and whose parents meet the poverty guidelines. Volunteer dentists and Wichita State University (WSU) Advanced Education in General Dentistry (AEGD) dental residents provide all restorative work and WSI dental hygiene students provide all preventive services
<http://www.mmd.admin.state.mn.us/MMCAP/Contracts/Default.aspx>

Notes:

For additional information please visit (login required):

Dental Health Products, Inc. (DHPI) was the county's previously awarded vendor.

The county's 2018 spend with DHPI was \$12,744.00. In 2019, the county spend was \$25,276.00. In 2020, the county's spend was \$26,768.00 due to upgrades with equipment and supplies. The increase of the previous two (2) years are due to the upgrade of equipment, supplies, and in increase of patients and services provided from previous years.

MMCAP Infuse - State of Minnesota published 2019 MMCAP Dental Products and Services dated May 20, 2019. Seven (7) vendors were directly solicited with five (5) vendor proposals received for evaluation. Four (4) proposals were awarded while rejecting one (1) proposal from Patterson Dental that was deemed non-responsive.

Questions and Answers

Russell Leeds: I see in the notes we used Dental Health Products, Inc. previously, which is one (1) of the four (4) vendors proposal that were accepted. These four (4) vendors provide some overlap in materials and equipment and perhaps some carry things that others don't?

Josh Lauber: That is correct. All four (4) vendors were competitively solicited through the State of Minnesota. The actual solicitation was called 2019 MMCAP Dental Products and Services. Seven (7) vendors were directly solicited and five (5) gave a response. Then from that evaluation, four (4) of those were awarded. One (1) of those was deemed non-responsive but in the four (4) vendors that were awarded, they have general availability and meet the scope of work of the products and the services in the contract.

BOARD OF BIDS AND CONTRACTS MARCH 18, 2021

**3. OHMD HEALTHCARE COMMUNICATION PLATFORM -- COMCARE
FUNDING -- COMCARE**

(Single Source)

#21-2020 Contract

	HealthSource Integrated Solutions
Monthly subscription per provider - \$23.00/ea. x 100 providers	\$2,300.00
Live website chat per month	\$110.00
Monthly Total	\$2,410.00
Annual Total	\$28,920.00

On the recommendation of Josh Lauber, on behalf of COMCARE, Anna Meyerhoff moved to **accept the quote from HealthSource Integrated Solutions in the amount of \$28,920.00 for a period of one (1) year with auto renewals for successive one (1) year terms.** Tim Myers seconded the motion. The motion passed unanimously.

OhMD is a Health Insurance Portability and Accountability Act (HIPAA) compliant communication tool that allows texting and video with clients without requiring them to download an application. OhMD will also allow patients to fill out forms and provide requested documents to COMCARE. OhMD will allow COMCARE to be more accessible to clients by increasing communication and decreasing wait time.

Questions and Answers

Anna Meyerhoff : Can you provide an explanation on why this is a single source?

Josh Lauber: Single source will imply there was already use of the product and there was some sort of inability to integrate with the system.

Joseph Kunsch: The reason this is a single source is because OhMD is a full application. What we currently use now is Zoom, Voicent, plus live chat software that is not currently working. The price of those are \$20,000.00 more than what OhMD is wrapped into one (1) source.

Anna Meyerhoff : Is OhMD the only vendor that provides this type of service where you don't have to download an app?

Joseph Kunsch: We believe so. There are a lot of organizations in the area that are also using this as well.

Anna Meyerhoff : You believe so but we don't know so? I just want to make sure. Josh correct me if I am wrong but when we go with single source that means there is a reason that the county has to use them because of our technology or they are really the only vendor that can do it?

Josh Lauber: That is correct.

Kirk Sponsel: The definition of a single source is a situation in which there is a need for standardization; compatibility with existing services, materials or equipment; maintenance of warranty; or other factors, even though other competitive sources may be available.

Josh Lauber: Joseph to clarify, you reviewed, you looked at all the items, and you looked at other vendors and this was the only one within your existing technology infrastructure that could be compatible with the systems or were there others that could do this?

Joseph Kunsch: Correct, this is the only one that will work with what we have which is myAvatar.

Tim Myers: Joseph with the other agencies that are using this product, were they satisfied with it?

Joseph Kunsch: Yes absolutely. They have been very satisfied with it.

Linda Kizzire: When will this be implemented for usage?

Joseph Kunsch: I am not sure. I believe once we have this signed off we will get everything rolling with the association. My contact there is K.C. Johnson. Those licenses should be available very soon then create everyone's license and it should be ready to use immediately.

Russell Leeds: You stated that OhMD integrates with myAvatar is that correct?

Joseph Kunsch: Yes sir.

Russell Leeds: Can you explain what myAvatar is?

Joseph Kunsch: Sure, myAvatar is the electronic medical record we use in order to see our clients and track everything in their chart. The requested documents can be saved from OhMD and directly imported into myAvatar and vice versa. We are able to extract a report out of myAvatar and embed that directly into OhMD.