

**ITEMS REQUIRING BOCC APPROVAL**

April 1, 2021  
(6 ITEMS)

**1. CORRUGATED STEEL (ALUMINIZED) CULVERTS -- PUBLIC WORKS**

**FUNDING -- R264 IMPROVE DRAINAGE & RIGHT OF WAY 17+**

(Request sent to 15 vendors)

RFB #21-0015 S/C #800018114

		<b>J &amp; J Drainage Products Co.</b>	
<b>Item – Aluminized Type 2 Material</b>	<b>Qty.</b>	<b>Unit Price</b>	<b>Extended Price</b>
1. 18" X 30' corrugated steel pipe 14 ga	30	<b>\$561.60</b>	<b>\$16,848.00</b>
2. 24" X 30' corrugated steel pipe 14 ga	30	<b>\$748.80</b>	<b>\$22,464.00</b>
3. 30" X 30' corrugated steel pipe 14 ga	5	<b>\$939.60</b>	<b>\$4,698.00</b>
4. 28" X 20" X 30' corrugated steel pipe 14 ga	30	<b>\$780.00</b>	<b>\$23,400.00</b>
5. FOB Sedgwick County West Yard		<b>Included in Price</b>	
Delivery		<b>1-3 Weeks ARO</b>	
TOTAL		<b>\$67,410.00</b>	
		<b>Technology International, Inc.</b>	
<b>Item – Aluminized Type 2 Material</b>	<b>Qty.</b>	<b>Unit Price</b>	<b>Extended Price</b>
1. 18" X 30' corrugated steel pipe 14 ga	30	\$1,130.00	\$33,900.00
2. 24" X 30' corrugated steel pipe 14 ga	30	\$1,492.00	\$44,760.00
3. 30" X 30' corrugated steel pipe 14 ga	5	\$1,850.00	\$9,250.00
4. 28" X 20" X 30' corrugated steel pipe 14 ga	30	\$1,610.00	\$48,300.00
5. FOB Sedgwick County West Yard		<b>Included in Price</b>	
Delivery		<b>8-12 Weeks ARO</b>	
TOTAL		\$136,210.00	
		<b>Welborn Sales, Inc.</b>	
<b>Item – Aluminized Type 2 Material</b>	<b>Qty.</b>	<b>Unit Price</b>	<b>Extended Price</b>
1. 18" X 30' corrugated steel pipe 14 ga	30	\$801.90	\$24,057.00
2. 24" X 30' corrugated steel pipe 14 ga	30	\$1,069.20	\$32,076.00
3. 30" X 30' corrugated steel pipe 14 ga	5	\$1,336.50	\$6,682.50
4. 28" X 20" X 30' corrugated steel pipe 14 ga	30	\$1,092.96	\$32,788.80
5. FOB Sedgwick County West Yard		<b>Included in Price</b>	
Delivery		<b>3 Weeks</b>	
TOTAL		\$95,604.30	
No Bid			

On the recommendation of Josh Lauber, on behalf of Public Works, Tim Myers moved to **accept the low bid from J & J Drainage Products Co. in the amount of \$67,410.00**. Anna Meyerhoff seconded the motion. The motion passed unanimously.

Steel pipe is used to construct drainage culverts under roadways and driveways.

Notes:

Sedgwick County Public Works is transitioning to aluminized steel culverts because of the added longevity and durability that is provided by the aluminized coating versus a galvanized coating.

**BOARD OF BIDS AND CONTRACTS APRIL 1, 2021**

**2. CMS-IPC (SCRUB SEAL OIL) -- PUBLIC WORKS  
FUNDING -- PUBLIC WORKS**

(Request sent to 38 vendors)

RFB #21-0017 Contract

	Quantity	Ergon Asphalt & Emulsions, Inc.		
		Unit of Measure	Price Per Gallon	Total
CMS-IPC (Scrub Seal Oil) Asphalt Emulsion per specifications listed in this document (vendor will deliver to various locations – FOB Delivered)	110,000	Gallons	\$2.99	\$328,900.00
Price per gallon FOB Distribution Facility	\$2.91			
Terms for Minimum Freight	\$425.00 per load when order quantity is below 5,300 gallons			
Terms for Demurrage	\$88.00 per hour after 120 minutes idle time			
Delivery Date	As per scheduled			
No Bid	Calvin Opp Concrete, Inc.	Powerco Maintenance & Striping Co.	Sherwin Industries, Inc.	Sherwood Construction

