

**SEDGWICK COUNTY FIRE DISTRICT 1
ITEMS REQUIRING BOCC APPROVAL
April 8, 2021
(1 Item)**

**I. LAWN CARE SERVICES -- SEDGWICK COUNTY FIRE DISTRICT 1
FUNDING -- SEDGWICK COUNTY FIRE DISTRICT 1**

(Request sent to 65 vendors)

RFB #21-0022 Contract

	A & B Lawn Service, LLC	Commercial Lawn Management of Wichita, Inc.	DNA Handy Services	Four Star Lawn Care, LLC
Location	Annual Cost	Annual Cost	Annual Cost	Annual Cost
1. #32 - 7750 N Wild West Drive – Park City, KS 67147	\$3,640.00	\$5,874.00	\$4,500.00	\$2,414.14
2. #33 - 10625 W 53 rd North – Maize, KS 67101	\$3,520.00	\$4,273.00	\$4,000.00	\$2,690.42
3. #34 - 334 N Main – Haysville, KS 67060	\$2,322.00	\$3,465.00	\$4,500.00	\$2,469.42
4. #35 - 1535 S. 199 th West – Goddard, KS 67052	\$5,700.00	\$5,734.00	\$4,000.00	\$2,834.92
5. #36 - 5055 S. Oliver – Wichita, KS 67210	\$5,584.00	\$5,068.00	\$4,000.00	\$3,098.42
6. #37 - 4343 N Woodlawn – Bel Aire, KS 67220	\$3,564.00	\$5,430.00	\$4,000.00	\$2,698.92
7. #38 - 1010 N 143 rd East – Wichita, KS 67230	\$4,310.00	\$6,600.00	\$4,500.00	\$2,528.92
8. #39 - 3610 S 263 rd West – Garden Plain, KS 67050	\$8,910.00	\$6,453.00	\$4,500.00	\$2,622.42
Total	\$37,550.00	\$42,897.00	\$34,000.00	\$21,357.58
Acknowledge Addendum	Yes	No	Yes	Yes
	Hill's Lawn Service	Landscapes Incorporated	Professional Landscaping Services	Suburban Landscape Management
Location	Annual Cost	Annual Cost	Annual Cost	Annual Cost
1. #32 - 7750 N Wild West Drive – Park City, KS 67147	\$4,500.00	\$9,800.00	\$3,700.00	\$2,520.00
2. #33 - 10625 W 53 rd North – Maize, KS 67101	\$7,000.00	\$8,500.00	\$3,500.00	\$2,880.00
3. #34 - 334 N Main – Haysville, KS 67060	\$7,000.00	\$7,672.00	\$2,900.00	\$2,300.00
4. #35 - 1535 S. 199 th West – Goddard, KS 67052	\$7,000.00	\$12,500.00	\$3,100.00	\$5,720.00
5. #36 - 5055 S. Oliver – Wichita, KS 67210	\$5,750.00	\$11,661.00	\$3,000.00	\$4,460.00
6. #37 - 4343 N Woodlawn – Bel Aire, KS 67220	\$7,000.00	\$9,424.00	\$3,600.00	\$3,480.00
7. #38 - 1010 N 143 rd East – Wichita, KS 67230	\$5,750.00	\$8,924.00	\$4,200.00	\$3,720.00
8. #39 - 3610 S 263 rd West – Garden Plain, KS 67050	\$7,000.00	\$21,731.00	\$4,100.00	\$2,880.00
Total	\$51,000.00	\$90,212.00	\$28,100.00	\$27,960.00
Acknowledge Addendum	No	Yes	Yes	No
No Bids	Customize Turf & Tree Prairie Landworks, Inc.		Double D Mowing, Inc. Sal Bet's Tree	

On the recommendation of Jaimee Witmer, on behalf of Sedgwick County Fire District 1, Linda Kizzire moved to **accept the low bid from Four Star Lawn Care, LLC for an annual cost of \$21,357.58 and establish contract pricing at the rates listed above for three (3) years with two (2) one (1) year options to renew.** Tim Myers seconded the motion. The motion passed unanimously.

Lawn care for the locations listed above are to include application treatments defined as treating lawns for weeds and fertilization four (4) times per year; once each early spring, late spring, summer, and fall. Treatments must include fertilization and prevention of undesirable vegetation such as crabgrass, broadleaf, weed, and winterization as deemed necessary by vendor and Sedgwick County Fire District 1 staff.

In addition, this service includes mowing, edging, trimming (weed eating), and blowing once per week. Trash will be picked up prior to mowing. All walkways, curbs, parking lots, and driveways shall be machine edged. Trimming around trees, flowerbeds, utility meters, or any other obstacles that are on the property is also required. After each service, blowing clippings off of all sidewalks and driveways will be necessary.

Questions and Answers

Linda Kizzire: Have we used this vendor before?

Brad Crisp: Yes, we have used this vendor before. We ran a pilot project in 2020 with this vendor and we are very pleased with the services they have provided.

Russell Leeds: Can you tell us, you launched the pilot project last year using this vendor. Historically you had on-duty crews who did some of this work, can you explain what the rationale was for the pilot last year, if you found it to be cost effective and if so, how?

Brad Crisp: In 2020 we ran this pilot project in lieu of having fire crews providing lawn maintenance services at eight (8) of our nine (9) fire station locations. We estimated the budget impact and based on previous years' experience as costing us about \$125.00 per mowing, so roughly \$25,000.00 per year for Sedgwick County Fire District employees to provide that service. The mowing, weed eating, edging, and blowing off debris at eight (8) of our locations, the ninth one is not included because it's a Sedgwick County Yard and there is no lawn to maintain there. This would include purchasing and maintaining all of the equipment and the commodities that go into that such as blades, belts, fuel, fertilizers and what not to maintain all of our yards. In addition to those costs, we would experience maintenance and break down costs, replacement of equipment as needed, and the personnel time spent taking care of lawn maintenance was a bit of a concern. Those things are potentially being done in lieu of fire hydrant testing, building inspections, and providing programs to the community. As well as doing other station maintenance items, we still clean our fire stations, mop, sweep, and clean the kitchens. We wanted to reduce the impact of those regular fire department duties as it pertains to lawn maintenance.

We also found we were using a significant amount of staff time, one in particular was concerning because our commanders and division chiefs were having to provide delivery of fertilizer, fuel, and lawn mower blades to each on of those eight (8) fire station locations. We certainly have more important things for them to do.

Also of concern in 2019 we had a significant injury to one of our fire fighters that resulted in that person being out of service for three (3) months. So we not only had the injury leave he was on, we had medical bills to pay as well as back filling for his position for that three (3) month time period. That cost far exceeded \$25,000.00.

When we added all of those things up and took into consideration the lawn care maintenance versus the time spent training and maintaining hydrants, and fire inspections, and all of the other duties our fire crews perform, this option makes sense. We took in the consideration of the possibility that we could have an employee that was significantly injured. We decided that if we could find a lawn care service at or below that \$25,000.00 threshold it would probably be cost beneficial to us to proceed with a long term contract. That is why we are before you today.

Linda Kizzire: When the Andale fire station opens, will it be an addendum to this contract to include it?

Brad Crisp: Yes. We will have to include an addendum. It is not completed yet and we do not have a target move in date. We do still have lawn care equipment so we could provide those services in a short time frame before we could get an additional bid put out for that particular station. Each one of our stations cost just a little bit different because there is such a drastic drive time. You will see some of those costs are different based on not only yard size but distance from their hub.