On the recommendation of Josh Lauber, on behalf of Public Works, Linda Kizzire moved to **accept the bid from Ergon Asphalt & Emulsions, Inc for an initial purchase of \$328,900.00 and establish contract pricing at the rates listed above for one (1) year with four (4) one (1) year options to renew.** Anna Meyerhoff seconded the motion. The motion passed unanimously.

CMS-IPC is a water-based asphalt emulsion product used primarily as a rejuvenating agent in scrub seals.

Scrub seal is a preventive maintenance treatment that has been used by county crews since 2018. Previously county crews were required to manually crack seal roads prior to the traditional surface treatment. Application of CMS-IPC oil using the scrub seal method eliminates the crack seal step in most applications, and incorporates a rejuvenating oil into the surface of the roadway, resulting in a more efficient and effective surface treatment.

**Questions and Answers:**

Linda Kizzire: Have we used Ergon Asphalt & Emulsions in previous bids?

Lynn Packer: We have used Ergon for decades; they are located north of Sedgwick County and has been our primary provider for emulsion and asphalt products.

Linda Kizzire: Lynn, do you know what the spend was last year for this product?

Lynn Packer: I do not know exactly what it was but it was very close to this price.

**BOARD OF BIDS AND CONTRACTS APRIL 1, 2021**

**3. 2 EA. SKID TRACK LOADERS, BRUSHCAT ROTARY CUTTERS AND ATTACHMENTS -- PUBLIC WORKS FUNDING -- SKID STEER LOADERS**

(Joint Governmental Purchase - State of Kansas Contract #44071 )

#21-2021 S/C #8000180763

		White Star Machinery & Supply	
	Qty.	Unit Price	Extended Price
<b>Compact Track Loader</b>			
T76 T4 Bobcat Compact Track Loader	2	\$44,461.56	\$88,923.12
P29 Performance Package	2	\$3,791.70	\$7,583.40
C68 Comfort Package	2	\$4,865.41	\$9,730.82
17.7" C-Pattern Rubber Track	2	\$1,096.26	\$2,192.52
80" Severe Duty Bucket	2	\$1,232.72	\$2,465.44
Long Bolt-on Tooth Kit	2	\$362.88	\$725.76
Dealer Assembly Charges	2	\$100.00	\$200.00
<b>Brushcat Rotary Cutter</b>			
80" Brushcat (HF)	2	\$6,200.84	\$12,401.68
<b>Attachments</b>			
84" Angle Broom	2	\$4,646.64	\$9,293.88
80" Industrial Bucket Grapple	2	\$3,267.24	\$6,534.48
90" Dozer Blade, 6-way	2	\$4,201.28	\$8,402.56
Total			\$148,453.66

On the recommendation of Britt Rosencutter, on behalf of Public Works, Anna Meyerhoff moved to **accept the quote from White Star Machinery & Supply based on State of Kansas Contract #44071 in the amount of \$148,453.66.** Tim Myers seconded the motion. The motion passed unanimously.

A skid-steer loader is compact, versatile, and multifunctional for a variety of heavy lifting, digging, grading, and compacting activities performed by Sedgwick County Public Works. It's particularly useful in confined spaces where larger excavation equipment cannot reach.

Notes:

This is all new equipment for Public Works.

At the end of 2020, the Board of County Commission (BoCC) authorized the Chief Financial Officer (CFO) to transfer from the Highway Fund to the Special Highway Improvement and/or Special Road, Bridge, and Equipment Fund, allowing budget authority to be established for the purchase of two (2) skid-steer loaders for Public Works.

State of Kansas awarded the contract to nine (9) vendors.

Please see attached photos.

**Questions and Answers**

Anna Meyerhoff: It says the State of Kansas awarded this contract to nine (9) vendors, so why did we pick this vendor out of the nine (9)?

Lynn Packer: I did not hear the question can you please repeat it?

Anna Meyerhoff: Yes I was just wanted to know, it says that the State of Kansas awarded this contract to nine (9) vendors, so why did we pick this vendor out of the nine (9)? Is it the lowest cost?

Lynn Packer: White Star is a local company that we have done business with many times throughout the years. We are familiar and pleased with their service.

Russell Leeds: In the notes, it indicates that the BoCC did not authorize this particular contract, but they allowed the transfer of money for purchase for this type of equipment earlier at the end of 2020, is that correct?

Lynn Packer: That is correct.

Russell Leeds: This is a new addition of equipment to Public Works, so the spending was authorized just not this particular contract, is that correct?

Lynn Packer: That is accurate.

**BOARD OF BIDS AND CONTRACTS APRIL 1, 2021**

**T76 T4 Bobcat Compact Track Loader**



**Brushcat Rotary Cutter**





**BOARD OF BIDS AND CONTRACTS APRIL 1, 2021**

**4. SHERIFF'S OFFICE AMMUNITION -- SHERIFF'S OFFICE**

**FUNDING -- SHERIFF'S OFFICE**

(Request sent to 14 vendors)

RFB #21-0011 Contract

Armscor Cartridge Inc. dba ACI		
Duty Ammunition	Estimated Usage	Price Per Stated Estimated Usage
1. Speer LE 9mm Luger+P 124 Gr. GDHP	12,000 rounds every 2 years	No Bid
2. Hornady TAP .223 REM 53 gr GMX TAP PATROL 2 years	8,000 rounds every 2 years	No Bid
3. Winchester Ranger Segmented Rifled Slug RA12RS15S	3,000 rounds per year	No Bid
4. Federal Premium LE 9 pellet 00Buck flight control	4,000 rounds per year	No Bid
Practice Ammunition	Estimated Usage	Price Per Stated Estimated Usage
5. 9mm 124 Grain Full Metal Jacket New Brass (AC 9-4N)	175,000 rounds per year	\$44,000.00
6. .223 55 Grain Full Metal Jacket New Brass (AC 223-1N)	65,000 rounds per year	\$23,000.00
7. 12 Gauge #6, 7 ½, or 8 Bird Shot 2 3/4" (50135)	9,000 rounds per year	\$3,250.00
Estimated Delivery Time	30 Days	
G T Distributors, Inc.		
Duty Ammunition	Estimated Usage	Price Per Stated Estimated Usage
1. Speer LE 9mm Luger+P 124 Gr. GDHP	<b>12,000 rounds every 2 years</b>	<b>\$4,315.61</b>
2. Hornady TAP .223 REM 53 gr GMX TAP PATROL 2 years	8,000 rounds every 2 years	No Bid
3. Winchester Ranger Segmented Rifled Slug RA12RS15S	3,000 rounds per year	No Bid
4. Federal Premium LE 9 pellet 00Buck flight control	<b>4,000 rounds per year</b>	<b>\$2,389.27</b>
Practice Ammunition	Estimated Usage	Price Per Stated Estimated Usage
5. 9mm 124 Grain Full Metal Jacket New Brass	175,000 rounds per year	\$36,739.94
6. .223 55 Grain Full Metal Jacket New Brass	65,000 rounds per year	\$26,835.29
7. 12 Gauge #6, 7 ½, or 8 Bird Shot 2 3/4"	9,000 rounds per year	\$2,702.48
Estimated Delivery Time	<b>6-12 Months/normally 3-4 Months</b>	
Precision Delta		
Duty Ammunition	Estimated Usage	Price Per Stated Estimated Usage
1. Speer LE 9mm Luger+P 124 Gr. GDHP (Winchester RA9BA)	12,000 rounds every 2 years	\$0.355/rd: \$4,260.00
2. Hornady TAP .223 REM 53 gr GMX TAP PATROL 2 years (55GR Winchester RA223BSTAY)	8,000 rounds every 2 years	\$0.699/rd: \$5,592.00
3. Winchester Ranger Segmented Rifled Slug RA12RS15S	<b>3,000 rounds per year</b>	<b>\$0.57/rd: \$1,710.00</b>
4. Federal Premium LE 9 pellet 00Buck flight control (Winchester RA12005)	4,000 rounds per year	\$0.47/rd: \$1880.00
Practice Ammunition	Estimated Usage	Price Per Stated Estimated Usage
5. 9mm 124 Grain Full Metal Jacket New Brass (USA9MM)	<b>175,000 rounds per year</b>	<b>\$0.194/rd: \$33,950.00</b>
6. .223 55 Grain Full Metal Jacket New Brass (USA 223 RIKY)	<b>65,000 rounds per year</b>	<b>\$0.339/rd: \$22,035.00</b>
7. 12 Gauge #6, 7 ½, or 8 Bird Shot 2 3/4" (TRGT127)	<b>9,000 rounds per year</b>	<b>\$0.25/rd: \$2,250.00</b>
Estimated Delivery Time	RA9BA; RA223BSTAY; USA223RIKY <b>60-90 Days</b> USA9MM; RA12RS15S; RA12005; TRGT127 <b>120-180 Days</b>	
No Bid	Kiesler Police Supply	The Hunting Shack

On the recommendation of Lee Barrier, on behalf of Sheriff's Office, Linda Kizzire moved to **accept the bids from G T Distributors, Inc. for items one (1) and four (4) and from Precision Delta for item three (3), and items five (5) through (seven) 7 and establish contract pricing for three (3) years with two (2) one (1) year options to renew.** Russell Leeds seconded the motion. The motion passed three (3) to one (1) with Tim Myers abstaining.

## Questions and Answers

Kirk Sponsel: At any time would anyone like to recuse themselves from this discussion for these items?

Tim Myers: Do you want me to recuse myself from the discussion or from the vote?

Kirk Sponsel: It would have to be from both.

Tim Myers: Okay, I will recuse myself, Tim Myers, since I am employed by the Sedgwick County Sheriff's Office and these items are for the Sheriff's Office.

Russell Leeds: The duty ammunition from G T Distributors, Inc. cost difference appears fairly small. The estimated delivery time, there is a difference between Precision and G T. I was curious as to the selection of items one (1) and four (4) from G T Distributors relative to the bid and time delivery of Precision Delta?

Gregory Pollock: We have done extensive research on the rounds we currently use. There has been specific testing that has been done. Precision submitted their bid with alternative rounds, which are not consistent with testing done on the ammo rounds. We have been using these in service for the last 15 years and they are consistent with the FBI protocols and accuracy for our weapons. We deferred to the other bid for the results and consistency of these rounds.

Russell Leeds: Precision Delta bid an alternative ammunition, it appears on paper to be a similar make and brand of the ammunition, but they bid an alternative?

Gregory Pollock: That is correct.



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**5. WASTE TIRE TRANSPORTATION SERVICES -- ENVIRONMENTAL RESOURCES  
FUNDING -- ENVIRONMENTAL RESOURCES**

(Request sent to 28 vendors)

RFP #21-0016 Contract

	<b>Champlin Tire Recycling, Inc.</b>	Resource Management Co., Inc.	
Waste tire removal per scaled ton	<b>\$118.00</b>	\$194.00	
No Bid	Bud Palmer Auction	Double D Family Mat Shop, Inc.	The Tire Cutters

On the recommendation of Britt Rosencutter, on behalf of Environmental Resources, Tim Myers moved to **accept the low proposal from Champlin Tire Recycling, Inc. for \$118.00 per scaled ton.** Linda Kizzire seconded the motion. The motion passed unanimously.

A committee comprised of Susan Erlenwein and Cindy Le - Environmental Resources; Jon Medlam - Public Works; and Britt Rosencutter - Purchasing reviewed and evaluated each proposal based on criteria set forth in the RFP, and Champlin Tire Recycling, Inc. was unanimously chosen.

The county will provide waste tire transportation service for all residents and certain businesses in Sedgwick County. Businesses that collect fees for the disposal of tires will not be eligible to participate. The event will take place from April 22, 2021 to April 24, 2021.

Notes:

The waste tire event held in 2019 lasted three (3) days and collected 180,372 tire units. The 2019 contract was awarded to Resource Management Co., Inc. at \$119.00 per scaled ton.

**Questions and Answers**

Tim Myers: I see in the notes we used a different vendor and we were about the same price last year, is that correct? Do we know about how much was last year's total cost for what we collected?

Susan Erlewein: We have a special project fee set aside from the solid waste fee that handles this. We won't know how much is going to come in until after the event. Last time we had this was two (2) years ago, we had 180,372 tires delivered. The time before that was 101,193 tires, so you see it varies quite a bit.

**BOARD OF BIDS AND CONTRACTS APRIL 1, 2021**

**6. VIRTUAL CAREER DEVELOPMENT TRAINING COURSES -- HUMAN RESOURCES  
FUNDING -- HUMAN RESOURCES**

(Request sent to 218 vendors)

RFP #21-0005 Contract

	Allen, Gibbs & Houlik, L.C.	Audrey Curtis Hane	BCG - North America Corporation dba BCG Learning Solutions	Blue EQ, LLC
Virtual Career Development Training Courses	<b>Price per course</b>			
1. Interpersonal Skills in the Workplace	\$1,100.00	\$450.00	\$1,150.00	No Bid
2. Maximizing Your Full Potential	\$825.00	\$300.00	\$1,150.00	No Bid
3. Ethics and Creditability	\$825.00	No Bid	\$1,150.00	No Bid
4. Listening and Communication Skills	\$825.00	\$300.00	\$1,150.00	No Bid
5. Work/Life Balance	\$825.00	\$300.00	\$1,150.00	No Bid
6. Emotional Intelligence	\$1,100.00	No Bid	\$1,150.00	\$11,970.00
7. Cultural Awareness	<b>\$1,100.00</b>	No Bid	\$1,150.00	No Bid
8. Leadership in the Workplace	\$1,100.00	\$450.00	\$1,150.00	No Bid
9. Building a Successful Team	\$1,375.00	\$600.00	\$1,150.00	No Bid
	CCS Learning Academy	Dynamic Workforce Solutions, LLC dba Dynamic Works Institute	Monroe Services LLC dba Dawn Monroe Training	Rytan Database Marketing, Inc dba Pass It On Purpose Coaching and Training
Virtual Career Development Training Courses	<b>Price per course</b>			
1. Interpersonal Skills in the Workplace	\$3,595.00	\$1,600.00	\$1,500.00	\$3,600.00
2. Maximizing Your Full Potential	\$3,395.00	\$1,100.00	\$1,200.00	\$2,910.00
3. Ethics and Creditability	\$3,595.00	\$1,100.00	\$1,200.00	No Bid
4. Listening and Communication Skills	\$3,395.00	\$1,100.00	\$1,200.00	\$2,910.00
5. Work/Life Balance	\$3,395.00	\$1,100.00	\$1,200.00	\$2,910.00
6. Emotional Intelligence	\$3,595.00	\$1,600.00	\$1,500.00	No Bid
7. Cultural Awareness	\$3,495.00	\$1,600.00	\$1,500.00	No Bid
8. Leadership in the Workplace	\$3,295.00	\$1,600.00	\$1,500.00	\$4,410.00
9. Building a Successful Team	\$3,495.00	\$2,100.00	\$1,800.00	\$4,410.00
	The Carpenter Group	Training Force USA, LLC	<b>Wichita State University</b>	<b>Jim Maddox</b>
Virtual Career Development Training Courses	<b>Price per course</b>			
1. Interpersonal Skills in the Workplace	\$3,270.00	\$4,000.00	<b>\$900.00</b>	\$500.00
2. Maximizing Your Full Potential	\$2,180.00	\$3,000.00	\$600.00	No Bid
3. Ethics and Creditability	\$2,180.00	\$3,000.00	<b>\$600.00</b>	No Bid
4. Listening and Communication Skills	\$3,270.00	\$4,000.00	\$600.00	<b>\$500.00</b>
5. Work/Life Balance	\$2,726.00	\$4,000.00	\$600.00	No Bid
6. Emotional Intelligence	\$4,360.00	\$3,000.00	\$900.00	<b>\$800.00</b>
7. Cultural Awareness	\$3,270.00	\$3,000.00	\$900.00	No Bid
8. Leadership in the Workplace	\$3,816.00	\$3,000.00	\$900.00	<b>\$800.00</b>
9. Building a Successful Team	\$4,360.00	\$4,000.00	<b>\$1,050.00</b>	\$800.00
	<b>Butler Community College</b>			
Virtual Career Development Training Courses	<b>Price per course</b>			
1. Interpersonal Skills in the Workplace	\$1,360.00 + \$30.00 per person			
2. Maximizing Your Full Potential	<b>\$775.00</b>			
3. Ethics and Creditability	\$800.00			
4. Listening and Communication Skills	\$775.00			
5. Work/Life Balance	<b>\$775.00</b>			
6. Emotional Intelligence	\$1,170.00			
7. Cultural Awareness	\$1,500.00			
8. Leadership in the Workplace	\$1,270.00			
9. Building a Successful Team	\$1,170.00			

No Bid	Ascentra, Inc.	Axiom Service Pros, LLC	Bandura Plus, LLC	Public Health Foundation
	Catholic Charities Wichita	Creative Business Solutions	Critical Ops, LLC	Signet North America
	DTI Training Consortium	Emergency Preparedness Solutions LLC	Friends University	Soul Sisters Jewelry Designs, LLC
	HazMat Solutions Inc.	Interact Training Group	John Belt	Sumuri LLC
	KCOE ISOM	Labelmaster	Larry Paiz	The Arnold Group
	Lifesaver Learning Inc.	Medxcel	Northwest Kansas Technical College	The Blue Cell LLC
	WSU - Hugo Wall School of Urban			

On the recommendation of Britt Rosencutter, on behalf of Human Resources, Tim Myers moved to **accept the proposals from Allen, Gibbs & Houlik, LLC (course #7); Wichita State University (courses #1, #3, and #9); Jim Maddox (courses #4, #6, and #8); and Butler Community College (courses #2 and #5) and establish contract pricing at the rates listed above for two (2) years with two (2) one (1) year options to renew.** Linda Kizzire seconded the motion. The motion passed three (3) to one (1) with Anna Meyerhoff abstaining.

A committee comprised of Greg Baker - Human Resources; Lori Gibbs - Corrections; Lisette Foster - Division of Finance; and Britt Rosencutter - Purchasing reviewed all proposals and based on the criteria set forth in the RFP, the committee unanimously chose the above mentioned vendors.

Human Resources offers a variety of training courses on a rotating and as-needed basis to all county employees. These courses are used by county employees for personal and professional development. Due to COVID-19 restrictions, Human Resources has decided to start offering virtual training.

Notes:

The estimated annual spend for these services in 2021 will be \$15,200.00 and in 2022 will be \$22,800.00.

#### Questions and Answers

Russell Leeds: I do not think there is any conflict but we will address the issue up front, Anna being appointed to a new role in HR, if she needs to recuse herself?

Kirk Sponsel: I think because this went through her department she will have to recuse herself on this one. It will impact future advantages arguably.

Russell Leeds: There is a wide variety of pricing from significant number of vendors, is it 13 vendors?

Britt Rosencutter: Yes sir.

Russell Leeds: I think this comes down to a best value selection, is that correct counselor?

Kirk Sponsel: That is correct, this would be a best value selection, we can take factors other than price into consideration.

Russell Leeds: On the pricing table, there were some that were the lowest and some that were second or third lowest. I don't have any specific questions other than if HR wants to speak generally. They selected these based on the content that was going to be delivered and things like that?

Greg Baker: Yes, we did look very carefully at the content, we had specific objectives aligned with our strategic plan for the support and development we are putting together for our employees, particularly our supervisory training. That has a lot of weight or bearing on how they were rated. The ones we selected are in the top four (4) over all. There were others that might've been priced a little bit lower but they were not going to be as effective in meeting our objectives as the ones we selected.